

James A. Levinsohn

Curriculum Vitae

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Education

B.A. Political Economy Program, Williams College, 1981
M.P.A. Woodrow Wilson School, Princeton University, 1985
Ph.D. Economics, Princeton University, 1988

Major Fields of Interest

International Economics
Industrial Organization
Economic Development
Applied Econometrics

Professional Experience

Founding Director, Jackson Institute for Global Affairs, Yale University, 2010– present.
Charles W. Goodyear Professor in Global Affairs, Yale School of Management, Yale University, 2010– present.
Cowles Foundation for Research in Economics, Yale University, 2010–present
J. Ira and Nicki Harris Family Professor of Public Policy, Univ. of Michigan, 2003-2009.
Associate Dean, Gerald R. Ford School of Public Policy, Univ. of Michigan, 2003–2007.
Professor of Economics and of Public Policy, Univ. of Michigan, 1999–2009 .
Research Associate, National Bureau of Economic Research, 1992-present.
Board of Editors, American Economic Review, 2006 – 2009.
Associate Editor, Review of Economics and Statistics, 2003 —.
Associate Editor, Journal of Economic Literature, 2004– .
Founding Partner, ApplEcon LLC. and MightyGoodCoffee.com.
Founder, Summer Workshop on Using Data for Policymaking, University of Cape Town, 2000–.
Consultant, The Presidency of South Africa, 2004– 2008.
Consultant, Central Statistics Office, Ministry of Finance, Botswana, 2005.
Area Director, William Davidson Institute, University of Michigan, 1999-2002.
Associate Professor, University of Michigan, 1992-1999.
Co-Editor, Journal of International Economics, Jan. 1996 – 1999.
Board of Editors, Journal of Economic Literature, 1998-2004.
Editorial Board, Berkeley Electronic Journals in Economic Analysis and Policy, 2002-4.
Interim Chairman, Department of Economics, University of Michigan, 1996-1997.
Associate Chairman, Department of Economics, University of Michigan, 1994-96.

Assistant Professor, University of Michigan, 1987-1992.
Faculty Research Fellow, National Bureau of Economic Research, 1990-1992.
Instructor, Woodrow Wilson School, Princeton University, summers 1986-1987.
Consultant, Ministry of Finance, Botswana, 1982.

Visiting Positions

Visiting Professor, University of Cape Town, 2009.
Visiting Professor, Cowles Foundation, Yale University, 2008.
Visiting Professor, Tel Aviv University, 1994.
Visiting Fellow, Institute for International Economic Studies, Stockholm, 1991.
National Fellow, Hoover Institution, Stanford University, 1990–1991.
Visiting Fellow, Institute for International Economic Studies, Stockholm, 1989.

Honors and Awards

Charles W. Goodyear Professor in Global Affairs, Yale University, 2010– present.
J. Ira and Nicki Harris Family Chair in Public Policy, University of Michigan, 2003 – 2009.
Kresge Foundation, grant to support training workshops in South Africa, 2009–
National Institute of Child Health and Human Development. Research Grant, co-PI,
(appx. \$3 million.) 2004-2009.
Mellon Foundation Grant. Research Grant, (appx. \$400,000). 2002-2005.
Mellon Foundation Grant. Research Grant, (appx. \$300,000). 1999-2002.
Excellence in Education Award, University of Michigan (undergraduate
university-wide teaching award), 1998.
Russell Sage Foundation Grant, 1997-2000. Research grant, (appx. \$170,000).
William Wolff Award, 1995. 5-year grant awarded by the University of Michigan
for “outstanding scholarship.”
“Best Professor Award” Awarded by the University of Michigan Economics undergraduates, 1993.
National Science Foundation Grant, 1992-1994, (co-PI, with Berry and Pakes), \$228,000.
University of Michigan Faculty Fellowship for 1992.
Excellence in Education Award, University of Michigan (undergraduate
university-wide teaching award), 1991.
Hoover National Fellow, Hoover Institution, Stanford University, 1990-91
Rackham Faculty Grant, University of Michigan 1989-90.
Sloan Foundation Fellowship in International Economics, 1986-87
Princeton University Fellowship, 1983-86

Refereeing

Journal of International Economics
American Economic Review
Econometrica
Journal of Political Economy
Economic Journal
Review of Economics and Statistics
Review of Economic Studies
Quarterly Journal of Economics
European Economic Review
Japan and the World Economy
International Economic Review
Scandinavian Journal of Economics

Journal of Development Economics
Journal of Econometrics
Rand Journal of Economics
World Bank Economic Review
 National Science Foundation
 National Academy of Sciences

Published Papers

- “Empirics of Taxes on Differentiated Products: The Case of Tariffs on the U.S. Automobile Industry”, *Trade Policy Issues and Empirical Analysis*, ed. Robert Baldwin, University of Chicago Press, 1988.
- “LDC Savings Rates and Debt Crises,” (with Homi Kharas), *World Development*, Vol. 16, No. 7, (July, 1988).
- “Strategic Trade Policy When Firms Can Invest Abroad: When are Tariffs and Quotas Equivalent”, *Journal of International Economics*, Vol. 27, 129-146, August 1989.
- “Import Competition and the Stock Market Return to Capital” (with G. Grossman), *American Economic Review*, Vol. 79, 1065-1087, December 1989.
- “The Linkage Between Domestic Taxes and Border Taxes,” (with Roger Gordon), *Taxation in the Global Economy*, edited by A. Razin and J. Slemrod, University of Chicago Press, 1990.
- “Identifying the Competition,” (with Robert Feenstra), *Journal of International Economics*, Vol. 28, 199-216, 1990.
- “A Simple, Consistent Estimator for Disturbance Components in Financial Models,” (with J. MacKie-Mason), *Review of Economics and Statistics*, Vol. 77, 516-520, 1990.
- “Strategic Trade Policy and Direct Foreign Investment,” in *International Trade and Trade Policy*, edited by E. Helpman and A. Razin, MIT Press, 1991. (This paper is an extended version of *JIE* (1989) cited above.)
- “Testing the Imports-As-Market-Discipline Hypothesis,” *Journal of International Economics*, Vol. 35, 1-22, 1993.
- “Tariffs, Taxes, and the Global Corporation” (with Joel Slemrod). *Journal of Public Economics*, Vol. 51, 97-116, May 1993.
- “Product Differentiation as a Source of Comparative Advantage?” (with David Hummels), *American Economic Review*, Vol. 83, 445-449, May 1993.
- “Applications and Limitations of Some Recent Advances in Empirical Industrial Organization: Price Indexes and the Analysis of Environmental Change” (with Steve Berry and Ariel Pakes), *American Economic Review*, Vol. 83, 247-252, May 1993.
- “International Trade and the U.S. Automobile Industry: Current Research, Issues, and Questions,” *Japan and the World Economy*, Vol. 6, 335-357, 1994.
- “Estimating Markups and Market Conduct with Multidimensional Product Attributes”, (with Robert Feenstra), *Review of Economic Studies*, Vol. 62, 19-52, 1995.
- “International Trade Theory: The Evidence,” with Edward Leamer. *Handbook of International Economics*, Vol. III, G. Grossman and K. Rogoff, (eds.), Elsevier Science B.V., pp 1339-1394, 1995.
- “Automobile Prices in Market Equilibrium,” with Steve Berry and Ariel Pakes. *Econometrica*, Vol. 63, No. 4 (July), 841-890, 1995.

- “Monopolistic Competition and International Trade: Reconsidering the Evidence” with David Hummels. *The Quarterly Journal of Economics*, Vol. CX, No. 3 (August), 799-836, 1995. Reprinted in Leamer (ed.) *Outstanding Contributions in Economics: International Economics*, 2001, Worth, NY.
- “Competition Policy and International Trade Policy.” *Fair Trade and Harmonization*, J. Bhagwati and R. Hudec (eds.), MIT Press, pp. 329-256, 1996.
- “CARWARS: Trying to make sense of U.S.–Japan trade frictions in the automobile and automobile parts markets,” *The Effects of U.S. Trade Protection and Trade Promotion Policies*, Robert Feenstra, editor, University of Chicago Press, pp. 11-32, 1997.
- “Employment Responses to International Liberalization in Chile,” *Journal of International Economics*, Vol 47, April, pp. 321-344, 1999.
- “Voluntary Export Restraints on Automobiles: Evaluating a Trade Policy,” with Steve Berry and Ariel Pakes, *American Economic Review*, Vol. 89, No. 3 (June), pp. 400-430, 1999.
- “Merger Policies and Trade Liberalization,” with Henrik Horn. *Economic Journal*, Vol. 111, No. 470 (April), pp. 244-276. 2001.
- “Impacts of the Indonesian Economic Crisis: Price Changes and the Poor,” with Steve Berry and Jed Friedman. “Managing Currency Crises,” edited by Michael Dooley and Jeffrey Frankel, University of Chicago Press/NBER, 2003.
- “Estimating Production Functions Using Inputs to Control for Unobservables,” with Amil Petrin, *Review of Economic Studies*, Vol. 70(2), No. 243 (April), pp. 317-342, 2003.
- “The Distributional Impacts of Indonesia’s Financial Crisis on Household Welfare: A “Rapid Response” Methodology,” with Jed Freidman, *World Bank Economic Review*, Volume 16, No. 3, pp. 397-424, 2003.
- “The Poverty Reduction Strategy Paper Approach: Good Marketing or Good Policy?” in *Challenges to the World Bank and IMF: Developing Country Perspectives*, Ariel Buira, Editor, Anthem Press, 2003.
- “Differentiated Products Demand Systems from a Combination of Micro and Macro Data: The New Car Market,” with Steve Berry and Ariel Pakes, *Journal of Political Economy*, Volume 112, Number 1, Part 1, February, pp. 68-105, 2004.
- “Production Function Estimation in Stata Using Inputs to Control for Unobservables,” with Amil Petrin and Brian Poi, *The Stata Journal*, Vol. 4, No. 2, pp. 113-123, 2004.
- “The Competitive Neighbors Approach to Analyzing Differentiated Product Mergers,” with Paul Johnson and Richard Higgins, *Antitrust Law and Economics*, Vol. 21, pp. 459-473, 2004.
- “Savings, Insurance and Debt over the Post-apartheid Period: A Review of Recent Research,” with Ardington, C., Lam, D., and Leibbrandt, M., *South African Journal of Economics*, 72(3): 604-657, 2004.
- “Does Food Aid Harm the Poor? Household Evidence from Ethiopia,” with Margaret McMillan, in *Globalization and Poverty*, edited by Ann Harrison, Univ. of Chicago Press, 2007.
- “Globalization and the Returns to Speaking English in South Africa,” in *Globalization and Poverty*, edited by Ann Harrison, Univ. of Chicago Press, 2007.
- “Fooling Ourselves: Evaluating the Globalization and Growth Debate,” with Juan Carlos Hallak in *The Future of Globalization* edited by Ernesto Zedillo, Routledge, 2008.

“Why Has Unemployment Risen in the New South Africa?” with Banerjee, A., Galiani, S., McClaren, Z. and Woolard, I., *The Economics of Transition*, 16(4):715-740, 2008.

“Incomes in South Africa after the Fall of Apartheid,” with Justin McCrary and Murray Leibbrandt, *Journal of Globalization and Development: Vol 1 : Iss. 1, Article 2*, 2010.

“HIV Status and Labor Market Participation in South Africa,” with Zoe McLaren, Olive Shisana, and Khangelani Zuma, Forthcoming in *Review of Economics and Statistics*.

Books

“New Directions in Trade Theory,” co-edited with Alan Deardorff and Robert Stern. University of Michigan Press, 1995.

Web Sites/Virtual Books

”Botswana Distance Learning Project,” bwproject.psc.isr.umich.edu. A web site devoted to analyzing the Botswana AIDS Impact Survey. 2005.

“Analysis of Survey Data for Social Science Research,” www.psc.isr.umich.edu/saproject. A distance learning tool devoted to data analysis in South Africa. 2003.

“Globalization and the U.S. Labor Market,” <http://www.dartmouth.edu/glm/>. An on-line book co-authored with Gordon Hanson, Michael Knetter, Edward Leamer, and Matthew Slaughter. 2002.

Working Papers

“The Prevalence of HIV in Botswana,” with Justin McCrary, 2010.

“Prospective Analysis of a Wage Subsidy for Cape Town Youth,” with Todd Pugatch, 2011.

“Two Policies to Alleviate Unemployment in South Africa,” 2008.

“Measuring Aggregate Productivity Growth Using Plant-level Data,” with Amil Petrin, 2011.

“HIV/AIDS Awareness and Risk-Taking Behaviors in Botswana,” with Taryn Dinkelman and Rolang Majelantle, 2006.

“Fifteen Years On: Household Incomes in South Africa,” with Murray Leibbrandt, 2010.

Resting Papers

“Agricultural Pricing Policies in Senegal” (with A. Braverman and J. Hammer), World Bank CPD Discussion Paper, 1983.

Essays in International Competition, Ph.D. Dissertation, Princeton University, 1987.

“Which Tool is Right for the Job: Agricultural Pricing Policies for Large Developing Countries” (with Marie Thursby), 1989.

“Productivity in the U.S. Auto Industry: Evidence from multiple perspectives,” January, 1997.

“Creative Destruction or Simply Destruction: The U.S. Textile and Apparel Industries since 1972,” with Wendy Petropoulos, 2001.

“Responses to Globalization: The U.S. Textile and Apparel Industries,” 2003. Book Manuscript.

Disclosures—In the past 5 years, I have:

Consulted for: Metropolitan Taxicab Board of New York City, MacDermid Printing Solutions, RJReynolds, The World Bank, Bank of America, General Motors, Analysis Group, the Presidency of South Africa, and the Kentucky Speedway.

Received research support from: NIH, NBER, Gates Foundation, and Yale University.