

# Supplementary Material – Not for Publication

## I Estimation Appendix

### I.1 Estimation Algorithm

In this section we describe the estimation algorithm in detail, which we break down into several steps for expositional clarity.

Before we proceed, remember that value added for domestic producers in sector  $k$  is given by:

$$VA_k(z, \ell) = \Theta_k (P_k^m)^{-(1-\delta_k)\Lambda_k} (\exp(d_{H,k}))^{\frac{\sigma_k}{\sigma_k-1}\Lambda_k} (z\ell^{\delta_k})^{\Lambda_k},$$

where

$$P_k^m \equiv \frac{P_C^{\lambda_k} P_S^{1-\lambda_k}}{\lambda_k^{\lambda_k} (1-\lambda_k)^{1-\lambda_k}}, \quad (\text{S.1})$$

$$\Theta_k \equiv \left( \frac{1}{(1-\delta_k)\Lambda_k} \right) \left( \frac{(1-\delta_k)(\sigma_k-1)}{\sigma_k} \right)^{\frac{\sigma_k}{\sigma_k-1}\Lambda_k},$$

and

$$\Lambda_k \equiv \frac{\sigma_k - 1}{\sigma_k - (1-\delta_k)(\sigma_k - 1)}.$$

Rewrite value added for domestic producers as

$$VA_k(z, \ell) = \Theta_k \Psi_k (z\ell^{\delta_k})^{\Lambda_k},$$

with

$$\Psi_k \equiv (P_k^m)^{-(1-\delta_k)\Lambda_k} (\exp(d_{H,k}))^{\frac{\sigma_k}{\sigma_k-1}\Lambda_k}. \quad (\text{S.2})$$

Note that  $\Theta_k$  is a solely a function of model's parameters. On the other hand,  $\Psi_k$  is a function of model's parameters but also of equilibrium objects such as  $P_C$ ,  $P_S$  and  $d_{H,k}$ . In turn, value added for exporters is given by:

$$VA_C(z, \ell) = \Theta_C \Psi_C (\exp(d_F))^{\frac{\sigma_C}{\sigma_C-1}\Lambda_C} (z\ell^{\delta_C})^{\Lambda_C}.$$

It will be convenient to define and work with

$$\vartheta_{J_u} \equiv b + \frac{1}{1+r} J^u.$$

$\Psi_C$ ,  $\Psi_S$ ,  $\vartheta_{J_u}$  are treated as parameters to be estimated along with the remaining ones, but these are all endogenous variables. The procedure below makes sure that the values guessed for  $\Psi_C$  and  $\Psi_S$  are equilibrium outcomes (see Step 9 for details). The number of entrants  $M_C$  and  $M_S$  will be set to match  $\Psi_C$  and  $\Psi_S$ . Given knowledge of  $\vartheta_{J_u}$  and the remaining parameters, we can recover the flow utility of unemployment  $b$  and the value of unemployment  $J^u$  post-estimation.

**Step 1a:**  $\lambda_C$  and  $\lambda_S$  are obtained from input-output tables and fixed throughout.

**Step 1b:** Fix  $\mu^v$  and obtain  $\phi$  using equation (23):

$$\phi = \left( \frac{\mu^v}{(Transition_{Data}^{U \rightarrow E})^{\frac{\xi-1}{\xi}}} \right)^{\xi}$$

where  $Transition_{Data}^{U \rightarrow E}$  is the transition rate from unemployment to employment in the data.

**Step 2:** Start with a parameter vector guess  $\Omega$ , including values for  $\Psi_C$ ,  $\Psi_S$  and  $\vartheta_{J_u}$ .

**Step 3:** Obtain  $\delta_k$  using  $P_k^m \iota_k(z, \ell) = \frac{(1-\delta_k)(\sigma_k-1)}{\sigma_k} R_k(z, \ell)$ :

$$\left( \frac{Total\ Expenditures\ with\ Intermediates_k}{Total\ Gross\ Revenues_k} \right)_{Data} = \frac{(1-\delta_k)(\sigma_k-1)}{\sigma_k}$$

$$\Rightarrow \delta_k = 1 - \frac{\sigma_k}{\sigma_k-1} \left( \frac{Total\ Expenditures\ with\ Intermediates_k}{Total\ Gross\ Revenues_k} \right)_{Data}$$

$\left( \frac{Total\ Expenditures\ with\ Intermediates_k}{Total\ Gross\ Revenues_k} \right)_{Data}$  is obtained from input-output tables.

**Step 4:** Obtain  $d_F$  using equation (32):

$$E[Export\ Share|Exporter = 1]_{Data} = (1 - \exp(-\sigma_C \times d_F))$$

$$\Rightarrow d_F = -\frac{1}{\sigma_C} \log(1 - E[Export\ Share|Exporter = 1]_{Data})$$

$E[Export\ Share|Exporter = 1]_{Data}$  is the average share of exporters' gross revenues in sector  $C$  coming from exports, obtained from PIA and SECEX.

**Step 5:** This step solves for wage schedules  $w_{kf}(z, \ell')$ ,  $w_{ki}(z, \ell')$  as well as value functions  $V_{kf}(z, \ell)$ ,  $V_{ki}(z, \ell)$ ,  $J_{kf}^e(z, \ell')$ ,  $J_{ki}^e(z, \ell')$ , and firms' policy functions.

**Step 5a:** Compute value added functions  $VA_k(z, \ell)$ .

**Step 5b:** Compute wage schedules  $w_{kf}(z, \ell')$

- Guess a wage schedule  $w_{kf}(z, \ell')$
- Compute the resulting  $V_{kf}(z, \ell')$  using (13)
- Compute  $J_{kf}^e(z, \ell')$  using (A.46)
- Compute  $w_{kf}^u(z, \ell')$  using equation (27)
- Let  $\hat{w}_{kf}^u(z, \ell') = \omega_0 + \omega_1 \frac{VA_k(z, \ell')}{\ell'}$  be the linear projection of  $w_{kf}^u(z, \ell')$  on  $\left[1, \frac{VA_k(z, \ell')}{\ell'}\right]$

- Update  $w_{kf}(z, \ell') = \max \left\{ \widehat{w}_{kf}^u(z, \ell'), b_u + \vartheta_{J_u} - \frac{1}{1+r} J_{kf}^e(z, \ell'), \underline{w} \right\}$
- Restart until convergence

**Step 5c:** Compute wage schedules  $w_{ki}(z, \ell')$

- Guess a wage schedule  $w_{ki}(z, \ell')$
- Compute the resulting  $V_{ki}(z, \ell')$  using (17)
- Compute  $J_{ki}^e(z, \ell')$  using (A.47)
- Compute  $w_{ki}^u(z, \ell')$  using equation (30)
- Let  $\widehat{w}_{ki}^u(z, \ell') = \omega_0 + \omega_1 \left( 1 - \frac{\sigma_k}{\sigma_k - (1 - \delta_k)(\sigma_k - 1)} p_{ki}(\ell') \right) \frac{VA_k(z, \ell')}{\ell'}$  be the linear projection of  $w_{ki}^u(z, \ell')$  on  $\left[ 1, \left( 1 - \frac{\sigma_k}{\sigma_k - (1 - \delta_k)(\sigma_k - 1)} p_{ki}(\ell') \right) \frac{VA_k(z, \ell')}{\ell'} \right]$
- Update  $w_{ki}(z, \ell') = \max \left\{ \widehat{w}_{ki}^u(z, \ell'), \vartheta_{J_u} - \frac{1}{1+r} J_{ki}^e(z, \ell') \right\}$
- Restart until convergence

**Step 6:** Solve for firms' entry decisions. Compute the fraction of entrants in the formal and informal sectors as follows:

$$\omega_{kf} \equiv \Pr \left( I_k^{formal}(z) = 1 \right) = \int_z I_k^{formal}(z) g_k^e(z) dz$$

$$\omega_{ki} \equiv \Pr \left( I_k^{informal}(z) = 1 \right) = \int_z I_k^{informal}(z) g_k^e(z) dz$$

Therefore, if  $M_k$  is the mass of entrants in sector  $k$ , the masses of formal and informal entrants in sector  $k$  are given by:

$$M_{ki} = \omega_{ki} M_k$$

$$M_{kf} = \omega_{kf} M_k$$

Finally, compute the distribution of  $z$  productivities among entrants, conditional on entry into sector  $kj$ .

$$\psi_{ki}^e(z) = \frac{g_k^e(z) I_k^{informal}(z)}{\int_{\tilde{z}} g_k^e(\tilde{z}) I_k^{informal}(\tilde{z}) d\tilde{z}},$$

$$\psi_{kf}^e(z) = \frac{g_k^e(z) I_k^{formal}(z)}{\int_{\tilde{z}} g_k^e(\tilde{z}) I_k^{formal}(\tilde{z}) d\tilde{z}}.$$

**Step 7:** Compute the steady-state distribution of states. For informal firms, start with a guess for  $\psi_{ki}$ . Then, compute

$$\varrho_{ki}^{exit} = \alpha_k + (1 - \alpha_k) \int_z \int_{\ell} \left( I_{ki}^{exit}(z, \ell) + I_{ki}^{change}(z, \ell) \right) \psi_{ki}(z, \ell) d\ell dz.$$

In steady state  $N_{ki} = (1 - \varrho_{ki}^{exit}) N_{ki} + M_{ki}$ . Therefore, set  $\frac{M_{ki}}{N_{ki}}$ , the fraction of sector  $k$  informal firms that are entrants, to:

$$\boxed{\frac{M_{ki}}{N_{ki}} = \varrho_{ki}^{exit} = \frac{\omega_{ki} M_k}{N_{ki}}.}$$

Now, compute  $\tilde{\psi}_{ki}$ :

$$\begin{aligned} \tilde{\psi}_{ki}(z, \ell) &= \mathcal{I}[\ell = 1] \times \varrho_{ki}^{exit} \times \psi_{ki}^e(z) \\ &\quad + \mathcal{I}[\ell \geq 1] \times (1 - \alpha_k) \times \psi_{ki}(z, \ell) I_{ki}^{stay}(z, \ell), \end{aligned}$$

and  $\hat{\psi}_{ki}$ :

$$\hat{\psi}_{ki}(z, \ell') = \int_{\ell} \tilde{\psi}_{ki}(z, \ell) \mathcal{I}(L_{ki}(z, \ell) = \ell') d\ell$$

Update  $\psi_{ki}$  with:

$$\psi_{ki}(z', \ell') = \int_z \hat{\psi}_{ki}(z, \ell') g_k(z'|z) dz,$$

and repeat until convergence of  $\psi_{ki}$ . This converged value of  $\psi_{ki}$  will be used directly in the computation of  $\psi_{kf}$  below.

For formal firms, start with guess for  $\psi_{kf}$  and compute:

$$\begin{aligned} \varrho_{kf}^{exit} &= \alpha_k + (1 - \alpha_k) \int_z \int_{\ell} I_{kf}^{exit}(z, \ell) \psi_{kf}(z, \ell) d\ell dz, \\ \varrho_{ki}^{change} &= (1 - \alpha_k) \int_z \int_{\ell} I_{ki}^{change}(z, \ell) \psi_{ki}(z, \ell) d\ell dz. \end{aligned}$$

In steady state:

$$\begin{aligned} \varrho_{kf}^{exit} N_{kf} &= \varrho_{ki}^{change} \underbrace{N_{ki}}_{\frac{\omega_{ki} M_k}{\varrho_{ki}^{exit}}} + \omega_{kf} M_k \\ &= M_k \left( \frac{\varrho_{ki}^{change}}{\varrho_{ki}^{exit}} \omega_{ki} + \omega_{kf} \right) \end{aligned}$$

So that:

$$\boxed{\frac{M_{kf}}{N_{kf}} = \frac{M_k \omega_{kf}}{N_{kf}} = \frac{\varrho_{kf}^{exit} \omega_{kf}}{\frac{\varrho_{ki}^{change}}{\varrho_{ki}^{exit}} \omega_{ki} + \omega_{kf}}}$$

Also, note that

$$\frac{M_{kf}}{N_{kf}} \times \frac{N_{ki}}{M_{ki}} = \frac{\varrho_{kf}^{exit} \omega_{kf}}{\frac{\varrho_{ki}^{change}}{\varrho_{ki}^{exit}} \omega_{ki} + \omega_{kf}} \frac{1}{\varrho_{ki}^{exit}} = \frac{\varrho_{kf}^{exit} \omega_{kf}}{\varrho_{ki}^{change} \omega_{ki} + \varrho_{ki}^{exit} \omega_{kf}}$$

and

$$\frac{M_{kf}}{N_{kf}} \times \frac{N_{ki}}{M_{ki}} = \frac{\omega_{kf}}{\omega_{ki}} \frac{N_{ki}}{N_{kf}}$$

Therefore,

$$\boxed{\frac{N_{ki}}{N_{kf}} = \frac{\varrho_{kf}^{exit} \omega_{ki}}{\varrho_{ki}^{change} \omega_{ki} + \varrho_{ki}^{exit} \omega_{kf}}}$$

Compute  $\tilde{\psi}_{kf}$  as:

$$\tilde{\psi}_{kf}(z, \ell) = \mathcal{I}[\ell = 1] \times \underbrace{\frac{\varrho_{kf}^{exit} \omega_{kf}}{\varrho_{ki}^{change} \omega_{ki} + \omega_{kf}}}_{\frac{M_{kf}}{N_{kf}}} \psi_{kf}^e(z) + \mathcal{I}[\ell \geq 1] \times \left( (1 - \alpha_k) \psi_{kf}(z, \ell) I_{kf}^{stay}(z, \ell) + (1 - \alpha_k) \underbrace{\frac{\varrho_{kf}^{exit} \omega_{ki}}{\varrho_{ki}^{change} \omega_{ki} + \varrho_{ki}^{exit} \omega_{kf}}}_{\frac{N_{ki}}{N_{kf}}} \psi_{ki}(z, \ell) I_{ki}^{change}(z, \ell) \right)$$

and  $\hat{\psi}_{kf}$  as:

$$\hat{\psi}_{kf}(z, \ell') = \int_{\ell} \tilde{\psi}_{kf}(z, \ell) \mathcal{I}(L_{kf}(z, \ell) = \ell') d\ell.$$

Update  $\psi_{kf}$  with:

$$\psi_{kf}(z', \ell') = \int_z \hat{\psi}_{kf}(z, \ell') g_k(z'|z) dz,$$

and repeat until convergence of  $\psi_{kf}$ .

At this point we have the following objects:  $\psi_{kj}$ ,  $\tilde{\psi}_{kj}$ ,  $\hat{\psi}_{kj}$ ,  $\varrho_{ki}^{exit}$ ,  $\varrho_{ki}^{change}$ ,  $\varrho_{kf}^{exit}$ ,  $\chi_{ki \rightarrow f}^{change}$ ,  $\chi_{kf}^{layoff}$ , and  $\chi_{ki}^{leave}$  (see equations (A.21), (A.25) and (A.27)).

**Step 8:** Obtain the entry costs  $c_{e,k}$  ( $k = C, S$ ):

$$c_{e,k} = V_k^e = \int_z \left[ V_{ki}^e(z) I_k^{informal}(z) + V_{kf}^e(z) I_k^{formal}(z) \right] g_k^e(z) dz$$

These costs will be subtracted from aggregate income, and will be added to the expenditure on  $S$ -sector goods.

**Step 9:** This step solves for masses of entrants  $M_k$ 's, masses of firms  $N_{kj}$ 's, aggregate vacancies  $V_{kj}$ 's and mass of unemployment  $L_u$  consistent with  $\Psi_C$ ,  $\Psi_S$ ,  $d_F$  and  $\mu^v$ .

**Step 9a:** Write aggregate income  $I$  as a function of masses of entrants  $M_C$  and  $M_S$ .

**Step 9b:** Write  $P_C$  and  $P_S$  as functions of  $M_C$  and  $M_S$ .

**Step 9c:** Write  $X_C^{int}$  as a function of  $M_C$  and  $M_S$ .

**Step 9d:** Solve for  $\frac{M_S}{M_C}$  that matches  $\Psi_C$ .

**Step 9e:** Separately pin down  $M_C$  and  $M_S$  using the labor market clearing equation  $\bar{L} - L_u =$

$\sum_{k=C, S, j=i, f} L_{kj}$ . Express  $M_C$  and  $M_S$  as functions of  $L_u$ .

**Step 9fe:** Express masses of firms  $N_{kj}$  as functions of  $L_u$ .

**Step 9g:** Express aggregate posted vacancies  $V_{kj}$  as functions of  $L_u$ .

**Step 9h:** Use equation for  $\mu^v$  (and the value initially guessed in Step 1 for  $\mu^v$ ) to obtain  $L_u$  consistent with  $\Psi_C, \Psi_S, d_F$  and  $\mu^v$ .

**Step 9i:** Go back and obtain masses of entrants  $M_k$ 's, masses of firms  $N_{kj}$ 's, and aggregate vacancies  $V_{kj}$ 's.

**Step 9j:** Recover price indices  $P_C$  and  $P_S$ .

**Step 9k:** Compute deviation between government revenues and spending with unemployment insurance  $Dev_T$ .

**Step 10:** Obtain job finding rates  $\mu_{kj}^e$  using aggregate vacancies  $V_{kj}$ 's and mass of unemployment  $L_u$  obtained in Step 9.

$$\mu_{kj}^e = \frac{m_{kj}}{L_u} = \phi \frac{V_{kj}}{\tilde{V}} \left( \frac{\tilde{V}}{L_u} \right)^\xi$$

**Step 11:** Use equations (A.28)-(A.29) to obtain allocations  $L_{Cf}, L_{Ci}, L_{Sf}, L_{Si}$ .

$$\begin{aligned} L_{Ci} &= \frac{\mu_{Ci}^e L_u}{\chi_{Ci}^{leave}} \\ L_{Si} &= \frac{\mu_{Si}^e L_u}{\chi_{Si}^{leave}} \\ L_{Cf} &= \frac{\mu_{Cf}^e L_u + \chi_{Ci \rightarrow f}^{change} L_{Ci}}{\chi_{Cf}^{layoff}} \\ L_{Sf} &= \frac{\mu_{Sf}^e L_u + \chi_{Si \rightarrow f}^{change} L_{Si}}{\chi_{Sf}^{layoff}} \end{aligned}$$

**Step 12:** Compute deviation from the labor market clearing equation:

$$Dev_L = abs \left( \frac{\bar{L} - (L_{Cf} + L_{Ci} + L_{Sf} + L_{Si})}{\bar{L}} \right),$$

**Step 13:** Compute all moments to be matched with those in the data.

**Step 14:** Compute Loss Function. Add Model/Data deviations to equilibrium penalty  $EQ\_Penalty$ . The objective function is therefore given by

$$L = L_{mom} + EQ\_Penalty$$

Where  $L_{mom}$  penalizes deviations between moments in the data and  $EQ\_Penalty$  penalizes deviations from the labor market clearing condition:

$$EQ\_Penalty = W_L Dev_L + W_T abs(\min\{Dev_T, 0\})$$

With  $W_L$  and  $W_T$  denoting large weights and  $Dev_T$  is the relative deviation between government revenues and spending with unemployment insurance (see section I.2 for details). We highly penalize a negative  $Dev_T$ .

**Step 15:** Optimization routine picks new parameter vector  $\Omega$ . Go back to Step 1 until convergence.

**Step 16 (Post estimation):** Obtain  $J^u$  using

$$J^u = \sum_{k,j} \mu_{kj}^e \int_{\ell} \int_z \bar{J}_{kj}^e(z, L_{kj}(z, \ell)) g_{kj}(z, \ell) dz d\ell \\ + \left( 1 - \sum_{k,j} \mu_{kj}^e \right) \vartheta_{J_u}.$$

**Step 17 (Post estimation):** At this point, we know  $J^u$  and can compute

$$b = \vartheta_{J_u} - \frac{1}{1+r} J^u,$$

**Step 18 (Post-estimation):** Obtain  $D_F^*$  (this is the parameter that we need for the counterfactuals as  $d_F$  is endogenous):

$$D_F^* = \frac{(\exp(\sigma_C \times d_F) - 1) (P_C^m)^{(1-\delta_C)(\sigma_C-1)} \Psi_C^{\frac{\sigma_C-1}{\lambda_C}}}{\bar{\epsilon}^{\sigma_C} \tau_C^{1-\sigma_C}},$$

where  $\bar{\epsilon}$  is the exchange rate value that balances trade:

$$\bar{\epsilon} = \frac{1}{\tau_a \tau_C} (P_C^m)^{(1-\delta_C)} \Psi_C^{\frac{\lambda_C}{\lambda_C}} (\tau_a Exports)^{\frac{1}{1-\sigma_C}}.$$

## I.2 Estimation Algorithm – Further Details

This section details the steps within Step 9 of the estimation procedure.

**Step 9:** This step solves for masses of entrants  $M_k$ 's, masses of firms  $N_{kj}$ 's, aggregate vacancies  $V_{kj}$ 's consistent with  $\Psi_C$ ,  $\Psi_S$  and  $d_F$ .

We start with some definitions... Averages “per firm”. All these quantities can be computed after Step 8, that is, after solving for the steady state distribution of states.

$$Avg\_wbill_{ki} = \int_z \int_{\ell'} [w_{ki}(z, \ell') \ell'] \hat{\psi}_{ki}(z, \ell') d\ell' dz \text{ for } k = C, S \\ Avg\_wbill_{kf} = \int_z \int_{\ell'} [\max\{w_{kf}(z, \ell'), \underline{w}\} \ell'] \hat{\psi}_{kf}(z, \ell') d\ell' dz \text{ for } k = C, S$$

$$\begin{aligned}
Avg\_Firing\_Costs_{kf} &= \kappa \int_z \int_\ell \left[ (\ell - L_{kf}(z, \ell)) \left( 1 - I_{kf}^{hire}(z, \ell) \right) \right] \tilde{\psi}_{kf}(z, \ell) d\ell dz \text{ for } k = C, S \\
Avg\_Hiring\_Costs_{kj} &= \int_z \int_\ell \left[ H_{kj}(\ell, L_{kj}(z, \ell)) I_{kj}^{hire}(z, \ell) \right] \tilde{\psi}_{kj}(z, \ell) d\ell dz \text{ for } k = C, S; j = i, f \\
Avg\_Revenue_{kj} &= \int_z \int_{\ell'} R_k(z, \ell') \hat{\psi}_{kj}(z, \ell') d\ell' dz \text{ for } k = C, S; j = i, f \\
Avg\_InfPenalty_{ki} &= \int_z \int_{\ell'} [p_{ki}(\ell') R_k(z, \ell')] \hat{\psi}_{ki}(z, \ell') d\ell' dz \text{ for } k = C, S \\
Avg\_Vacancies_{kj} &= \int_z \int_\ell v_{kj}(z, \ell) \tilde{\psi}_{kj}(z, \ell) d\ell dz \text{ for } k = C, S; j = i, f \\
Avg\_Exports_{Cf} &= (1 - \exp(-\sigma_C \times d_F)) \int_z \int_{\ell'} [R_C(z, \ell') I_C^x(z, \ell')] \hat{\psi}_{kf}(z, \ell') d\ell' dz \\
Fraction\_Export_{Cf} &= \int_z \int_{\ell'} I_C^x(z, \ell') \hat{\psi}_{Cf}(z, \ell') d\ell' dz \\
Avg\_size_{kj} &= \int_z \int_\ell \ell \psi_{kj}(z, \ell) d\ell dz \text{ for } k = C, S; j = i, f
\end{aligned}$$

Now, define

$$\begin{aligned}
Avg\_Price_{kj} &= \int_z \int_{\ell'} p_{kj}(z, \ell')^{1-\sigma_k} \hat{\psi}_{kj}(z, \ell') d\ell' dz \\
&= \int_z \int_{\ell'} \left( \frac{R_k(z, \ell')}{q_k(z, \ell', \iota_k(z, \ell'))} \right)^{1-\sigma_k} \hat{\psi}_{kj}(z, \ell') d\ell' dz \text{ for } k = C, S; j = i, f.
\end{aligned}$$

We cannot compute  $Avg\_Price_{kj}$ —given  $\Omega$ ,  $\Psi_C$  and  $\Psi_S$ . However, note that:

$$\begin{aligned}
Avg\_Price_{kj} &= \left( \frac{(1 - \delta_k)(\sigma_k - 1)}{\sigma_k} \right)^{(1-\delta_k)\Lambda_k} (P_k^m)^{(1-\sigma_k)(1-\delta_k)} \Psi_k^{(1-\sigma_k)\delta_k} \times \\
&\quad \int_z \int_{\ell'} \left( z(\ell')^{\delta_k} \right)^{\Lambda_k} \hat{\psi}_{kj}(z, \ell') d\ell' dz, \\
Avg\_Price_{Cf} &= \left( \frac{(1 - \delta_C)(\sigma_C - 1)}{\sigma_C} \right)^{(1-\delta_C)\Lambda_C} (P_C^m)^{(1-\sigma_C)(1-\delta_C)} \Psi_C^{(1-\sigma_C)\delta_C} \times \\
&\quad \int_z \int_{\ell'} \left( z(\ell')^{\delta_C} \right)^{\Lambda_C} (\exp(d_F \times I_C^x(z, \ell')))^{-\delta_C \sigma_C \Lambda_C} \hat{\psi}_{Cf}(z, \ell') d\ell' dz.
\end{aligned}$$

So, given  $\Omega$ ,  $\Psi_C$  and  $\Psi_S$  we can compute:

$$\begin{aligned}
\widetilde{Avg\_Price}_{kj} &\equiv \left( \frac{(1 - \delta_k)(\sigma_k - 1)}{\sigma_k} \right)^{(1-\delta_k)\Lambda_k} \Psi_k^{(1-\sigma_k)\delta_k} \int_z \int_{\ell'} \left( z(\ell')^{\delta_k} \right)^{\Lambda_k} \hat{\psi}_{kj}(z, \ell') d\ell' dz \\
&= (P_k^m)^{(\sigma_k-1)(1-\delta_k)} Avg\_Price_{kj},
\end{aligned}$$



$$\begin{aligned}
\widetilde{Avg\_Price}_{Cf} &\equiv \left( \frac{(1 - \delta_C)(\sigma_C - 1)}{\sigma_C} \right)^{(1 - \delta_C)\Lambda_C} \Psi_C^{(1 - \sigma_C)\delta_C} \times \\
&\int_z \int_{\ell'} \left( z(\ell')^{\delta_C} \right)^{\Lambda_C} \left( \exp(d_F \times I_C^x(z, \ell')) \right)^{-\delta_C \sigma_C \Lambda_C} \widehat{\psi}_{Cf}(z, \ell') d\ell' dz \\
&= (P_C^m)^{(\sigma_C - 1)(1 - \delta_C)} Avg\_Price_{Cf}.
\end{aligned}$$

At this point, we can compute the following variables, as functions of  $M_C$  and  $M_S$

$$N_{Ci} = \frac{\omega_{Ci}}{\varrho_{Ci}^{exit}} M_C \quad (\text{S.3})$$

$$N_{Si} = \frac{\omega_{Si}}{\varrho_{Si}^{exit}} M_S \quad (\text{S.4})$$

$$N_{Cf} = \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C \quad (\text{S.5})$$

$$N_{Sf} = \frac{\varrho_{Si}^{change} \omega_{Si} + \varrho_{Si}^{exit} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} M_S \quad (\text{S.6})$$

$$M_{Ci} = \omega_{Ci} M_C$$

$$M_{Si} = \omega_{Si} M_S$$

$$M_{Cf} = \omega_{Cf} M_C$$

$$M_{Sf} = \omega_{Sf} M_S$$

**Firm-level expenditures with sector S goods (fixed operating costs, hiring costs, entry costs, fixed export costs)**

$$\begin{aligned}
E_S &= \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C (Avg\_Hiring\_Costs_{Cf} + \bar{c}_{Cf}) \\
&+ \frac{\omega_{Ci} M_C}{\varrho_{Ci}^{exit}} (Avg\_Hiring\_Costs_{Ci} + \bar{c}_{Ci}) \\
&+ \frac{\varrho_{Si}^{change} \omega_{Si} + \varrho_{Si}^{exit} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} M_S (Avg\_Hiring\_Costs_{Sf} + \bar{c}_{Sf}) \\
&+ \frac{\omega_{Si} M_S}{\varrho_{Si}^{exit}} (Avg\_Hiring\_Costs_{Si} + \bar{c}_{Si}) \\
&+ \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C Fraction\_Export_{Cf} f_x \\
&+ M_C c_{e,C} \\
&+ M_S c_{e,S}
\end{aligned}$$

Define  $c_C$ :

$$\begin{aligned}
c_C &\equiv \frac{E_{S,C}}{M_C} = \frac{\varrho_{C_i}^{change} \omega_{C_i} + \varrho_{C_i}^{exit} \omega_{C_f}}{\varrho_{C_f}^{exit} \varrho_{C_i}^{exit}} (Avg\_Hiring\_Costs_{C_f} + \bar{c}_{C_f}) \\
&+ \frac{\omega_{C_i}}{\varrho_{C_i}^{exit}} (Avg\_Hiring\_Costs_{C_i} + \bar{c}_{C_i}) \\
&+ \frac{\varrho_{C_i}^{change} \omega_{C_i} + \varrho_{C_i}^{exit} \omega_{C_f}}{\varrho_{C_f}^{exit} \varrho_{C_i}^{exit}} Fraction\_Export_{C_f} f_x \\
&+ c_{e,C},
\end{aligned} \tag{S.7}$$

Where  $E_{S,C}$  is firm-level expenditures with sector  $S$  goods (fixed costs, etc) coming from  $C$ -sector activity.

Define  $c_S$ :

$$\begin{aligned}
c_S &\equiv \frac{E_{S,S}}{M_S} = \frac{\varrho_{S_i}^{change} \omega_{S_i} + \varrho_{S_i}^{exit} \omega_{S_f}}{\varrho_{S_f}^{exit} \varrho_{S_i}^{exit}} (Avg\_Hiring\_Costs_{S_f} + \bar{c}_{S_f}) \\
&+ \frac{\omega_{S_i}}{\varrho_{S_i}^{exit}} (Avg\_Hiring\_Costs_{S_i} + \bar{c}_{S_i}) \\
&+ c_{e,S},
\end{aligned} \tag{S.8}$$

Where  $E_{S,S}$  is firm-level expenditures with sector  $S$  goods (fixed costs, etc) coming from  $S$ -sector activity.

We can therefore write:

$$\begin{aligned}
E_S &= E_{S,C} + E_{S,S} \\
&= c_C M_C + c_S M_S
\end{aligned}$$

### Market Clearing ( $C$ and $S$ sectors)

Let  $I$  denote aggregate income. Then, market clearing in the  $C$  and  $S$  sectors must lead to:

$$\begin{aligned}
\zeta I + X_C^{int} &= Rev_C - Exports + \tau_a Imports \\
(1 - \zeta) I + X_S^{int} + E_S &= Rev_S \\
Imports &= Exports
\end{aligned}$$

Note that expenditures on intermediates are proportional to gross revenues:

$$P_k^m \nu_k(z, \ell) = \frac{(1 - \delta_k)(\sigma_k - 1)}{\sigma_k} R_k(z, \ell),$$

which leads to:

$$\begin{aligned}
X_C^{int} &= \lambda_C \frac{(1 - \delta_C)(\sigma_C - 1)}{\sigma_C} Rev_C \\
&\quad + \lambda_S \frac{(1 - \delta_S)(\sigma_S - 1)}{\sigma_S} Rev_S \\
X_S^{int} &= (1 - \lambda_C) \frac{(1 - \delta_C)(\sigma_C - 1)}{\sigma_C} Rev_C \\
&\quad + (1 - \lambda_S) \frac{(1 - \delta_S)(\sigma_S - 1)}{\sigma_S} Rev_S
\end{aligned}$$

Where  $Rev_C$  and  $Rev_S$  are total gross revenues in sectors  $C$  and  $S$  respectively. Therefore:

$$\begin{aligned}
I &= \left(1 - \frac{(1 - \delta_C)(\sigma_C - 1)}{\sigma_C}\right) Rev_C \\
&\quad + \left(1 - \frac{(1 - \delta_S)(\sigma_S - 1)}{\sigma_S}\right) Rev_S \\
&\quad - E_S \\
&\quad + (\tau_a - 1) Exports
\end{aligned}$$

Using

$$\begin{aligned}
Rev_C &= Avg\_Revenue_{Cf} \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C + Avg\_Revenue_{Ci} \frac{\omega_{Ci}}{\varrho_{Ci}^{exit}} M_C \\
Rev_S &= Avg\_Revenue_{Sf} \frac{\varrho_{Si}^{change} \omega_{Si} + \varrho_{Si}^{exit} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} M_S + Avg\_Revenue_{Si} \frac{\omega_{Si}}{\varrho_{Si}^{exit}} M_S \\
Exports &= Avg\_Exports_{Cf} \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C \\
E_S &= c_C M_C + c_S M_S
\end{aligned}$$

**Step 9a:** Write aggregate income  $I$  as a function of masses of entrants  $M_C$  and  $M_S$ .

$$\begin{aligned}
I = & \left( 1 - \frac{(1 - \delta_C)(\sigma_C - 1)}{\sigma_C} \right) \left( \begin{aligned} & \text{Avg\_Revenue}_{Cf} \frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} M_C \\ & + \text{Avg\_Revenue}_{Ci} \frac{\omega_{Ci}}{\varrho_{Ci}^{\text{exit}}} M_C \end{aligned} \right) \\
& + \left( 1 - \frac{(1 - \delta_S)(\sigma_S - 1)}{\sigma_S} \right) \left( \begin{aligned} & \text{Avg\_Revenue}_{Sf} \frac{\varrho_{Si}^{\text{change}} \omega_{Si} + \varrho_{Si}^{\text{exit}} \omega_{Sf}}{\varrho_{Sf}^{\text{exit}} \varrho_{Si}^{\text{exit}}} M_S \\ & + \text{Avg\_Revenue}_{Si} \frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} M_S \end{aligned} \right) \\
& - (c_C M_C + c_S M_S) \\
& + (\tau_a - 1) \left( \text{Avg\_Exports}_{Cf} \frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} M_C \right)
\end{aligned}$$

Therefore:

$$I = a_C M_C + a_S M_S \quad (\text{S.9})$$

Where

$$\begin{aligned}
a_C = & \left( 1 - \frac{(1 - \delta_C)(\sigma_C - 1)}{\sigma_C} \right) \left( \begin{aligned} & \text{Avg\_Revenue}_{Cf} \frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} \\ & + \text{Avg\_Revenue}_{Ci} \frac{\omega_{Ci}}{\varrho_{Ci}^{\text{exit}}} \end{aligned} \right) \\
& + (\tau_a - 1) \left( \text{Avg\_Exports}_{Cf} \frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} \right) \\
& - c_C \\
a_S = & \left( 1 - \frac{(1 - \delta_S)(\sigma_S - 1)}{\sigma_S} \right) \left( \begin{aligned} & \text{Avg\_Revenue}_{Sf} \frac{\varrho_{Si}^{\text{change}} \omega_{Si} + \varrho_{Si}^{\text{exit}} \omega_{Sf}}{\varrho_{Sf}^{\text{exit}} \varrho_{Si}^{\text{exit}}} \\ & + \text{Avg\_Revenue}_{Si} \frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} \end{aligned} \right) \\
& - c_S
\end{aligned}$$

**Step 9b:** Write  $P_C$  and  $P_S$  as functions of  $M_C$  and  $M_S$ .

**Price Index Sector C**

$$P_C^{1-\sigma_C} = P_{H,C}^{1-\sigma_C} + P_{F,C}^{1-\sigma_C}$$

The domestic component is given by:

$$\begin{aligned}
P_{H,C}^{1-\sigma_C} &= N_{Cf} Avg\_Price_{Cf} + N_{Ci} Avg\_Price_{Ci} \\
&= \left( \begin{aligned} &\frac{\frac{change}{\varrho_{Ci}} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} Avg\_Price_{Cf} \\ &+ \frac{\omega_{Ci}}{\varrho_{Ci}^{exit}} Avg\_Price_{Ci} \end{aligned} \right) M_C \\
&= \left( \begin{aligned} &\frac{\frac{change}{\varrho_{Ci}} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} \widetilde{Avg\_Price}_{Cf} (P_C^m)^{-(\sigma_C-1)(1-\delta_C)} \\ &+ \frac{\omega_{Ci}}{\varrho_{Ci}^{exit}} \widetilde{Avg\_Price}_{Ci} (P_C^m)^{-(\sigma_C-1)(1-\delta_C)} \end{aligned} \right) M_C
\end{aligned}$$

We can therefore write  $P_{C,H}$  as:

$$P_{H,C}^{1-\sigma_C} = b_C^1 (P_C^m)^{(1-\sigma_C)(1-\delta_C)} M_C,$$

Where

$$b_C^1 \equiv \frac{\frac{change}{\varrho_{Ci}} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} \widetilde{Avg\_Price}_{Cf} + \frac{\omega_{Ci}}{\varrho_{Ci}^{exit}} \widetilde{Avg\_Price}_{Ci}$$

The foreign component is given by:

$$P_{F,C}^{1-\sigma_C} = (\epsilon \tau_a \tau_c)^{1-\sigma_C}.$$

Under Trade Balance:

$$\begin{aligned}
Exports &= \frac{D_{H,C} (\epsilon \tau_a \tau_c)^{1-\sigma_C}}{\tau_a}, \\
\Rightarrow (\epsilon \tau_a \tau_c)^{1-\sigma_C} &= \frac{\tau_a \times Exports}{D_{H,C}} \\
&= \frac{\tau_a \times N_{Cf} Avg\_Exports_{Cf}}{D_{H,C}} \\
&= \frac{\tau_a \times Avg\_Exports_{Cf}}{\exp(\sigma_C \times d_{H,C})} \frac{\frac{change}{\varrho_{Ci}} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C \\
&= (P_C^m)^{-(\sigma_C-1)(1-\delta_C)} \frac{\tau_a \times Avg\_Exports_{Cf}}{\Psi_C^{\frac{\sigma-1}{\Lambda}}} \frac{\frac{change}{\varrho_{Ci}} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C.
\end{aligned}$$

Where we have used

$$\exp(\sigma_C \times d_{H,C}) = \left( \frac{\Psi_C}{(P_C^m)^{-(1-\delta_C)\Lambda_C}} \right)^{\frac{\sigma_C-1}{\Lambda_C}}.$$

Therefore:

$$P_{F,C}^{1-\sigma_C} = b_C^2 (P_C^m)^{(1-\sigma_C)(1-\delta_C)} M_C,$$

Where

$$b_C^2 \equiv \frac{\tau_a \times \text{Avg\_Exports}_{Cf} \frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}}}{\Psi_C \frac{\sigma_C - 1}{\lambda_C}}$$

Therefore:

$$\frac{P_C^{1-\sigma_C}}{(P_C^m)^{(1-\sigma_C)(1-\delta_C)}} = \underbrace{(b_C^1 + b_C^2)}_{b_C} M_C \quad (\text{S.10})$$

### Price Index Sector $S$

$$\begin{aligned} P_S^{1-\sigma_S} &= N_{Sf} \text{Avg\_Price}_{Sf} + N_{Si} \text{Avg\_Price}_{Si} \\ &= \left( \frac{\frac{\varrho_{Si}^{\text{change}} \omega_{Si} + \varrho_{Si}^{\text{exit}} \omega_{Sf}}{\varrho_{Sf}^{\text{exit}} \varrho_{Si}^{\text{exit}}} \text{Avg\_Price}_{Sf}}{+ \frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} \text{Avg\_Price}_{Si}} \right) M_S \\ &= \left( \frac{\frac{\varrho_{Si}^{\text{change}} \omega_{Si} + \varrho_{Si}^{\text{exit}} \omega_{Sf}}{\varrho_{Sf}^{\text{exit}} \varrho_{Si}^{\text{exit}}} \widetilde{\text{Avg\_Price}}_{Sf} (P_S^m)^{-(\sigma_S-1)(1-\delta_S)}}{+ \frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} \widetilde{\text{Avg\_Price}}_{Si} (P_S^m)^{-(\sigma_S-1)(1-\delta_S)}} \right) M_S \\ &\Rightarrow P_S^{1-\sigma_S} = b_S (P_S^m)^{(1-\sigma_S)(1-\delta_S)} M_S \end{aligned}$$

Where

$$b_S \equiv \frac{\frac{\varrho_{Si}^{\text{change}} \omega_{Si} + \varrho_{Si}^{\text{exit}} \omega_{Sf}}{\varrho_{Sf}^{\text{exit}} \varrho_{Si}^{\text{exit}}} \widetilde{\text{Avg\_Price}}_{Sf} + \frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} \widetilde{\text{Avg\_Price}}_{Si}}$$

Therefore:

$$\frac{P_S^{1-\sigma_S}}{(P_S^m)^{(1-\sigma_S)(1-\delta_S)}} = b_S M_S. \quad (\text{S.11})$$

**Step 9c:** Write  $X_C^{\text{int}}$  as a function of  $M_C$  and  $M_S$ .

$$\begin{aligned} X_C^{\text{int}} &= \lambda_C \frac{(1-\delta_C)(\sigma_C-1)}{\sigma_C} \left( \text{Avg\_Revenue}_{Cf} \frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} + \text{Avg\_Revenue}_{Ci} \frac{\omega_{Ci}}{\varrho_{Ci}^{\text{exit}}} \right) M_C \\ &\quad + \lambda_S \frac{(1-\delta_S)(\sigma_S-1)}{\sigma_S} \left( \text{Avg\_Revenue}_{Sf} \frac{\varrho_{Si}^{\text{change}} \omega_{Si} + \varrho_{Si}^{\text{exit}} \omega_{Sf}}{\varrho_{Sf}^{\text{exit}} \varrho_{Si}^{\text{exit}}} + \text{Avg\_Revenue}_{Si} \frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} \right) M_S \\ &= d_C M_C + d_S M_S \end{aligned}$$

Where

$$\begin{aligned} d_C &= \lambda_C \frac{(1-\delta_C)(\sigma_C-1)}{\sigma_C} \left( \text{Avg\_Revenue}_{Cf} \frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} + \text{Avg\_Revenue}_{Ci} \frac{\omega_{Ci}}{\varrho_{Ci}^{\text{exit}}} \right) \\ d_S &= \lambda_S \frac{(1-\delta_S)(\sigma_S-1)}{\sigma_S} \left( \text{Avg\_Revenue}_{Sf} \frac{\varrho_{Si}^{\text{change}} \omega_{Si} + \varrho_{Si}^{\text{exit}} \omega_{Sf}}{\varrho_{Sf}^{\text{exit}} \varrho_{Si}^{\text{exit}}} + \text{Avg\_Revenue}_{Si} \frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} \right) \end{aligned}$$

**Step 9d:** Solve for  $\frac{M_S}{M_C}$  that matches  $\Psi_C$ .

Remember that:

$$\exp(d_{H,C}) = \left( \frac{\zeta I + X_C^{int}}{P_C^{1-\sigma_C}} \right)^{\frac{1}{\sigma_C}}$$

Using (S.9), (S.10), (S.2) and manipulating, we obtain:

$$\begin{aligned} \Psi_C^{\frac{\sigma_C-1}{\Lambda_C}} &= \left( \frac{\zeta a_C}{b_C} + \frac{d_C}{b_C} \right) + \frac{\zeta a_S + d_S}{b_C} \frac{M_S}{M_C} \\ \frac{M_S}{M_C} &= \frac{b_C}{\zeta a_S + d_S} \left( \Psi_C^{\frac{\sigma_C-1}{\Lambda_C}} - \left( \frac{\zeta a_C}{b_C} + \frac{d_C}{b_C} \right) \right) \end{aligned}$$

**Step 9e:** Separately pin down  $M_C$  and  $M_S$  using the labor market clearing equation  $\bar{L} - L_u = \sum_{k=C,S,j=i,f} L_{kj}$ . Express  $M_C$  and  $M_S$  as functions of  $L_u$ .

To separately pin down  $M_C$  and  $M_S$ , use the labor market clearing equation.

$$\begin{aligned} \bar{L} - L_u &= N_{Cf} \text{Avg-Size}_{Cf} + N_{Ci} \text{Avg-Size}_{Ci} + N_{Sf} \text{Avg-Size}_{Sf} + N_{Si} \text{Avg-Size}_{Si} \\ &= \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C \text{Avg-Size}_{Cf} + \frac{\omega_{Ci} M_C}{\varrho_{Ci}^{exit}} \text{Avg-Size}_{Ci} + \\ &\quad \frac{\varrho_{Si}^{change} \omega_{Si} + \varrho_{Si}^{exit} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} M_S \text{Avg-Size}_{Sf} + \frac{\omega_{Si} M_S}{\varrho_{Si}^{exit}} \text{Avg-Size}_{Si} \\ &= \left( \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} \text{Avg-Size}_{Cf} + \frac{\omega_{Ci}}{\varrho_{Ci}^{exit}} \text{Avg-Size}_{Ci} \right) M_C + \\ &\quad \left( \frac{\varrho_{Si}^{change} \omega_{Si} + \varrho_{Si}^{exit} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} \text{Avg-Size}_{Sf} + \frac{\omega_{Si}}{\varrho_{Si}^{exit}} \text{Avg-Size}_{Si} \right) M_S \end{aligned}$$

At this point, we can only express  $M_C$  and  $M_S$  as functions of  $L_u$ .

From now on write

$$\begin{aligned} \left( \frac{M_S}{M_C} \right)^* &= \frac{b_C}{\zeta a_S + d_S} \left( \Psi_C^{\frac{\sigma_C-1}{\Lambda_C}} - \left( \frac{\zeta a_C}{b_C} + \frac{d_C}{b_C} \right) \right) \\ \Rightarrow M_S &= \underbrace{\frac{b_C}{\zeta a_S + d_S} \left( \Psi_C^{\frac{\sigma_C-1}{\Lambda_C}} - \left( \frac{\zeta a_C}{b_C} + \frac{d_C}{b_C} \right) \right)}_{AA} M_C \end{aligned}$$

Therefore:

$$M_S = AA \times M_C$$

$$AA = \frac{b_C}{\zeta a_S + d_S} \left( \Psi_C^{\frac{\sigma_C - 1}{\Lambda_C}} - \left( \frac{\zeta a_C}{b_C} + \frac{d_C}{b_C} \right) \right) \quad (\text{S.12})$$

So that:

$$\begin{aligned} \bar{L} - L_u &= \left( \frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} \text{Avg\_Size}_{Cf} + \frac{\omega_{Ci}}{\varrho_{Ci}^{\text{exit}}} \text{Avg\_Size}_{Ci} \right) M_C + \\ &\quad \left( \frac{\varrho_{Si}^{\text{change}} \omega_{Si} + \varrho_{Si}^{\text{exit}} \omega_{Sf}}{\varrho_{Sf}^{\text{exit}} \varrho_{Si}^{\text{exit}}} \text{Avg\_Size}_{Sf} + \frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} \text{Avg\_Size}_{Si} \right) AA \times M_C \\ &= BB \times M_C \\ BB &= \left( \frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} \text{Avg\_Size}_{Cf} + \frac{\omega_{Ci}}{\varrho_{Ci}^{\text{exit}}} \text{Avg\_Size}_{Ci} \right) + \\ &\quad \left( \frac{\varrho_{Si}^{\text{change}} \omega_{Si} + \varrho_{Si}^{\text{exit}} \omega_{Sf}}{\varrho_{Sf}^{\text{exit}} \varrho_{Si}^{\text{exit}}} \text{Avg\_Size}_{Sf} + \frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} \text{Avg\_Size}_{Si} \right) AA \end{aligned} \quad (\text{S.13})$$

Finally:

$$M_C = \frac{\bar{L} - L_u}{BB} \quad (\text{S.14})$$

$$M_S = \frac{AA}{BB} (\bar{L} - L_u) \quad (\text{S.15})$$

**Step 9f:** Express masses of firms  $N_{kj}$  as functions of  $L_u$ .

Substituting (S.14) and (S.15) into (S.3)-(S.6) to obtain the masses of firms:

$$N_{Ci} = \frac{\omega_{Ci}}{\varrho_{Ci}^{\text{exit}}} M_C = \underbrace{\frac{\omega_{Ci}}{\varrho_{Ci}^{\text{exit}}} \frac{1}{BB}}_{EE_C} (\bar{L} - L_u) = EE_C (\bar{L} - L_u)$$

$$N_{Si} = \frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} M_S = \underbrace{\frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} \frac{AA}{BB}}_{EE_S} (\bar{L} - L_u) = EE_S (\bar{L} - L_u)$$

$$N_{Cf} = \underbrace{\frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} \frac{1}{BB}}_{DD_C} (\bar{L} - L_u)$$



$$N_{Sf} = \underbrace{\frac{\varrho_{Si}^{change} \omega_{Si} + \varrho_{Si}^{exit} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} \frac{AA}{BB}}_{DD_S} (\bar{L} - L_u)$$

**Step 9g:** Express aggregate posted vacancies  $V_{kj}$  as functions of  $L_u$ .

Now, substituting the expressions for the  $N_{kj}$ 's to obtain the number of vacancies in each sector as a function of  $L_u$ :

$$\begin{aligned} V_{Cf} &= N_{Cf} Avg\_Vacancies_{Cf} + \frac{\omega_{Cf} M_C}{\mu^v} & (S.16) \\ &= Avg\_Vacancies_{Cf} \times DD_C (\bar{L} - L_u) + \frac{\omega_{Cf}}{\mu^v} \frac{1}{BB} (\bar{L} - L_u) \\ &= \underbrace{\left( Avg\_Vacancies_{Cf} \times DD_C + \frac{\omega_{Cf}}{\mu^v} \frac{1}{BB} \right)}_{FF_C} (\bar{L} - L_u) \\ &= FF_C \times (\bar{L} - L_u) \end{aligned}$$

$$\begin{aligned} V_{Ci} &= N_{Ci} Avg\_Vacancies_{Ci} + \frac{\omega_{Ci} M_C}{\mu^v} & (S.17) \\ &= Avg\_Vacancies_{Ci} \times EE_C (\bar{L} - L_u) + \frac{\omega_{Ci}}{\mu^v} \frac{1}{BB} (\bar{L} - L_u) \\ &= \underbrace{\left( Avg\_Vacancies_{Ci} \times EE_C + \frac{\omega_{Ci}}{\mu^v} \frac{1}{BB} \right)}_{GG_C} (\bar{L} - L_u) \\ &= GG_C \times (\bar{L} - L_u) \end{aligned}$$

$$\begin{aligned} V_{Sf} &= N_{Sf} Avg\_Vacancies_{Sf} + \frac{\omega_{Sf} M_S}{\mu^v} & (S.18) \\ &= \underbrace{\left( Avg\_Vacancies_{Sf} \times DD_S + \frac{\omega_{Sf}}{\mu^v} \frac{AA}{BB} \right)}_{FF_S} (\bar{L} - L_u) \\ &= FF_S \times (\bar{L} - L_u) \end{aligned}$$

$$\begin{aligned} V_{Si} &= N_{Si} Avg\_Vacancies_{Si} + \frac{\omega_{Si} M_S}{\mu^v} & (S.19) \\ &= \underbrace{\left( Avg\_Vacancies_{Si} \times EE_S + \frac{\omega_{Si}}{\mu^v} \frac{AA}{BB} \right)}_{GG_S} (\bar{L} - L_u) \\ &= GG_S \times (\bar{L} - L_u) \end{aligned}$$

$$\begin{aligned}
\tilde{V} &= V_{Cf} + V_{Ci} + V_{Sf} + V_{Si} \\
&= \underbrace{(FF_C + GG_C + FF_S + GG_S)}_{JJ} \times (\bar{L} - L_u) \\
&= JJ \times (\bar{L} - L_u)
\end{aligned}$$

**Step 9h:** Use equation for  $\mu^v$  to obtain  $L_u$ .

We have written each  $V_{kj}$  in terms of  $L_u$ . Now, note that

$$\mu^v = \phi \left( \frac{L_u}{\tilde{V}} \right)^{1-\xi}$$

We can invert this equation to obtain  $L_u$ .

$$\begin{aligned}
\mu^v &= \phi \left( \frac{L_u}{JJ \times (\bar{L} - L_u)} \right)^{1-\xi} \\
\Rightarrow L_u^* &= \frac{(\mu^v)^{\frac{1}{1-\xi}} \times JJ \times \bar{L}}{\phi^{\frac{1}{1-\xi}} + (\mu^v)^{\frac{1}{1-\xi}} \times JJ}
\end{aligned}$$

**Step 9i:** Go back and obtain masses of entrants  $M_k$ 's (equations (S.14) and (S.15)), masses of firms  $N_{kj}$ 's (equations (S.3)-(S.6)), and aggregate vacancies  $V_{kj}$ 's (equations (S.16)-(S.19)). We are now able to compute transitions out of unemployment  $\mu_{kj}^e$  (Step 8).

**Step 9j:** Recover price indices  $P_C$  and  $P_S$ .

Equations (S.1) and (S.10) lead to:

$$P_C = \left( (b_C M_C)^{\frac{1}{1-\sigma_C}} \left( \frac{1}{\lambda_C^{\lambda_C} (1-\lambda_C)^{1-\lambda_C}} \right)^{(1-\delta_C)} \right)^{\frac{1}{1-(1-\delta_C)\lambda_C}} P_S^{\frac{(1-\delta_C)(1-\lambda_C)}{1-(1-\delta_C)\lambda_C}}$$

Defining

$$\varpi_C = \left( (b_C M_C)^{\frac{1}{1-\sigma_C}} \left( \frac{1}{\lambda_C^{\lambda_C} (1-\lambda_C)^{1-\lambda_C}} \right)^{(1-\delta_C)} \right)^{\frac{1}{1-(1-\delta_C)\lambda_C}}$$

and

$$\varkappa_C = \frac{(1-\delta_C)(1-\lambda_C)}{1-(1-\delta_C)\lambda_C}$$

Allows us to write

$$P_C = \varpi_C P_S^{\varkappa_C}$$

Equations (S.1) and (S.11) lead to:

$$P_S = \left( (b_S M_S)^{\frac{1}{1-\sigma_S}} \left( \frac{1}{\lambda_S^{\lambda_S} (1-\lambda_S)^{1-\lambda_S}} \right)^{(1-\delta_S)} \right)^{\frac{1}{1-(1-\delta_S)(1-\lambda_S)}} P_C^{\frac{(1-\delta_S)\lambda_S}{1-(1-\delta_S)(1-\lambda_S)}}$$

Writing

$$\varpi_S = \left( (b_S M_S)^{\frac{1}{1-\sigma_S}} \left( \frac{1}{\lambda_S^{\lambda_S} (1-\lambda_S)^{1-\lambda_S}} \right)^{(1-\delta_S)} \right)^{\frac{1}{1-(1-\delta_S)(1-\lambda_S)}}$$

and

$$\varkappa_S = \frac{(1-\delta_S)\lambda_S}{1-(1-\delta_S)(1-\lambda_S)}$$

Allows us to write

$$P_S = \varpi_S P_C^{\varkappa_S}$$

Solving the system leads to:

$$P_C = (\varpi_C (\varpi_S)^{\varkappa_C})^{\frac{1}{1-\varkappa_S \varkappa_C}}$$

**Step 9k:** Compute deviation between government revenues and spending with unemployment insurance  $Dev_T$ .

### Government Revenue

$$\begin{aligned} G_{Rev} = & \frac{\sigma_C - (1-\delta_C)(\sigma_C - 1)}{\sigma_C} \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C \tau_y Avg\_Revenue_{Cf} \\ & + \frac{\sigma_S - (1-\delta_S)(\sigma_S - 1)}{\sigma_S} \frac{\varrho_{Si}^{change} \omega_{Si} + \varrho_{Si}^{exit} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} M_S \tau_y Avg\_Revenue_{Sf} \\ & + \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C \tau_w Avg\_wbill_{Cf} \\ & + \frac{\varrho_{Si}^{change} \omega_{Si} + \varrho_{Si}^{exit} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} M_S \tau_w Avg\_wbill_{Sf} \\ & + \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C Avg\_Firing\_Costs_{Cf} \\ & + \frac{\varrho_{Si}^{change} \omega_{Si} + \varrho_{Si}^{exit} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} M_S Avg\_Firing\_Costs_{Sf} \\ & + (\tau_a - 1) \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C Avg\_Exports_{Cf} \end{aligned}$$

## Government Spending with Unemployment Insurance

$$G_{UI} = \underbrace{\left( b^u \times \underbrace{\sum_k (W_{kf}^{DS} + W_{kf}^{EE} + W_{kf}^D)}_{\text{mass of formal workers who transition to unemployment}} \right)}_{\text{Total Expenditure with Unemployment Benefits}}$$

## Government Transfers

$$T = G_{Rev} - G_{UI}$$

We impose in the objective function that  $Dev_T \geq 0$ —in other words, we highly penalize  $Dev_T < 0$

$$Dev_T = \frac{G_{Rev} - G_{UI}}{G_{Rev}}$$

When we compute aggregate income, we implicitly assumed that  $G_{Rev} - G_{UI} \geq 0$ .

## II Simulation Appendix

### II.1 Simulation Algorithm

Fix  $P_S$  at  $\bar{P}_S$ . Write the value added function as:

$$VA_k(z, \ell) = \Theta_k \left( \frac{\bar{P}_S^{1-\lambda_k}}{\lambda_k^{\lambda_k} (1-\lambda_k)^{1-\lambda_k}} \right)^{-(1-\delta_k)\Lambda_k} P_C^{-\lambda_k(1-\delta_k)\Lambda_k} (\exp(d_{H,k}))^{\frac{\sigma_k}{\sigma_k-1}\Lambda_k} \left( z\ell^{\delta_k} \right)^{\Lambda_k}$$

Define

$$\Xi_k \equiv \Theta_k \left( \frac{\bar{P}_S^{1-\lambda_k}}{\lambda_k^{\lambda_k} (1-\lambda_k)^{1-\lambda_k}} \right)^{-(1-\delta_k)\Lambda_k},$$

and

$$\Phi_k \equiv P_C^{-\lambda_k(1-\delta_k)\Lambda_k} (\exp(d_{H,k}))^{\frac{\sigma_k}{\sigma_k-1}\Lambda_k}.$$

Rewrite the value added function as:

$$VA_k(z, \ell) = \Xi_k \Phi_k \left( z\ell^{\delta_k} \right)^{\Lambda_k}.$$

$\mu^v, \vartheta_{J_u}, d_F, \Phi_C, \Phi_S$  are the endogenous variables to be determined in equilibrium. For a given value of these variables, Steps 1 through 11 below compute the deviations from equilibrium conditions given by  $L_i(\mu^v, \vartheta_{J_u}, d_F, \Phi_C, \Phi_S)$  for  $i = 1, \dots, 5$ . We then need to find values  $(\mu^v)^*, \vartheta_{J_u}^*, d_F^*, \Phi_C^*, \Phi_S^*$  solving  $L_i((\mu^v)^*, \vartheta_{J_u}^*, d_F^*, \Phi_C^*, \Phi_S^*) = 0$  for all  $i = 1, \dots, 5$ . We discuss potential solutions to this problem in Step 12.

We proceed by first imposing values for  $\vartheta_{J_u}, \mu^v, d_F, \Phi_C, \Phi_S$ .

**Step 1:** This step solves for wage schedules  $w_{kf}(z, \ell')$ ,  $w_{ki}(z, \ell')$  as well as value functions  $V_{kf}(z, \ell)$ ,  $V_{ki}(z, \ell)$ ,  $J_{kf}^e(z, \ell')$ ,  $J_{ki}^e(z, \ell')$ , and firms' policy functions.

**Step 1a:** Compute value added functions  $VA_k(z, \ell)$ .

**Step 1b:** Compute wage schedules  $w_{kf}(z, \ell')$

- Guess a wage schedule  $w_{kf}(z, \ell')$
- Compute the resulting  $V_{kf}(z, \ell')$  using (13)
- Compute  $J_{kf}^e(z, \ell')$  using (A.46)
- Compute  $w_{kf}^u(z, \ell')$  using equation (27)
- Let  $\hat{w}_{kf}^u(z, \ell') = \omega_0 + \omega_1 \frac{VA_k(z, \ell')}{\ell'}$  be the linear projection of  $w_{kf}^u(z, \ell')$  on  $\left[1, \frac{VA_k(z, \ell')}{\ell'}\right]$

- Update  $w_{kf}(z, \ell') = \max \left\{ \widehat{w}_{kf}^u(z, \ell'), b_u + \vartheta_{J_u} - \frac{1}{1+r} J_{kf}^e(z, \ell'), \underline{w} \right\}$
- Restart until convergence

**Step 1c:** Compute wage schedules  $w_{ki}(z, \ell')$

- Guess a wage schedule  $w_{ki}(z, \ell')$
- Compute the resulting  $V_{ki}(z, \ell')$  using (17)
- Compute  $J_{ki}^e(z, \ell')$  using (A.47)
- Compute  $w_{ki}^u(z, \ell')$  using equation (30)
- Let  $\widehat{w}_{ki}^u(z, \ell') = \omega_0 + \omega_1 \left( 1 - \frac{\sigma_k}{\sigma_k - (1 - \delta_k)(\sigma_k - 1)} p_{ki}(\ell') \right) \frac{VA_k(z, \ell')}{\ell'}$  be the linear projection of  $w_{ki}^u(z, \ell')$  on  $\left[ 1, \left( 1 - \frac{\sigma_k}{\sigma_k - (1 - \delta_k)(\sigma_k - 1)} p_{ki}(\ell') \right) \frac{VA_k(z, \ell')}{\ell'} \right]$
- Update  $w_{ki}(z, \ell') = \max \left\{ \widehat{w}_{ki}^u(z, \ell'), \vartheta_{J_u} - \frac{1}{1+r} J_{ki}^e(z, \ell') \right\}$
- Restart until convergence

**Step 2:** Solve for firms' entry decisions. Compute the fraction of entrants in the formal and informal sectors as follows:

$$\omega_{kf} \equiv \Pr \left( I_k^{formal}(z) = 1 \right) = \int_z I_k^{formal}(z) g_k^e(z) dz$$

$$\omega_{ki} \equiv \Pr \left( I_k^{informal}(z) = 1 \right) = \int_z I_k^{informal}(z) g_k^e(z) dz$$

Therefore, if  $M_k$  is the mass of entrants in sector  $k$ , the masses of formal and informal entrants in sector  $k$  are given by:

$$M_{ki} = \omega_{ki} M_k$$

$$M_{kf} = \omega_{kf} M_k$$

Finally, compute the distribution of  $z$  productivities among entrants, conditional on entry into sector  $kj$ .

$$\psi_{ki}^e(z) = \frac{g_k^e(z) I_k^{informal}(z)}{\int_{\tilde{z}} g_k^e(\tilde{z}) I_k^{informal}(\tilde{z}) d\tilde{z}},$$

$$\psi_{kf}^e(z) = \frac{g_k^e(z) I_k^{formal}(z)}{\int_{\tilde{z}} g_k^e(\tilde{z}) I_k^{formal}(\tilde{z}) d\tilde{z}}.$$

**Step 3:** Compute the steady-state distribution of states. For informal firms, start with a guess for  $\psi_{ki}$ . Then, compute

$$\varrho_{ki}^{exit} = \alpha_k + (1 - \alpha_k) \int_z \int_{\ell} \left( I_{ki}^{exit}(z, \ell) + I_{ki}^{change}(z, \ell) \right) \psi_{ki}(z, \ell) d\ell dz.$$

In steady state  $N_{ki} = (1 - \varrho_{ki}^{exit}) N_{ki} + M_{ki}$ . Therefore, set  $\frac{M_{ki}}{N_{ki}}$ , the fraction of sector  $k$  informal firms that are entrants, to:

$$\boxed{\frac{M_{ki}}{N_{ki}} = \varrho_{ki}^{exit} = \frac{\omega_{ki} M_k}{N_{ki}}.}$$

Now, compute  $\tilde{\psi}_{ki}$ :

$$\begin{aligned} \tilde{\psi}_{ki}(z, \ell) &= \mathcal{I}[\ell = 1] \times \varrho_{ki}^{exit} \times \psi_{ki}^e(z) \\ &\quad + \mathcal{I}[\ell \geq 1] \times (1 - \alpha_k) \times \psi_{ki}(z, \ell) I_{ki}^{stay}(z, \ell), \end{aligned}$$

and  $\hat{\psi}_{ki}$ :

$$\hat{\psi}_{ki}(z, \ell') = \int_{\ell} \tilde{\psi}_{ki}(z, \ell) \mathcal{I}(L_{ki}(z, \ell) = \ell') d\ell$$

Update  $\psi_{ki}$  with:

$$\psi_{ki}(z', \ell') = \int_z \hat{\psi}_{ki}(z, \ell') g_k(z'|z) dz,$$

and repeat until convergence of  $\psi_{ki}$ . This converged value of  $\psi_{ki}$  will be used directly in the computation of  $\psi_{kf}$  below.

For formal firms, start with guess for  $\psi_{kf}$  and compute:

$$\begin{aligned} \varrho_{kf}^{exit} &= \alpha_k + (1 - \alpha_k) \int_z \int_{\ell} I_{kf}^{exit}(z, \ell) \psi_{kf}(z, \ell) d\ell dz, \\ \varrho_{ki}^{change} &= (1 - \alpha_k) \int_z \int_{\ell} I_{ki}^{change}(z, \ell) \psi_{ki}(z, \ell) d\ell dz. \end{aligned}$$

In steady state:

$$\begin{aligned} \varrho_{kf}^{exit} N_{kf} &= \varrho_{ki}^{change} \underbrace{N_{ki}}_{\frac{\omega_{ki} M_k}{\varrho_{ki}^{exit}}} + \omega_{kf} M_k \\ &= M_k \left( \frac{\varrho_{ki}^{change}}{\varrho_{ki}^{exit}} \omega_{ki} + \omega_{kf} \right) \end{aligned}$$

So that:

$$\boxed{\frac{M_{kf}}{N_{kf}} = \frac{M_k \omega_{kf}}{N_{kf}} = \frac{\varrho_{kf}^{exit} \omega_{kf}}{\frac{\varrho_{ki}^{change}}{\varrho_{ki}^{exit}} \omega_{ki} + \omega_{kf}}}$$

Also, note that

$$\frac{M_{kf}}{N_{kf}} \times \frac{N_{ki}}{M_{ki}} = \frac{\varrho_{kf}^{exit} \omega_{kf}}{\frac{\varrho_{ki}^{change}}{\varrho_{ki}^{exit}} \omega_{ki} + \omega_{kf}} \frac{1}{\varrho_{ki}^{exit}} = \frac{\varrho_{kf}^{exit} \omega_{kf}}{\varrho_{ki}^{change} \omega_{ki} + \varrho_{ki}^{exit} \omega_{kf}}$$

and

$$\frac{M_{kf}}{N_{kf}} \times \frac{N_{ki}}{M_{ki}} = \frac{\omega_{kf}}{\omega_{ki}} \frac{N_{ki}}{N_{kf}}$$

Therefore,

$$\boxed{\frac{N_{ki}}{N_{kf}} = \frac{\varrho_{kf}^{exit} \omega_{ki}}{\varrho_{ki}^{change} \omega_{ki} + \varrho_{ki}^{exit} \omega_{kf}}}$$

Compute  $\tilde{\psi}_{kf}$  as:

$$\tilde{\psi}_{kf}(z, \ell) = \mathcal{I}[\ell = 1] \times \underbrace{\frac{\varrho_{kf}^{exit} \omega_{kf}}{\varrho_{ki}^{change} \omega_{ki} + \varrho_{ki}^{exit} \omega_{kf}}}_{\frac{M_{kf}}{N_{kf}}} \psi_{kf}^e(z) + \mathcal{I}[\ell \geq 1] \times \left( \begin{array}{l} (1 - \alpha_k) \psi_{kf}(z, \ell) I_{kf}^{stay}(z, \ell) \\ + (1 - \alpha_k) \underbrace{\frac{\varrho_{kf}^{exit} \omega_{ki}}{\varrho_{ki}^{change} \omega_{ki} + \varrho_{ki}^{exit} \omega_{kf}}}_{\frac{N_{ki}}{N_{kf}}} \psi_{ki}(z, \ell) I_{ki}^{change}(z, \ell) \end{array} \right)$$

and  $\hat{\psi}_{kf}$  as:

$$\hat{\psi}_{kf}(z, \ell') = \int_{\ell} \tilde{\psi}_{kf}(z, \ell) \mathcal{I}(L_{kf}(z, \ell) = \ell') d\ell.$$

Update  $\psi_{kf}$  with:

$$\psi_{kf}(z', \ell') = \int_z \hat{\psi}_{kf}(z, \ell') g_k(z'|z) dz,$$

and repeat until convergence of  $\psi_{kf}$ .

At this point we have the following objects:  $\psi_{kj}$ ,  $\tilde{\psi}_{kj}$ ,  $\hat{\psi}_{kj}$ ,  $\varrho_{ki}^{exit}$ ,  $\varrho_{ki}^{change}$ ,  $\varrho_{kf}^{exit}$ ,  $\chi_{ki \rightarrow f}^{change}$ ,  $\chi_{kf}^{layoff}$ , and  $\chi_{ki}^{leave}$  (see equations (A.21), (A.25) and (A.27)).

**Step 4:** Compute the values of entry  $V_k^e$  ( $k = C, S$ ):

$$V_k^e = \int_z \left[ V_{ki}^e(z) I_k^{informal}(z) + V_{kf}^e(z) I_k^{formal}(z) \right] g_k^e(z) dz$$

and compute the deviations

$$L_5(\mu^v, \vartheta_{J_u}, d_F, \Phi_C, \Phi_S) = L_5(\vartheta_{J_u}, \mu^v, \Phi_S) = Dev_{entry, S} = \frac{V_S^e - c_{e, S}}{c_{e, S}}$$

$$L_4(\mu^v, \vartheta_{J_u}, d_F, \Phi_C, \Phi_S) = L_4(\vartheta_{J_u}, \mu^v, d_F, \Phi_C) = Dev_{entry, C} = \frac{V_C^e - c_{e, C}}{c_{e, C}}$$

**Step 5:** This step solves for masses of entrants  $M_k$ 's, masses of firms  $N_{kj}$ 's, aggregate vacancies  $V_{kj}$ 's consistent with  $\Phi_C$ ,  $\Phi_S$ ,  $\vartheta_{J_u}$ ,  $d_F$  and  $\mu^v$ .

**Step 5a:** Write aggregate income  $I$  as a function of masses of entrants  $M_C$  and  $M_S$ .

**Step 5b:** Write  $M_C$  as a functions of  $P_C$  and  $M_S$  as a function of  $M_C$  and  $\bar{P}_S$ .

**Step 5c:** Write  $X_C^{int}$  as a function of  $M_C$  and  $M_S$



**Step 5d:** Pin down  $M_C$  using the equation defining  $\Phi_C$ , then obtain  $M_S$ .

**Step 5e:** Obtain masses of firms  $N_{kj}$ .

**Step 5f:** Obtain aggregate posted vacancies  $V_{kj}$  and  $\tilde{V}$ .

**Step 5g:** Save the values for  $P_C$  and  $P_{F,C}$  to be used in Step 9.

**Step 6:** Compute  $L_u$

$$L_u = \left( \frac{\mu^v}{\phi} \right)^{\frac{1}{1-\xi}} \tilde{V}$$

**Step 7:** Obtain job finding rates  $\mu_{kj}^e$  using aggregate vacancies  $V_{kj}$ 's and mass of unemployment  $L_u$  obtained in Steps 5 and 6.

$$\mu_{kj}^e = \frac{m_{kj}}{L_u} = \phi \frac{V_{kj}}{\tilde{V}} \left( \frac{\tilde{V}}{L_u} \right)^\xi$$

**Step 8:** Use equations (A.28)-(A.29) to obtain allocations  $L_{Cf}$ ,  $L_{Ci}$ ,  $L_{Sf}$ ,  $L_{Si}$ .

$$\begin{aligned} L_{Ci} &= \frac{\mu_{Ci}^e L_u}{\chi_{Ci}^{leave}} \\ L_{Si} &= \frac{\mu_{Si}^e L_u}{\chi_{Si}^{leave}} \\ L_{Cf} &= \frac{\mu_{Cf}^e L_u + \chi_{Ci \rightarrow f}^{change} L_{Ci}}{\chi_{Cf}^{layoff}} \\ L_{Sf} &= \frac{\mu_{Sf}^e L_u + \chi_{Si \rightarrow f}^{change} L_{Si}}{\chi_{Sf}^{layoff}} \end{aligned}$$

**Step 9:** Compute

$$\bar{\epsilon} = \frac{P_{F,C}}{\tau_a \tau_c},$$

where  $P_{F,C}$  was determined in Step 5.

Compute:

$$d'_F = \log \left( \left( 1 + \frac{D_F^*}{\exp(\sigma_C \times d_{H,C})} \bar{\epsilon}^{\sigma_C} \tau_c^{1-\sigma_C} \right)^{\frac{1}{\sigma_C}} \right),$$

where

$$\exp(\sigma_C \times d_{H,C}) = \Phi_C^{\frac{\sigma_C - 1}{\lambda_C}} (P_C)^{\lambda_C (1 - \delta_C) (\sigma_C - 1)},$$

and  $P_C$  was determined in Step 5. Compute the deviation

$$L_3(\mu^v, \vartheta_{J_u}, d_F, \Phi_C, \Phi_S) = Dev_{d_F} = \frac{d_F - d'_F}{d_F}$$

**Step 10:** Compute deviation from the labor market clearing equation:

$$L_1(\mu^v, \vartheta_{J_u}, d_F, \Phi_C, \Phi_S) = Dev_L = \frac{\bar{L} - (L_{Cf} + L_{Ci} + L_{Sf} + L_{Si} + L_u)}{\bar{L}}$$

**Step 11:** Compute the deviation

$$\begin{aligned} L_2(\mu^v, \vartheta_{J_u}, d_F, \Phi_C, \Phi_S) &= Dev_{J_u} \\ &= 1 - \frac{\left( \sum_{k,j} \mu_{kj}^e \int_{\ell} \int_z \bar{J}_{kj}^e(z, L_{kj}(z, \ell)) g_{kj}(z, \ell) dz d\ell + \left( 1 - \sum_{k,j} \mu_{kj}^e \right) \vartheta_{J_u} \right)}{(1+r)(\vartheta_{J_u} - b)} \end{aligned}$$

Therefore, given  $\mu^v, \vartheta_{J_u}, d_F, \Phi_C, \Phi_S$ , we can compute deviations  $L_1, L_2, L_3, L_4, L_5$ .

**Step 12:** The equilibrium is given by  $(\mu^v)^*, \vartheta_{J_u}^*, d_F^*, \Phi_C^*, \Phi_S^*$  solving

$$L_i((\mu^v)^*, \vartheta_{J_u}^*, d_F^*, \Phi_C^*, \Phi_S^*) = 0 \text{ for all } i = 1, \dots, 5$$

**Step 13:** Compute the price index for exports

$$P_X^* \equiv \left( \int_{N_{F,C}}^{N_C} \mathcal{I}_C^x(n) p_x^*(n)^{1-\sigma_C} dn \right)^{\frac{1}{1-\sigma_C}}$$

Note that

$$Exports = \epsilon D_F^* (P_X^*)^{1-\sigma_C}$$

So that:

$$P_X^* = \left( \frac{Exports}{\epsilon D_F^*} \right)^{\frac{1}{1-\sigma_C}}$$

A key difficulty is that, given the discrete approximations for the state space, the system above has discontinuities. We list a few solutions we implemented.

- Solve for the system using a sequential bisection method. This procedure has the drawback of being very slow.
- Solve for the system using an optimization routine minimizing the norm of the system. This procedure has the drawback of also being slow and to potentially be stuck in local minima.
- Our preferred solution is to approximate each function  $L_i(\mu^v, \vartheta_{J_u}, d_F, \Phi_C, \Phi_S)$  with a third degree polynomial on the arguments. To do so, we draw a large number of values for  $(\mu^v, \vartheta_{J_u}, d_F, \Phi_C, \Phi_S)$  and follow Steps 1 through 11 above to compute  $L_i(\mu^v, \vartheta_{J_u}, d_F, \Phi_C, \Phi_S)$  at each of these points. We then fit third degree polynomials for each  $L_i$  function  $i = 1, \dots, 5$ . Finally, we can use an out-of-the shelf solver to find the root of this approximated system.

## II.2 Simulation Algorithm – Details

This section details the steps within Step 5 of the estimation procedure.

**Step 5:** This step solves for masses of entrants  $M_k$ 's, masses of firms  $N_{kj}$ 's, aggregate vacancies  $V_{kj}$ 's consistent with  $\Phi_C$ ,  $\Phi_S$ ,  $\vartheta_{J_u}$ ,  $d_F$ , and  $\mu^v$ .

We start with some definitions... Averages "per firm". All these quantities can be computed after Step 4, that is, after solving for the steady state distribution of states.

$$\begin{aligned}
Avg\_wbill_{ki} &= \int_z \int_{\ell'} [w_{ki}(z, \ell') \ell'] \widehat{\psi}_{ki}(z, \ell') d\ell' dz \text{ for } k = C, S \\
Avg\_wbill_{kf} &= \int_z \int_{\ell'} [\max\{w_{kf}(z, \ell'), \underline{w}\} \ell'] \widehat{\psi}_{kf}(z, \ell') d\ell' dz \text{ for } k = C, S \\
Avg\_Firing\_Costs_{kf} &= \kappa \int_z \int_{\ell} [(\ell - L_{kf}(z, \ell)) (1 - I_{kf}^{hire}(z, \ell))] \widetilde{\psi}_{kf}(z, \ell) d\ell dz \text{ for } k = C, S \\
Avg\_Hiring\_Costs_{kj} &= \int_z \int_{\ell} [H_{kj}(\ell, L_{kj}(z, \ell)) I_{kj}^{hire}(z, \ell)] \widetilde{\psi}_{kj}(z, \ell) d\ell dz \text{ for } k = C, S; j = i, f \\
Avg\_Revenue_{kj} &= \int_z \int_{\ell'} R_k(z, \ell') \widehat{\psi}_{kj}(z, \ell') d\ell' dz \text{ for } k = C, S; j = i, f \\
Avg\_InfPenalty_{ki} &= \int_z \int_{\ell'} [p_{ki}(\ell') R_k(z, \ell')] \widehat{\psi}_{ki}(z, \ell') d\ell' dz \text{ for } k = C, S \\
Avg\_Vacancies_{kj} &= \int_z \int_{\ell} v_{kj}(z, \ell) \widetilde{\psi}_{kj}(z, \ell) d\ell dz \text{ for } k = C, S; j = i, f \\
Avg\_Exports_{Cf} &= (1 - \exp(-\sigma_C \times d_F)) \int_z \int_{\ell'} [R_C(z, \ell') I_C^x(z, \ell')] \widehat{\psi}_{Cf}(z, \ell') d\ell' dz \\
Fraction\_Export_{Cf} &= \int_z \int_{\ell'} I_C^x(z, \ell') \widehat{\psi}_{Cf}(z, \ell') d\ell' dz \\
Avg\_size_{kj} &= \int_z \int_{\ell} \ell \psi_{kj}(z, \ell) d\ell dz \text{ for } k = C, S; j = i, f
\end{aligned}$$

Now, define

$$\begin{aligned}
Avg\_Price_{kj} &= \int_z \int_{\ell'} p_{kj}(z, \ell')^{1-\sigma_k} \widehat{\psi}_{kj}(z, \ell') d\ell' dz \\
&= \int_z \int_{\ell'} \left( \frac{R_k(z, \ell')}{q_k(z, \ell', t_k(z, \ell'))} \right)^{1-\sigma_k} \widehat{\psi}_{kj}(z, \ell') d\ell' dz \text{ for } k = C, S; j = i, f.
\end{aligned}$$

We cannot compute  $Avg\_Price_{kj}$ —given  $\Omega$ ,  $\Phi_C$  and  $\Phi_S$ . However, note that:

$$\begin{aligned}
Avg\_Price_{kj} &= \widetilde{\Xi}_k P_C^{(1-\sigma_k)(1-\delta_k)\lambda_k} \Phi_k^{\delta_k(1-\sigma_k)} \int \int (z(\ell')^{\delta_k})^{\Lambda_k} \widehat{\psi}_{kj}(z, \ell') dz d\ell' \\
Avg\_Price_{Cf} &= \widetilde{\Xi}_C P_C^{(1-\sigma_C)(1-\delta_C)\lambda_C} \Phi_C^{\delta_C(1-\sigma_C)} \int \int (z(\ell')^{\delta_C})^{\Lambda_C} (\exp(d_F \times I_C^x(z, \ell')))^{-\delta_C \sigma_C \Lambda_C} \widehat{\psi}_{Cf}(z, \ell') dz d\ell'
\end{aligned}$$

$$\tilde{\Xi}_k = \left( \frac{\bar{P}_S^{1-\lambda_k}}{\lambda_k^{\lambda_k} (1-\lambda_k)^{1-\lambda_k}} \right)^{-(1-\delta_k)\Lambda_k} \left( \frac{(1-\delta_k)(\sigma_k-1)}{\sigma_k} \right)^{(1-\delta_k)\Lambda_k}$$

So, given  $\Omega$ ,  $\Phi_C$  and  $\Phi_S$  we can compute:

$$\begin{aligned} \widetilde{Avg\_Price}_{kj} &\equiv \tilde{\Xi}_k \Phi_k^{\delta_k(1-\sigma_k)} \int \int (z(\ell')^{\delta_k})^{\Lambda_k} \hat{\psi}_{kj}(z, \ell') dz d\ell' \\ &= \frac{Avg\_Price_{kj}}{P_C^{(1-\sigma_k)(1-\delta_k)\lambda_k}} \end{aligned}$$

$$\begin{aligned} \widetilde{Avg\_Price}_{Cf} &\equiv \tilde{\Xi}_C \Phi_C^{\delta_C(1-\sigma_C)} \int \int (z(\ell')^{\delta_C})^{\Lambda_C} (\exp(d_F \times I_C^x(z, \ell')))^{-\delta_C \sigma_C \Lambda_C} \hat{\psi}_{Cf}(z, \ell') dz d\ell' \\ &= \frac{Avg\_Price_{Cf}}{P_C^{(1-\sigma_C)(1-\delta_C)\lambda_C}} \end{aligned}$$

At this point, we can compute the following variables, as functions of  $M_C$  and  $M_S$ :

$$N_{Ci} = \frac{\omega_{Ci}}{\varrho_{Ci}^{exit}} M_C \quad (\text{S.20})$$

$$N_{Si} = \frac{\omega_{Si}}{\varrho_{Si}^{exit}} M_S \quad (\text{S.21})$$

$$N_{Cf} = \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C \quad (\text{S.22})$$

$$N_{Sf} = \frac{\varrho_{Si}^{change} \omega_{Si} + \varrho_{Si}^{exit} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} M_S \quad (\text{S.23})$$

$$M_{Ci} = \omega_{Ci} M_C$$

$$M_{Si} = \omega_{Si} M_S$$

$$M_{Cf} = \omega_{Cf} M_C$$

$$M_{Sf} = \omega_{Sf} M_S$$

**Firm-level expenditures with sector S goods (fixed operating costs, hiring costs, entry**

costs, fixed export costs)

$$\begin{aligned}
E_S &= \frac{\frac{change}{\varrho_{Ci}} \omega_{Ci} + \frac{\varrho_{Ci}^{exit}}{\varrho_{Cf}^{exit} \varrho_{Ci}} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C (Avg\_Hiring\_Costs_{Cf} + \bar{c}_{Cf}) \\
&+ \frac{\omega_{Ci} M_C}{\varrho_{Ci}^{exit}} (Avg\_Hiring\_Costs_{Ci} + \bar{c}_{Ci}) \\
&+ \frac{\frac{change}{\varrho_{Si}} \omega_{Si} + \frac{\varrho_{Si}^{exit}}{\varrho_{Sf}^{exit} \varrho_{Si}} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} M_S (Avg\_Hiring\_Costs_{Sf} + \bar{c}_{Sf}) \\
&+ \frac{\omega_{Si} M_S}{\varrho_{Si}^{exit}} (Avg\_Hiring\_Costs_{Si} + \bar{c}_{Si}) \\
&+ \frac{\frac{change}{\varrho_{Ci}} \omega_{Ci} + \frac{\varrho_{Ci}^{exit}}{\varrho_{Cf}^{exit} \varrho_{Ci}} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C Fraction\_Export_{Cf} f_x \\
&+ M_C c_{e,C} \\
&+ M_S c_{e,S}
\end{aligned}$$

Define  $c_C$ :

$$\begin{aligned}
c_C &\equiv \frac{E_{S,C}}{M_C} = \frac{\frac{change}{\varrho_{Ci}} \omega_{Ci} + \frac{\varrho_{Ci}^{exit}}{\varrho_{Cf}^{exit} \varrho_{Ci}} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} (Avg\_Hiring\_Costs_{Cf} + \bar{c}_{Cf}) \\
&+ \frac{\omega_{Ci}}{\varrho_{Ci}^{exit}} (Avg\_Hiring\_Costs_{Ci} + \bar{c}_{Ci}) \\
&+ \frac{\frac{change}{\varrho_{Ci}} \omega_{Ci} + \frac{\varrho_{Ci}^{exit}}{\varrho_{Cf}^{exit} \varrho_{Ci}} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} Fraction\_Export_{Cf} f_x \\
&+ c_{e,C},
\end{aligned}$$

Where  $E_{S,C}$  is firm-level expenditures with sector  $S$  goods (fixed costs, etc) coming from  $C$ -sector activity.

Define  $c_S$ :

$$\begin{aligned}
c_S &\equiv \frac{E_{S,S}}{M_S} = \frac{\frac{change}{\varrho_{Si}} \omega_{Si} + \frac{\varrho_{Si}^{exit}}{\varrho_{Sf}^{exit} \varrho_{Si}} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} (Avg\_Hiring\_Costs_{Sf} + \bar{c}_{Sf}) \\
&+ \frac{\omega_{Si}}{\varrho_{Si}^{exit}} (Avg\_Hiring\_Costs_{Si} + \bar{c}_{Si}) \\
&+ c_{e,S},
\end{aligned}$$

Where  $E_{S,S}$  is firm-level expenditures with sector  $S$  goods (fixed costs, etc) coming from  $S$ -sector activity.

We can therefore write:

$$\begin{aligned} E_S &= E_{S,C} + E_{S,S} \\ &= c_C M_C + c_S M_S \end{aligned}$$

### Market Clearing (*C* and *S* sectors)

Let  $I$  denote aggregate income. Then, market clearing in the  $C$  and  $S$  sectors must lead to:

$$\begin{aligned} \zeta I + X_C^{int} &= Rev_C - Exports + \tau_a Imports \\ (1 - \zeta) I + X_S^{int} + E_S &= Rev_S \\ Imports &= Exports \end{aligned}$$

Note that expenditures on intermediates are proportional to gross revenues:

$$P_k^m \nu_k(z, \ell) = \frac{(1 - \delta_k)(\sigma_k - 1)}{\sigma_k} R_k(z, \ell),$$

which leads to:

$$\begin{aligned} X_C^{int} &= \lambda_C \frac{(1 - \delta_C)(\sigma_C - 1)}{\sigma_C} Rev_C \\ &\quad + \lambda_S \frac{(1 - \delta_S)(\sigma_S - 1)}{\sigma_S} Rev_S \\ X_S^{int} &= (1 - \lambda_C) \frac{(1 - \delta_C)(\sigma_C - 1)}{\sigma_C} Rev_C \\ &\quad + (1 - \lambda_S) \frac{(1 - \delta_S)(\sigma_S - 1)}{\sigma_S} Rev_S \end{aligned}$$

Where  $Rev_C$  and  $Rev_S$  are total gross revenues in sectors  $C$  and  $S$  respectively. Therefore:

$$\begin{aligned} I &= \left( 1 - \frac{(1 - \delta_C)(\sigma_C - 1)}{\sigma_C} \right) Rev_C \\ &\quad + \left( 1 - \frac{(1 - \delta_S)(\sigma_S - 1)}{\sigma_S} \right) Rev_S \\ &\quad - E_S \\ &\quad + (\tau_a - 1) Exports \end{aligned}$$

Using

$$\begin{aligned}
Rev_C &= Avg\_Revenue_{Cf} \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C + Avg\_Revenue_{Ci} \frac{\omega_{Ci}}{\varrho_{Ci}^{exit}} M_C \\
Rev_S &= Avg\_Revenue_{Sf} \frac{\varrho_{Si}^{change} \omega_{Si} + \varrho_{Si}^{exit} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} M_S + Avg\_Revenue_{Si} \frac{\omega_{Si}}{\varrho_{Si}^{exit}} M_S \\
Exports &= Avg\_Exports_{Cf} \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C \\
E_S &= c_C M_C + c_S M_S
\end{aligned}$$

**Step 5a:** Write aggregate income  $I$  as a function of masses of entrants  $M_C$  and  $M_S$ .

$$\begin{aligned}
I &= \left(1 - \frac{(1 - \delta_C)(\sigma_C - 1)}{\sigma_C}\right) \left( Avg\_Revenue_{Cf} \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C \right. \\
&\quad \left. + Avg\_Revenue_{Ci} \frac{\omega_{Ci}}{\varrho_{Ci}^{exit}} M_C \right) \\
&+ \left(1 - \frac{(1 - \delta_S)(\sigma_S - 1)}{\sigma_S}\right) \left( Avg\_Revenue_{Sf} \frac{\varrho_{Si}^{change} \omega_{Si} + \varrho_{Si}^{exit} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} M_S \right) \\
&\quad \left. + Avg\_Revenue_{Si} \frac{\omega_{Si}}{\varrho_{Si}^{exit}} M_S \right) \\
&- (c_C M_C + c_S M_S) \\
&+ (\tau_a - 1) \left( Avg\_Exports_{Cf} \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C \right)
\end{aligned}$$

Therefore:

$$I = a_C M_C + a_S M_S \quad (\text{S.24})$$

Where

$$\begin{aligned}
a_C &= \left(1 - \frac{(1 - \delta_C)(\sigma_C - 1)}{\sigma_C}\right) \left( Avg\_Revenue_{Cf} \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} \right. \\
&\quad \left. + Avg\_Revenue_{Ci} \frac{\omega_{Ci}}{\varrho_{Ci}^{exit}} \right) \\
&+ (\tau_a - 1) \left( Avg\_Exports_{Cf} \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} \right) \\
&- c_C \\
a_S &= \left(1 - \frac{(1 - \delta_S)(\sigma_S - 1)}{\sigma_S}\right) \left( Avg\_Revenue_{Sf} \frac{\varrho_{Si}^{change} \omega_{Si} + \varrho_{Si}^{exit} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} \right. \\
&\quad \left. + Avg\_Revenue_{Si} \frac{\omega_{Si}}{\varrho_{Si}^{exit}} \right) \\
&- c_S
\end{aligned}$$

**Step 5b:** Write  $M_C$  as a functions of  $P_C$  and  $M_S$  as a function of  $M_C$  and  $\bar{P}_S$ .

## Price Index Sector C

$$P_C^{1-\sigma_C} = P_{H,C}^{1-\sigma_C} + P_{F,C}^{1-\sigma_C}$$

The domestic component is given by:

$$\begin{aligned} P_{C,H}^{1-\sigma_C} &= N_{Cf} \text{Avg\_Price}_{Cf} + N_{Ci} \text{Avg\_Price}_{Ci} \\ &= \left( \begin{aligned} &\frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} \text{Avg\_Price}_{Cf} \\ &+ \frac{\omega_{Ci}}{\varrho_{Ci}^{\text{exit}}} \text{Avg\_Price}_{Ci} \end{aligned} \right) M_C \\ &= \left( \begin{aligned} &\frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} \widetilde{\text{Avg\_Price}}_{Cf} P_C^{(1-\sigma_C)(1-\delta_C)\lambda_C} \\ &+ \frac{\omega_{Ci}}{\varrho_{Ci}^{\text{exit}}} \widetilde{\text{Avg\_Price}}_{Ci} P_C^{(1-\sigma_C)(1-\delta_C)\lambda_C} \end{aligned} \right) M_C \end{aligned}$$

We can therefore write  $P_{C,H}$  as:

$$P_{C,H}^{1-\sigma_C} = P_C^{(1-\sigma_C)(1-\delta_C)\lambda_C} b_C^1 M_C,$$

Where

$$b_C^1 \equiv \frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} \widetilde{\text{Avg\_Price}}_{Cf} + \frac{\omega_{Ci}}{\varrho_{Ci}^{\text{exit}}} \widetilde{\text{Avg\_Price}}_{Ci}$$

The foreign component is given by:

$$P_{F,C}^{1-\sigma_C} = (\epsilon \tau_a \tau_c)^{1-\sigma_C}.$$

Under Trade Balance:

$$\begin{aligned} \text{Exports} &= \frac{D_{H,C} (\epsilon \tau_a \tau_c)^{1-\sigma_C}}{\tau_a}, \\ \Rightarrow (\epsilon \tau_a \tau_c)^{1-\sigma_C} &= \frac{\tau_a \times \text{Exports}}{D_{H,C}} \\ &= \frac{\tau_a \times N_{Cf} \text{Avg\_Exports}_{Cf}}{D_{H,C}} \\ &= \frac{\tau_a \times \text{Avg\_Exports}_{Cf} \frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} M_C}{\exp(\sigma_C \times d_{H,C})} \\ &= (P_C)^{\lambda_C(1-\delta_C)(1-\sigma_C)} \frac{\tau_a \times \text{Avg\_Exports}_{Cf} \frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} M_C}{\Phi_C^{\frac{\sigma_C-1}{\lambda_C}}}. \end{aligned}$$

Where we have used

$$\exp(\sigma_C \times d_{H,C}) = \Phi_C^{\frac{\sigma_C-1}{\lambda_C}} (P_C)^{\lambda_C(1-\delta_C)(\sigma_C-1)}.$$



Therefore:

$$P_{F,C}^{1-\sigma_C} = (P_C)^{\lambda_C(1-\delta_C)(1-\sigma_C)} b_C^2 M_C,$$

Where

$$b_C^2 \equiv \frac{\tau_a \times \text{Avg-Exports}_{Cf} \varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\Phi_C^{\frac{\sigma_C-1}{\lambda_C}} \varrho_{Cf}^{exit} \varrho_{Ci}^{exit}}.$$

Rewriting:

$$\begin{aligned} P_C^{1-\sigma_C} &= P_{C,H}^{1-\sigma_C} + P_{F,C}^{1-\sigma_C} \\ &= (P_C)^{\lambda_C(1-\delta_C)(1-\sigma_C)} b_C^1 M_C + (P_C)^{\lambda_C(1-\delta_C)(1-\sigma_C)} b_C^2 M_C \end{aligned}$$

So that:

$$P_C^{1-\sigma_C} = (b_C M_C)^{\frac{1}{(1-\lambda_C(1-\delta_C))}} \tag{S.25}$$

where

$$b_C \equiv b_C^1 + b_C^2.$$

## Price Index Sector $S$

$$\begin{aligned}
P_S^{1-\sigma_S} &= N_{Sf} \text{Avg\_Price}_{Sf} + N_{Si} \text{Avg\_Price}_{Si} \\
&= \left( \frac{\frac{\varrho_{Si}^{\text{change}} \omega_{Si} + \varrho_{Si}^{\text{exit}} \omega_{Sf}}{\varrho_{Sf}^{\text{exit}} \varrho_{Si}^{\text{exit}}} \text{Avg\_Price}_{Sf}}{\quad} + \frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} \text{Avg\_Price}_{Si} \right) M_S \\
&= \left( \frac{\frac{\varrho_{Si}^{\text{change}} \omega_{Si} + \varrho_{Si}^{\text{exit}} \omega_{Sf}}{\varrho_{Sf}^{\text{exit}} \varrho_{Si}^{\text{exit}}} \widetilde{\text{Avg\_Price}}_{Sf} P_C^{(1-\sigma_S)(1-\delta_S)\lambda_S}}{\quad} + \frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} \widetilde{\text{Avg\_Price}}_{Si} P_C^{(1-\sigma_S)(1-\delta_S)\lambda_S} \right) M_S \\
&\Rightarrow P_S^{1-\sigma_S} = P_C^{(1-\sigma_S)(1-\delta_S)\lambda_S} b_S M_S
\end{aligned}$$

Where

$$b_S \equiv \frac{\varrho_{Si}^{\text{change}} \omega_{Si} + \varrho_{Si}^{\text{exit}} \omega_{Sf}}{\varrho_{Sf}^{\text{exit}} \varrho_{Si}^{\text{exit}}} \widetilde{\text{Avg\_Price}}_{Sf} + \frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} \widetilde{\text{Avg\_Price}}_{Si}$$

Given that  $P_S = \bar{P}_S$  is fixed, we can also write  $M_S$  as a function of  $P_C$  and model parameters.

$$M_S = \frac{\bar{P}_S^{1-\sigma_S}}{b_S P_C^{(1-\sigma_S)(1-\delta_S)\lambda_S}}, \quad (\text{S.26})$$

and using (S.25):

$$M_S = \frac{\bar{P}_S^{1-\sigma_S}}{b_S (b_C M_C)^{\frac{(1-\sigma_S)(1-\delta_S)\lambda_S}{(1-\sigma_C)(1-(1-\delta_C)\lambda_C)}}}. \quad (\text{S.27})$$

**Step 5c:** Write  $X_C^{\text{int}}$  as a function of  $M_C$  and  $M_S$ .

$$\begin{aligned}
X_C^{\text{int}} &= \lambda_C \frac{(1-\delta_C)(\sigma_C-1)}{\sigma_C} \left( \text{Avg\_Revenue}_{Cf} \frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} + \text{Avg\_Revenue}_{Ci} \frac{\omega_{Ci}}{\varrho_{Ci}^{\text{exit}}} \right) M_C \\
&\quad + \lambda_S \frac{(1-\delta_S)(\sigma_S-1)}{\sigma_S} \left( \text{Avg\_Revenue}_{Sf} \frac{\varrho_{Si}^{\text{change}} \omega_{Si} + \varrho_{Si}^{\text{exit}} \omega_{Sf}}{\varrho_{Sf}^{\text{exit}} \varrho_{Si}^{\text{exit}}} + \text{Avg\_Revenue}_{Si} \frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} \right) M_S \\
&= d_C M_C + d_S M_S
\end{aligned}$$

Where

$$\begin{aligned}
d_C &= \lambda_C \frac{(1-\delta_C)(\sigma_C-1)}{\sigma_C} \left( \text{Avg\_Revenue}_{Cf} \frac{\varrho_{Ci}^{\text{change}} \omega_{Ci} + \varrho_{Ci}^{\text{exit}} \omega_{Cf}}{\varrho_{Cf}^{\text{exit}} \varrho_{Ci}^{\text{exit}}} + \text{Avg\_Revenue}_{Ci} \frac{\omega_{Ci}}{\varrho_{Ci}^{\text{exit}}} \right) \\
d_S &= \lambda_S \frac{(1-\delta_S)(\sigma_S-1)}{\sigma_S} \left( \text{Avg\_Revenue}_{Sf} \frac{\varrho_{Si}^{\text{change}} \omega_{Si} + \varrho_{Si}^{\text{exit}} \omega_{Sf}}{\varrho_{Sf}^{\text{exit}} \varrho_{Si}^{\text{exit}}} + \text{Avg\_Revenue}_{Si} \frac{\omega_{Si}}{\varrho_{Si}^{\text{exit}}} \right)
\end{aligned}$$

**Step 5d:** Pin down  $P_C$  using the equation defining  $\Phi_C$ , and obtain  $M_C$  and  $M_S$ .

We can now express aggregate income  $I$  as a function of  $P_C$  using equations (S.24), (S.25) and (S.26) and solve for  $P_C$ . Remember that:

$$\exp(d_{H,C}) = \left( \frac{\zeta I + X_C^{int}}{P_C^{1-\sigma_C}} \right)^{\frac{1}{\sigma_C}}$$

Using the formula defining  $\Phi_C$  and manipulating, we obtain:

$$P_C^{-\lambda_C(1-\sigma_C)(1-\delta_C)} \Phi_C^{\frac{\sigma_C-1}{\lambda_C}} = \exp(\sigma_C \times d_{H,C}) = \frac{\zeta(a_C M_C + a_S M_S) + d_C M_C + d_S M_S}{P_C^{1-\sigma_C}},$$

which leads to

$$\Phi_C^{\frac{\sigma_C-1}{\lambda_C}} = \frac{(\zeta a_C + d_C) M_C + (\zeta a_S + d_S) M_S}{b_C M_C},$$

which allows us to solve for  $M_C$

$$M_C = \frac{1}{b_C} \left( \frac{(\zeta a_S + d_S) \bar{P}_S^{1-\sigma_S}}{b_S \left( \Phi_C^{\frac{\sigma_C-1}{\lambda_C}} - \frac{(\zeta a_C + d_C)}{b_C} \right)} \right)^{\frac{1}{1 + \frac{(1-\sigma_S)(1-\delta_S)\lambda_S}{(1-\sigma_C)(1-(1-\delta_C)\lambda_C)}}},$$

and then for  $M_S$  using (S.27).

**Step 5e:** Now that we have values of  $M_C$  and  $M_S$ , we obtain masses of firms  $N_{kj}$ .

$$N_{Ci} = \frac{\omega_{Ci}}{\varrho_{Ci}^{exit}} M_C$$

$$N_{Si} = \frac{\omega_{Si}}{\varrho_{Si}^{exit}} M_S$$

$$N_{Cf} = \frac{\varrho_{Ci}^{change} \omega_{Ci} + \varrho_{Ci}^{exit} \omega_{Cf}}{\varrho_{Cf}^{exit} \varrho_{Ci}^{exit}} M_C$$

$$N_{Sf} = \frac{\varrho_{Si}^{change} \omega_{Si} + \varrho_{Si}^{exit} \omega_{Sf}}{\varrho_{Sf}^{exit} \varrho_{Si}^{exit}} M_S$$

**Step 5f:** Obtain aggregate posted vacancies  $V_{kj}$ .

Now, substituting the expressions for the  $N_{kj}$ 's to obtain the number of vacancies in each sector as a function of  $L_u$ :

$$V_{Cf} = N_{Cf} Avg-Vacancies_{Cf} + \frac{\omega_{Cf} M_C}{\mu^v}$$

$$V_{Ci} = N_{Ci} Avg-Vacancies_{Ci} + \frac{\omega_{Ci} M_C}{\mu^v}$$

$$V_{Sf} = N_{Sf} Avg-Vacancies_{Sf} + \frac{\omega_{Sf} M_S}{\mu^v}$$

$$V_{Si} = N_{Si} \text{Avg-Vacancies}_{Si} + \frac{\omega_{Si} M_S}{\mu^v}$$

**Step 5g:** Save the values for  $P_C$  and  $P_{F,C}$ :

$$P_C^{1-\sigma_C} = (b_C M_C)^{\frac{1}{(1-(1-\delta_C)\lambda_C)}}$$

$$P_{F,C}^{1-\sigma_C} = (P_C)^{-\lambda_C(1-\delta_C)(\sigma_C-1)} b_C^2 M_C$$