

Impact Investment Shujog

Open Position: Assessment Manager

Call for Applications

Organization: Shujog fosters growth, maturity, innovation, and market readiness in the social enterprise and impact investment space in Asia Pacific. By building capacity of social enterprises, Shujog prepares these entities to access investment capital from impact investors, thereby enabling them to scale and multiply their social and environmental impact in a sustainable way. Shujog defines social enterprise as an organization that uses business methods to achieve a social or environmental mission that benefits a poor, under-served or otherwise disadvantaged group or population.

Shujog is the Bengali word for opportunity. And facilitating opportunity is at the heart of all the programs Shujog leads. Shujog's mission is to strengthen, deepen, and expand the impact Social Enterprises deliver in their communities. The strategic sectors Shujog focuses on are education, health, energy, water, and agriculture. Shujog achieves its mission by focusing on three objectives:

- Magnifying the impact social enterprises and inclusive businesses contribute in their communities
- Scaling the quantity of successful Asian social enterprises moving into the expansion stage
- Broadening awareness of and interest in social enterprises through the sharing of best practices across continents

Shujog is a dynamic and fast-paced non-profit organization dedicated to creating systemic changes that accelerate the success of social enterprises. Shujog is in a growth phase and is looking for talented and hard-working individuals with relevant skills. Shujog manages interesting capacity building programs, creates new tools to help strengthen the impact social enterprises contribute, and writes cutting edge analytical papers that shape government policies and influence corporate and development work.

For more information, please visit www.shujog.org.

Role: Shujog is looking for an Assessment Manager, who is a proven leader with an eye for detail and a desire to make a difference. The successful candidate must be an excellent writer, a critical thinker, and an energetic team player. The Manager will manage the implementation and ensure quality control for all Shujog impact assessment projects. The Manager may also contribute to the technical content and design of new programs, as applicable. The Manager will be a proactive member of a high performing team that together is responsible for meeting mission and fundraising goals.

The position will be based in Singapore or a mutually-agreed city in Asia.

Successful candidate will be:

- **Mission driven:** Commitment to social entrepreneurship as an alternative path to unlock society's potential to effect social change is essential for a happy and successful tenure at Shujog.
- **Results oriented:** At Shujog, we manage toward impact maximization and produce measurable returns. These results strengthen the ecosystem and transform existing realities by helping social enterprises magnify their impact and scale.
- **Resourceful:** While Shujog is a seasoned stakeholder in the social enterprise and impact investing space in Asia, we pride ourselves on creating opportunities. Being resourceful and skilled at mobilizing human, financial and political resources to achieve Shujog's mission is a key part of creating opportunities.

Required Qualifications:

- At least 7+ years of relevant work experience.
 - International development experience: Experience working in or with an internationally focused foundation, corporate foundation, non-profit, or bilateral or multilateral donor.
 - Operational experience: Experience working in or with growth-stage enterprises, ideally as an entrepreneur.
 - Fundraising experience: Experience writing successful grant proposals and/or a demonstrated sales track record.
- Working experience with measuring impact assessment in emerging markets, particularly SROI and familiarity with existing impact measurement metrics such as IRIS.
- Demonstrated technical expertise and professional experience working in one of Shujog's five priority sectors: energy, agriculture, water, health, and education.
- Professional communication skills in English; additional languages highly desirable.
- Desire to work in a collaborative, high-performing team environment, building relationships with other team members and managing a range of responsibilities.
- Field level development work experience, preferably in Asia and the Pacific.
- Must be a team player, with a passion for entrepreneurship and market-based solutions to poverty, and an understanding of the challenges of investing in the markets we serve.
- Positive and self motivated attitude.
- Must be experienced and comfortable working in Word, Powerpoint, and Excel.
- Availability for travel.

Desired Qualifications:

- Emerging markets links: Strong networks with other investors, entrepreneurs and strategic partners in the financial services industry value chain (banks, payment processors, money transfer organizations, mobile network operators).
- Strong interpersonal skills and an ability to work well with a diverse group of stakeholders, from public bodies and policy makers to social entrepreneurs to large, international private corporations.
- Experience with public speaking.
- Cultural understanding and sensitivity towards working in South and Southeast Asia.

Submission: Please submit a resume, cover letter, and one-page writing sample to jobs@shujog.org. Qualified candidates will be considered and contacted by a member of the Shujog team for an interview. Shujog is an equal opportunity employer.