

# Lourenço S. Paz

[http://sites.baylor.edu/lourenco\\_paz/](http://sites.baylor.edu/lourenco_paz/)

## Contact Information:

One Bear Place #98003  
Waco, TX 76798

E-mail: [lourenco\\_paz@baylor.edu](mailto:lourenco_paz@baylor.edu)  
Office: (254) 710-4908

## Education

Ph.D. Economics, University of Maryland, College Park	May 2009
M.A. Economics, University of Maryland, College Park	May 2008
M.A. Economics, EPGE-FGV, Rio de Janeiro, Brazil	July 2003
B.A. Public Administration (Honors), EAESP-FGV, São Paulo, Brazil	December 1999

## Employment

Associate Professor, Department of Economics, Hankamer School of Business,  
Baylor University, August 2017 – Present.  
Assistant Professor, Department of Economics, Hankamer School of Business,  
Baylor University, August 2015 – July 2017.  
Assistant Professor, Department of Economics, Maxwell School of Citizenship and Public  
Affairs, Syracuse University, August 2009 – June 2015.

## Research Interests

Primary: International Trade, International Business, Development Economics  
Secondary: Applied Econometrics, Labor Economics

## Publications

- “New evidence on WTO membership after the Uruguay Round: an analysis at the sectoral level,” with M. dos Reis and A. de Azevedo. *Open Economies Review*, 35(1), 2024, 1–39. (lead article)
- “Trade Liberalization and Informal Labor Markets,” with J. P. Poole, *Oxford Research Encyclopedia of Economics and Finance*, 2023.
- “The influence of international trade on labour productivity in services: The case of Brazil in the 1990s,” with H. S. Gardner and J. Ssozi. *Review of Development Economics*, 2023, 27(1), 268–290.
- “Does age modulate the impact of import competition on job type?” *Economics and Business Letters*, 2022, 11(4), 161-171.
- “Connect and Protect: The Role of Trade, Technology, and Labor Policies on Informality,” with Jennifer P. Poole and Rita K. Almeida, *The Journal of Development Studies*, 58 (7), 2022, 1416–1435.
- “The China Shock Impact on Labor Informality: The Effects on Brazilian Manufacturing Workers”. *Economies*, 2022, 10(5):109.
- “How does import competition impact job type?” *Economics Bulletin*, 41(3), 2021, 2063–2020.
- “The Effects of Chinese Imports on Female Workers in the Brazilian Manufacturing Sector,” with John Ssozi, *The Journal of Development Studies*, 57(5), 2021, 807–823.
- “Chinese imports’ impacts on Brazil’s Inter-Industry Wage Premium,” *Journal of Economic Studies*, 2019, 46(5), 1052-1064.
- “The Effects of the Chinese imports on Brazilian Manufacturing Workers,” with K. Kapri, *Economies*, 2019, 7(3), 76.
- “The effect of import competition on Brazil’s Manufacturing Labor Market in the 2000s: Are imports from China different?” *The International Trade Journal*, 32(1), 2018, 76–99.

## Publications (continued)

- “Informal Labor Market,” in the Wiley-Blackwell Encyclopedia of Globalization, 2016, eds. George Ritzer and J. Michael Ryan.
- “The Welfare Impacts of a Revenue-neutral Switch from Tariffs to VAT with Intermediate Inputs and a VAT Threshold,” *The Journal of International Trade & Economic Development*, 24(4), 2015, 465–498.
- “Large estimates of the elasticity of intertemporal substitution: is it the aggregate return series or the instrument list?” with Fábio Gomes, *Economics Bulletin*, 35(1), 2015, 168–181.
- “The Impacts of Trade Liberalization on Informal Labor Markets: A Theoretical and Empirical Evaluation of the Brazilian Case,” *Journal of International Economics*, 92(2), 2014, 330–348.
- “The Effects of Exporting on Wages: An Evaluation Using the 1999 Brazilian Exchange Rate Devaluation,” with Bruno Araújo, *Journal of Development Economics*, 111, 2014, 1–16. (Lead article)
- “Inter-industry Productivity Spillovers: An Analysis Using the 1989–1998 Brazilian Trade Liberalization,” *Journal of Development Studies*, 50(9), 2014, 1263–1276.
- “Trade Liberalization and Industry Wage Premia: The Missing Role of Productivity,” *Applied Economics*, 46(4), 2014, 408–419.
- “Trade liberalization and inter-industry productivity spillovers: a dynamic spatial panel approach,” *Economics Bulletin*, 33(3), 2013, 2379–2393.
- “Estimating the elasticity of intertemporal substitution: Is the aggregate financial return free from the weak instrument problem?” with Fábio Gomes, *Journal of Macroeconomics*, 36C, 2013, 63–75.
- “International Organization of Banana Exporters” in Encyclopedia of U.S.-Latin American Relations, 1<sup>st</sup> edition, 2012, ed. Thomas Leonard.
- “Tariffs versus VAT in the Presence of Heterogeneous Firms,” with Ronald Davies, *International Tax and Public Finance*, 18, 2011, 533–554.
- “Narrow Replication of Yogo (2004) Estimating the Elasticity of Inter-temporal Substitution When Instruments are Weak,” with Fábio Gomes, *Journal of Applied Econometrics*, 26(7), 2011, 1215–1216.
- “Consumption in South America: myopia or liquidity constraints?” with Fábio Gomes, *Economia Aplicada*, 14(2), 2010, 129–145.
- “The Determinants of Criminal Victimization in São Paulo State, Brazil,” with Fábio Gomes, *Brazilian Review of Econometrics*, 28(2), 2008, 217–238.
- “Are Brazilian Firms Savings Sensitive to Cash Windfalls?” with Cristiano M. Costa and Bruno Funchal, *Brazilian Business Review*, 5(2), 2008, 136–142.
- “Corporate Foreign Currency Debt in Brazil: Will Firms Invest More After Real Exchange Rate Depreciations?” *Applied Economics Letters*, 16(11), 2007, 1083–1088.
- “Consumption in Brazil: myopia or liquidity constraints? A simple test using quarterly data,” *Applied Economics Letters*, 13(15), 2006, 961–964.
- “Can Real Exchange Rate Devaluation Improve the Trade Balance? The 1990–1998 Brazilian Case,” with Fábio Gomes, *Applied Economics Letters*, 12(9), 2005, 525–528.
- “Especificações para a Função Consumo: Testes para Países da América do Sul,” with Fábio Gomes, *Pesquisa e Planejamento Econômico*, 34(1), 2004. (in Portuguese; “Consumption Function Specifications: Tests for South American Countries”).
- “Apontamentos sobre plano diretor de reforma do Estado, organizações sociais e contratos de gestão,” *Revista de Administração da USP – RAUSP*, 36(3), 36-39, 2001. (in Portuguese; “Notes about State Reform, Social Organizations and Incentive Contracts”).

## **Working Papers**

- “Should we trust clustered standard errors? A comparison with randomization-based methods,” with J. West, available as NBER Working Paper 25926.
- “Measuring illicit financial flows: A gravity model approach to estimate international trade misinvoicing,” Lourenço S. Paz, available as WIDER Working Paper 2022/24.

## **Work in Progress**

- “Protection for Whom? Trade, Enforcement, and Gender Disparities in the Labor Market,” with J. P. Poole.
- “Cracks in the Glass Ceiling and Gender Equality: An Examination using Administrative Data,” with J. West and B. Araújo.
- “The effects of export destination on labor market sorting,” with B. Araújo.
- “An empirical assessment of tax evasion in the Brazilian origin-based VAT using interstate trade flows.”
- “Does Religious Affiliation Matter for Municipal Per Capita Income Growth?” with C. North and F. Gomes.
- “Intermediate Inputs and Premature Deindustrialization: An Analysis of the Brazilian Case.”
- “The Determinants of Export Performance: The Case of the Southern Cone Countries.”

## **Book Reviews**

- The Political Economy of WTO Implementation and China's Approach to Litigation in the WTO.* By Yenkong Ngangjoh Hodu, Zhang Qi (review). *International Trade Journal* 31(3), 2017, 294–296.
- Amazonian Routes: Indigenous Mobility and Colonial Communities in Northern Brazil.* By Heather F. Roller (review). *Journal of Latin American Geography* 13(3), 2014, 249–251.
- Black Women against the Land Grab: The Fight for Racial Justice in Brazil.* By Keisha-Khan Y. Perry (review). *Journal of Latin American Geography* 13(2), 2014, 227–228.

## **Grants**

- \$6,000 awarded in 2020 by CAPES-Ministry of Education of Brazil for a two-week visit to the University of São Paulo–Ribeirão Preto, Brazil.
- \$3,000 awarded in 2016 by CAPES-Ministry of Education of Brazil for a six-week visit to the University of the Sinos River Valley–Unisinos, Brazil.
- \$1,000 awarded in 2013 by the Appleby-Mosher Fund for the project: “The Effects of the U.S. Generalized System of Preferences on Developing Country Labor Markets.”
- \$10,000 awarded in 2010 by the Center for Public Policies of Insper – Institute for Education and Research (Brazil) to study spatial interactions on crime victimization in São Paulo-Brazil.
- \$500 awarded in 2008 by the Jacob K. Goldhaber Travel Grant to present the paper “Trade and Informal Labor Markets” at the Midwest International Economics Meeting.

## **Seminar Presentations**

Syracuse University\*, Texas Tech University, Cornell University, University at Albany, SUNY-Oswego, Colgate University, Baylor University, Mississippi State University, University of Oklahoma, Inter-American Development Bank\*, Unisinos\*, American University (School of Foreign Service)\*, USITC\*, IPEA-Brasilia\*, University of São Paulo-Ribeirão Preto\*, Kansas State University, Rowan University, Federal University of São Paulo, Federal University of Pelotas, Keio University, Kobe University. \* means multiple times

### **Selected Conference Presentations**

- “Wage Gap and Exporting: Do destinations matter?” European Trade Study Group, Greece. (September 2024).
- “Wage Gap and Exporting: Do destinations matter?” 2024 Asia-Pacific Trade Seminar, Thailand. (June 2024).
- "Protection for Whom? Trade, Enforcement, and Gender Disparities in the Labor Market," Eastern Economic Association, New York, NY. (February 23, 2023).
- "Cracks in the Glass Ceiling and Gender Equality: An Examination using Administrative Data," American Economic Association, New Orleans, LA. (January 6, 2023).
- "Protection for Whom? Trade, Enforcement, and Gender Disparities in the Labor Market," American Economic Association, New Orleans, LA. (January 6, 2023).
- "Corruption, Political Instability and Firm-Level Export Decisions," Southern Economic Association, Fort Lauderdale, FL. (November 19, 2022).
- "Cracks in the Glass Ceiling and Gender Equality: An Examination using Administrative Data," Southern Economic Association, Fort Lauderdale, FL. (November 19, 2022).
- "Protection for Whom? Trade, Enforcement, and Gender Disparities in the Labor Market," Southern Economic Association, Fort Lauderdale, FL. (November 19, 2022).
- "Protection for Whom? Trade, Enforcement, and Gender Disparities in the Labor Market," 2022 APPAM Fall Research Meeting, Association for Public Policy Analysis & Management, Washington, DC. (November 18, 2022).
- “The Economics of Informality Conference 2022, "Connect and Protect: The Role of Trade, Technology, and Labor Policies on Informality," Alianza EFI, Bogota, Colombia. (October 20, 2022).
- “Cracks in the Glass Ceiling and Gender Equality,” Midwest International Trade Conference, West Lafayette, IN. (April, 2022).
- “Cracks in the Glass Ceiling and Gender Equality,” Australasian Trade Workshop, New Zealand. (April, 2022).
- “Skill Composition and Trade in Services,” Southern Economic Meeting, Houston, TX. (November, 2021).
- “Precarization or Protection: The Role of Trade and Labor Policies on Informality,” European Trade Study Group, Belgium. (September, 2021).
- “Precarization or Protection: The Role of Trade and Labor Policies on Informality,” Western Economic Association International, Fountain Valley, CA. (June 28, 2021).
- “Precarization or Protection: The Role of Trade and Labor Policies on Informality,” 2021 CESifo Global Economy, Munich, Germany. (May 14, 2021).
- “The Effects of Export Destination on Labor Market Sorting, ” 2021 American Economic Association Meeting (ASSA), Chicago, IL. (January 5, 2021).
- “Connect and Protect: The Role of Trade, Technology, and Labor Policies on Informality,” 2021 American Economic Association Meeting (ASSA), Chicago, IL. (January 3, 2021).
- “Connect and Protect: The Role of Trade, Technology, and Labor Policies on Informality,” 2020 Southern Economic Meeting, New Orleans, LA. (November 23, 2020).
- “Exports and Skill Upgrade, ” 2020 Southern Economic Meeting, New Orleans, LA. (November 23, 2020).
- “Connect and Protect: The Role of Trade, Technology, and Labor Policies on Informality,” Workshop on Transforming Informal Work and Livelihoods, United Nations University, Helsinki, Finland. (November 13, 2020).
- “Connect and Protect: The Role of Trade, Technology, and Labor Policies on Informality,” 2020 Annual Mid-Atlantic International Trade Workshop, Virtual. (October 30, 2020).
- “Connect and Protect: The Role of Trade, Technology and Labor Policies on Informality,” 3rd Annual IZA/World Bank/NJD/UNU-WIDER Jobs and Development Conference: Better Jobs for Development, IZA - Institute of Labor Economics/World Bank/UNU-WIDER, Bonn, Germany. (September 2, 2020).
- “Has WTO Membership promoted trade since the WTO foundation?” AEA Meeting, poster session, San Diego, CA, January 2020.
- “The Effects of Chinese Imports on Female Workers in the Brazilian Manufacturing Sector,” European Trade Study Group, Bern, Switzerland, September 2019.

## **Selected Conference Presentations (continued)**

- “Has WTO Membership promoted trade since the WTO foundation?” 2019 Asia-Pacific Trade Seminar, Tokyo, Japan. (June 2019).
- “The Effects of Chinese Imports on Female Workers in the Brazilian Manufacturing Sector,” AEA Meeting, Atlanta, GA, January 2019.
- “The Effects of WTO Membership on Trade Flows: The Chinese accession case,” Texas Conference on International Business and Economics, Waco, TX, November 2018.
- “The Effects of Chinese Imports on Female Workers in the Brazilian Manufacturing Sector,” Texas Conference on International Business and Economics, Waco, TX, November 2018.
- “Does Religious Affiliation Matter for Municipal Per Capita Income Growth?” ASREC-Association for the Study of Religion, Economics, and Culture Meeting, Orange, CA, March 2018.
- “The Effects of Export Destination on Labor Market Sorting,” 2018 Eastern Economic Meeting, Boston, MA, March 2018.
- “An empirical assessment of tax evasion in the Brazilian origin-based VAT using interstate trade flows,” ASSA Meeting, poster session, Philadelphia, PA, January 2018.
- “The effects of export destination on labor market sorting,” 2017 Southern Economic Meeting.
- “An empirical assessment of tax evasion in the Brazilian origin-based VAT using interstate trade flows,” 2017 Southern Economic Meeting.
- “The China Shock Impact on Brazil’s Manufacturing Labor Market,” ASSA Meeting, poster session, Chicago, IL, January 2017.
- “The China Shock Impact on Brazil’s Manufacturing Labor Market,” 2016 Southern Economic Meeting.
- “An empirical assessment of tax evasion in the Brazilian origin-based VAT using interstate trade flows,” 2016 Association for Public Economic Theory Meeting.
- “The China Shock Impact on Brazil’s Manufacturing Labor Market,” Workshop on Trade and Labor Markets in Developing Countries, Swiss Programme for Research on Global Issues for Development, 2016.
- “The Impacts of International Trade on Services’ Labor Productivity in Brazil,” 2016 Canadian Economic Association Conference.
- “The Impacts of International Trade on Services’ Labor Productivity in Brazil,” 2015 Southern Economic Meeting.
- “Intermediate Inputs and Premature Deindustrialization: an Analysis of the Brazilian Case,” 2014 Northeast Universities Development Consortium-NEUDC Conference.
- “The Effects of Exporting on Wages: An Evaluation Using the 1999 Brazilian Exchange Rate Devaluation,” 2013 Northeast Universities Development Consortium-NEUDC Conference.
- “Trade Liberalization and Productivity in the Presence of Vertical Spillovers,” 2013 Canadian Economic Association Conference.
- “Trade Liberalization and Productivity in the Presence of Vertical Spillovers,” Midwest International Economics Meeting Fall 2011.
- “Tariffs versus VAT in the Presence of Heterogeneous Firms,” Midwest International Economics Meeting, Spring 2010.
- “The Impacts of Trade Liberalization on Informal Labor Markets,” 2009 Northeast Universities Development Consortium-NEUDC Conference.
- “Trade Liberalization and Industry Wage Premium: The Missing Role of Productivity,” 2009 Southern Economic Association Meeting.
- “Trade Liberalization and Industry Wage Premium: The Missing Role of Productivity,” Midwest International Economics Meeting, Spring 2009.
- “Trade and Informal Labor Markets,” 2008 Southern Economic Association Meeting.
- “Trade and Informal Labor Markets,” Midwest International Economics Meeting, Spring 2008.
- “The Determinants of Criminal Victimization in São Paulo State,” 12<sup>a</sup> Escola de Séries Temporais e Econometria, ESTE 2007.
- “The Determinants of Criminal Victimization in São Paulo State,” XXXII Encontro Nacional de Economia, ANPEC 2004.
- “Brazilian Border and Mercosur Integration Effects: An Exploratory Assessment Using the Gravity Model,” XXXI Encontro Nacional de Economia, ANPEC 2003.

## Teaching

### Baylor University:

INB 3332 Business in Global Economy, undergraduate level  
INB 4398, Future of the European Union  
ECO 1305, Issues in Economics.  
ECO 2306 Principles of Microeconomics, undergraduate level  
ECO 3331 International Economics, undergraduate level  
ECO 5330 Problem Areas in International Economics, M.A. level  
ECO 5V99, Thesis, 3 courses.

### Syracuse University:

ECN301 Intermediate Microeconomics, undergraduate level  
ECN302 Intermediate Macroeconomics, undergraduate level  
ECN310 Latin American Economic Development, undergraduate level  
ECN410 Modern Economic Development, undergraduate level  
ECN465 International Trade Theory and Policy, undergraduate level  
PPA723 Managerial Economics for Public Administrators, M.A. level  
ECN601-003 Survey Microeconomic Theory, M.A. level (for International Relations)  
ECN610 Latin American Economic Development, M.A. level  
ECN865 Advanced International Trade, Ph.D. level

### University of Maryland – College Park:

Teaching Assistant of Probability and Statistics for incoming students, Ph.D. level  
Teaching Assistant of Econometrics II and III, Ph.D. level

### EPGE-FGV (Rio de Janeiro, Brazil):

Teaching Assistant of International Trade, M.A. level  
Teaching Assistant of Microeconomics III, M.A. level  
Teaching Assistant of Firm Valuation Using Real Options, MBA level  
Teaching Assistant of Financial Decision Theory, MBA level

### EAESP-FGV (São Paulo, Brazil):

Teaching Assistant of Accounting II, Public Finance I, II, and III, undergraduate level

## Advising

### Ph.D. defense committee member (involved in advising prior to final defense)

Asha Sundaram (2010, University of Cape Town, South Africa)  
Kul Kapri (2014, St. John's University)

### Ph.D. defense committee member

Reshad Ahsan (2010, University of Melbourne, Australia)  
Fariha Kamal (2011, U.S. Census Bureau)  
Mukta Mukerjee (2012)  
Ying Deng (2013, University of International Business and Economics, China)

### M.A. committee chair

Ran Duan (2016, Ph.D. in Finance, University of Rochester)  
Khan Vu (2018, Ph.D. in Economics, University of Houston)

## Professional Service

### University Service:

Baylor Faculty Senate, senator elected for 2020-2023.  
Baylor University's Illuminate Strategic Plan: committee member.  
Center for Latin American and Latino Studies proposal: main author.  
Agreement between Baylor and Unisinos (Brazil) for undergraduate and graduate student exchange programs: proponent and negotiator.  
Baylor Business in Brazil Summer Study Abroad Program at Unisinos: founder and director, 2019.  
Baylor in Great Britain Summer 2022 and 2023.

### Grant reviewer:

NSF, Social Sciences and Humanities Research Council of Canada, CNPq (Brazil)

### Academic Journals:

Economies (2020-Present), Editor and Editorial Board Member.  
Asian Economic and Financial Review (2021-Present), Editorial Board Member.

### Departmental Service:

International Business Program Director (2022-present)  
Performance Standards Committee Chair (2021-2022)  
Performance Standards Committee (2020-2021)

- Worked in the last reform of the Standards for Annual Performance Evaluation, Tenure and Promotion

International Business undergraduate major curriculum reform (2020-present).  
Recruiting Committee Chair (2017–2018), Baylor University

- Recruited Dr. Zachary Ward and Dr. Michael Richards

Economics Department Curriculum Committee Chair (2016–2017), Baylor University

- Coordinated the last reform of the B.A., B.S., and B.B.A. in Economics curriculum.

Economics Department Curriculum Committee (2015–2016), Baylor University  
Freshman Forum leader, 2011–2015, Syracuse University  
Co-writer and grader of the International Trade Ph.D. field examination, 2011–2015, Syracuse University.  
Junior Faculty Recruiting Committee member (2010–2013), Syracuse University  
Freshman and Sophomore Advisor (2009–2015), Syracuse University

### Referee:

*African Journal of Business Management (1), Applied Economics (1), Asia-Pacific Journal of Accounting & Economics (1), B. E. Journal of Economic Analysis & Policy (1), Brazilian Journal of Applied Economics (2), Brazilian Review of Economics (1), Canadian Journal of Economics (1), Economic Systems (1), Economica (1), Economics & Politics (3), Economics Bulletin (2), Economic Inquiry (3), Economics Letters (1), Economic Modelling (7), Economies (2), Emerging Markets Finance and Trade (1), Empirical Economics (1), European Economic Review (3), Growth and Change (1), Indian Growth and Development Review (1), Industrial & Labor Relations Review (2), International Economic Review (1), International Food and Agribusiness Management Review (1), International Review of Economics and Finance (1), International Tax and Public Finance (7), Journal of Development Economics (2), Journal of Development Studies (5), Journal of Ecology and Natural Environment (1), Journal of Economic Geography (1), Journal of Economic Policy Reform (1), Journal of Economic Studies (2), Journal of Economic Surveys (2), Journal of Financial Stability (1), Journal of International Economics (3), Journal of Macroeconomics (3), Journal of the European Economic Association (1), Journal of Public Economic Theory (1), Journal of Urban Economics (1), National Tax Journal (1), Nova Economia (1), Open Economies Review (1), Review of International Economics (3), Revista Cuadernos de Economia (1), Scandinavian Journal of Economics (1), World Development (2), World Economy (2).*

## **Professional Service** (continued)

### On-line Repositories:

Repec Biblio editor in charge of International Trade  
The Munich Personal RePEc Archive (MPRA) Editorial Review Board Member for Spanish

### Textbook Reviewer and Supplemental Content Author:

Microeconomics (8<sup>th</sup> Edition, 2012), by Robert Pindyck and Daniel Rubinfeld, Prentice Hall.  
Testbank for Microeconomics (7<sup>th</sup> Edition, 2014), by Jeffrey Perloff, Prentice Hall.  
Testbank for Microeconomics (8<sup>th</sup> Edition, 2017), by Jeffrey Perloff, Prentice Hall.  
Testbank for International Economics (4<sup>th</sup> Edition, 2017), by A. Taylor and R. Feenstra, McMillan.  
Instructor's Manual for International Economics (5<sup>th</sup> Edition, 2020), by A. Taylor and R. Feenstra, McMillan.

### On-line Education:

Course reviewer for the Saylor Foundation.

### Conference Organizer:

2018 Texas Conference on International Business and Economics.

### Consulting:

Inter-American Development Bank, Trade and Integration Department, project title: "The China Shock Impact on Brazil's Manufacturing Labor Market," 2015–2017.  
Inter-American Development Bank, Southern Cone Department, project title: "Measurement and Determinants of Export Performance," 2016.  
United Nations-Wider project on 'Transforming Informal Work and Livelihoods', 2019-2021.  
United Nations-Wider project on 'Illicit Financial Flows', 2021-2022.  
World Bank project on "Guatemala: Job creation diagnostic", 2021-2022

## **Awards**

Fulbright Scholar Award 2024-2025 – Corvinus University, Hungary.  
Graduate Assistantship, University of Maryland, 2004–2009.  
CAPES Fellowship for MA in Economics, Brazilian Ministry of Education, 2001–2003.  
EAESP-FGV Best Student in the 1999 class of Public Administration.  
Rio-Sul prize for Best Undergraduate Management paper in Public Administration, 1999.  
Rio-Sul prize for Best Undergraduate Management paper in Operations Management, 1998.

**Languages** English, Portuguese (native), Spanish.

**IT** Stata, SAS, Tableau, R, Mathematica, Matlab, Bash, Linux, Python