

Lourenço S. Paz

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Education

Ph.D.	Economics, University of Maryland, College Park	May 2009
M.A.	Economics, University of Maryland, College Park	May 2008
M.A.	Economics, EPGE-FGV, Rio de Janeiro, Brazil	July 2003
B.A.	Public Administration (Honors), EAESP-FGV, São Paulo, Brazil	December 1999

Employment

Associate Professor, Department of Economics, Hankamer School of Business,
Baylor University, August 2017 – Present.
Assistant Professor, Department of Economics, Hankamer School of Business,
Baylor University, August 2015 – July 2017.
Assistant Professor, Department of Economics, Maxwell School of Citizenship and Public
Affairs, Syracuse University, August 2009 – June 2015.

Research Interests

Primary: International Trade, Applied Econometrics, Development Economics
Secondary: Labor Economics

Publications

- “Chinese imports’ impacts on Brazil’s Inter-Industry Wage Premium,” *Journal of Economic Studies*, 2018, *forthcoming*.
- “The effect of import competition on Brazil’s Manufacturing Labor Market in the 2000s: Are imports from China different?,” *The International Trade Journal*, 32(1), 2018, 76–99.
- “Informal Labor Market,” in the Wiley-Blackwell Encyclopedia of Globalization, 2016, eds. George Ritzer and J. Michael Ryan.
- “The Welfare Impacts of a Revenue-neutral Switch from Tariffs to VAT with Intermediate Inputs and a VAT Threshold,” *The Journal of International Trade & Economic Development*, 24(4), 2015, 465–498.
- “Large estimates of the elasticity of intertemporal substitution: is it the aggregate return series or the instrument list?,” with Fábio Gomes, *Economics Bulletin*, 35(1), 2015, 168–181.
- “The Impacts of Trade Liberalization on Informal Labor Markets: A Theoretical and Empirical Evaluation of the Brazilian Case,” *Journal of International Economics*, 92(2), 2014, 330–348.
- “The Effects of Exporting on Wages: An Evaluation Using the 1999 Brazilian Exchange Rate Devaluation,” with Bruno Araújo, *Journal of Development Economics*, 111, 2014, 1–16. (Lead article)
- “Inter-industry Productivity Spillovers: An Analysis Using the 1989–1998 Brazilian Trade Liberalization,” *Journal of Development Studies*, 50(9), 2014, 1263–1276.
- “Trade Liberalization and Industry Wage Premia: The Missing Role of Productivity,” *Applied Economics*, 46(4), 2014, 408–419.
- “Trade liberalization and inter-industry productivity spillovers: a dynamic spatial panel approach,” *Economics Bulletin*, 33(3), 2013, 2379–2393.

Publications (continued)

- “Estimating the elasticity of intertemporal substitution: Is the aggregate financial return free from the weak instrument problem?,” with Fábio Gomes, *Journal of Macroeconomics*, 36C, 2013, 63–75.
- “International Organization of Banana Exporters” in *Encyclopedia of U.S.-Latin American Relations*, 1st edition, 2012, ed. Thomas Leonard.
- “Tariffs versus VAT in the Presence of Heterogeneous Firms,” with Ronald Davies, *International Tax and Public Finance*, 18, 2011, 533–554.
- “Narrow Replication of Yogo (2004) Estimating the Elasticity of Inter-temporal Substitution When Instruments are Weak,” with Fábio Gomes, *Journal of Applied Econometrics*, 26(7), 2011, 1215–1216.
- “Consumption in South America: myopia or liquidity constraints?,” with Fábio Gomes, *Economia Aplicada*, 14(2), 2010, 129–145.
- “The Determinants of Criminal Victimization in São Paulo State, Brazil,” with Fábio Gomes, *Brazilian Review of Econometrics*, 28(2), 2008, 217–238.
- “Are Brazilian Firms Savings Sensitive to Cash Windfalls?,” with Cristiano M. Costa and Bruno Funchal, *Brazilian Business Review*, 5(2), 2008, 136–142.
- “Corporate Foreign Currency Debt in Brazil: Will Firms Invest More After Real Exchange Rate Depreciations?,” *Applied Economics Letters*, 16(11), 2007, 1083–1088.
- “Consumption in Brazil: myopia or liquidity constraints? A simple test using quarterly data,” *Applied Economics Letters*, 13(15), 2006, 961–964.
- “Can Real Exchange Rate Devaluation Improve the Trade Balance? The 1990–1998 Brazilian Case,” with Fábio Gomes, *Applied Economics Letters*, 12(9), 2005, 525–528.
- “Especificações para a Função Consumo: Testes para Países da América do Sul,” with Fábio Gomes, *Pesquisa e Planejamento Econômico*, 34(1), 2004. (in Portuguese; “Consumption Function Specifications: Tests for South American Countries”).
- “Apontamentos sobre plano diretor de reforma do Estado, organizações sociais e contratos de gestão,” *Revista de Administração da USP – RAUSP*, 36(3), 2001. (in Portuguese; “Notes about State Reform, Social Organizations and Incentive Contracts”).

Working Papers

- “The Impacts of International Trade on Services’ Labor Productivity in Brazil,” under review.
- “The Effects of Chinese Imports on Female Workers in the Brazilian Manufacturing Sector,” with J. Ssozi, under review.
- “Randomization-Based Inference and the Asymptotics of Asymptotics,” with J. West.
- “Intermediate Inputs and Premature Deindustrialization: An Analysis of the Brazilian Case.”
- “The China Shock Impact on Brazil’s Manufacturing workers,” with K. Kapri
- “The Determinants of Export Performance: The Case of the Southern Cone Countries.”

Work in Progress

- “Country-specific variable identification using a bilateral gravity equation”
- “Has WTO membership promoted trade since its foundation?,” with A. Azevedo and M. Reis.
- “The effects of WTO membership on trade flows: The Chinese accession case,” with A. Azevedo and M. Reis.
- “The effects of export destination on labor market sorting,” with B. Araújo.

Work in Progress (continued)

“An empirical assessment of tax evasion in the Brazilian origin-based VAT using interstate trade flows.”

“Does Religious Affiliation Matter for Municipal Per Capita Income Growth?, ” with C. North and F. Gomes.

Book Reviews

The Political Economy of WTO Implementation and China's Approach to Litigation in the WTO. By Yenkong Ngangjoh Hodu, Zhang Qi. *International Trade Journal* 31(3), 2017, 294–296.

Amazonian Routes: Indigenous Mobility and Colonial Communities in Northern Brazil. By Heather F. Roller (review). *Journal of Latin American Geography* 13(3), 2014, 249–251.

Black Women against the Land Grab: The Fight for Racial Justice in Brazil. By Keisha-Khan Y. Perry (review). *Journal of Latin American Geography* 13(2), 2014, 227–228.

Grants

\$3,000 awarded in 2016 by CAPES-Ministry of Education of Brazil for a six-week visit to the University of the Sinos River Valley–Unisinos, Brazil.

\$1,000 awarded in 2013 by the Appleby-Mosher Fund for the project: “The Effects of the U.S. Generalized System of Preferences on Developing Country Labor Markets.”

\$10,000 awarded in 2010 by the Center for Public Policies of Insper – Institute for Education and Research (Brazil) to study spatial interactions on crime victimization in São Paulo-Brazil.

\$500 awarded in 2008 by the Jacob K. Goldhaber Travel Grant to present the paper “Trade and Informal Labor Markets” at the Midwest International Economics Meeting.

Seminar Presentations

Syracuse University, Texas Tech University, Cornell University, University at Albany, SUNY-Oswego, Colgate University, Baylor University, Mississippi State University, University of Oklahoma, Inter-American Development Bank, Unisinos, American University (School of Foreign Service), USITC.

Conference Presentations

“The Effects of Chinese Imports on Female Workers in the Brazilian Manufacturing Sector,” ASSA Meeting, accepted for regular session, Atlanta, GA, January 2019.

“The Effects of WTO Membership on Trade Flows: The Chinese accession case,” Texas Conference on International Business and Economics, Waco, TX, November 2018.

“The Effects of Chinese Imports on Female Workers in the Brazilian Manufacturing Sector,” Texas Conference on International Business and Economics, Waco, TX, November 2018.

“Does Religious Affiliation Matter for Municipal Per Capita Income Growth?,” ASREC-Association for the Study of Religion, Economics, and Culture Meeting, Orange, CA, March 2018.

“The Effects of Export Destination on Labor Market Sorting,” 2018 Eastern Economic Meeting, Boston, MA, March, 2018.

“An empirical assessment of tax evasion in the Brazilian origin-based VAT using interstate trade flows,” ASSA Meeting, poster session, Philadelphia, PA, January 2018.

“The effects of export destination on labor market sorting,” 2017 Southern Economic Meeting.

“An empirical assessment of tax evasion in the Brazilian origin-based VAT using interstate trade flows,” 2017 Southern Economic Meeting.

“The China Shock Impact on Brazil’s Manufacturing Labor Market,” ASSA Meeting, poster session, Chicago, IL, January 2017.

Conference Presentations (continued)

- “The China Shock Impact on Brazil’s Manufacturing Labor Market,” 2016 Southern Economic Meeting.
- “An empirical assessment of tax evasion in the Brazilian origin-based VAT using interstate trade flows,” 2016 Association for Public Economic Theory Meeting.
- “The China Shock Impact on Brazil’s Manufacturing Labor Market,” Workshop on Trade and Labor Markets in Developing Countries, Swiss Programme for Research on Global Issues for Development, 2016.
- “The Impacts of International Trade on Services’ Labor Productivity in Brazil,” 2016 Canadian Economic Association Conference.
- “The Impacts of International Trade on Services’ Labor Productivity in Brazil,” 2015 Southern Economic Meeting.
- “Intermediate Inputs and Premature Deindustrialization: an Analysis of the Brazilian Case,” 2014 Northeast Universities Development Consortium-NEUDC Conference.
- “The Effects of Exporting on Wages: An Evaluation Using the 1999 Brazilian Exchange Rate Devaluation,” 2013 Northeast Universities Development Consortium-NEUDC Conference.
- “Trade Liberalization and Productivity in the Presence of Vertical Spillovers,” 2013 Canadian Economic Association Conference.
- “Trade Liberalization and Productivity in the Presence of Vertical Spillovers,” Midwest International Economics Meeting Fall 2011.
- “Tariffs versus VAT in the Presence of Heterogeneous Firms,” Midwest International Economics Meeting, Spring 2010.
- “The Impacts of Trade Liberalization on Informal Labor Markets,” 2009 Northeast Universities Development Consortium-NEUDC Conference.
- “Trade Liberalization and Industry Wage Premium: The Missing Role of Productivity,” 2009 Southern Economic Association Meeting.
- “Trade Liberalization and Industry Wage Premium: The Missing Role of Productivity,” Midwest International Economics Meeting, Spring 2009.
- “Trade and Informal Labor Markets,” 2008 Southern Economic Association Meeting.
- “Trade and Informal Labor Markets,” Midwest International Economics Meeting, Spring 2008.
- “The Determinants of Criminal Victimization in São Paulo State,” 12^a Escola de Séries Temporais e Econometria, ESTE 2007.
- “The Determinants of Criminal Victimization in São Paulo State,” XXXII Encontro Nacional de Economia, ANPEC 2004.
- “Are Brazilian Firms Savings Sensitive to Cash Windfalls?,” XXXII Encontro Nacional de Economia, ANPEC 2004.
- “Impacto da Desvalorização Cambial sobre os Investimentos das Firms Endividadas em Dólar,” IV Encontro Brasileiro de Finanças, SBF 2004.
- “Brazilian Border and Mercosur Integration Effects: An Exploratory Assessment Using the Gravity Model,” XXXI Encontro Nacional de Economia, ANPEC 2003.

Research Experience

- Research Assistant, Prof. Ingmar Prucha, University of Maryland, Spring 2008–Spring 2009
- Research Assistant, Prof. Seth Sanders, University of Maryland, Winter 2008
- Research Assistant, Prof. Octávio Amorim Neto, EPGE-FGV, Summer 2003–Spring 2004
- Research Assistant, Prof. Ernesto Lozardo, EAESP-FGV, Fall 1999

Teaching (+ denotes both traditional and on-line sections)

Baylor University:

INB 3332 Business in Global Economy, undergraduate level
ECO 2306 Principles of Microeconomics, undergraduate level
ECO 3331 International Economics, undergraduate level
ECO 5330 Problem Areas in International Economics, M.A. level

Syracuse University:

ECN301 Intermediate Microeconomics, undergraduate level +
ECN302 Intermediate Macroeconomics, undergraduate level
ECN310 Latin American Economic Development, undergraduate level+
ECN410 Modern Economic Development, undergraduate level
ECN465 International Trade Theory and Policy, undergraduate level
PPA723 Managerial Economics for Public Administrators, M.A. level
ECN601-003 Survey Microeconomic Theory, M.A. level+
ECN610 Latin American Economic Development, M.A. level+
ECN865 Advanced International Trade, Ph.D. level

University of Maryland – College Park:

Intermediate Microeconomics, undergraduate level
Teaching Assistant of Probability and Statistics for incoming students, Ph.D. level
Teaching Assistant of Econometrics II and III, Ph.D. level

EPGE-FGV (Rio de Janeiro, Brazil):

Teaching Assistant of International Trade, M.A. level
Teaching Assistant of Microeconomics III, M.A. level
Teaching Assistant of Firm Valuation Using Real Options, MBA level
Teaching Assistant of Financial Decision Theory, MBA level

EAESP-FGV (São Paulo, Brazil):

Teaching Assistant of Accounting II, Public Finance I, II, and III, undergraduate level

Advising

Ph.D. defense committee member (involved in advising prior to final defense)

Asha Sundaram (2010, University of Cape Town, South Africa)
Kul Kapri (2014, St. John's University)

Ph.D. defense committee member

Reshad Ahsan (2010, University of Melbourne, Australia)
Fariha Kamal (2011, U.S. Census Bureau)
Mukta Mukerjee (2012)
Ying Deng (2013, University of International Business and Economics, China)

M.A. committee chair

Ran Duan (2016, Ph.D. in Finance, University of Rochester)
Khan Vu (2018, Ph.D. in Economics, University of Houston)

Professional Service

Grant reviewer:

NSF, Social Sciences and Humanities Research Council of Canada, CNPq (Brazil)

Professional Service (continued)

Guest Editor of special issue of *Economies* (Journal of Development Economics and Macroeconomics, ISSN 2227-7099). Topic: International Trade and Its Intersection with Development, Labor, and Public Economics.

Referee:

African Journal of Business Management (1), *Applied Economics* (1), *Asia-Pacific Journal of Accounting & Economics* (1), *B. E. Journal of Economic Analysis & Policy* (1), *Brazilian Journal of Applied Economics* (2), *Brazilian Review of Economics* (1), *Canadian Journal of Economics* (1), *Economic Systems* (1), *Economica* (1), *Economics & Politics* (3), *Economics Bulletin* (2), *Economics Letters* (1), *Economic Modelling* (5), *Economies* (2), *Emerging Markets Finance and Trade* (1), *Empirical Economics* (1), *European Economic Review* (3), *Growth and Change* (1), *Indian Growth and Development Review* (1), *Industrial & Labor Relations Review* (2), *International Economic Review* (1), *International Food and Agribusiness Management Review* (1), *International Review of Economics and Finance* (1), *International Tax and Public Finance* (6), *Journal of Development Economics* (2), *Journal of Development Studies* (2), *Journal of Ecology and Natural Environment* (1), *Journal of Economic Geography* (1), *Journal of Economic Policy Reform* (1), *Journal of Economic Studies* (2), *Journal of Economic Surveys* (2), *Journal of International Economics* (3), *Journal of Macroeconomics* (3), *Journal of the European Economic Association* (1), *Journal of Urban Economics* (1), *National Tax Journal* (1), *Nova Economia* (1), *Open Economies Review* (1), *Review of International Economics* (2), *Revista Cuadernos de Economia* (1), *World Economy* (2).

On-line Repositories:

Repec Biblio editor in charge of International Trade
The Munich Personal RePEc Archive (MPRA) Editorial Review Board Member for Spanish

Textbook Reviewer and Supplemental Content Author:

Microeconomics (8th Edition, 2012), by Robert Pindyck and Daniel Rubinfeld, Prentice Hall.
Testbank for Microeconomics (7th Edition, 2014), by Jeffrey Perloff, Prentice Hall.
Testbank for Microeconomics (8th Edition, 2017), by Jeffrey Perloff, Prentice Hall.
Testbank for International Economics (4th Edition, 2017), by A. Taylor and R. Feenstra, McMillan.

On-line Education:

Course reviewer for the Saylor Foundation.

Conference Organizer:

2018 Texas Conference on International Business and Economics,
(<http://www.baylor.edu/business/globalbusinessforum/>)

University Service:

Baylor University's Illuminate Strategic Plan: committee member.
Center for Latin American and Latino Studies proposal: main author.
Agreement between Baylor and Unisinos (Brazil) about undergraduate and graduate student exchange programs: proponent and negotiator.
Baylor Business in Brazil Summer study abroad program at Unisinos: founder and director.

Professional Service (continued)

Departmental Service:

Recruiting Committee Chair (2017–2018), Baylor University
Economics Department Curriculum Committee (2015–2017), Baylor University
Freshman Forum leader, 2011–2015, Syracuse University
Co-writer and grader of the International Trade Ph.D. field examination, 2011–2015, Syracuse University.
Junior Faculty Recruiting Committee member (2010–2013), Syracuse University
Freshman and Sophomore Advisor (2009–2015), Syracuse University

Consulting:

Inter-American Development Bank, Trade and Integration Department, project title: “The China Shock Impact on Brazil’s Manufacturing Labor Market,” 2015–2017.
Inter-American Development Bank, Southern Cone Department, project title: “Measurement and Determinants of Export Performance,” 2016.

Awards

Graduate Assistantship, University of Maryland, 2004–2009.
CAPES Fellowship for Master in Economics, Brazilian Ministry of Education, 2001–2003.
EAESP-FGV Best Student in the 1999 class of Public Administration.
Rio-Sul prize for Best Undergraduate Management paper in Public Administration, 1999.
Rio-Sul prize for Best Undergraduate Management paper in Operations Management, 1998.

Languages: English, Portuguese (native), Spanish (intermediate).

Citizenship: U.S. citizen

References (available upon request)

(updated on 11/10/2018)