

See discussions, stats, and author profiles for this publication at: <https://www.researchgate.net/publication/297727587>

# International trade causes large net economic losses in tropical countries via the destruction of ecosystem services

Article in *AMBIO A Journal of the Human Environment* · March 2016

DOI: 10.1007/s13280-016-0768-7

---

READS

125

4 authors, including:



[Will Symes](#)

National University of Singapore

5 PUBLICATIONS 49 CITATIONS

[SEE PROFILE](#)



[Felix Lim](#)

The University of Sheffield

3 PUBLICATIONS 2 CITATIONS

[SEE PROFILE](#)



[L Roman Carrasco](#)

National University of Singapore

53 PUBLICATIONS 380 CITATIONS

[SEE PROFILE](#)

1 This is a preprint version. The copyedited final article can be found at:

2 [http://link.springer.com/article/10.1007/s13280-016-0768-](http://link.springer.com/article/10.1007/s13280-016-0768-7?wt_mc=internal.event.1.SEM.ArticleAuthorOnlineFirst)  
3 [7?wt\\_mc=internal.event.1.SEM.ArticleAuthorOnlineFirst](http://link.springer.com/article/10.1007/s13280-016-0768-7?wt_mc=internal.event.1.SEM.ArticleAuthorOnlineFirst)

4

5 Please cite as:

6 Chang, J., Symes, W.S., Lim, F.K., Carrasco, L.R. (2016) International trade causes large net  
7 economic losses in tropical countries via the destruction of ecosystem services. *Ambio*.

8

9

10

11 Title page

12 **International trade causes large net economic losses in tropical countries via the**  
13 **destruction of ecosystem services**

14 J. Chang<sup>1</sup>, W.S. Symes<sup>1</sup>, F.K. Lim<sup>1</sup>, L.R. Carrasco<sup>1,\*</sup>

15 <sup>1</sup>Department of Biological Sciences, National University of Singapore, 14 Science Drive 4,  
16 Singapore 117543, Republic of Singapore.

17 \*Email: dbctrl@nus.edu.sg. Tel: +6591377291. Fax: +65 67792486.

18 Junning Chang

19 Address: Department of Biological Sciences, National University of Singapore, 14 Science  
20 Drive 4, Singapore 117543, Republic of Singapore. e-mail: chang.junning@u.nus.edu.

21 Will Symes

22 Address: Department of Biological Sciences, National University of Singapore, 14 Science  
23 Drive 4, Singapore 117543, Republic of Singapore. e-mail: wsymes@u.nus.edu

24 Felix Lim

25 Address: Department of Biological Sciences, National University of Singapore, 14 Science  
26 Drive 4, Singapore 117543, Republic of Singapore. e-mail: limkiatseongfelix@gmail.com

27 L. Roman Carrasco

28 Address: Department of Biological Sciences, National University of Singapore, 14 Science  
29 Drive 4, Singapore 117543, Republic of Singapore. e-mail: dbctrl@nus.edu.sg

30

31 **Word count: 5620**

32 **Acknowledgements**

33 We are thankful for research funding from a Tier 2 grant from the Ministry of Education of  
34 Singapore, WBS R154000574112.

35 **Abstract**

36 Despite the large implications of the use of tropical land for exports (“land absorption”) on ecosystem  
37 services (ES) and global biodiversity conservation, the magnitude of these externalities is not known.  
38 We quantify the net value of ES lost in tropical countries as a result of cropland, forestland and  
39 pastureland absorption for exports after deducting ES gains through imports (“land displacement”).  
40 We find that net ES gains occur only in 7 out of the 41 countries and regions considered. We estimate  
41 global annual net losses of over I\$1.7 trillion (I\$1.1 trillion if carbon related services are not  
42 considered). After deducting the benefits from agricultural, forest and livestock rents in land replacing  
43 tropical forests, the net annual losses are I\$1.3 and I\$0.7 trillion respectively. The results highlight the  
44 large magnitude of tropical ES losses through international trade that are not compensated by the rents  
45 of land uses in absorbed land.

46 **Keywords:** conservation planning, ecological footprint analysis, international trade, tropical  
47 deforestation, underpriced exports.

## 48 Introduction

49 From 2000 to 2012, 2.3 million square kilometres of forest were lost globally with 32% of this loss  
50 occurring in the tropics (Hansen et al. 2013). Forest conversion from crop and livestock production  
51 accounts for 55% of forest loss (European Commission 2013) and leads to the loss of a wide range of  
52 ecosystem services (ES) (de Groot et al. 2010) and high carbon dioxide emissions (Karstensen et al.  
53 2013). Tropical forests are also both essential for the maintenance of tropical biodiversity (Gibson et  
54 al. 2011) and the terrestrial biome with the highest value of ES per unit of area (de Groot et al. 2010).  
55 As such, conversion due to agricultural expansion in tropical countries poses a threat not only to  
56 biodiversity, but also to the stability of their ecosystems and the global climate (Karstensen et al.  
57 2013).

58 Since the late 20<sup>th</sup> century, global trade volume has grown exponentially due, *inter alia*, to the  
59 liberalisation of trade policies and decreasing transport costs with technological improvements  
60 (United Nations Conference on Trade and Development 2012). International trade produces, in theory,  
61 net benefits globally by enabling countries to trade according to their comparative advantage  
62 (Andersson and Lindroth 2001; Ricardo 1817). This creates opportunity for specialisation, allowing  
63 countries to optimise the use of their natural endowments and productive technologies to increase  
64 global agricultural yields (Andersson and Lindroth 2001; Smith 1776; Steen-Olsen et al. 2012). As  
65 such, global market integration, together with improvement in agricultural productivity, should reduce  
66 cropland demand (Hertel et al. 2014; Lambin and Meyfroidt 2011).

67 The globalization of agricultural production results in the use of land within a country for the  
68 production of exports and the use of land abroad to supply domestic consumption. These processes  
69 have been called land absorption and land displacement respectively (Meyfroidt et al. 2010). Here we  
70 adopt the perspective of tropical countries and refer to land absorption as land used for exports by the  
71 tropical country. We refer to land displaced as the land used elsewhere to produce the goods  
72 associated to the imports by tropical countries. Land absorption becomes problematic when economic  
73 systems fail to reflect the actual economic value of environmental systems. ES in biomes such as  
74 tropical forests are often not captured by markets. As a result, a market failure occurs whereby the  
75 value of ES lost when forests are replaced by other land uses, are not internalised in the price of the  
76 traded goods. Subsequently, higher-than-optimal amounts of ES are traded off for agricultural land  
77 (Brown and Pearce 1994). Furthermore, the displacement of the environmental costs from the  
78 production of traded goods, allows the value of ES lost to be off-shored. This encourages  
79 unsustainable levels of consumption in importing countries via a geographic disconnect between  
80 consumers and these costs (Lambin and Meyfroidt 2011).

81 Attempts to quantify the consequences of market externalities generated from the production of  
82 internationally traded goods have resulted in the concept of ecological footprint. An ecological  
83 footprint is the area of ecologically productive land, such as cropland, pastureland and forestland  
84 which is required to, *inter alia*, provide energy, material resources and absorb waste (Andersson and  
85 Lindroth 2001; Wackernagel and Rees 1995). This allows the environmental impacts of products to be  
86 traced and attributed back to consumers (Steen-Olsen et al. 2012).

87 Tracing the ecological footprint of agricultural imports involves identifying and quantifying the extent  
88 of the land used for their production. Since agricultural products require the conversion of biomes to  
89 agricultural land, unaccounted ES values and agricultural rents are traded off.

90 The trade-offs between biodiversity and economic benefits stemming from agricultural land are  
91 recognised (Lenzen et al. 2012), and there have been attempts to calculate the opportunity cost of  
92 biodiversity conservation in terms of agricultural benefit lost (Naidoo and Iwamura 2007). Efforts  
93 have also been made to trace ecological footprints embodied in trade with the use of international  
94 trade databases such as the Global Trade Analysis Project (GTAP) (Hertel 1997). This allows  
95 constructing multiregional input-output (MRIO) models. MRIO models trace the footprint of biomass  
96 and land use associated with trade and have also been used to show a relationship between affluence  
97 and land use displacement (Weinzettel et al. 2013). As such, MRIO models make it possible to

98 analyse the effects of trade on the amount of land displaced and absorbed around the world  
99 ([Meyfroidt et al. 2013](#); [Weinzettel et al. 2013](#)).

100 Despite the large biodiversity conservation implications of tropical land absorption, the actual  
101 magnitude and spatial distribution of the trade-offs between international trade and ES are unknown.  
102 Recent efforts to quantify the economic value of ES in global initiatives such as The Economics of  
103 Ecosystems and Biodiversity (TEEB), mean the value of ES forgone in 10 different biomes, including  
104 tropical forests, temperate forests, woodlands and grasslands, has been estimated (de Groot et al.  
105 2012). With the recent availability of global land absorption and displacement estimates (Weinzettel  
106 et al. 2013), it is now possible to estimate the value of ES lost to tropical land absorption due to  
107 international trade.

108 The objectives of this study are: (i) to quantify the net value of ES lost in tropical countries from the  
109 conversion of four different biomes (tropical forests, temperate forests, woodlands and grasslands) to  
110 cropland, forestland and pastureland as a result of land absorption through international trade while  
111 deducting ES gains through land displaced by tropical countries through imports; (ii) to compare the  
112 net ES lost with the estimated gains from agricultural, forests and livestock rents in tropical countries;  
113 and (iii) calculate in which countries the value of ES lost is lower than these gains to assess which  
114 countries are winners and losers from international trade with respect to ES.

115

## 116 **Methods**

### 117 *Overview*

118 There were three main stages to the analysis. In the first stage the scope of the study was defined and  
119 three scenarios were identified to test the assumptions underpinning the results, such as the proportion  
120 of cropland, forestland and pastureland absorbed for export and displaced through imports and the  
121 spatial distribution of ES values in both absorbed and displaced land respectively. Secondly, the value  
122 of the ES of the four main biomes considered (tropical forests, temperate forests, woodlands and  
123 grasslands) and the agricultural, forest and livestock rents received from their conversion were  
124 calculated (Table 1 shows the datasets used with their resolution). Finally, we compared the value of  
125 rent gains from land absorbed for the export of agricultural, forest and livestock products to the value  
126 of the net ES lost through trade under the different scenarios. All the maps used were compiled using  
127 ArcGIS 10.2.2.

### 128 *Scope of the analysis*

129 The analysis of land absorption was restricted to the tropical countries and regions for which data on  
130 land absorption and displaced were available (Weinzettel et al. 2013). This led to 33 countries and 8  
131 regions (Figure 2 and Table S2 in Electronic Supplementary Material 1, ESM1). The analysis of land  
132 displacement involved all countries and regions with available data from which tropical countries  
133 import, leading to 94 countries and 18 regions (Weinzettel et al. 2013). Land absorbed and displaced  
134 data corresponded to year 2004 (Weinzettel et al. 2013). The crop yield and distribution data were  
135 taken from Monfreda et al., (2008) and Ramankutty et al. (2008). The top ten crops by value and area  
136 under cultivation in the study region and cattle (used as a proxy for livestock) were used to calculate  
137 agricultural and livestock rents. This left a list of 17 crops and livestock to be included in the analysis:  
138 banana, beans, cassava, cocoa, coconut, coffee, cotton, cowpea, groundnut, maize, millet, oil palm,  
139 rice, sorghum, soybean, sugarcane, wheat. Data on the spatial distribution of the four different biomes  
140 considered (tropical forests, temperate forests, woodlands and grasslands) were employed to evaluate  
141 the potential losses of ES due to agricultural conversion (Ramankutty and Foley 1999). All economic  
142 values were converted to 2014 international dollars (I\$) using deflation and purchasing power parity  
143 conversion rates (Bureau of Labor Statistics 2010; WHO 2010).

### 144 *Scenarios to characterize uncertainty in the location of absorbed land*

145 Because the actual distribution of absorbed land versus land used for domestic production is not  
146 known, there is uncertainty regarding the proportion of each biome conversion to absorbed agricultural  
147 land. To characterize the potential range of results due to this, three different scenarios were  
148 considered.

- 149 A. ***ES net losses from historical land conversion***: the proportion of biome conversion was based  
150 on historical cropland conversion data (Ramankutty and Foley 1999). This included historical  
151 cropland inventory data from 1700 up to 2007 (Ramankutty 2012; Ramankutty and Foley  
152 1999). The cropland distribution in 1700 was compared with the cropland distribution in 2004  
153 to analyse the proportion of the four biomes that were converted to cropland (Figure 1). The  
154 cropland distribution map of 1700 was subtracted from the 2004 cropland distribution and  
155 overlaid with a potential vegetation map (Ramankutty and Foley 1999), showing the  
156 distribution of global biomes (Figure 1). The 15 vegetation types from the potential vegetation  
157 map were reclassified into the four biomes studied (Table S3 in ESM1) and the proportion of  
158 each biome that was converted to cropland in each country was calculated. It was assumed  
159 that the proportion of biomes in absorbed cropland was similar to the historical proportion of  
160 conversion in each biome.
- 161 B. ***ES net losses lower bound***: this scenario assumed that all the land absorbed did not contain  
162 tropical forests. As tropical forests have the highest ES value per hectare as compared to other  
163 biomes studied (de Groot et al. 2012), scenario B sets the lower bound of potential net losses.  
164 The proportion of the four biomes in the displaced agricultural land was derived using  
165 historical maps similar to scenario A (Ramankutty and Foley 1999) and the entire proportion  
166 of tropical forest was excluded and re-weighted into the remaining three biomes, temperate

167 forest, woodland and grassland. In the case of countries for which the total cropland area in  
 168 temperate forests, woodland and grassland was lower than the cropland absorbed, the same  
 169 biome proportions as scenario A were considered (e.g. in Indonesia 96% of the cropland area  
 170 occurs in the tropical forest biome, leading to very low uncertainty as to what type of biome  
 171 was absorbed by international trade, i.e. scenario B agrees with scenario A. The opposite  
 172 situation occurs in India and Brazil where different biomes could overlay with the area of  
 173 cropland absorbed, leading to higher uncertainty).

174 C. **ES net losses upper bound:** this scenario assumed all the land absorbed was previously  
 175 tropical forests. In the case of countries for which the total cropland area in the tropical forest  
 176 biome was smaller than the land absorbed, the same biome proportions as scenario A were  
 177 considered.

#### 178 *Cropland absorbed and displaced*

180 Data for cropland absorbed in each country were obtained from Weinzettel et al. (2013). For countries  
 181 without country-specific data, we employed the country groups used by Weinzettel et al. (2013)  
 182 (Table S2 shows the countries included in each group). The proportion of land absorbed in each  
 183 biome in each group was estimated using a weighted average by area of the proportions of each biome  
 184 absorbed (estimated in a similar way to Scenario A) in each country constituting the group.

185 We translated the data on land absorbed and displaced from Weinzettel et al. (2013) from global  
 186 hectares into the hectares of each country using yield factors (Ewing et al. 2008). The national yield  
 187 factors were derived as the weighted average of the yield factor of each crop considered weighted by  
 188 the area of each crop involved in exports. The area of exports was obtained through export volumes  
 189 and average national yields (FAO 2010a). Each yield factor was estimated as the ratio of average  
 190 yield for each crop globally divided by the yield of such crop in the country (using global yield maps  
 191 by Monfreda et al. 2008).

#### 192 *Estimation of ES net losses from international trade*

193 The annual net value of ES lost per tropical country and region  $i$  ( $netES_i$ ) was calculated as the ES  
 194 gained through land displaced ( $ES_{dis}$ ) minus ES lost due to land absorbed ( $ES_{abs}$ ):

$$195 \quad netES_i = ES_{dis\_i} - ES_{abs\_i} = \sum_{j=1}^J A_j \sum_{k=B_1}^{B_4} P_{kj} ES_k - A_i \sum_{k=B_1}^{B_4} P_{ki} ES_k$$

196 where  $B1-B4$  represents the four different types of biomes considered namely tropical forest,  
 197 temperate forest, grassland and woodland;  $P_{kj}$  is the proportion of the associated biomes converted to  
 198 displaced land in country  $j$  among all the countries  $J$  where imports from country  $i$  lead to land  
 199 displaced;  $P_{ki}$  is analogous to  $P_{kj}$  but referring to land absorbed in tropical country  $i$ ;  $ES_k$  is the value of  
 200 ES per hectare associated with biome  $k$  per year;  $A_j$  and  $A_i$  are the areas displaced in each country  $j$  and  
 201 absorbed in country  $i$ .

202 We considered two types of  $netES_i$ , those with and without carbon related ES to represent the  
 203 perspective of a global planner and the perspective of the tropical countries studied since carbon  
 204 services produce global benefits not exclusively received by the exporting country. We considered  
 205 three types of land absorbed and displaced: cropland, forestland and pastureland, leading to three types  
 206 of ES values. Forgone ES in absorbed cropland value were done according to the proportion of biomes  
 207 estimated in scenarios A–C. Forgone ES in forestland were estimated considering only the rescaled  
 208 proportion of tropical forest, temperate forest and woodland biomes absorbed. Absorbed pastureland  
 209 was assumed to present ES values similar to grasslands.

#### 210 *Gross rents from agricultural, forest and livestock products*

212 Once the net losses of ES were calculated, we added the gross rents obtained from absorbed land to  
 213 ascertain whether they could compensate for the annual losses of ES.

214 According to the three types of land absorbed and displaced: cropland, forestland and pastureland, we  
215 calculated rents from agricultural, forest and livestock products respectively.  
216 Gross rents from absorbed cropland were approximated from the agricultural rents in the 17 major  
217 tropical crops considered. Adopting a conservative approach and, due to the large uncertainty  
218 associated with production costs, we assumed that production costs were zero.

219 The geographic distribution of yields in the 17 crops in year 2000 were compiled from Monfreda et al.,  
220 (2008) and multiplied by producer prices that were obtained from FAOSTAT (FAO 2010a). The crop  
221 prices for countries without available data were approximated using the mean price of the crop by  
222 sub-regions and regions (Table S1 in ESM1). An average producer price was obtained over a five year  
223 period from 2001 to 2005 to mitigate the effect of commodity price fluctuations in a single year.  
224 Agricultural rent per hectare was calculated using a weighted average of the 17 crops based on the  
225 area of the crops used for exports in each country. These areas were estimated by converting the  
226 volume of exports in each crop back into areas using crop and livestock yields for each country (using  
227 global yield maps by Monfreda et al. 2008).

228 Forest rents were approximated using the benefits of sales of timber after land conversion by  
229 combining the proportion of growing stock of commercial species and total growing stock by region  
230 (FAO 2010b) with price per unit of volume of exported timber by country (FAO 2010a). This net  
231 present value of forest rent value was annualized using a 6% discount rate and a 20 year time horizon  
232 to reflect a conservatively short harvesting cycle (Table S1 in ESM2).

233 We estimated the rent from livestock using cattle density maps (FAO 2014) and multiplying these  
234 with carcass efficiency in each country, meat prices per country and proportion of land that was  
235 pasture (FAO 2010a; Naidoo and Iwamura 2007). Regional information was used when prices or  
236 carcass efficiency could not be obtained for a country (Table S1 in ESM1).

## 237 **Results**

238 Considering all ES lost through land absorbed and gained through land displaced from the perspective  
239 of a global planner (including all ES), international trade in the tropics led to a mean annual global net  
240 loss of I\$1.7 trillion from scenario A. This estimate ranged from I\$1.37 to I\$2.52 trillion (scenarios B  
241 and C respectively) when uncertainty in the distribution of absorbed land was considered. If carbon  
242 related services were not considered, to represent the perspective of tropical nations, the global annual  
243 losses were I\$1.1 trillion with an uncertainty range of I\$0.92–1.42 trillion (scenarios B and C  
244 respectively).

245 Considering the gross rents from agriculture, forest and livestock products in absorbed land, the  
246 global annual net losses when considering all ES were reduced to I\$1.26 trillion (uncertainty range of  
247 I\$0.92–2.08 trillion). If carbon ES were not considered, global losses reduced to I\$0.67 trillion  
248 (uncertainty range of I\$0.47–0.97 trillion).

249 Although global aggregate estimates point towards net losses of ES, there were marked differences  
250 among countries (Figures 1, 2 and 3) chiefly driven by the ratio of land absorbed vs. displaced and the  
251 proportion of biomes associated to these (Tables S1–S6 in ESM2). Unless otherwise stated, we focus  
252 now on the results in scenario A, considering all ES (perspective of the global planner) and no  
253 deduction of agricultural, forest and livestock rents (Table S1 in ESM2). The results for other no  
254 carbon and land use rents scenarios follow in parallel (Tables S2–S6 in ESM2, Figures S1–S6 in  
255 ESM1). Under this scenario, only 7 out of the 41 countries and regions presented net overall gains of  
256 ES through trade. When considering cropland, forestland and pastureland separately, 11, 16 and 18  
257 countries and regions out of 41 presented net gains respectively (Table S1 in ESM2).

258 Large countries such as Brazil, Indonesia, Thailand, India, Malaysia and Vietnam present large losses  
259 which represented 79% of the global ES loss estimate. These countries have in common large areas of  
260 absorbed land destined to exports than are much greater than the land displaced through their imports  
261 (e.g. Brazil and Indonesia present 70 and 14 millions of global hectares of cropland absorbed and 9.4



262 and 11 millions of hectares of cropland displaced respectively, Table S1 in ESM2). On a per capita  
263 basis, the top countries in terms of net losses were however quite different. The largest net ES losses  
264 occurred in Botswana (I\$8100 per capita), Malaysia (I\$6100 per capita) and Paraguay (I\$5787 per  
265 capita) that are countries with small populations relative to their large areas of land absorbed.

266 While most of the land absorbed was associated to the tropical forest biome with high ES values, land  
267 displaced corresponded, in large proportion, to countries outside the tropics with low ES values. This  
268 led to low overall ES gains through imports, e.g. in the case of Indonesia cropland absorbed and  
269 displaced translate into I\$98 thousand millions lost and I\$31 thousand millions gained, more than  
270 proportionally widening the gap between gains and losses with respect to differences in cropland  
271 displaced and absorbed (Table S1 in ESM2). All countries and regions but Malawi and Vietnam  
272 showed a more than proportional widening of the gap between cropland absorbed and displaced when  
273 ES were considered (e.g. the ratios of cropland absorbed and displaced for Brazil and Malaysia were  
274 7.48 and 1.48 and the ratio of ES lost to land absorbed and gained through land displaced were 14 and  
275 3 respectively).

276 Other countries and regions, by contrast, presented net gains of ES through trade (Figures 1–3). Some  
277 of these were: Mexico, Caribbean countries, Venezuela, Bangladesh, Senegal and Nigeria (Figures 1–  
278 3). These countries have in common smaller areas of land absorbed than the areas they displace  
279 through trade (e.g. 7, 3 and 2 millions of global hectares of cropland absorbed vs. 27, 6 and 5 millions  
280 of global hectares of land displaced occur in Mexico, Nigeria and Bangladesh respectively, Table S1  
281 ESM2).

282 The inclusion of gross rents obtained from agricultural, forest and livestock products was not able to  
283 compensate the net losses of ES through trade in most cases (Figure 3). The country exceptions were  
284 Colombia, Guatemala, Mozambique and Peru that were characterized by low net ES lost and high  
285 agricultural, forest and livestock rents able to compensate these net ES losses (Table S1 in ESM2).

286 About half of the countries and regions presented inconsistencies in the direction of ES gains or losses  
287 across cropland, forestland and pastureland absorbed (Figures S1–S6 in ESM1), i.e. countries such as  
288 Colombia, Ecuador and Ethiopia presented net losses through cropland absorbed and displaced but net  
289 gains through forestland, reflecting marked differences in agricultural and forest products exports,  
290 imports by countries and their corresponding rents (Figures S1–S6 in ESM1).

## 291 **Discussion**

292 Our results show large economic losses resulting from the loss of ES due to land absorbed in tropical  
293 nations. These losses are not compensated by gains of ES embedded in imports through land displaced  
294 in the majority of the tropical countries analysed. These net ES losses are neither compensated by  
295 gains in agricultural, forest and livestock rents in most countries even if carbon-related ES (a large  
296 proportion of the ES value of tropical forests) are not considered.  
297

298 Most countries that presented top net losses such as Brazil, Thailand, India, Vietnam and Indonesia  
299 were countries with large areas of land absorbed and, in comparison, small areas of land displaced.  
300 This suggests that the global demand in agricultural and forestry products leads to the conversion of  
301 large tracks of tropical forests with high ES values in export-oriented tropical countries. The lack of  
302 compensation of ES loss by agricultural, forest and livestock rents suggest that, due to diminishing  
303 marginal returns, these countries may be converting increasingly less optimal land for agriculture at  
304 the expense of high valuable land for ES.

305 Countries presenting large net losses were typically export-oriented countries supplying large volumes  
306 of agricultural products and timber to temperate high-income countries and emerging economies. For  
307 instance 13%, 8% and 8% of the trade footprint in Brazil and 21%, 16% and 7% in Indonesia  
308 corresponded to the USA, Germany and China respectively (Weinzettel et al. 2013). These countries  
309 are also characterized by a large area of their tropical forest biome converted to agriculture and by  
310 large agri-businesses being a major driver of deforestation. The opposite was found in the majority of

311 African countries where smaller net losses or even net gains (e.g. Senegal, Nigeria) were estimated  
312 from land absorbed minus displaced. Countries with net gains presented, by contrast, large areas of  
313 land displaced, smaller areas of land absorbed and higher imports from neighbouring tropical countries.

314 An example of region where large agri-businesses drive deforestation is Southeast Asia where oil palm,  
315 pulp and paper companies expand via large forest concessions that are granted by governments  
316 (Abood et al. 2014; Sandker et al. 2007). Similar patterns used to be common in Brazil, where large-  
317 scale farms utilized 50% of the deforested area while small farms accounted for only 1.5% (Chomitz  
318 and Thomas 2001). These patterns seem however to have reversed due to the effectiveness of  
319 command and control policies on large plantations (Godar et al. 2014). Teasing out exactly which type  
320 of actors are behind land absorbed as opposed to supplying the domestic market presents high  
321 uncertainty and should be a matter of future research. Satellite image analyses combined with  
322 agricultural census data may allow to identified the type of actors driving deforestation (Godar et al.  
323 2014), but ascertaining whether the products are destined to the international market or not would still  
324 require further technical developments.

325 Although scaling-up the value of ES from the TEEB dataset to quantify the total economic value of ES  
326 lost involves strong caveats such ignoring the heterogeneous distribution of the value of ES (Turner et  
327 al. 1998), it is also important to illustrate the magnitude of the problem (Costanza et al. 2014). Our  
328 results on ES lost from absorbed minus displaced agriculture amount to I\$1.7 trillion (uncertainty  
329 range of I\$1.34–2.52 trillion) per year which is between 8 and 40% of the total value of ES lost per  
330 year through land-use change as estimated in a previous global study (Costanza et al. 2014). This  
331 suggests that land-use absorption due to international trade in the tropics is a substantial contributor to  
332 terrestrial ES loss globally.

333 The large losses from absorbed agricultural land in many tropical countries indicate that many  
334 agricultural, timber and livestock goods are severely under-priced, confirming the presence of large  
335 externalities borne by tropical countries for the consumption by high-income and emerging non-  
336 tropical nations ([Dasgupta and Ehrlich 2013](#)). This is the result of tropical countries bearing land  
337 absorption in areas with high forgone ES values while importing products in displaced areas with  
338 much lower ES value in temperate regions. As a result, an uncompensated transfer of ES values from  
339 tropical countries to temperate high-income countries takes place, i.e. tropical exporters are  
340 subsidizing consumption for temperate high-income countries.

341 To correct the market failure by including the externalities through the ES values lost into the price of  
342 agricultural products, the price would need to increase considerably for some products. For instance,  
343 conservatively, it would cost importers an additional sum of I\$140 thousand millions per year to  
344 compensate for the loss of ES (excluding carbon services) in Brazil (after deducting ES gained  
345 through imports and agricultural, forest and livestock rents). Distributing this cost by the area of land  
346 absorbed and considering average yields, commodities such as soybean in Brazil would require an “ES”  
347 price premium of 280% of its price in 2004 per ton. In Indonesia, internalising ES under the same  
348 scenario would cost importers a lower gross sum of I\$6 thousand millions per year (due to higher  
349 displaced land in Indonesia from other tropical countries). Oil palm, one of the key exported  
350 commodities in Indonesia, would require a 5% increase in price to internalize the value of ES lost.  
351 Consumers could potentially be willing to pay these “ES” price premiums for agricultural products in  
352 Indonesia. For instance, although the premium for certified sustainable palm oil was less than 1% over  
353 the market price for crude palm oil ([Paoli et al. 2010](#)), the willingness-to-pay for tiger-friendly  
354 margarine ranged from 37% –56% ([Bateman et al. 2010](#)) and a recent study suggests willingness to  
355 pay of 8-10% for palm oil deforestation free products by Singaporean consumers ([Giam et al. 2015](#)).

356 One of the limitations of our research is that we used spatially implicit values of ES. Future research  
357 should aim to use spatially explicit values of ES, which may present lower values per hectare because  
358 spatial meta-analytical models can correct for sampling bias towards high ES value sites ([Carrasco et  
359 al. 2014](#)), a correction that is not possible using the direct benefit transfer techniques employed in the  
360 spatially implicit scenarios used. Paucity of spatially explicit maps of economic value of ES for all  
361 biomes prevented us from employing this approach, which could lead to an overestimation of the

362 value of ES by 7-28% (Carrasco et al. 2014). The use of meta-analytic methods can also avoid some of  
363 the biases generated when using homogeneous ES values. For instance, the type of valuation method  
364 used, i.e. accessibility of the forest (presence of beneficiaries is necessary for the value of the ES to be  
365 realized), scarcity of the service, spatial configuration and size of the ecosystem can all influence the  
366 value of the ES across space (Boyd and Banzhaf 2007; Polasky and Segerson 2009). It should also be  
367 noted that our analyses were restricted to economic values, leaving aside the intrinsic value of  
368 biodiversity, cultural and health values of ES that cannot be easily captured using economic valuation  
369 techniques. Given the global importance of tropical forests for biodiversity conservation (Gibson et al.  
370 2011), our results are thus likely to be underestimating the impacts of absorbed land in the tropics.

371 Relatedly, due to the high uncertainty associated to production costs, especially regarding machinery,  
372 labour, fertilizer and pesticide inputs, we could not incorporate agricultural production costs  
373 effectively and instead assumed them to be zero. This assumption makes our analysis of the degree of  
374 compensation of ES losses by agriculture conservative, i.e. if production costs were included the ratio  
375 of ES losses to agricultural benefits would be even higher. It overlooks, however, the differences  
376 between countries (especially between intensive agricultural production and extensive smallholder  
377 systems) in the net benefits from agricultural activities. These differences may be large, as the benefit  
378 to cost ratios of agricultural activities will vary by country as a function of economies of scale, level of  
379 inputs (such as fertilizer and seeds), labour and transport costs.

380 Similarly, our analysis, using global maps (homogeneous in terms of ES), is not able to capture the  
381 food security, employment and social benefits derived through forest conversion in local communities.  
382 Even though conversion of forests to agriculture generates large net aggregate losses in countries like  
383 Brazil or Indonesia, studies on-the-ground that evaluate the fine-grain socio-economic implications of  
384 forest conversion to agriculture in specific communities, would be needed to further support  
385 governments in the evaluation of social trade-offs between agriculture and forests. Another limitation  
386 is that we used historical conversion to cropland since 1700 to ascertain the potential distribution of  
387 land absorbed. This ignores how ES values changed through time using only the contemporary values  
388 of ES across all the absorbed land.

## 389 **Conclusion**

390 Our analyses point towards severely under-priced agricultural commodities implying high  
391 environmental costs in the form of ES losses that are largely borne by tropical countries, i.e. tropical  
392 nations subsidize the consumption of importing nations. Without incorporating these costs into the  
393 international trade of agricultural and forestry commodities produced in the tropics, beyond optimal  
394 deforestation levels will continue. Our results thus question the capacity of international trade to  
395 reflect the true value of tropical products, demonstrating that international trade leads to large net  
396 losses of ES that are not compensated by imports nor agricultural, forest and livestock rents.

397 **References**

- 398 Abood, S.A., Lee, J.S.H., Burivalova, Z., Garcia-Ulloa, J., Koh, L.P., 2014. Relative contributions of  
 399 the logging, fiber, oil palm, and mining industries to forest loss in Indonesia. *Conservation Letters*.  
 400 [Andersson, J.O., Lindroth, M., 2001. Ecologically unsustainable trade. \*Ecological Economics\* 37,](#)  
 401 [113–122.](#)
- 402 [Bateman, I.J., Fisher, B., Fitzherbert, E., Glew, D., Naidoo, R., 2010. Tigers, markets and palm oil:](#)  
 403 [market potential for conservation. \*Oryx\* 44, 230–234.](#)
- 404 [Boyd, J., Banzhaf, S., 2007. What are ecosystem services? The need for standardized environmental](#)  
 405 [accounting units. \*Ecological Economics\* 63, 616–626.](#)
- 406 [Brown, K., Pearce, D.W., 1994. The causes of tropical deforestation: the economic and statistical](#)  
 407 [analysis of factors giving rise to the loss of the tropical forests. UBC Press, Canada.](#)
- 408 [Bureau of Labor Statistics, 2010. CPI Inflation Calculator. United States Department of Labor.](#)  
 409 [Available at: <http://data.bls.gov/cgi-bin/cpicalc.pl>.](#)
- 410 [Carrasco, L., Nghiem, T., Sunderland, T., Koh, L., 2014. Economic valuation of ecosystem services](#)  
 411 [fails to capture biodiversity value of tropical forests. \*Biological Conservation\* 178, 163–170.](#)
- 412 [Chomitz, K., Thomas, T., 2001. Geographic patterns of land use and land intensity in the Brazilian](#)  
 413 [Amazon. World Bank Policy Research Working Paper No. 2687.](#)
- 414 [Costanza, R., de Groot, R., Sutton, P., van der Ploeg, S., Anderson, S.J., Kubiszewski, I., Farber, S.,](#)  
 415 [Turner, R.K., 2014. Changes in the global value of ecosystem services. \*Global Environmental Change\*](#)  
 416 [26, 152–158.](#)
- 417 [Dasgupta, P.S., Ehrlich, P.R., 2013. Pervasive externalities at the population, consumption, and](#)  
 418 [environment nexus. \*Science\* 340, 324–328.](#)
- 419 [de Groot, R., Brander, L., van der Ploeg, S., Costanza, R., Bernard, F., Braat, L., Christie, M.,](#)  
 420 [Crossman, N., Ghermandi, A., Hein, L., 2012. Global estimates of the value of ecosystems and their](#)  
 421 [services in monetary units. \*Ecosystem Services\* 1, 50–61.](#)
- 422 [de Groot, R.S., Alkemade, R., Braat, L., Hein, L., Willemen, L., 2010. Challenges in integrating the](#)  
 423 [concept of ecosystem services and values in landscape planning, management and decision making.](#)  
 424 [\*Ecological Complexity\* 7, 260–272.](#)
- 425 [European Commission, 2013. The impact of EU consumption on deforestation: Comprehensive](#)  
 426 [analysis of the impact of EU consumption on deforestation, pp. 1–98, Belgium.](#)
- 427 [Ewing, B., Reed, A., Rizk, S., Galli, A., Wackernagel, M., Kitzes, J., 2008. Calculation Methodology](#)  
 428 [for the National Footprints Accounts. 2008 ed.\(version 1.1\); Global Footprint: Oakland, CA, 2008.](#)
- 429 [FAO, 2010a. FAOSTAT. Food and Agriculture Organization of the United Nations. Available at:](#)  
 430 [http://faostat.fao.org/site/342/default.aspx.](#)
- 431 [FAO, 2010b. Global Forest Resources Assessment 2010. Food and Agriculture Organization of the](#)  
 432 [United Nations. Available at: <http://www.fao.org/forestry/fra/fra2010/en/>.](#) Global Forest Resources  
 433 [Assessment 2010. Food and Agriculture Organization of the United Nations.](#)
- 434 [FAO, 2014. Livestock densities. Gridded Livestock of the World \(GLW\). Food and Agriculture](#)  
 435 [Organization of the United Nations. Animal Production and Health. Accessed at:](#)  
 436 [http://www.fao.org/ag/againfo/resources/en/glw/glw\\_dens.html.](#)
- 437 [Giam, X., Mani, L., Koh, L.P., Tan, H.T.W., 2015. Saving Tropical Forests by Knowing What We](#)  
 438 [Consume. \*Conservation Letters\*, n/a-n/a.](#)
- 439 [Gibson, L., Lee, T.M., Koh, L.P., Brook, B.W., Gardner, T.A., Barlow, J., Peres, C.A., Bradshaw,](#)  
 440 [C.J., Laurance, W.F., Lovejoy, T.E., 2011. Primary forests are irreplaceable for sustaining tropical](#)  
 441 [biodiversity. \*Nature\* 478, 378–381.](#)
- 442 [Godar, J., Gardner, T.A., Tizado, E.J., Pacheco, P., 2014. Actor-specific contributions to the](#)  
 443 [deforestation slowdown in the Brazilian Amazon. \*Proceedings of the National Academy of Sciences\*](#)  
 444 [111, 15591–15596.](#)
- 445 [Hansen, M., Potapov, P., Moore, R., Hancher, M., Turubanova, S., Tyukavina, A., Thau, D., Stehman,](#)  
 446 [S., Goetz, S., Loveland, T., 2013. High-resolution global maps of 21st-century forest cover change.](#)  
 447 [\*Science\* 342, 850–853.](#)
- 448 [Hertel, T.W., 1997. Global trade analysis: modeling and applications. Cambridge university press.](#)

449 Hertel, T.W., Ramankutty, N., Baldos, U.L.C., 2014. Global market integration increases likelihood  
450 that a future African Green Revolution could increase crop land use and CO2 emissions. Proceedings  
451 of the National Academy of Sciences 111, 13799-13804.

452 Karstensen, J., Peters, G.P., Andrew, R.M., 2013. Attribution of CO2 emissions from Brazilian  
453 deforestation to consumers between 1990 and 2010. Environmental Research Letters 8, 024005.

454 Lambin, E.F., Meyfroidt, P., 2011. Global land use change, economic globalization, and the looming  
455 land scarcity. Proceedings of the National Academy of Sciences 108, 3465–3472.

456 Lenzen, M., Moran, D., Kanemoto, K., Foran, B., Lobefaro, L., Geschke, A., 2012. International trade  
457 drives biodiversity threats in developing nations. Nature 486, 109–112.

458 Meyfroidt, P., Lambin, E.F., Erb, K.-H., Hertel, T.W., 2013. Globalization of land use: distant drivers  
459 of land change and geographic displacement of land use. Current Opinion in Environmental  
460 Sustainability 5, 438–444.

461 Meyfroidt, P., Rudel, T.K., Lambin, E.F., 2010. Forest transitions, trade, and the global displacement  
462 of land use. Proc Natl Acad Sci U S A 107, 20917-20922.

463 Monfreda, C., Ramankutty, N., Foley, J.A., 2008. Farming the planet: 2. Geographic distribution of  
464 crop areas, yields, physiological types, and net primary production in the year 2000. Global  
465 Biogeochem. Cycles 22, GB1022.

466 Naidoo, R., Iwamura, T., 2007. Global-scale mapping of economic benefits from agricultural lands:  
467 Implications for conservation priorities. Biological Conservation 140, 40-49.

468 Paoli, G.D., Yaap, B., Wells, P.L., Sileuw, A., 2010. CSR, oil palm and the RSPO: Translating  
469 boardroom philosophy into conservation action on the ground. Tropical Conservation Science 3, 438–  
470 446.

471 Polasky, S., Segerson, K., 2009. Integrating ecology and economics in the study of ecosystem services:  
472 some lessons learned. Resource 1.

473 Ramankutty, N., 2012. Global Cropland and Pasture Data from 1700-2007. Accessed at:  
474 <http://www.geog.mcgill.ca/~nramankutty/Datasets/Datasets.html>.

475 Ramankutty, N., Evan, A.T., Monfreda, C., Foley, J.A., 2008. Farming the planet: 1. Geographic  
476 distribution of global agricultural lands in the year 2000. Global Biogeochemical Cycles 22.

477 Ramankutty, N., Foley, J.A., 1999. Estimating historical changes in global land cover: Croplands  
478 from 1700 to 1992. Global Biogeochemical Cycles 13, 997–1027.

479 Ricardo, D., 1817. On the Principles of Political Economy and Taxation: London.

480 Sandker, M., Suwarno, A., Campbell, B.M., 2007. Will forests remain in the face of oil palm  
481 expansion? Simulating change in Malinau, Indonesia. Ecology and Society 12, 37.

482 Smith, A., 1776. The wealth of nations. New York: The Modern Library.

483 Steen-Olsen, K., Weinzettel, J., Cranston, G., Ercin, A.E., Hertwich, E.G., 2012. Carbon, land, and  
484 water footprint accounts for the European Union: consumption, production, and displacements  
485 through international trade. Environmental science & technology 46, 10883–10891.

486 Turner, R.K., Adger, W.N., Brouwer, R., 1998. Ecosystem services value, research needs, and policy  
487 relevance: a commentary. Ecological Economics 25, 61-65.

488 United Nations Conference on Trade and Development, 2012. Development and Globalization 2012:  
489 Facts and Figures.

490 Wackernagel, M., Rees, W., 1995. Our Ecological Footprint. New Society. Philadelphia.

491 Weinzettel, J., Hertwich, E.G., Peters, G.P., Steen-Olsen, K., Galli, A., 2013. Affluence drives the  
492 global displacement of land use. Global Environmental Change 23, 433-438.

493 WHO, 2010. Purchasing Power Parity 2005. World Health Organization. CHOosing Interventions that  
494 are Cost Effective (WHO-CHOICE). Accessed on May 2010 at:  
495 <http://www.who.int/choice/costs/ppp/en/index.html>.

496

497

498

499 **Tables and figures**

500

501 Table 1. Variables used in the analysis, their temporal range, spatial extent, grain and source.

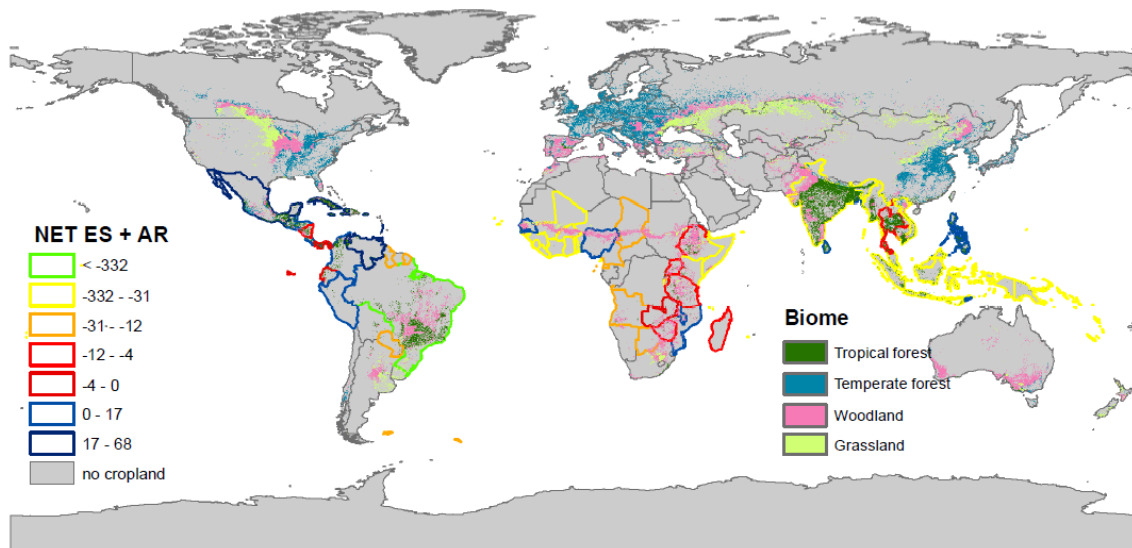
Variable	Temporal range	Spatial extent and grain	Source
Cropland, forestland and pastureland absorbed and displaced.	2004	Global. Country and regional level.	(Weinzettel et al. 2013)
Crop yields and crops distribution.	2000	Global. Spatially explicit maps for 17 crops.	(Monfreda et al. 2008; Ramankutty et al. 2008)
Distribution of biomes, global potential vegetation maps	—	Global. Spatially explicit maps.	(Ramankutty and Foley 1999)
Historical cropland conversion	1700-2007	Global. Spatially explicit maps.	(Ramankutty 2012)
Ecosystem services values per biome	1974-2010	Global. Spatially homogeneous.	(de Groot et al. 2012)
Yield factors to translate from global to national hectares	2001-2005	Global. Country level.	(FAO 2010a)
Export volumes	2001-2005	Global. Country level.	(FAO 2010a)
Producer prices	2001-2005	Global. Country level.	(FAO 2010a)
Growing stock of commercial timber species	2010	Global. Regional level.	(FAO 2010b)
Price of timber (using volume and value of exports)	2001-2005	Global. Country level.	(FAO 2010a)
Cattle density maps	2007	Global. Spatially explicit maps.	(FAO 2014)
Carcass efficiency, meat prices	2001-2005	Global. Country level.	(FAO 2010a)

502

503

504

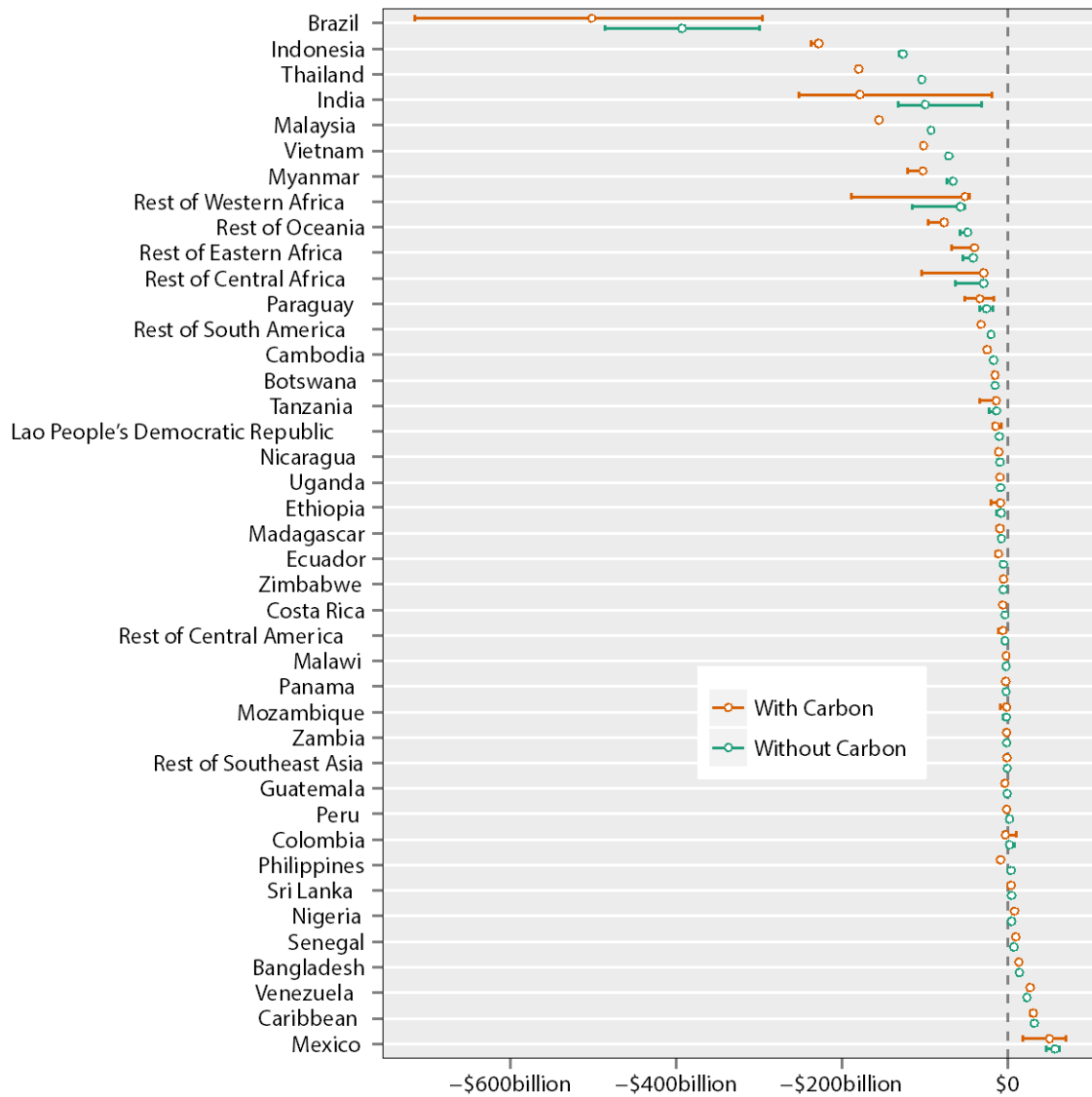
505 Figure 1. Distribution of biomes (Biome) within cropland areas in year 2000 and net ES lost through  
 506 international trade plus agricultural, forest and livestock rents in tropical countries (NET ES + AR  
 507 expressed in \$ billions).



508

509

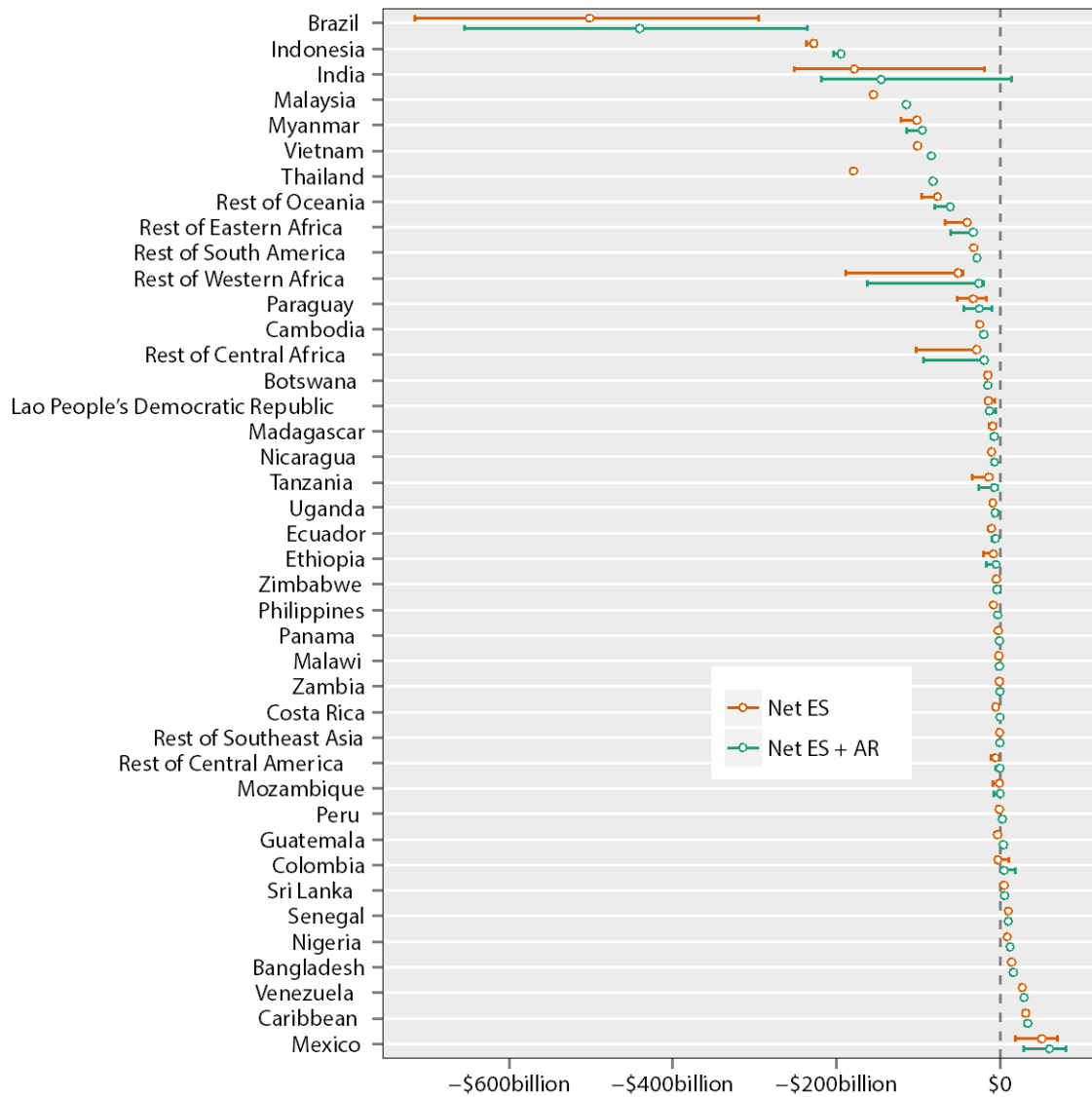
510 Figure 2. Net gains of ES through land displaced via imports minus net losses through land absorbed  
 511 through exports in tropical countries and regions in the year 2004. Two types of ES groups are  
 512 considered: one that considers all ES (“With Carbon”) and one that excludes the value of carbon  
 513 related services (“Without Carbon”). This represents the perspectives of a global planner and national  
 514 planners in tropical countries respectively. Error bars correspond to scenarios B and C and circles  
 515 correspond to scenario A.



516

517

518 Figure 3. Net gains of ES through land displaced via imports, agricultural, forest and livestock rents  
 519 minus net losses through land absorbed through exports in tropical countries and regions in the year  
 520 2004. Two types of scenarios are considered: one that considers net ES losses (displaced minus  
 521 absorbed, “Net ES”) and one that adds agricultural, forest and livestock rents to the net losses of ES  
 522 (“Net ES + AR”). Error bars correspond to scenarios B and C and circles correspond to scenario A.  
 523



524  
 525  
 526  
 527