Achieving Integration in Mixed Methods Designs—Principles and Practices

Michael D. Fetters, Leslie A. Curry, and John W. Creswell

Abstract. Mixed methods research offers powerful tools for investigating complex processes and systems in health and health care. This article describes integration principles and practices at three levels in mixed methods research and provides illustrative examples. Integration at the study design level occurs through three basic mixed method designs—exploratory sequential, explanatory sequential, and convergent—and through four advanced frameworks—multistage, intervention, case study, and participatory. Integration at the methods level occurs through four approaches. In connecting, one database links to the other through sampling. With building, one database informs the data collection approach of the other. When merging, the two databases are brought together for analysis. With embedding, data collection and analysis link at multiple points. Integration at the interpretation and reporting level occurs through narrative, data transformation, and joint display. The fit of integration describes the extent the qualitative and quantitative findings cohere. Understanding these principles and practices of integration can help health services researchers leverage the strengths of mixed methods.

Key Words. Qualitative research, survey, sampling, focus groups, biostatistical methods, epidemiology, program evaluation, research methodology

This article examines key integration principles and practices in mixed methods research. It begins with the role of mixed methods in health services research and the rationale for integration. Next, a series of principles describe how integration occurs at the study design level, the method level, and the interpretation and reporting level. After considering the “fit” of integrated qualitative and quantitative data, the article ends with two examples of mixed methods investigations to illustrate integration practices.

Research Questions and Mixed Methods in Health Services Research

Health services research includes investigation of complex, multilevel processes, and systems that may require both quantitative and qualitative forms
of data (Creswell, Fetters, and Ivankova 2004; Curry et al. 2013). The nature of the research question drives the choice of methods. Health services researchers use quantitative methodologies to address research questions about causality, generalizability, or magnitude of effects. Qualitative methodologies are applied to research questions to explore why or how a phenomenon occurs, to develop a theory, or to describe the nature of an individual’s experience. Mixed methods research studies draw upon the strengths of both quantitative and qualitative approaches and provides an innovative approach for addressing contemporary issues in health services. As one indication of the growing interest in mixed methods research, the Office of Behavioral and Social Sciences at the National Institutes of Health recently developed for researchers and grant reviewers the first best practices guideline on mixed methods research from the National Institutes of Health (Creswell et al. 2011).

**Rationale for Integration**

The integration of quantitative and qualitative data can dramatically enhance the value of mixed methods research (Bryman 2006; Creswell and Plano Clark 2011). Several advantages can accrue from integrating the two forms of data. The qualitative data can be used to assess the validity of quantitative findings. Quantitative data can also be used to help generate the qualitative sample or explain findings from the qualitative data. Qualitative inquiry can inform development or refinement of quantitative instruments or interventions, or generate hypotheses in the qualitative component for testing in the quantitative component (O’Cathain, Murphy, and Nicholl 2010). Although there are many potential gains from data integration, the extent to which mixed methods studies implement integration remains limited (Bryman 2006; Lewin, Glenton, and Oxman 2009). Nevertheless, there are specific approaches to integrate qualitative and quantitative research procedures and data (O’Cathain, Murphy, and Nicholl 2010; Creswell and Plano Clark 2011). These approaches can be implemented at the design, methods, and interpretation and reporting levels of research (see Table 1).
Table 1: Levels of Integration in Mixed Methods Research

<table>
<thead>
<tr>
<th>Integration Level</th>
<th>Approaches</th>
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<tr>
<td>Design</td>
<td>3 Basic designs</td>
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<td>Participatory—Community-based participatory research, and transformative</td>
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<td>Methods</td>
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<td>Interpretation and Reporting</td>
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<td></td>
<td>Data transformation</td>
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<td>Joint display</td>
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Integration at the Study Design Level

Integration at the design level—the conceptualization of a study—can be accomplished through three basic designs and four advanced mixed methods frameworks that incorporate one of the basic designs. Basic designs include (1) exploratory sequential; (2) explanatory sequential; and (3) convergent designs. In sequential designs, the intent is to have one phase of the mixed methods study build on the other, whereas in the convergent designs the intent is to merge the phases in order that the quantitative and qualitative results can be compared.

In an exploratory sequential design, the researcher first collects and analyzes qualitative data, and these findings inform subsequent quantitative data collection (Onwuegbuzie, Bustamante, and Nelson 2010). For example, Wallace and colleagues conducted semistructured interviews with medical students, residents, and faculty about computing devices in medical education and used the qualitative data to identify key concepts subsequently measured in an online survey (Wallace, Clark, and White 2012).

In an explanatory sequential design, the researcher first collects and analyzes quantitative data, then the findings inform qualitative data collection and analysis (Ivankova, Creswell, and Stick 2006). For example, Carr explored the impact of pain on patient outcomes following surgery by conducting initial
surveys about anxiety, depression, and pain that were followed by semistructured interviews to explore further these concepts (Carr 2000).

In a convergent design (sometimes referred to as a concurrent design), the qualitative and quantitative data are collected and analyzed during a similar timeframe. During this timeframe, an interactive approach may be used where iteratively data collection and analysis drives changes in the data collection procedures. For example, initial quantitative findings may influence the focus and kinds of qualitative data that are being collected or vice versa. For example, in one study Crabtree and colleagues used qualitative findings and quantitative findings iteratively in multiple phases such that the data were interacting to inform the final results (Crabtree et al. 2005). In the more common and technically simpler variation, qualitative and quantitative data collection occurs in parallel and analysis for integration begins well after the data collection process has proceeded or has been completed. Frequently, the two forms of data are analyzed separately and then merged. For example, Saint Arnault and colleagues conducted multiple surveys using standardized and culturally adapted instruments as well as ethnographic qualitative interviews to investigate how the illness experience, cultural interpretations, and social structural factors interact to influence help-seeking among Japanese women (Saint Arnault and Fetters 2011).

Advanced frameworks encompass adding to one of the three basic designs a larger framework that incorporates the basic design. The larger framework may involve (1) a multistage; (2) an intervention; (3) a case study; or (4) a participatory research framework.

In a multistage mixed methods framework, researchers use multiple stages of data collection that may include various combinations of exploratory sequential, explanatory sequential, and convergent approaches (Nastasi et al. 2007). By definition, such investigations will have multiple stages, defined here as three or more stages when there is a sequential component, or two or more stages when there is a convergent component; these differences distinguishes the multistage framework from the basic mixed methods designs. This type of framework may be used in longitudinal studies focused on evaluating the design, implementation, and assessment of a program or intervention. Krumholz and colleagues have used this design in large-scale outcomes research studies (Krumholz, Curry, and Bradley 2011). For example, a study by their team examining quality of hospital care for patients after heart attacks consisted of three phases: first, a quantitative analysis of risk-standardized mortality rates for patients with heart attacks to identify high and low performing hospitals; second, a qualitative phase to understand the pro-
cesses, structures, and organizational environments of a purposeful sample of low and high performers and to generate hypotheses about factors associated with performance; and third, primary data collection through surveys of a nationally representative sample of hospitals to test these hypotheses quantitatively (Curry et al. 2011; Bradley et al. 2012). Ruffin and colleagues conducted a multistage mixed methods study to develop and test in a randomized controlled trial (RCT) a website to help users choose a screening approach to colorectal cancer. In the first stage, the authors employed a convergent design using focus groups and a survey (Ruffin et al. 2009). In the second stage, they developed the website based on multiple qualitative approaches (Fetters et al. 2004). In the third stage, the authors tested the website in an RCT to assess its effectiveness (Ruffin, Fetters, and Jimbo 2007). The multistage framework is the most general framework among advanced designs. The additional three frameworks frequently involve multiple stages or phases but differ from multistage by having a particular focus.

In an intervention mixed methods framework, the focus is on conducting a mixed methods intervention. Qualitative data are collected primarily to support the development of the intervention, to understand contextual factors during the intervention that could affect the outcome, and/or explain results after the intervention is completed (Creswell et al. 2009; Lewin, Glenton, and Oxman 2009). For example, Plano Clark and colleagues utilized data from a pretrial qualitative study to inform the design of a trial developed to compare a low dose and high dose behavioral intervention to improve cancer pain management—the trial also included prospective qualitative data collection during the trial (Plano Clark et al. 2013). The methodological approach for integrating qualitative data into an intervention pretrial, during the trial, or post-trial is called embedding (see below), and some authors refer to such trials as embedded designs (Creswell et al. 2009; Lewin, Glenton, and Oxman 2009).

In a case study framework, both qualitative and quantitative data are collected to build a comprehensive understanding of a case, the focus of the study (Yin 1984; Stake 1995). Case study involves intensive and detailed qualitative and quantitative data collection about the case (Luck, Jackson, and Usher 2006). The types of qualitative and quantitative data collected are chosen based on the nature of the case, feasibility issues, and the research question(s). In one mixed methods case study, Luck and colleagues utilized qualitative data from participant observation, semistructured interviews, informal field interviews and journaling, and quantitative data about violent events collected through structured observations to understand why nurses under-report violence in the workplace and describe how they handle it (Luck, Jackson, and
Comparative case studies are an extension of this framework and can be formulated in various ways. For example, Crabtree and colleagues used a comparative case approach to examine the delivery of clinical preventive services in family medicine offices (Crabtree et al. 2005).

In a participatory framework, the focus is on involving the voices of the targeted population in the research to inform the direction of the research. Often researchers specifically seek to address inequity, health disparities, or a social injustice through empowering marginalized or underrepresented populations. The distinguishing feature of a participatory framework is the strong emphasis on using mixed methods data collection through combinations of basic mixed methods designs or even another advanced design, for example, an intervention framework such as an RCT. Community-based participatory research (CBPR) is a participatory framework that focuses on social, structural, and physical environmental inequities and engages community members, organizational representatives, and researchers in all aspects of the research process (Macaulay et al. 1999; Israel et al. 2001, 2013; Minkler and Wallerstein 2008). In one CBPR project, Johnson and colleagues used a mixed methods CBPR approach to collaborate with the Somali community to explore how attitudes, perceptions, and cultural practices such as female genital cutting influence their use of reproductive health services—this informed the development of interventional programs to improve culturally competent care (Johnson, Ali, and Shipp 2009). A similar variation involving an emerging participatory approach that Mertens refers to as transformative specifically focuses on promoting social justice (Mertens 2009, 2012) and has been used with Laotian refugees (Silka 2009).

**Integration at the Methods Level**

Creswell and Plano Clark conceptualize integration to occur through linking the methods of data collection and analysis (Creswell et al. 2011). Linking occurs in several ways: (1) connecting; (2) building; (3) merging; and (4) embedding (Table 2). In a single line of inquiry, integration may occur through one or more of these approaches.

Integration through connecting occurs when one type of data links with the other through the sampling frame. For example, consider a study with a survey and qualitative interviews. The interview participants are selected from the population of participants who responded to the survey. Connecting can occur through sampling regardless of whether the design is explanatory sequential or convergent. That is, if the baseline survey data are analyzed, and
then the participants sampled based on findings from the analysis, then the design is explanatory sequential. In contrast, the design is convergent if the data collection and analyses occur at the same time for the baseline survey and interviews of all or a subsample of the participants of the survey. A key defining factor in sequential or convergent is how the analysis occurs, either through building or merging, respectively.

Integration through building occurs when results from one data collection procedure informs the data collection approach of the other procedure, the latter building on the former. Items for inclusion in a survey are built upon previously collected qualitative data that generate hypotheses or identify constructs or language used by research participants. For example, in a project involving the cultural adaptation of the Consumer Assessment of Healthcare Providers and Systems (CAHPS) survey for use in the Arabian Gulf (Hammoud et al. 2012), baseline qualitative interviews identified new domains of importance such as gender relations, diet, and interpreter use not found in the existing CAHPS instrument. In addition, phrases participants used during the interviews informed the wording of individual items.

Integration through merging of data occurs when researchers bring the two databases together for analysis and for comparison. Ideally, at the design phase, researchers develop a plan for collecting both forms of data in a way that will be conducive to merging the databases. For example, if quantitative data are collected with an instrument with a series of scales, qualitative data can be collected using parallel or similar questions (Castro et al. 2010). Merging typically occurs after the statistical analysis of the numerical data and qualitative analysis of the textual data. For example, in a multistage mixed methods study, Tomoiaia-Cortisel and colleagues used multiple sources of existing quantitative and qualitative data as well as newly collected quantitative and qualitative data (Tomoiaia-Cortisel et al. 2013). The researchers examined the relationship between quality of care according to key patient-centered medical home (PCMH) measures, and quantity of care using a productivity measure. By merging both scores of quality and
quantity, with qualitative data from interviews, the authors illuminated the
difficulty of achieving highly on both PCMH quality measures and produc-
tivity. The authors extended this understanding further by merging staff
satisfaction scores and staff interview data to illustrate the greater work com-
plexity but lower satisfaction for staff achieving measures for high-quality
care (Tomoaia-Cortisel et al. 2013).

Integration through embedding occurs when data collection and analysis
are being linked at multiple points and is especially important in interventional
advanced designs, but it can also occur in other designs. Embedding may
involve any combination of connecting, building, or merging, but the hall-
mark is recurrently linking qualitative data collection to quantitative data
collection at multiple points. Embedding may occur in the pretrial period,
when qualitative (or even a combination of qualitative and quantitative) data
can be used in various ways such as clarifying outcome measures, under-
standing contextual factors that could lead to bias and should be controlled
for, or for developing measurement tools to be utilized during the trial. Dur-
ing the trial, qualitative data collection can be used to understand contextual
factors that could influence the trial results or provide detailed information
about the nature of the experience of subjects. Post-trial qualitative data col-
lection can be used to explain outliers, debrief subjects or researchers about
events or experiences that occurred during the trial, or develop hypotheses
about changes that might be necessary for widespread implementation out-
side of a controlled research environment. Such studies require caution to
avoid threatening the validity of the trial design. In a site-level controlled
trial of a quality improvement approach for implementing evidence-based
employment services for patients at specialty mental health clinics, Hamil-
ton and colleagues collected semistructured interview data before, during,
and after implementation (Hamilton et al. 2013). In another interesting
example, Jaen and colleagues used an embedded approach for evaluating
practice change in a trial comparing facilitated and self-directed implementa-
tion strategies for PCMH. The authors use both embedded quantitative and
qualitative evaluation procedures including medical record audit, patient
and staff surveys, direct observation, interviews, and text review (Jaen et al.
2010).

Method level integration commonly relates to the type of design used in
a study. For example, connecting follows naturally in sequential designs, while
merging can occur in any design. Embedding generally occurs in an interventi-
ional design. Thus, the design sets parameters for what methodological inte-
gration choices can be made.
Integration of qualitative and quantitative data at the interpretation and reporting level occurs through three approaches: (1) integrating through narrative; (2) integrating through data transformation; and (3) integrating through joint displays. A variety of strategies have been offered for publishing that incorporate these approaches (Stange, Crabtree, and Miller 2006; Creswell and Tashakkori 2007).

When integrating through narrative, researchers describe the qualitative and quantitative findings in a single or series of reports. There are three approaches to integration through narrative in research reports. The weaving approach involves writing both qualitative and quantitative findings together on a theme-by-theme or concept-by-concept basis. For example, in their work on vehicle crashes among the elderly, Classen and colleagues used a weaving approach to integrate results from a national crash dataset and perspectives of stakeholders to summarize causative factors of vehicle crashes and develop empirical guidelines for public health interventions (Classen et al. 2007). The contiguous approach to integration involves the presentation of findings within a single report, but the qualitative and quantitative findings are reported in different sections. For example, Carr and colleagues reported survey findings in the first half of the results section and the qualitative results about contextual factors in a subsequent part of the report (Carr 2000). In their study of a quality improvement approach for implementing evidence-based employment services at specialty mental health clinics, Hamilton and colleagues used this approach but differ by presenting the qualitative results first and the quantitative results second (Hamilton et al. 2013). The staged approach to integration often occurs in multistage mixed methods studies when the results of each step are reported in stages as the data are analyzed and published separately. For example, Wilson and colleagues used an intervention mixed methods framework involving a clinical trial of usual care, nicotine gum, and gum plus counseling on smoking cessation (Wilson et al. 1988). They also used interviews to find the meaning patients attributed to their stopping smoking (Willms 1991). The authors published the papers separately but in the second published paper, the interview paper, they only briefly mention the original clinical trial paper.

Integration through data transformation happens in two steps. First, one type of data must be converted into the other type of data (i.e., qualitative into quantitative or quantitative into qualitative). Second, the transformed data are then integrated with the data that have not been transformed. In qualitative
studies, researchers sometimes code the qualitative data and then count the frequency of codes or domains identified, a process known also as content analysis (Krippendorff 2013). Data transformation in the mixed methods context refers to transforming the qualitative data into numeric counts and variables using content analysis so that the data can be integrated with a quantitative database. Merging in mixed methods goes beyond content analysis by comparing the transformed qualitative data with a quantitative database. Zickmund and colleagues used qualitatively elicited patient views of self-transformed to a numerical variable, and mortality data to conduct hierarchical multivariable logistical modeling (Zickmund et al. 2013).

Researchers have used additional variations. Qualitative data can be transformed to quantitative data, then integrated with illustrative examples from the original qualitative dataset. For example, Ruffin and colleagues transformed qualitative responses from focus group data about colorectal cancer (CRC) screening preferences into quantitative variables, and then integrated these findings with representative quotations from three different constituencies (Ruffin et al. 2009). Quantitative data can also be transformed into a qualitative format that could be used for comparison with qualitatively accessed data. For example, Pluye and colleagues examined a series of study outcomes with variable strengths of association that were converted into qualitative levels and compared across the studies based on patterns found (Pluye et al. 2005).

When integrating through joint displays, researchers integrate the data by bringing the data together through a visual means to draw out new insights beyond the information gained from the separate quantitative and qualitative results. This can occur through organizing related data in a figure, table, matrix, or graph. In their quality improvement study to enhance colorectal cancer screening in practices, Shaw and colleagues collocated a series of qualitatively identified factors with CRC screening rates at baseline and 12 months later (Shaw et al. 2013).

“Fit” of Data Integration

When using any of these analytical and representation procedures, a potential question of coherence of the quantitative and qualitative findings may occur. The “fit” of data integration refers to coherence of the quantitative and qualitative findings. The assessment of fit of integration leads to three possible outcomes. Confirmation occurs when the findings from both types of data confirm the results of the other. As the two data sources provide similar conclusions, the results have greater credibility. Expansion occurs when the findings from
the two sources of data diverge and expand insights of the phenomenon of interest by addressing different aspects of a single phenomenon or by describing complementary aspects of a central phenomenon of interest. For example, quantitative data may speak to the strength of associations while qualitative data may speak to the nature of those associations. Discordance occurs if the qualitative and quantitative findings are inconsistent, incongruous, contradict, conflict, or disagree with each other. Options for reporting the findings include looking for potential sources of bias, and examining methodological assumptions and procedures. Investigators may handle discordant results in different ways such as gathering additional data, re-analyzing existing databases to resolve differences, seeking explanations from theory, or challenging the validity of the constructs. Further analysis may occur with the existing databases or in follow-up studies. Authors deal with this conundrum by discussing reasons for the conflicting results, identifying potential explanations from theory, and laying out future research options (Pluye et al. 2005; Moffatt et al. 2006).

Examples Illustrating Integration

Below, two examples of mixed methods illustrate the integration practices. The first study used an exploratory sequential mixed methods design (Curry et al. 2011) and the second used a convergent mixed methods design (Meurer et al. 2012).

Example 1. Integration in an Exploratory Sequential Mixed Methods Study—The Survival after Acute Myocardial Infarction Study (American College of Cardiology 2013). Despite more than a decade of efforts to improve care for patients with acute myocardial infarction (AMI), there remains substantial variation across hospitals in mortality rates for patients with AMI (Krumholz et al. 2009; Popescu et al. 2009). Yet the vast majority of this variation remains unexplained (Bradley et al. 2012), and little is known about how hospitals achieve reductions in risk-standardized mortality rates (RSMRs) for patients with AMI. This study sought to understand diverse and complex aspects of AMI care including hospital structures (e.g., emergency department space), processes (e.g., emergency response protocols, coordination within hospital units), and hospital internal environments (e.g., organizational culture).

Integration through design. An exploratory sequential mixed methods design using both qualitative and quantitative approaches was best suited to
gain a comprehensive understanding of how these features may be related to quality of AMI care as reflected in RSMRs. The 4-year investigation aimed to first generate and then empirically test hypotheses concerning hospital-based efforts that may be associated with lower RSMRs (Figure 1).

**Integration through methods.** The first phase was a qualitative study of acute care hospitals in the United States (Curry et al. 2011). Methodological integration occurred through connecting as the 11 hospitals in the purposeful sample ranked in either the top 5 percent or bottom 5 percent of RSMRs for each of the two most recent years of data (2005–2006, 2006–2007) from the Centers for Medicare & Medicaid Services (CMS). The qualitative data from 158 key staff interviews informed the generation of hypotheses regarding factors potentially associated with better performance (see Table 3) (Curry et al. 2011). These hypotheses were used to build an online quantitative survey that was administered in a cross-sectional study of 537 acute care hospitals (91 per-

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**Figure 1:** Example Illustrating Integration in an Exploratory Sequential Mixed Methods Design from the Survival after Acute Myocardial Infarction Study

- **Aim 1:** Generate hypotheses concerning hospital-based efforts that may be associated with RSMR
  - Qualitative component connected to CMS national database to identify positive deviance sample (highest /lowest RSMRs) in 11 hospitals with 158 key hospital staff
  - Analyze data and generate hypotheses
  - Qualitative component describes features of high quality discharge processes that may be associated with better hospital care for patients with AMI
  - In methods, connected to CMS national database for positive deviance sampling per Aim 1
  - Resulting paper illustrates staged integration, and analysis expands qualitative findings by showing comprehensive discharge processes may reduce RSMR (Cherlin et al. 2013)

- **Aim 2:** Test hypotheses and determine hospital efforts that are associated with RSMR
  - **Build** survey from qualitative data (68 items)
  - Cognitive test and refine survey (n=8)
  - Distribute survey (n=537 hospitals; 91% response)
  - Analyze data and test hypotheses
  - Qualitative paper describes influence of environmental context, eg, organizational values and goals, senior management involvement, staff expertise, communication and coordination among staff, & problem solving and learning (Curry et al. 2011)
  - Qualitative approach describes the nature of the hospital-emergency services relationships in high performance hospitals
  - In methods, connected to the CMS national database using identical positive deviance sampling per Aim 1
  - Resulting paper illustrates staged integration and analysis expands previous findings by showing that high performing hospitals use multifaceted strategies to support collaboration with EMS in AMI care (Landman et al. 2013)

- **Merge qualitative with quantitative findings.** Resulting paper identifies predictors of AMI mortality rates (Bradley et al. 2012b)
  - Through weaving narrative, integrate qualitative findings with quantitative findings that confirm factors influencing RSMRs, and impact on RSMR

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RSMR-risk-standardized mortality rates
AMI-acute myocardial infarction
CMS-Center for Medicare and Medicaid Services

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**Figure 1:** Example Illustrating Integration in an Exploratory Sequential Mixed Methods Design from the Survival after Acute Myocardial Infarction Study
Table 3: Examples of How the Qualitative Data Were Used to Build Quantitative Survey Items in the Survival after Acute Myocardial Infarction Study

<table>
<thead>
<tr>
<th>Domains and Quotations from Qualitative Article</th>
<th>Corresponding Survey Item</th>
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<tbody>
<tr>
<td>Broad staff presence and expertise</td>
<td>Nurses are comfortable checking with physicians if they have concerns about patient care. (survey item 65)</td>
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<td>“I started writing my consult note in the physician progress notes… over the years it’s just become the standard… That was a way of my breaking into the culture saying, ‘This is my note; I want you to read it. It’s not in the nurse’s section. I have some ideas… and I’m open to talking about it.’” (Nurse Manager, ID #5)</td>
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<tr>
<td>Communication and coordination among groups</td>
<td>Clinicians involved in the care of patients with AMI value each others’ skills and talents (e.g., physicians’ value nurses’ skills and talents and vice-versa). (survey item 58)</td>
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<td>“Everyone in this hospital from the housekeeper to the CEO plays a role… The housekeeping needs to know why it’s important for them to go out and do their job… No one has an insignificant role in it… So everybody needs to be educated. Everyone.” (Director, Catheterization Laboratory, ID #2)</td>
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<tr>
<td>Problem solving and learning</td>
<td>After we make changes to improve AMI care, we fail to evaluate their effectiveness. (survey item 67)</td>
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<td>“…the performance improvement team… identifies action steps, the plan is put in place, and then we continue to measure to see if it’s working or not working… you identify, you intervene, you improve, you monitor, you tweak and that’s the model that they’ve been using for 10 years.” (Director, Quality Management, ID #4)</td>
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AMI, acute myocardial infarction; CEO, chief executive officer. Adapted with permission from Bradley, Curry et al., *Annals of Internal Medicine*, May 1, 2012.

Mixed methods were used to characterize the care practices and processes in higher performing organizations as well as the organizational environment where they were implemented. Figure 1 illustrates points in the process of integration. In Aim 1, the qualitative component *connected* with the CMS database in order to identify a positive deviance sample. The investigators conducted a systematic analysis of the qualitative data using a multidisciplinary team. This provided (point 1, Figure 1) a rich characterization of prominent themes that distinguished higher-performing from lower-performing hospitals and generated hypotheses regarding factors influencing AMI mortality rates (Curry et al. 2011). In Aim 2, the investigators *built* a 68
item-survey from the qualitative data. Key concepts from the qualitative data (point 2, Figure 1) were operationalized as quantitative items for inclusion in a web-based survey in order to test the hypotheses statistically in a nationally representative sample of hospitals (Bradley et al. 2012). The authors analyzed the quantitative survey data and then merged the quantitative findings (point 3, Figure 1) and qualitative analysis (point 4, Figure 1) in a single paper. The merging of the qualitative and quantitative produced a comprehensive, multifaceted description of factors influencing RSMRs as well as the impact of these factors on RSMRs that was presented using a weaving narrative. For example, problem-solving and learning was a prominent theme that differentiated higher-performing from lower-performing hospitals. In higher-performing hospitals, adverse events were perceived as opportunities for learning and improvement, approaches to data feedback were nonpunitive, innovation and creativity were valued and supported, and new ideas were sought. In the multivariable analysis, having an organizational environment where clinicians are encouraged to creatively solve problems was significantly associated with lower RSMRs (0.84 percentage points). Finally, additional analyses of qualitative data examining organizational features related to high-quality discharge planning (point 5, Figure 1) (Cherlin et al. 2013), and examining collaborations with emergency medical services (point 6, Figure 1) (Landman et al. 2013) were also methodologically connected through sampling of high-performing hospitals in the CMS database.

Integration through Interpretation and Reporting. The authors used primarily a staged narrative approach for reporting their results. The process and outcomes of integration of qualitative and quantitative data were primarily described in the quantitative paper (Bradley et al. 2012). The qualitative data informed the development of domains and concepts for a quantitative survey. Mapping of all survey items to corresponding concepts from the qualitative findings was reported in a web appendix of the published article. In the presentation of results from the multivariate model, multiple strategies that had significant associations with RSMRs were reported, with a summary of how these strategies corresponded to five of the six domains from the qualitative component. Quantitative and qualitative findings were synthesized through narrative both in the results and discussion using weaving. Key aspects of the organizational environment included effective communication and collaboration among groups, broad staff presence, and expertise. A culture of problem solving and learning were apparent in the qualitative findings and statistically associated with higher RSMRs in the quantitative findings. Regarding fit, the quantitative findings (Bradley et al. 2012) primarily confirmed the qualitative
findings (Curry et al. 2011). Thus, higher performing hospitals were not distinguished by specific practices, but instead by organizational environments that could foster higher quality care. An accompanying editorial (Davidoff 2012) discusses the complementary relationship between the qualitative and quantitative findings, highlighting again the respective purposes of each component. The additional qualitative analyses were published separately (Cherlin et al. 2013; Landman et al. 2013) and illustrate staged approach to reporting through narrative with ample referencing to the previous studies. This example also illustrates expansion of the previously published findings (Stange, Crabtree, and Miller 2006).

Example 2. Integration in a Convergent Mixed Methods Study—The Adaptive Designs Accelerating Promising Trials into Treatments (ADAPT-IT) Study. The RCT is considered by many trialists to be the gold standard of evidence. Adaptive clinical trials (ACTs) have been developed as innovative trials with potential benefits over traditional trials. However, controversy remains regarding assumptions made in ACTs and the validity of results (Berry 2011). Adaptive designs comprise a spectrum of potential trial design changes (Meurer et al. 2012). A simple adaptation involves early trial termination rules based on statistical boundaries (Pocock 1977), while a complex adaptation in a dose-finding trial could identify promising treatments for specific subpopulations and tailor enrollment to maximize information gained (Yee et al. 2012). The overarching objective of ADAPT-IT is “To illustrate and explore how best to use adaptive clinical trial designs to improve the evaluation of drugs and medical devices and to use mixed methods to characterize and understand the beliefs, opinions, and concerns of key stakeholders during and after the development process” (Meurer et al. 2012).

Integration through design. One study from the mixed methods evaluation aim of the investigation seeks to describe and compare the beliefs and perspectives of key stakeholders in the clinical trial enterprise about potential ethical advantages and disadvantages of ACT approaches. A mixed methods convergent design was utilized to collect quantitative data through a 22-item ACTs beliefs survey using questions with a 100-point visual analog scale, and qualitative data from unstructured open-response questions on the survey and mini focus group interviews. The scales on the survey instrument assessed beliefs about ethical advantages and disadvantages of adaptive designs from the patient, research, and societal perspectives. The qualitative questions on the survey and in the interview guides elicited why participants feel there are
advantages or disadvantages to using adaptive designs. A mixed methods approach was implemented to elucidate participants’ beliefs, to identify the reasoning behind the beliefs expressed, and to integrate the data together to provide the broadest possible understanding. Fifty-three individuals participated from the four stakeholder groups: academic clinicians \( (n = 22) \); academic biostatisticians \( (n = 5) \); consultant biostatisticians \( (n = 6) \); and other stakeholders, including FDA and NIH personnel and patient advocates \( (n = 20) \).

**Integration through methods.** The quantitative and qualitative data were collected concurrently, and the approach to integration involved *merging*. With the content of the scales on the survey in mind, the mixed methods team developed the open-ended responses on the survey and interview questions for mini focus groups to parallel visual analog scale (VAS) questions about ethical advantages and disadvantages. By making this choice intentionally during the design, integration through *merging* would naturally follow. The research team conducted separate analyses of the quantitative and qualitative data in parallel. For the quantitative analytics, the team calculated descriptive statistics, mean scores, and standard deviations across the four stakeholder groups. Box plots of the data by group were developed to allow intra- and intergroup comparisons. For the qualitative analytics, the investigators immersed themselves in the qualitative database, developed a coding scheme, and conducted thematic searches using the codes. Since the items on the VASs and the questions on the qualitative interview guides were developed in tandem, the codes in the coding scheme were similarly developed based on the items on the scales and the interview questions. As additional themes emerged, codes to capture these were added. The methodological procedures facilitated thematic searches of the text database about perceived ethical advantages and disadvantages that could be matched and *merged* with the scaled data on beliefs about ethical advantages and disadvantages.

**Integration through Interpretation and Reporting Procedures.** Having organized the quantitative and the qualitative data in a format based on thematic relevance to allow *merging*, higher order integration interpretation was needed. Two approaches were used. First the results from the quantitative and qualitative data were integrated using a joint display. As illustrated in Figure 2, the left provides the participants’ quantitative ratings of their beliefs about the ethical advantages as derived from the visual analog scales, with the lowest anchor of 0 signifying definitely not agreeing with the statement and the highest anchor of 100 signifying definite agreement with the statement. The right side provides illustrative qualitative data from the free-text responses on the
survey and the mini focus groups. Color matching (see online version) of the box plots and text responses was devised to help the team match visually the quantitative and qualitative responses from the constituent groups. Multiple steps in developing the joint display contributed to an interpretation of the data.

In the final report, the quantitative data integration uses a narrative approach that describes the quantitative and qualitative results thematically. The specific type of narrative integration is weaving because the results are connected to each other thematically, and the qualitative and quantitative data weave back and forth around similar themes or concepts. The narrative provides intragroup comparisons of the results from the scales about beliefs that are supported by text from the qualitative database. Each of the six sections of the results contain quantitative scores with intergroup comparisons among the four groups studied, that is, academic researchers, academic biostatisticians, consultant biostatisticians, and “other” stakeholders and quotations from each group.

Figure 2: Example of Joint Display Illustrating Integration at the Interpretation and Reporting Level from the ADAPT-IT Project—Potential Ethical Advantages for Patients When Using Adaptive Clinical Trial Designs

Consultant biostatistician
- When done well they [ACTs] treat patients in and out of the trial better. (survey)
- On participants’ understanding the complexity of an ACT sufficiently to give informed consent: I think it’s a false concern. When you do studies that people have consented for traditional clinical trials, [people feel] the purpose of the trial is to improve their individual outcome, and the number who in any kind of quantitative way who understand the randomization is very low. (mini-focus group)

Clinician
- I think it only make sense that if you are going to avoid exposing subjects to ineffective therapies...that’s the ethically obligatory thing to do. (mini-focus group)
- There is no problem explaining to [the] patient that if we find one arm to be clearly inferior we drop...[that treatment], and one to be clearly superior we’ll stop [the trial] early. (mini-focus group)

Other key stakeholder
- Whether or not an adaptive trial really offers ethical advantages, patients will perceive “a new and different” approach aimed at time issues and increased communication as progressive. (survey)

Academic biostatistician
- It depends on the design, but it may be more advantageous to have a higher probability of being randomized to the active arm. (survey)

The adaptive clinical trial design poses ethical advantages from the patient’s perspective.
advantages, but the scales in particular were illustrative showing there was polarization of opinion about these issues among two of the constituencies.

**Implications for Practice**

This article provides an update on mixed methods designs and principles and practices for achieving integration at the design, methods, and interpretation and reporting levels. Mixed methodology offers a new framework for thinking about health services research with substantial potential to generate unique insights into multifaceted phenomena related to health care quality, access, and delivery. When research questions would benefit from a mixed methods approach, researchers need to make careful choices for integration procedures. Due attention to integration at the design, method, and interpretation and reporting levels can enhance the quality of mixed methods health services research and generate rigorous evidence that matters to patients.

**ACKNOWLEDGMENTS**

*Joint Acknowledgment/Disclosure Statement:* At the invitation of Helen I. Meissner, Office of Behavioral and Social Sciences Research, an earlier version of this article was presented for the NIH-OBSSR Workshop, “Using Mixed Methods to Optimize Dissemination and Implementation of Health Interventions,” Natcher Conference Center, NIH Campus, Bethesda, MD, May 3, 2012. Beth Ragle assisted with entry of references and formatting. Dr. Fetters acknowledges the other members of the ADAPT-IT project’s Mixed Methods team, Laurie J. Legocki, William J. Meurer, and Shirley Frederiksen, for their contributions to the development of Figure 2.

*Disclosures:* None.

*Disclaimers:* None.

**REFERENCES**


SUPPORTING INFORMATION

Additional supporting information may be found in the online version of this article:

Appendix SA1: Author Matrix.