

Hi RECRUITER,

Thanks again for taking the time to answer so many of my questions this morning! I'm really excited about the opportunity to work with COMPANY, and I really appreciate all the work you all have put into getting this offer put together.

As we discussed on the phone, I've spent some time evaluating the offer against my experience and the following is what I've come up with.

- In the job description you ask for a degree in environmental science or hydrology, I will have a degree in environmental engineering by the time I start.
- This is an entry level position. I have 4 semesters of experience in the field of environmental engineering through previous internships, including extensive experience safely working in the field and using software that will be beneficial to the position.
- You stated a preferred candidate would have INSERT certification. I have this certification already through my previous experience working in environmental remediation. Additionally, I will have my ADDITIONAL CERTIFICATION at the time this position starts.
- You are offering 57,000. Based on the stats provided by Georgia Tech the average salary of an environmental engineer with a Georgia Tech degree is 59000-62000 per year.

Based on the above I'd like to request a salary increase to \$64,000 per year. I believe this fairly compensates for the degree I will have and the above average amount of experience I will bring to this position. I know that I will be able to bring a lot of value to the company through my experiences, positive attitude, and ability to dig in and work hard. I'm very excited at the prospect of working for COMPANY so I hope we can reach a number that works for both of us. I look forward to hearing your thoughts!