

TIBOR BESEDEŠ
FEBRUARY 2021

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| CURRENT POSITION | Georgia Institute of Technology, School of Economics | |
| | Professor | 2020 – present |
| | Associate Professor | 2013 – 2020 |
| | Director of Doctoral Programs | 2019 – 2020 |
| | Director of Graduate Programs | 2016 – 2019 |
| | Interim Director of Undergraduate Programs | 2011 – 2012 |
| | Assistant Professor | 2007 – 2013 |
| PREVIOUS POSITIONS | Louisiana State University, Department of Economics | |
| | Assistant Professor | 2003 – 2007 |
| SHORT TERM VISITS | Aarhus University, Aarhus, Denmark | June 2018 |
| EDUCATION | Rutgers University , New Brunswick, NJ | |
| | Ph.D. in Economics | 2003 |
| | M.A. in Economics | 2000 |
| | Texas Christian University , Fort Worth, TX | |
| | B.Sc. in Economics | 1998 |
| | Summa Cum Laude | |
| | Phi Beta Kappa | 1997 |
| American International School of Budapest , Budapest, Hungary | | |
| International Baccalaureate diploma | 1995 | |
| AFFILIATIONS | Center for Firms in the Global Economy (CeFiG) , Budapest, Hungary | 2011 – present |
| | Experimental Economics Center, Georgia State University , Atlanta, Georgia | 2011 – present |
| | Guest Researcher, Deutsche Bundesbank , Frankfurt, Germany | 2012 – present |
| | InsTED – Institutions, Trade, and Economic Development Network | 2015 – present |
| | Forum for Research in Empirical International Trade (FREIT) , Director | 2018 – present |
| | Associate Director | 2016 – 2018 |
| PROFESSIONAL SERVICE | Associate Editor, Southern Economic Journal | 2017 – present |
| | Director, Forum for Research in Empirical International Trade | 2018 – present |
| | Associate Director, Forum for Research in Empirical International Trade | 2016 – 2018 |
| | Executive Secretary, International Economics and Finance Society | 2016 – present |

**RESEARCH
INTERESTS**

Primary – International Trade
Secondary – Decision Making, Behavioral Economics, Experimental Economics

**TEACHING
INTERESTS**

International Trade, International Economics, Microeconomics

**REFEREED
PUBLICATIONS**

“Cheap Talk? Financial Sanctions and Non-Financial Activity,” *European Economic Review*, forthcoming, joint with Stefan Goldbach and Volker Nitsch

“Trade Liberalization and Gender Gaps in Local Labor Markets Outcomes: Dimensions of Adjustment in the United States,” *Journal of Economic Behavior and Organization* (2021), 183: 574-588, joint with Seung Hoon Lee and Tongyang Yang,

“Phase Out Tariffs, Phase In Trade?” *Journal of International Economics*, (2020), November, 103385, joint with Tristan Kohl and James Lake

“Economic Determinants of Multilateral Environmental Agreements,” *International Tax and Public Finance* (2020), 27(4): 832-864 joint with Erik P. Johnson and Xiping Tian

“Optimizing Choice Architectures,” *Decision Analysis* (2019), 16(1): 2-30, lead article, joint with Mark Schneider, Cary Deck, Mike Shor, and Sudipta Sarangi

“You’re Banned! The Effect of Sanctions on German Cross-Border Financial Flows,” *Economic Policy* (2017), 32(90): 263-318, joint with Stefan Goldbach and Volker Nitsch

“Distorted Trade Barriers: A Dissection of Trade Costs in a “Distorted Gravity” Model,” *Review of International Economics* (2017), 25(1): 148-164, joint with Matthew T. Cole

“The Hazardous Effects of Antidumping,” *Economic Inquiry* (2017), 55(1): 9-30, lead article, joint with Thomas J. Prusa,
Published version of NBER working paper no. 19555

“Reducing Choice Overload without Reducing Choices,” *Review of Economics and Statistics* (2015), 97(4): 793-802, joint with Cary Deck, Sudipta Sarangi, and Mikhael Shor

“Effort and Performance: What Distinguishes Interacting and Non-interacting Groups from Individuals?” *Southern Economic Journal*, (2014) 81(2):294-322, joint with Cary Deck, Sarah Marx Quintanar, Sudipta Sarangi, and Mikhael Shor

“Export Growth and Credit Constraints,” *European Economic Review* (2014), 70:350-370, joint with Byung-Cheol Kim and Volodymyr Lugovskyy

“The Role of NAFTA and Returns to Scale in Export Duration,” *CEifo Economic Studies* (2013), 59(2):306-336

“Decision-making Strategies and Performance among Seniors,” *Journal of Economic Behavior and Organization* (2012), 81(2):524-533, joint with Cary Deck, Sudipta Sarangi, and Mikhael Shor

“Age Effects and Heuristics in Decision Making,” *Review of Economics and Statistics* (2012), 94(2):580-595, joint with Cary Deck, Sudipta Sarangi, and Mikhael Shor

“The Role of Extensive and Intensive Margins and Export Growth,” *Journal of Development Economics* (2011), 96(2): 371-379, joint with Thomas J. Prusa
published version of NBER working paper no. 13628

“Export Differentiation in Transition Economies,” *Economic Systems* (2011), 35(1):25-44

“A Search Cost Perspective on Formation and Duration of Trade,” *Review of International Economics* (2008), 16(5):835-849

“Product Differentiation and Duration of US Import Trade,” *Journal of International Economics* (2006), 70(2):339-358, lead article, joint with Thomas J. Prusa
published version of NBER working paper no. 10319

“Ins, Outs, and the Duration of Trade,” *Canadian Journal of Economics* (2006), 39(1): 266-295, joint with Thomas J. Prusa
published version of NBER working paper no. 9936

NON REFEREED PUBLICATIONS

“The Effects of European Integration on the Stability of International Trade: A Duration Perspective,” in Handbook of the Economics of European Integration, Harald Badinger and Volker Nitsch, eds, Routledge, 2015, pp. 188-204

“The Duration of Trade Relationships,” in Adjustment Costs and Adjustment Impacts of Trade Policy, Bernard Hoekman and Guido Porto, eds, CEPR, 2010, pp. 265-282, joint with Thomas J. Prusa

EDITED VOLUMES

Disrupted Economic Relationships, jointly edited with Volker Nitsch, MIT Press, 2019

WORKING PAPERS

“Students’ Preferences for Returning to Colleges and Universities During the COVID-19 Pandemic: A Discrete Choice Experiment,” joint with Lauren N. Steimle, Yuming Sun, Lauren Johnson, Patricia Mokhtarian, and Dima Nazzal

“Experimenting with Ash: The Trade-Effects of Airspace Closures on Trade in the Aftermath of Eyjafjallajökull,” joint with Antu Murshid

“Trade Integration and the Fragility of Trade Relationships: Theory and Empirics,” joint with Juan Moreno-Cruz and Volker Nitsch

“What Drives Export Survival? An Analysis of Export Duration in Latin America,” joint with Juan Blyde

“The Effect of Multilateral Environmental Agreements on Bilateral Trade,” joint with Xinping Tian, Jianqiu Wang, and Mingge Wu

“The Role of Multilateral Environmental Agreements on Intensive and Extensive Margins of International Trade,” joint with Jianqiu Wang

“Product Quality, Duration, and Growth of Trade,” joint with Sen Yan

“Firm Heterogeneity, Trade Liberalization, and Duration of Trade: The Case of India,” joint with Usha Nair-Reichert

WORK IN PROGRESS

“Unfriendly Skies: The Impact of Increases in Distance on Bilateral Trade,” joint with Jing Chu and Antu Panini Murshid

“Exports at the Intensive and Extensive Margin in the Face of Time-Varying Trade Policy,” joint with Chad P. Bown

“Waiting for Brexit,” joint with Tristan Kohl and James Lake

“On the Duration of Trade in Services: Firm-Level Evidence from Germany,” joint with Volker Nitsch

“Financial Sanctions and Trade in Goods and Services: The Case of Germany,” joint with Stefan Goldbach and Volker Nitsch

“Multidimensional Impacts of Trade Liberalization on Young Adults,” joint with Seunghoon Lee and Tongyang Yang

“Intellectual Property Rights, Innovation, and Exports,” joint with Sen Yan

“Product Complexity and Duration of U.S. Exports,” joint with Sen Yan

“China to Free Trade,” joint with Xiaoxi Wang

“Understanding Duration of U.S. Agricultural Trade”

“Complexities of Choosing a Prescription Drug Plan: An Experimental Study,” joint with Cary Deck, Mike Shor, and Sudipta Sarangi

“Choice Overload and Loss Aversion in Multi-Attribute Decision Making,” joint with Cary Deck, Mike Shor, and Sudipta Sarangi

“Salience in Dominance-Solvable Games,” joint with Mark Schneider and Mikhael Shor

“The Neuroeconomics of Free,” joint with Mark Schneider and Mikhael Shor

“Incentives and Disincentives of Extra Credit Assignments: A Classroom Experiment,” joint with Antu Panini Murshid, Sarah Quintanar, and Sudipta Sarangi

“A Conference Tale of the Tape: Academic Production Function and Conferences”

OTHER WRITING

“Economic Determinants of Multilateral Environmental Agreements,” joint with Erik P. Johnson and Xinping Tian, *InsTED*, January 2020

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|----------------------------------|---|------|
| MAJOR GRANTS | NIH grant no. 1R21AG030184-01A1 "Confusion from Profusion," co-PI (PI: Mikhael Shor, Vanderbilt), (\$363,272) | |
| SMALL GRANTS | Small Grant for Research, SGR-C Georgia Institute of Technology, Ivan Allen College of Liberal Arts (one course release) | 2018 |
| | Small Grant for Research, SGR-A Georgia Institute of Technology, Ivan Allen College of Liberal Arts (\$8,500) | 2014 |
| | E.J. Ourso College of Business Award for Intellectual Contribution Louisiana State University (\$10,000) | 2006 |
| OTHER RESEARCH ACTIVITIES | Inter-American Development Bank Research Grant for "The Role of Extensive and Intensive Margins and Developing Country Export Growth" (with Thomas J. Prusa) State of Louisiana, Department of Social Services, "Proposal to Evaluate Selected Department of Social Services Programs," Project Director (PI: Michelle Livermore, LSU) | |
| HONORS AND AWARDS | Award for High Performance in Academic Publications Georgia Institute of Technology, School of Economics | 2017 |
| | Special Research Award Georgia Institute of Technology, Ivan Allen College of Liberal Arts | 2011 |
| | ISERF Fellow Georgia Institute of Technology, Ivan Allen College of Liberal Arts | 2010 |
| | Excellence in Teaching Award, Undergraduate Category <i>For excellence in undergraduate teaching</i> Louisiana State University, Department of Economics | 2005 |
| | Sidney I. Simon Award for Outstanding Graduate Student Teaching <i>For excellence in teaching by a graduate student</i> Rutgers University, Department of Economics | 2002 |
| | Peter Asch Memorial Scholarship <i>For performing to the highest standards in the area of applied microeconomics</i> Rutgers University, Department of Economics | 2001 |
| CONFERENCES ORGANIZED | 2020 Empirical Investigations in International Trade , Indiana University 2020 International Trade Online , FREIT 2019 Empirical Investigations in International Trade , University of Colorado Boulder 2019 Rocky Mountain Empirical Trade Conference , Banff, Canada 2018 Empirical Investigations in International Trade , Purdue University 2018 Rocky Mountain Empirical Trade Conference , Ottawa, Canada 2017 Empirical Investigations in International Trade , Federal Reserve Board and George Washington University 2017 Rocky Mountain Empirical Trade Conference , Banff, Canada | |

2016 Empirical Investigations in International Trade, University of Michigan
2016 CESifo Venice Summer Institute – Disrupted Economic Relationships: Disasters, Sanctions, Dissolutions, Venice International University, Venice, Italy
3rd Advances in International Trade, Georgia Institute of Technology, November 20-21, 2014
2nd Advances in International Trade, Georgia Institute of Technology, November 19-20, 2010
Advances in International Trade, Georgia Institute of Technology, April 11-12, 2008

EXTERNAL SEMINAR ORGANIZATION

Empirical Trade Online Seminar, FREIT and Georgia Institute of Technology

INVITED LECTURES

Firm and Product Heterogeneity in International Trade, KU Leuven, Keynote, "Duration of Trade: A Retrospective," November 15-16, 2013

CONFERENCE PRESENTATIONS

2020: Southern Economic Association Meetings; INFORMS

2019: Southern Economic Association Meetings; Beijing Forum; European Trade Study Group; Economics of Global Interactions; Sardinia Empirical Trade Conference; Ljubljana Empirical Trade Conference; Sanctions: Theory, Quantitative Evidence, and Policy Implications; 15th Western Economic Association International; ASSA Meetings

2018: Southern Economic Association Meetings; 13th International Study Group on Exports and Productivity Workshop; Sardinia Empirical Trade Conference; 10th Asian Dynamics Initiative Conference; CEPR European Research Workshop in International Trade; Australasian Trade Workshop; Southeastern International/Development Economics Workshop

2017: Southern Economic Association Meetings; Midwest International Economics Group Meeting (Fall); Economics of Global Interactions; Sardinia Empirical Trade Conference; XIIIth Danish International Economics Conference; Ljubljana Empirical Trade Conference; Instead/Sao Paulo School of Economics-FGV Workshop; Empirical Investigations in Trade and Investment; 13th International Conference of Western Economic Association International

2016: Southern Economic Association Meetings; European Trade Study Group; XIIth Danish International Economics Workshop; Ljubljana Empirical Trade Conference; The Gravity Equation: Perspectives from Economic History and Trade; 63rd Economic Policy Panel; ASSA Meetings

2015: Southern Economic Association Meetings; Empirical Investigations in International Trade; Ljubljana Empirical Trade Conference; Midwest International Economics Group Meeting (Spring); Empirical Investigations in Trade and Investment

2014: Southern Economic Association Meetings; 3rd Advances in International Trade; Midwest International Economics Group Meeting (Fall); European Trade Study Group; Ljubljana Empirical Trade Conference

2013: Southeastern International/Development Economics Workshop; Firm and Product Heterogeneity in International Trade, KU Leuven (keynote speaker); European Trade Study Group; Ljubljana Empirical Trade Conference;

NETSPAR International Pension Workshop; Midwest International Economics Group Meeting (Spring); 4th Trade, Integration, and Growth Network Conference; Australasian Trade Workshop; Empirical Investigations in Trade and Investment

2012: European Trade Study Group; International Economic Science Association Conference; Cognitive Aging Conference; Empirical Investigations in Trade and Investment; ASSA Meetings

2011: Southeastern International/Development Economics Workshop; Southern Economic Association Meetings; Psychology and Economics 9.0. Stanford Institute for Theoretical Economics Workshop; European Trade Study Group; International Economic Science Association Conference; Ljubljana Empirical Trade Conference; Measuring Economic Integration (CESifo)

2010: 2nd Advances in International Trade; Southern Economic Association Meetings; European Trade Study Group; Ljubljana Empirical Trade Conference; Midwest International Economics Group Meeting (Spring)

2009: Southeastern International/Development Economics Workshop; Southern Economic Association Meeting; Ljubljana Empirical Trade Conference; NETSPAR Pension Workshop

2008: Southeastern International/Development Economics Workshop; Southern Economic Association Meeting; Congress of the Game Theory Society; Ljubljana Empirical Trade Conference; 1st Advances in International Trade

2007: Southeastern International/Development Economics Workshop

2006: Northeast Universities Development Consortium Conference; Midwest International Economics Group Meeting (Fall)

2005: Econometric Society World Congress; CEPR European Research Workshop on International Trade; 5th Missouri Economics Conference

2004: Southern Economic Association Meeting; Empirical Investigations in International Trade; Midwest International Economics Group Meeting (Fall)

2003: Empirical Investigations in International Trade

2002: Midwest International Economics Group Meeting (Fall)

2001: Midwest International Economics Group Meeting (Fall); Midwest International Economics Group Meeting (Spring)

SEMINARS GIVEN

2020: Paris Trade Seminar

2019: Clemson University, Gakushuin University

2018: University of North Dakota, Central Bank of Mexico, University of Oslo, Aarhus University, Keio University, Hitotsubashi University, University of New South Wales, University of Sydney

2017: Appalachian State University, Inter-American Development Bank

2016: Harvard University (Growth Lab), Boston College, University of Groningen

2015: Indiana University, Lund University, University of Copenhagen

2014: Paris Trade Seminar, KU Leuven, University of Tennessee

2013: Universiteit Gent, EU Commission, Virginia Commonwealth University, UC Dublin, Texas Christian University, Southern Methodist University, Monash University, University of New South Wales, Georgia Institute of Technology

2012: Technische Universität Darmstadt, Florida International University, Georgia Institute of Technology, Southern Illinois University Carbondale

2011: Georgia Institute of Technology (School of Psychology, School of Economics), Purdue University, UT Dallas, Texas Christian University, UC Santa Cruz, UC Davis, Copenhagen University, Aarhus University, Vanderbilt University

2010: Central European University, World Bank, University of Wisconsin Milwaukee, Louisiana State University, Rutgers University

2009: Georgia Institute of Technology, University of Tennessee, University of Texas at Dallas, Texas Christian University

2007: Georgia Institute of Technology

2004: Tulane University, Louisiana State University

2003: Marquette University, Louisiana State University, St. Louis University

2002: University of Arkansas, Albion College, Southern Illinois University Carbondale, Rutgers University

**TEACHING
EXPERIENCE**

Undergraduate: International Trade, International Economics, Introduction to Microeconomics, Intermediate Microeconomics

Graduate: Micro I, International Trade (masters and PhD level)

**PHD STUDENT
ADVISING**

Tongyang Yang, Georgia Tech, in progress, co-chair

Xiaoxi Wang, Georgia Tech, in progress, chair

Anthony Harding, Georgia Tech, in progress, committee member

Jingwen Qu, Georgia Tech, 2020, chair

Xi Mao, Georgia Tech, 2020, committee member, initial placement: UT Rio Grande Valley

Christopher Blackburn, Georgia Tech, 2019, initial placement: BEA

Sen Yan, Georgia Tech, 2017, chair, initial placement: First Tennessee Bank

Jianqiu Wang, Georgia Tech, 2016, chair, initial placement: Shanghai Finance University

Xinping Tian, Georgia Tech, 2016, chair, initial placement: Hunan University

Anna Andersson, Lund University, 2015, opponent

Zuzanna Studnicka, KU Leuven, 2014, external examiner

Mingge Wu, Georgia Tech, 2014, chair, initial placement: Intercontinental Hotels Group

Nongnuch Soonthornchawakan, LSU, 2007, co-chair, initial placement: Thammasat University, Bangkok, Thailand

Chris Coombs, LSU, 2005, committee member, initial placement: Armstrong Atlantic State University, Savannah, Georgia

**EXTERNAL PHD
COMMITTEE SERVICE**

Francois Karl Steenkamp, University of Cape Town, Cape Town, South Africa,
external reader

Bryn Lampe, University of Melbourne, Melbourne, Australia, external reader

Anna Andersson, Lund University, Lund, Sweden, 2015, faculty opponent

Zuzanna Studnicka, KU Leuven, Leuven, Belgium, 2014, external examiner

**REFEREEING
ACTIVITY**

Agricultural Economics; American Economic Journal: Macroeconomics; American Economic Review; American Journal of Agricultural Economics; Canadian Journal of Economics; China Economic Review; Comparative Economic Studies; Contemporary Economic Policy; Economics Bulletin; Economic Inquiry; Economic Journal; Economic Modeling; Economic Policy; Emerging Markets Finance and Trade; Empirical Economics; European Economic Review; Experimental Aging Research; FWO – Research Foundation Flanders; Global Economy Journal; International Interactions; International Regional Science Review; International Review of Economics and Finance; Japan and the World Economy; Journal of Agricultural Economics; Journal of Applied Economics; Journal of Development Economics; Journal of Economic Behavior and Organization; Journal of Economics and Management Strategy; Journal of Income Distribution; Journal of International Economics; Journal of International Trade and Development; Journal of Labor Research; National Science Foundation; Oxford Economic Papers; Peace Economics, Peace Studies and Public Policy; Quarterly Journal of Economics; Review of International Economics; Review of World Economics; South African Journal of Economics; Southern Economic Journal; World Bank Economic Review; The World Economy

INTERNAL SERVICE

Georgia Institute of Technology

Student Regulations Committee, 2020-

Faculty Executive Board Nominations Committee, 2019-20

Third-year Paper Committee, School of Economics, 2020

Director of Doctoral Programs, School of Economics, 2019-20

Senior Faculty Recruitment Committee, School of Economics, 2017-18

Director of Graduate Studies, School of Economics, 2016-19

Interim Director of Graduate Studies, School of Economics, 2015-16

Graduate Curriculum Committee, School of Economics, 2015-

Reappointment, Promotion, and Tenure Committee, School of Economics, 2013-
Policy Committee, School of Economics, 2007-

Dean's Advisory Group, School of Economics, 2016-17

Ad-Hoc Committee to Revise Ivan Allen Promotion and Tenure CV, Ivan Allen
College, 2012-13

Undergraduate Curriculum Committee, School of Economics, 2011-15

Interim Director of Undergraduate Studies, School of Economics, 2011-12

PhD Committee, School of Economics, 2009-10

International Plan Committee, School of Economics Representative, 2009-10

Junior Faculty Recruitment Committee, School of Economics, 2007-08, 2010-11,
2014-15, 2018-19

Louisiana State University

Junior Faculty Recruitment Committee, Department of Economics, 2006-07

Undergraduate Advisory Committee, Department of Economics, 2003-07

PhD Microeconomics Qualifying Exam Committee, Department of Economics, 2003-
07

Dean's Representative, PhD Committee for Sanna Kallioranta, 2006

Research Committee, Department of Economics, 2005-06

**TEXTBOOKS
REVIEWED**

Appleyard, Field, and Cobb: International Economics; Browning and Zupan: Microeconomics; Feenstra and Taylor: International Economics; Goolsbee, Levitt, and Syverson: Microeconomics; Harris, McGuigan, and Moyer: Applied Microeconomics; Krugman and Obstfeld: International Economics; Leeds and von Allmen: Economics; Mankiw: Principles of Economics (proofread); Nechyba: Intermediate Microeconomics; Nicholson: Intermediate Microeconomics; Perloff: Microeconomics (textbook review, PPT slides revision); Stockman: Introduction to Economics; Waldman: Microeconomics

MEDIA MENTIONS

Atlanta Journal-Constitution; Daily Mail; GPB's "On Second Thought," NPR's "1A," Health, KCSN New York Magazine, U.S. News and World Report, WABE News, The Wrap

**PERSONAL
INFORMATION**

Languages spoken: Croatian (native), English (fluent), German (basic)
Citizenship: U.S., Croatia

REFERENCES

Andrew B. Bernard
Tuck School of Business at Dartmouth
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Hannover, NH03755
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Mendoza College of Business
University of Notre Dame
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University of Tennessee
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