

MONDAY
12.04.17
4PM
10 SACHEM
ROOM 105

RAPID

RELATIONALITY

**HOW PERIPHERAL EXPERTS DEVELOP
INFLUENTIAL RELATIONSHIPS WITH LINE
MANAGERS**

**JULIA
DIBENIGNO**

**ASSISTANT
PROFESSOR, YALE
SCHOOL OF
MANAGEMENT**

**A 30-MONTH ETHNOGRAPHIC FIELD STUDY OF
U.S. ARMY MENTAL HEALTH
PROFESSIONALS – AND THE LINE MANAGERS
OVER WHOM THEY LACKED AUTHORITY—THE
DIRECT COMMANDERS OF THE SOLDIERS THEY
TREATED.**



**ETHNOGRAPHY AND SOCIAL
THEORY COLLOQUIUM
DEPARTMENT OF ANTHROPOLOGY
YALE UNIVERSITY**