

University of Delaware

NVPA

New Visions for Public Affairs

School of Public Policy and Administration

Table of Contents

Shanghai's Commercial Building Energy Governance 3
YiHsiu Michelle Kung, PhD '11

NVPA Symposium Lecture Notes

The Challenge of Reforming American Public Education: What We Have
Learned in the Last 50 Years - From Equality of Educational Opportunity to
Teacher Accountability 30

Jeffrey A. Raffel, Charles P. Messick Professor of Public Administration

University of Delaware

NVPA

New Visions for Public Affairs

School of Public Policy and Administration

Volume 3, Spring 2011

Executive Director

Jennie Welch, MPA '11

Editor-in-Chief

Jeffrey Mascornick, PhD '13

Executive Editor

Jennifer Price, MA '11

Editors

Ann Johnson, PhD '11

Stephanie Patterson, MA '12

Yvonne Rademacher, PhD '13

Michele Rossi, PhD '12

Kerrin Wolf, PhD '12

Faculty Advisory Board

Maria P. Aristigueta, PhD

Jonathon B. Justice, PhD

John G. McNutt, PhD

Leland Ware, JD

SHANGHAI'S COMMERCIAL BUILDING ENERGY GOVERNANCE

YIHSIU MICHELLE KUNG, PHD 2011

Abstract

Energy use and CO₂ emissions by Shanghai's commercial sector is expected to become a key challenge, compared with other major global cities in East Asia. This paper attempts to explore and assess commercial building energy governance in Shanghai. In order to do so, it will examine the applicable policy and the regulation system, while considering those factors that facilitate or constrain the application of best practices at the global-city scale. A multi-scale governing analytical framework is employed to investigate different policy actors, stakeholder participation, and intergovernmental relationships that shape commercial building energy governance in Shanghai. The policy recommendations offered at the close of this paper include tightening building energy policies and regulations, providing more market-driven incentives, strengthening building energy audit and supervision, encouraging comprehensive and integrated urban planning, and continuing public education efforts for green mind-set transformations.

Introduction

As China's leading advanced city, does Shanghai, with its rapidly increasing stock of commercial buildings and related building energy consumption and CO₂ emissions, currently play a role as a hub of ideas and policy diffusion for commercial building energy governance? This paper attempts to explore the above question from an urban building energy governance

perspective. The policy instrument framework affecting the commercial building sector is complex and dynamic, ranging from national policies and regulations to local initiatives. This paper focuses on commercial building energy policies led by Shanghai Municipal Government, which are categorized and analyzed into three different types of policy instruments. Moreover, the paper discusses how relevant stakeholders' participation facilitates or constrains the role of municipal authorities in commercial building energy governance.

Challenges of Building Energy Governance in Urban China

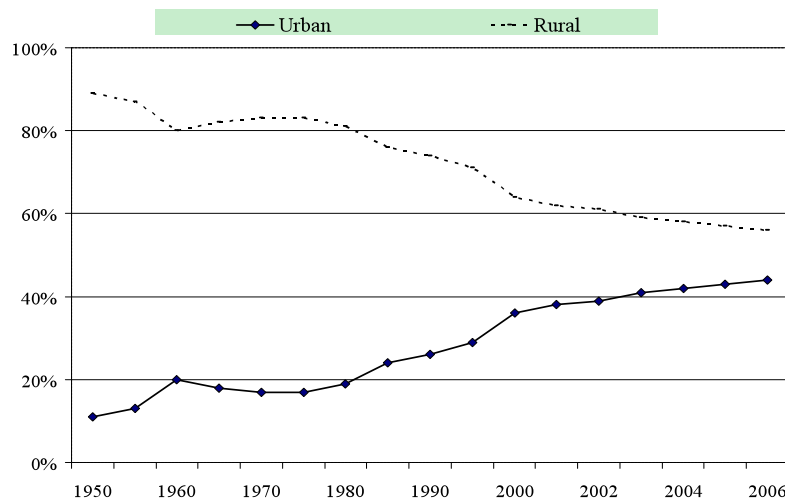
China has been undergoing tremendous socioeconomic and political transformation since the late 1970s. As one of the world's most rapidly developing economies, China joins the United States and other industrial nations as a major consumer of resources and energy, as well as a major polluter of local and global ecosystems (Flavin & Gardner, 2006). In addition, China has experienced rapid and widespread urbanization at a scale never seen before in history. Already, China counts 90 cities with more than a million residents (Pearce, 2006). Since the late 1970s, its urban population growth rate has risen from 17% to 45% while its rural population dropped from 83% to 55% (Lawrence Berkeley Laboratory, 2008, see Figure 1). The official rate of urbanization in China is expected to approach 70% by 2050, which equates to approximately 10 to 12 million people moving from rural areas into cities every year (Embassy of the P.R.C., 2003).

According to Lin (2002), China's urban structural change is a dual track system of urban settlements integrating large city dominance at the top with rapidly expanding small cities and towns at the bottom. Although large and extra large cities have declined relatively in terms of the growing urban population in China, massive built-up areas and infrastructure development among

those large and extra large cities along the eastern coast has reconsolidated the dominance of China's urban development pathway.ⁱ These cities contribute greatly to the Chinese national economy with massive commercial energy consumption and CO₂ impacts. Therefore, a better understanding of urban energy use in these advanced cities is essential for Chinese decision-makers at various levels in order to adequately address energy security, climate change mitigation, and local pollution abatement (Dhakal, 2009).ⁱⁱ

FIGURE 1

China's Population Growth Rate in Urban and Rural Areas from 1950-2006



Source: China Energy Data Book, Lawrence Berkeley Laboratory, 2008

Moreover, with a surging economy and ongoing urbanization, China is experiencing an extraordinary building boom (Butera, 2008; Long Siwei, 2004). China's Ministry of Housing and Urban-Rural Development (MOHURD) estimates that China has 40 billion square meters of

existing buildings and is adding an additional 2 billion square meters of floor area each year, a number almost half the global total (Asian Business Council, 2008; Li, 2007). Besides accounting for the world's largest construction market, more than one-half of these structures are being developed in cities (Lang, 2004). According to data from the World Bank (2001), more than one-half of China's urban residential and commercial building stock in 2015 will be post-2000 construction. The growth in urban building stock coincides with rising building energy consumption.ⁱⁱⁱ In addition, urban households usually have higher energy demand than rural households (Li, 2007). Therefore, economic expansion and migration from rural areas to cities not only alters China's urban infrastructure and built environment, but also causes urban building energy governance challenges for Chinese cities. It is necessary to investigate and evaluate the current approach to building energy governance in order to decrease energy consumption and strengthen carbon management in modern urban China.

Commercial Sector in Shanghai

Under global and local forces, Shanghai has not only functioned as the most important center of the Chinese national economy but also has served as the most attractive locus for foreign investment in China. Since the implementation of China's open policy in 1979, the "oriental pearl" has quickly emerged as the most important locale for many multinational corporations to set up their regional headquarters in China. Some studies have identified Shanghai as one of the leading Chinese cities in the global economy (Godfrey and Zhou, 1999; Lin, 2004; Zhou, 2002). Table 1 presents socioeconomic and energy indicators for Shanghai, vis-à-vis national data.

Shanghai's social/economic force has surpassed the national average along with high energy consumption.

TABLE 1

**Shanghai's Major Social/Economic & Energy Indicators
as a Percentage of the National Total**

Indicators	Shanghai	Percentage of the National Total (%)
Land Area (10,000 sq km)	0.62	0.1
Population (millions)	18.15	1.3
Gross Domestic Product (100 million yuan)	13,698.15	4.6
Primary Industry	111.80	0.3
Secondary Industry	6,235.92	4.3
Tertiary Industry	7,350.43	6.1
Total Fiscal Revenue (100 million yuan)	7,532.91	12.3
Total Port Exports and Imports (100 million USD)	6,065.57	23.7
Imports	2,129.07	18.8
Exports	3,936.50	27.6
Foreign Direct Investment (100 million USD)	100.84	10.9
Energy Use (ton sce)	89.67	3.6
Energy Use per capita (ton sce/person)	4.94 (Shanghai)	1.87 (China)
Energy Intensity (Energy Use/GDP)	0.87 (Shanghai)	1.16 (China)

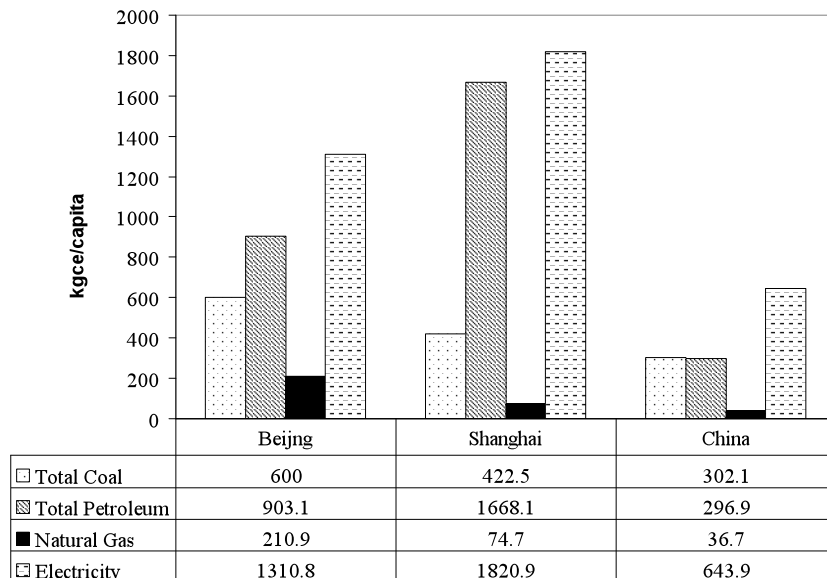
Source: Shanghai Statistical Yearbook 2009, Shanghai Municipal Statistics Bureau, 2009; Energy and Climate Policy in New York, Paris and Shanghai: Lessons for Developing Countries, Hammer & Mitchell, 2009

In terms of per capita energy consumption, Shanghai consumed more energy than Beijing and the national average (see Figure 2). According to the Asian Green City index published by the Economist Intelligence Unit this year, Shanghai ranks poorly in energy consumption and CO₂ emissions compared with other Asian cities (Economist Intelligence Unit, 2011).

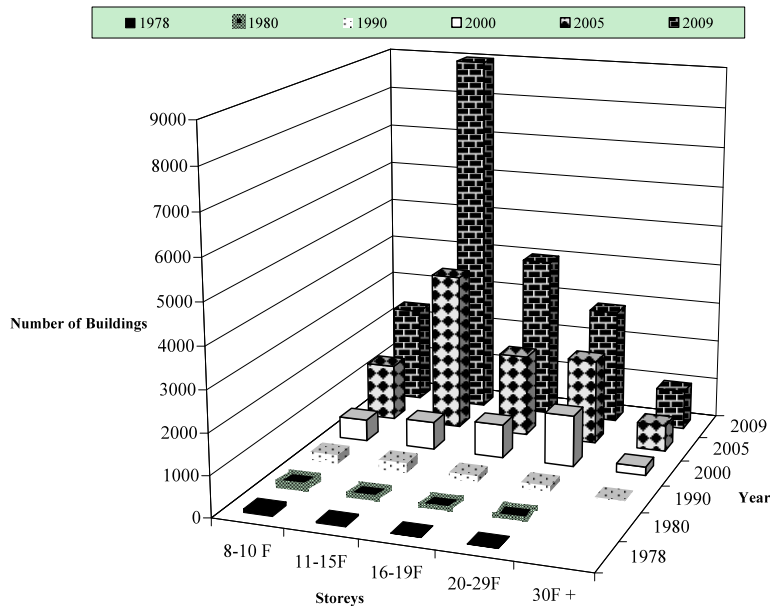
Moreover, as part of its building boom, Shanghai is engaged in constructing giant iconic buildings and large development projects, enhancing city branding, and regenerating a new city skyline for global competition. Figure 3 demonstrates the changing urban skyline of Shanghai from 1978 to 2009. Building stocks are increasing exponentially.

FIGURE 2

Per Capita Energy Consumption by Energy Type

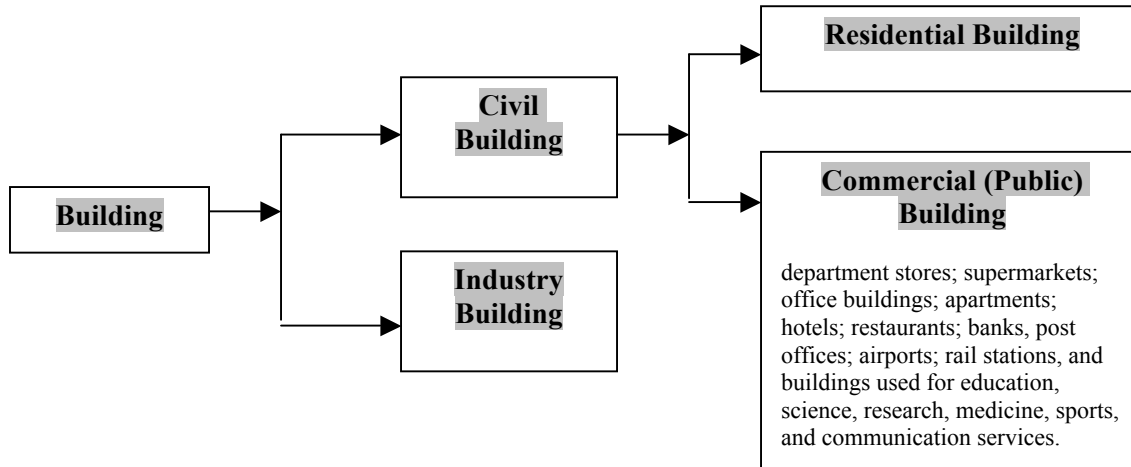


Source: China Energy Data Book, Lawrence Berkeley Laboratory, 2008

FIGURE 3**Changing Urban Skyline of (1978-2009)**

Source: Shanghai Statistics Yearbook 2010, Shanghai Municipal Statistics Bureau, 2010

Under China's building energy regulation system (see Figure 4), the building sector is divided into civil and industrial subsectors; the civil subsector is further divided into residential and commercial buildings. China's commercial buildings include department stores, supermarkets, rental offices, apartments, hotels, restaurants, banks, post offices, airports, rail stations, and buildings used for education, science, research, medicine, sports, and communication services (Lang, 2004). Table 2 reveals the growth rate of 61% in Shanghai's total commercial buildings from 2000-2008. Stores, warehouses, offices and other structures increased more than 50% during this time.

FIGURE 4**China's Building Energy Regulation System****TABLE 2****Shanghai's Commercial Buildings in 2000, 2007, and 2008**

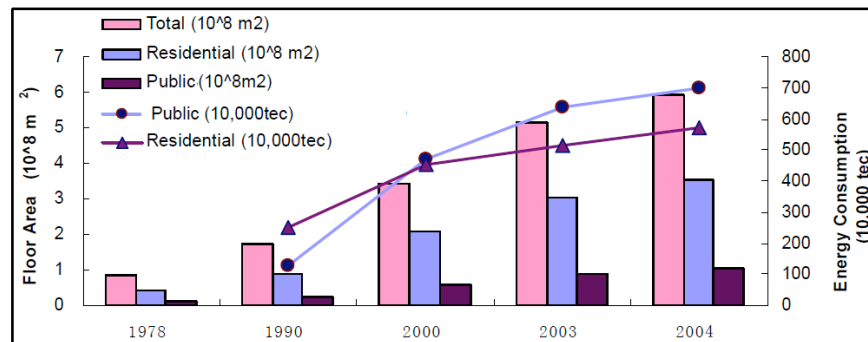
Items	2000 (in 10,000 sq.m)	2007 (in 10,000 sq.m)	2008 (in 10,000 sq.m)	Growth Rate from 2000-2008
Commercial Buildings Total	13,341	31,590	33,926	61%
Schools	1,417	2,562	2,699	47%
Warehouses	650	1,342	1,374	53%
Offices	2,416	4,972	5,269	54%
Stores	1,191	4,029	4,355	73%
Hospitals	367	602	630	42%
Hotels	376	679	799	53%
Theatres and Cinemas	47	72	73	36%
Others	1,138	2,806	3,269	65%

Source: Data provided by Shanghai Municipal Housing Security and Building Administration Bureau, Shanghai Statistical Yearbook 2009, Shanghai Municipal Statistics Bureau, 2009

Building floor area is a driver of total building energy consumption. Although the development of residential building construction has occurred very rapidly in Shanghai, energy consumption from commercial buildings is occurring at a faster rate than that of residential buildings in recent years (see Figure 5, “public buildings” refer to commercial buildings). Besides energy consumption, commercial buildings also account for higher share of electricity consumption in Shanghai, while residential buildings account for higher share at the national level (see Table 3)^{iv}.

FIGURE 5

Building Floor Area and Energy Consumption in Shanghai



Source: Yang & Tan, Research on Building Energy Consumption Situation in Shanghai, 2006

TABLE 3

Commercial and Residential Buildings in Shanghai

Building Category	Energy Consumption (10,000 tec)				Electricity Consumption (billion kWh)			
	China		Shanghai		China		Shanghai	
Commercial	10,932.6	36.2%	700.7	55.0%	1,534	40.7%	169.2	65.1%
Residential	19,268.4	63.8%	573.2	45.0%	2,238	59.3%	90.6	34.9%
Sum	30,201.0	100%	1,273.9	100%	3,772	100%	259.9	100%

Source: Yang & Tan, Research on Building Energy Consumption Situation in Shanghai, 2006

Moreover, relevant research also emphasizes that commercial buildings are key issues and challenges for energy use and CO₂ emissions in Shanghai^v. With only 37% of the total area, this sector consumes around 70% of total energy in whole building stock in Shanghai (Jiang & Tovey, 2010; Shanghai Municipal Statistical Bureau, 2008). Therefore, it is urgent to investigate and assess current commercial building energy governance in Shanghai.

Commercial Building Energy Initiatives in Shanghai

This section analyzes Shanghai's commercial building energy initiatives based on the framework of urban building energy policy instruments, which are categorized into three policy types. Regulatory and control instruments include building codes and standards and other mandatory programs and policies led by Shanghai Municipal Government (SMG). Market-based instruments and fiscal incentives include SMG's cooperation with energy service companies and its financial support for the purchase of energy efficient appliances or green buildings, or its subsidies for renewable energy application. Support, information and voluntary action aim at persuading urban dwellers to change their behavior by providing information and examples of successful implementation.

Nationally, although China has initiated mandatory building standards since the early 1980s, the low local implementation rate of national and local policies creates an enforcement gap of local building energy governance in China. Furthermore, local regulation often duplicates the content of national law without providing rules and guidance specifically tailored to the local jurisdiction. Therefore, it is important to mitigate the gap to strengthen China's building energy governance. China has a centralized Ministry of Housing and Urban-Rural Development (MOHURD) under

the State Council that is responsible for major national building energy policies and regulations. MOHURD supervises and oversees Shanghai Municipal Urban and Rural Construction and Transportation Commission (URCTC) and Construction Commissions of Districts and Townships. *Energy Conservation Design Standard for the Building Envelope and Air Conditioning for Tourist Hotels* was the first regulation tackling the rapid growth of hotel buildings in 1993. In 2005, *Design Standard for Energy Efficiency in Public Buildings* focused on the energy efficient design of new construction, additions and retrofits of existing public buildings. *Civil Building Energy Conservation Ordinance* requires government buildings and large commercial buildings to take the lead in energy retrofits. The law also encourages the use of renewable energy applications in local jurisdictions (Zhou, et al., 2010).

The SMG has committed in 2007 in the *Implementation Plan for Energy Conservation and Emission Reduction* that implemented a binding energy-saving standard for new buildings, which called for a 50% reduction in the energy used by new buildings that will likely become a 65% standard. New construction failed to meet the standard couldn't get a construction permit.

Shanghai Energy-efficient Building Design Standards encourages contractors to use energy-efficient materials and adopt energy saving technologies for heating, cooling, ventilating, and lighting public buildings. Moreover, SMG issued the *Administration Procedures of Shanghai Municipality on Building Energy Conservation* (Shanghai Procedures) to strengthen the administration of building energy conservation and to foster use of energy efficient materials for buildings. The Shanghai Procedures encourage mandatory energy conservation standards to be met in all stages of building construction from design to supervision. The promotion of strengthened supervision and administration by municipal and district administrative departments of construction by the

Shanghai Procedures demonstrates that Shanghai has sought to establish an energy efficiency supervision system for government office buildings and large public buildings (APEREC, 2009). In terms of regulatory and control policy instruments, the SMG followed MOHURD's guidelines and initiated the same or more ambitious targets for its building energy policies and regulations. The newly released *Regulation of Shanghai Building Energy Conservation*, put into effect this year, covers the most comprehensive energy policies for the building sector in Shanghai.

In terms of economic and market-based policy instruments, Shanghai in 2008 launched its own marketplace regarding environmentally-related financial products. The Exchange aims to become a forum for stakeholders in GHG reduction projects – mainly through disintermediation and improved access to international markets. The Exchange also initiates domestic trading schemes related to Pollution Discharge Rights, starting with sulfur dioxide and chemical oxygen demand and aimed at expanding soon to carbon dioxide under a voluntary trading scheme in a pilot phase, targeting the Building Sector. Further developments are likely under the 12th Five-Year Plan (World Energy Council, 2010). Moreover, SMG has provided funding and subsidies for the development and application of renewable energy projects and energy efficiency technologies for buildings.

Yet there remain limited commercial building energy regulatory/control instruments and market-based incentives (see Table 4), and SMG has adopted many support/information/voluntary building energy instruments. Shanghai's building energy saving has caught national government's attention since China's 10th Five-Year Plan.^{vi} The 11th Five-Year Plan touched on the Shanghai's building energy saving management and eco-construction. Moreover, in order to facilitate the

promotion of energy efficiency, Shanghai will be the first city in China this year to launch a “green standard” in construction.

TABLE 4

Commercial Building Energy Policies Led by Shanghai Municipal Government

Policy Types	Policy Instruments
Regulatory/ Control	<ul style="list-style-type: none"> • Regulations of Shanghai Municipality on Energy Conservation • Regulation of Shanghai Building Energy Conservation • Design Standards of Shanghai Municipality for Energy Saving in the Renovation of Existing Buildings • Shanghai Energy-efficient Building Design Standards (under draft) • Procedures of Shanghai Municipality on the Administration of Building Energy Conservation
Economic/ Market-based / Fiscal	<ul style="list-style-type: none"> • Clean Development Mechanism for Building Sector (under the 12th Five-Year Plan) • Procedures of Shanghai Municipality on the Administration of Special Funds for Energy Conservation and Emission Reduction • Shanghai Government funding/subsidies for the development of networking equipment for renewable energy • Energy Efficiency Fund
Support/ Information/ Voluntary	<ul style="list-style-type: none"> • Shanghai Building Energy Saving Outline in 10th Five-Year Plan • Shanghai Building Energy Saving Measures Management and Recognition • Shanghai Building Energy Management Approach • The 11th Five-Year Plan of Shanghai Municipality for Environmental Protection and Eco-Construction • The 11th Five-Year Plan of Shanghai Municipality for Energy Sources Development • The 11th Five-Year Plan of Shanghai Municipality for Saving Energy • Implementation Plan for Energy Conservation and Emission Reduction in Shanghai • The Suggestion for Further Strengthening the Energy Conservation Work in Shanghai • Schemes and Methods for Energy Saving Calculation Monitoring and Evaluation • Key Work Arrangement for Energy Saving, Carbon Reducing, and Climate Change in Shanghai • Green Energy Efficient Building Standards • Shanghai Green Electricity Scheme • Shanghai Green Lighting • Garden Lane • Azia Center Breen Building Demonstration • Chongming Island – Low Carbon Eco-Practice Area • Lingang New City – Low Carbon Development Practice Area • Hongqiao Hub – Low Carbon Business Practice Area

SMG also has adopted a “self-governing” mode, which establishes the capacity of local government to govern its own activities for the improvement of energy efficiency in governmental offices and other municipality-owned buildings as demonstration projects. With a growing emphasis on green buildings to meet national building energy targets, the Azia Center in Shanghai's Pudong financial district became the first LEED-EB™ Gold Building in China, thereby setting an example for the rest of the nation. The Shanghai government also has recently committed to retrofitting the historic buildings along the Bund, a prominent section of the city that is a popular tourist destination. Moreover, there are three ongoing low carbon area projects in other sections of the city, including Chongming Island, Lingang New City, and Hongqiao Hub. Shanghai also initiated “Garden Lane” project, which is an urban renewal project based on energy efficiency building principles. Eighteen old factory buildings in the area were renovated with efficiency standards pursuant to the Leadership in Energy and Environmental Design (LEED) international green architecture standards and the Chinese 3A Green Building Efficiency Standard. The SMG also proposed a “Green Lighting” project for reducing electricity consumption for lighting in commercial buildings. In terms of renewable energy applications, the Shanghai Green Electricity Scheme offers electricity consumers in Shanghai the opportunity to “green” their electricity consumption by buying some amount of green electricity.

Relevant Stakeholders

Besides the static building energy policy instrument framework identified above, this section analyzes the multi-scale governing framework that includes the dynamic relationships that exist among relevant stakeholders who serve to facilitate or constrain the SMG's effectiveness on

commercial building energy governance.

City Mayor's Willingness/Leadership

Current Shanghai Mayor Han Zheng has announced a halt to the construction of projects with high energy consumptions and the halting of electricity and water supplies to block high-energy consumption projects under operation. Han urges for energy saving buildings and fosters a market mechanism to support energy saving service for building sector. Under the stable governance of Mayor Han Zheng, who assumed office in 2003, SMG's building energy policies are relatively predictable and longer lasting, when compared with the experiences of some Chinese mayors who encounter varied institutional challenges within China's complex policymaking environment.^{viii}

Municipal Governance Capacity

The competencies of municipal governments concerning their powers and duties are critical in shaping the capacity for urban energy governance (Betsill & Bulkeley, 2007). Shanghai is directly under the central government's rule as a level of government. The central government sets macro-policies and appoints top leaders under the hierarchy system. Overall, SMG has restricted authority in its jurisdiction's affairs. However, SMG has wide autonomy with respect to economic development, urban planning, infrastructure, civic facilities and budget. Being a leading city of China, the SMG has enough autonomy and support on urban building energy saving practices.

Interdepartmental Relationships

In terms of vertical interdepartmental relationship, as mentioned above, the MOHURD has the major authority for China's building energy administration. The SMG and Shanghai Municipal Urban and Rural Construction and Transportation Commission (URCTC) needs to

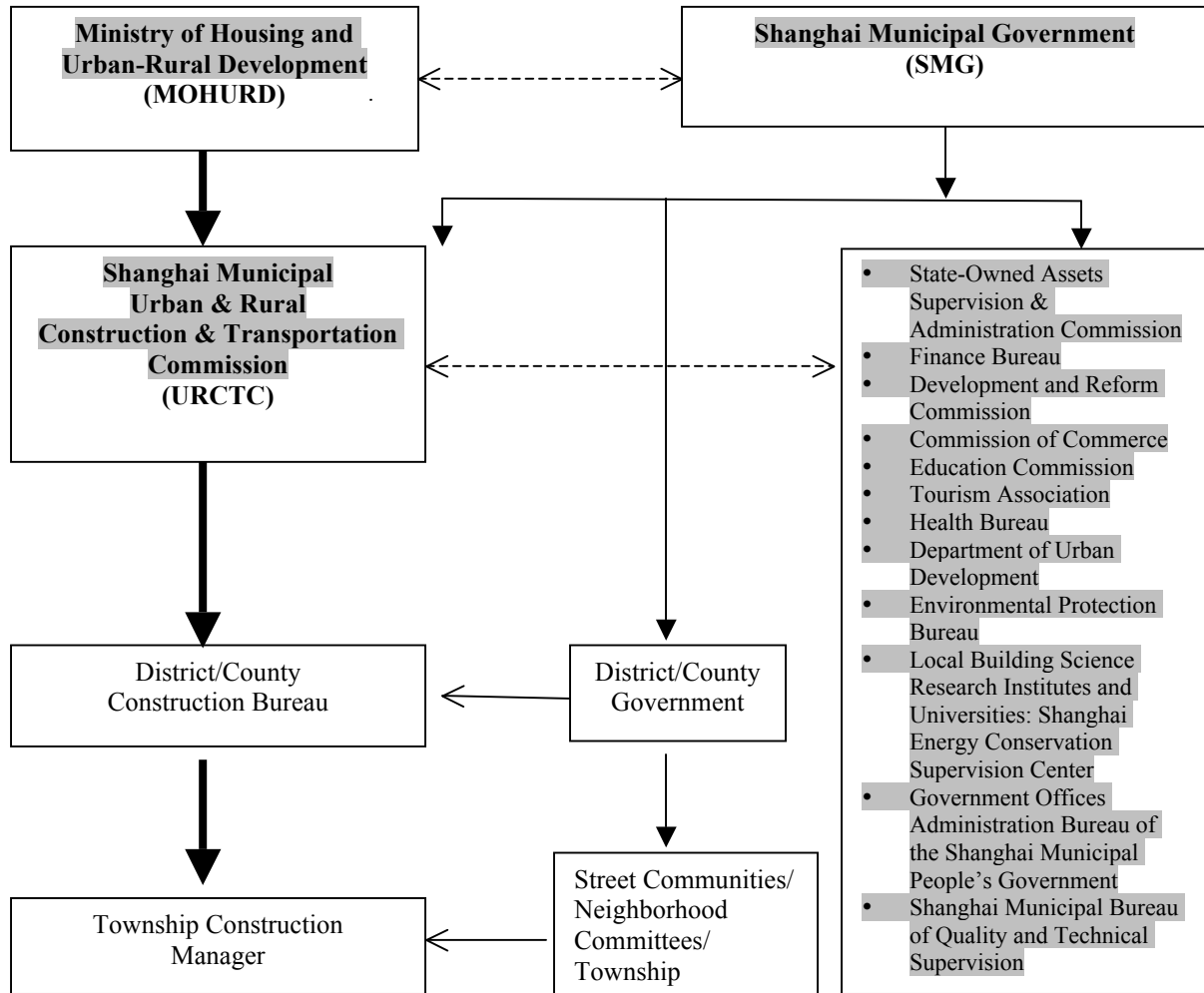
follow the MOHURD's policies and regulations. District/County Construction Bureau and Township Construction Manager need to follow URCTC's direction. A group of departments under the SMG explains the horizontal interdepartmental relationship on Shanghai's building energy governance. URCTC plays the major role in Shanghai's building energy administration. The Finance Bureau initiates economic incentives and is responsible for energy use by financial institutions. The Education Commission accounts for schools, while the Tourism Association addresses hotels, the Health Bureau deals with hospitals, and the Commission of Commerce covers stores and shopping centers etc. The State-Owned Assets Supervision and Administration Commission and Government Offices Administration Bureau are in charge of public or municipality-owned buildings. Bureau of Quality and Technical Supervision is in charge of organizing and implementing "Energy Conservation Law of the People's Republic of China" with relevant departments and implements the system of management of energy efficiency labeling.

Intergovernmental Relationships

A key question entails how to integrate commercial building energy governance vertically such that the national and local authorities' efforts are coordinated in reducing energy consumption by the commercial sectors. China's historic reliance on a top-down approach means that mayors will not solve this problem alone. Hence, a balance between local government engagement and central government oversight on this issue is crucial for building energy governance. Local issues are governed by 19 subdivisions under SMG, each of them of considerable size to achieve economies of scale. In terms of horizontal relationships, the question of how city building energy policies enable other local governments to reduce emissions from buildings requires further study.

FIGURE 6

Power Structure of Building Energy Administration of Shanghai Government



Public and Private Partnerships

SMG cooperated with Energy Service Companies (ESCOs) on large, existing office retrofit projects as successful demonstrations. However, it is critical to switch the government-led model towards a more market-driven mechanism. SMG needs to provide more financial incentives to overcome financing barriers in order to stimulate Shanghai's ESCO system toward a more market-driven one. Besides the promotion of ESCO system, the private sector also provides technical support for Shanghai's green building and energy efficient projects through public private partnership.

Public and NGO Cooperation

The World Wildlife Fund (WWF) launched a Low Carbon City Initiative in 2008, partnering with SMG to explore ways to marry economic development with the primary focus on improving energy efficiency in buildings (WWF, 2009). Some international environmental and energy NGOs cooperated and participated in building energy saving policies and projects in Shanghai.^{ix} Shanghai Energy Conservation Supervision Center (SECSC), affiliated to Shanghai Economic Commission, is the first non-profit energy conservation administration organization in China. SECSC has taken an active part in the dissemination of energy conservation information, good case studies, technological consultation and energy conservation training. SECSC also has undertaken major activities regarding the development and implementation of Shanghai's building standards and regulations. Moreover, central and local building science research institutions and universities have provided significant technical support and assistance for reducing building energy consumption in Shanghai, such as the Shanghai Research Institute of Building Science and Tongji University.

Global Cities' Peer Pressure

After Beijing's Olympic Games, Shanghai's World Expo featuring the "Better City Better Life" slogan revealed its interest in the "green" wave of current global trends. In the process of holding the international event, Shanghai appeared more committed to energy efficiency and energy saving regulation and supportive policies. However, whether these policies endure in the post-Expo era should be observed continuously.

Transnational Municipal Networks

Shanghai has joined the C40 and United Cities and Local Governments^x for international cooperation and experience exchange. It requires further evaluation on the effectiveness of joining these transnational municipal networks with regard to urban building energy governance.

Other Stakeholders

The relationships between landlord and tenant represent the common contradiction of "split incentives," meaning that the benefit of energy savings does not go to the person who makes the initial investment.^{xi} Moreover, developers or investors who have the final decision-making authority on commercial buildings usually hinder the adoption of energy efficiency designs, technologies and practices because of cost consideration. They pursue short-term profit maximization and tend to emphasize the initial cost rather than the life cycle cost because energy costs are irrelevant to them. A strict supervision system could create market opportunities for new, efficient technologies, while incentive policies could encourage developers to exceed the code. Therefore, the SMG should provide more incentives and policies to improve the common issue for tackling its growing commercial building energy consumption.

FIGURE 7**Relevant Stakeholders of Shanghai's Commercial Building Energy Governance****Conclusion and Policy Recommendation**

The paper aims at analyzing relevant commercial building energy policy instruments and multi-scale governance in Shanghai. Although SMG has fewer control and regulatory building energy policy instruments, the recent passed and implemented *Regulation of Shanghai Building Energy Conservation* reveals the local authority already paid close attention and started to take mandatory action for the pressing issue. SMG also took the lead for clean development mechanism on building sector in China. Moreover, there are many support and voluntary plans and demonstrations related to building energy governance in Shanghai. Regarding relevant stakeholders of Shanghai's building energy governance, this paper pointed out that political will does influence Shanghai's efforts on building energy saving. Although under a top-down governance model, Shanghai has autonomy for more ambitious building energy saving policies and

initiatives. However, fragmented building energy administration under SMG needs better coordination and cooperation. Over all, Shanghai stands a good base towards better building energy governance due to its global city status with important local and international forces. The status also brings more active public and private partnership and public and NGO cooperation for its building energy governance. Some policy recommendations are provided as follows:

- **Tighten Building Energy Policies and Regulations**

In terms of regulatory and control policy instruments, the SMG basically followed the national government and MOHURD guidelines. However, laws, regulations, standards and implementation rules with more stringent energy saving requirements could be issued and enforced by SMG to address the enforcement gap in urban building energy governance, especially for newly constructed commercial buildings. Moreover, it is important to strengthen capacity in subordinate administrative levels under SMG for better compliance and enforcement.

- **Provide More Market-Driven Incentives**

Shanghai has limited municipal-led market-based incentives. Local demonstration projects often receive limited and unstable special funds and subsidies that failed to promote long-term energy efficient building projects. Moreover, as mentioned above, developers, building owners, and building users have split incentives to improve energy saving and energy efficiency for buildings. Therefore, more market-based mechanisms are needed for Shanghai's commercial building energy governance. The growing energy conservation service industry should be encouraged continuously and energy efficiency retrofit projects for large-scale public buildings should be kept as priority.

- Strengthen Building Energy Auditing and Supervision

In terms of building energy auditing in Shanghai, there are insufficient energy consumption statistics. Yet these statistics are required to enhance policy design and effectiveness and can be acquired through expanded surveys, monitoring and establishing meaningful baselines of building energy consumption and efficiency. Standardization of data gathering methodologies and greater public availability of data are needed to inform further policy design and monitoring. Moreover, building energy consumption data and data reporting methodologies should be made more transparent for better evaluation of policy progress, including analysis by outside independent organizations (Zhou, et al., 2010). Also, SMG needs to strengthen building energy efficiency inspection and supervision patterns to establish a more reliable building energy consumption database from Shanghai's commercial sector and further report to national government. Correspondingly, the capacity building for relevant staff and institutions is needed.

- Encourage Comprehensive and Integrated Urban Planning

SMG should encourage comprehensive and integrated urban land-use planning for improving the energy structure, reducing its reliance on coal by promoting high-energy efficiency technologies and renewable energy application. Comprehensive and integrated urban planning also can have a positive influence on the commercial sector. It takes the whole building life cycle of energy consumption into account and further provides a wholesome urban building energy system.

- Continue Public Education for Green Mind-Set Transformations

SMG promoted energy efficiency buildings and green buildings as successful demonstrations. Moreover, SMG should continue to make a concerted effort to educate the public on energy

management of large-scale public and governmental buildings. It is necessary to provide more commercial building energy saving training programs for relevant stakeholders and the general public for mobilizing public participation. The public should be more informed and motivated about the need to take individual and collective actions to reduce energy consumption and enhance energy efficiency in buildings. However, it takes time to change not only public consciousness but also attitudes and behavior. Although public consciousness of energy saving is still a long way off and constitutes the most difficult obstacle for SMG, efforts should be continued to accelerate transformations of urban dwellers to a green mind-set, the foundation of a low-carbon urban future.

ⁱ Among all cities, large and extra large cities (in the study, large cities refer to urban population between 0.5-1 million; extra large cities refer to urban population more than 1 million) received more than 60% of all fixed assets capital invested in cities in the 1990s. Over 63% of the fixed assets investment in cities was directed to the Eastern region. Among the special economic zones, open coastal cities, and open economic regions, Shanghai has been selected by the Chinese government as a new growth center, thus receiving the largest increase in fixed assets investment between 1990 and 1998 (Lin, 2002).

ⁱⁱ Dhakal examined 35 cities in China that represent provincial capitals as well as cities mentioned in the national plan and found that they have a disproportionate influence on China's energy and economic activity. These highly urbanized and economically significant cities claimed only 18% of China's population but produced 41% of GDP, consumed 40% of commercial energy, and contributed 40% of national CO₂ emissions in 2006 (Dhakal, 2009).

ⁱⁱⁱ If the urban building stock doubles, corresponding building energy consumption may undergo a twofold increase, with the potential for even greater growth (China Council for International Cooperation on Environment and Development, 2009).

^{iv} Energy consumption refers to primary energy while electricity consumption refers to secondary energy. Secondary energy is an energy form which has been transformed from primary energy.

^v Institute for Global Environmental Strategies also indicates estimates of Shanghai's commercial sector that stand to become key issues for energy use and CO₂ emissions, in comparison to other major global cities in East Asia (IGES, 2003).

^{vi} China's Five-Year Plans are a series of economic development initiatives shaped by the Communist Party of China through the plenary sessions of the Central Committees and national congresses. The 1st Five-Year Plan from 1953-1957. The 12th Five-Year Plan (2011-2015) hailed as the "Greenest FYP in China's History," contains one-third of social and economic objectives relating to natural resources and environmental issues, aiming to build sustainable development practices into Chinese industries.

^{vii} Leadership in Energy and Environmental Design for Existing Buildings (LEED-EB) is certified by U.S. Green Building Council. It is estimated that AZIA center will reduce its carbon emissions by over 8,000 metric tons annually or about 40% of the total previous emissions. Further, it is estimated that the building will also reduce its water consumption by more than 1.4 million gallons annually (Jones Lang Lasalle, 2010).

^{viii} Although mayors are appointed to 5-year terms, many hold their post an average of just 30 months before moving on to their next assignment (Landry, 2008), making it difficult to sustain momentum on complex planning initiatives. It also forces mayors to focus on short-term victories, emphasizing progress on pressing daily challenges rather than strategies with a longer time horizon.

^{ix} Those NGOs include Energy Foundation; Natural Resource Defense Council; Join US-China Collaboration on Clean Energy (JUCCE), among others.

^x C40 is a group of global cities committed to tackling climate change. United Cities and Local Governments also has a climate change program for its member cities.

^{xi} The landlords often purchase the heating and air conditioning equipment and other hard-wired equipment, while the tenant pays the utility bills. As a result, the landlord is typically not rewarded for investing in energy efficiency. Conversely, when the landlord pays the utility bills, the tenants are typically not motivated to use energy efficiently.

References

- Asia Business Council (ABC). (2008). *Building energy efficiency: Why green buildings are key to Asia's future*. Hong Kong: ABC Publication.
- Asia Pacific Energy Research Center (APEREC). (2009). *Understand energy in China: Geographies of energy efficiency*. Tokyo: Asia Pacific Energy Research Center Publication.
- Betsill, M. & Bulkeley, H. (2007). Guest editorial: Looking back and thinking ahead: a decade of cities and climate change research. *Local Environment*, 12(5), 447-456.
- Bressand, F. & Zhou, N. & Lin, J. (2007). *Energy Use in Commercial Building in China: Current Situation and Future Scenarios*. Stockholm: European Council for an Energy Efficient Economy Publication.
- China Council for International Cooperation on Environment and Development (CCICED). (2009). *Energy efficiency and urban development*. Beijing: CCICED Publication.
- Dhakal, S. (2009). Urban energy use and carbon emissions from cities in China and policy implications. *Energy Policy*, 37, 4208-4219.
- Economist Intelligence Unit. (2011). *Asian Green City Index*. München: Siemens AG.
- Flavin, C. & Gardner, G. (2006). China, India, and the New World Order. *State of the World 2006: Special Focus, China and India*. Washington DC: Worldwatch Institute Publication.
- Gilmore, F. (2004). Shanghai: Unleashing creative potential. *Journal of Brand Management*, 11, 442-448.
- Godfrey, B.J., and Zhou, Y. (1999). Ranking world cities: Multinational corporations and the global urban hierarchy. *Urban Geography*, 20(3), 268-281.
- Hammer, S.A. (2009). China's urban energy challenge. *Cities and Climate Change*, 2(3), retrieved December 10, 2010 from <http://sapiens.revues.org/index958.html>
- Hammer, S.A. & Mitchell, J. (2009). Energy and climate policy in New York, Paris and Shanghai: Lessons for developing countries, retrieved March 19, 2011, from <http://uepinst.org/data/>.
- Lasalle, J. L.. (2010). AZIA Center leads the way in China's green buildings practices, retrieved December 10, 2010, from <http://www.joneslanglasalle.com.mo/macau/ENGB/Pages/NewsDetail.aspx?ItemID=19637>
- Landry, P. (2008). *Decentralized authoritarianism in China: The Communist Party's control of local elites in the post-Mao era*. Cambridge: Cambridge Press.
- Lang, S. W. (2004). Progress in energy -efficiency standards for residential buildings in China. *Energy and Buildings*, 36, 1191-1196.
- Lawrence Berkeley Laboratory. (2008). *China energy data book*. Berkeley: China Energy Group,
-

-
- Environmental Energy Technologists Division, Lawrence Berkeley National Laboratory.
- Liang, J., Li, B., Wu, Y. and Yao, R. (2007). An investigation of the existing situation and trends in building energy efficiency management in China. *Energy and Buildings*, 39(10), 1098-1106.
- Lin, G. C.S. (2002). The growth and structural change of Chinese cities: A contextual and geographic analysis. *Cities*, 19(5), 299-316.
- Li, J. (2007). Sustainable energy future in China's building sector. *Energy System*. Energy System Laboratory, Texas.
- Institute for Global Environmental Strategies (IGES). (2004). *Urban Energy Use and Greenhouse Gas Emissions in Asian Mega-Cities: Policies For A Sustainable Future*. Japan: IGES.
- Jiang, P & Tovey, K. (2010). Overcoming Barriers to Implementation of Carbon Reduction Strategies in Large Commercial Buildings in China. *Building and Environment*, 45(4), 856-864.
- Matsumoto, T. (2003). Residential & Commercial Sector. *Urban Policy Integration of Energy Related Environmental Issues in Selected Asian Mega-cities, Carbon Emissions and Mitigations: Lessons from Cross-City Analyses in Asia*, Institute for Global Environmental Strategies. Retrieved March 19, 2011, from <http://www.iges.or.jp/en/ue/activity/mega-city/article/article.htm>.
- Olds, K. (1995). *Pacific Rim Mega-Projects and the Global Cultural Economy: Tales from Vancouver and Shanghai*. Bristol: University of Bristol Publication.
- Pearce, F. (2006). Ecopolis Now. *New Scientist*, 17, 36 - 45.
- Shanghai Municipal Statistics Bureau. (2008). *Shanghai Statistical Yearbook 2008*, retrieved March 19, 2011, from <http://www.stats-sh.gov.cn/2004shjtj/tjnj/tjnj2008.htm>.
- Shanghai Municipal Statistics Bureau. (2009). *Shanghai Statistical Yearbook 2009*, retrieved March 19, 2011, from <http://www.stats-sh.gov.cn/2004shjtj/tjnj/tjnj2009E.htm>.
- Shanghai Municipal Statistics Bureau. (2010). *Shanghai Statistical Yearbook 2010*, retrieved March 19, 2011, from <http://www.stats-sh.gov.cn/2004shjtj/tjnj/tjnj2010E.htm>.
- Simon, D. (1995). The World City Hypothesis: Reflections from the Periphery. In Knox, P. & Taylor, P. (Eds.), *World Cities in A World System* (pp.132-155), New York: Cambridge University Press.
- United Nations Environmental Programme. (2009). *Buildings and Climate Change: Status, Challenges and Opportunities*, retrieved May 19, 2009, from http://www.unep.org/publications/search/pub_details_s.asp?ID=3934.
- World Bank. (2001). *China: Opportunities to Improve Energy Efficiency in Buildings*. Washington DC: World Bank Publication.
-

World Energy Council. (2010). Shanghai Municipal Case Study. *WEC Energy for Megacities Study*. London: WEC Publication.

World Wildlife Fund. (2011). *Low Carbon City Initiative in China*, retrieved March 19, 2011, from http://www.wwfchina.org/english/sub_loca.php?loca=1&sub=96.

Yang, X. & Tan, H. (2006). *Research on Building Energy Consumption Situation in Shanghai*. Texas: Energy Systems Laboratory, retrieved March 19, 2011, at <http://repository.tamu.edu/handle/1969.1/5391>.

Zhou, N., McNeil, M., & Levine, M. (2010). Assessment of Building Energy Saving Policies & Programs in China During the 11th Five Year Plan. *International Energy Program Evaluation Conference*. Berkeley: Lawrence Berkeley National Laboratory Publication.

Zhou, Y.X. (2002). The Prospect of International Cities in China. In Logan, J.R. (Ed.), *The New Chinese City: Globalization and Market Reform* (pp.59-73).Oxford: Blackwell Press.

LECTURE NOTES OF THE NVPA SYMPOSIUM ON MAY 6, 2011

**THE CHALLENGE OF REFORMING AMERICAN PUBLIC EDUCATION:
WHAT WE HAVE LEARNED IN THE LAST 50 YEARS - FROM EQUALITY OF
EDUCATIONAL OPPORTUNITY TO TEACHER ACCOUNTABILITY**

JEFFREY A. RAFFEL

CHARLES P. MESSICK PROFESSOR OF PUBLIC ADMINISTRATION
UNIVERSITY OF DELAWARE, SCHOOL OF PUBLIC POLICY AND ADMINISTRATION

“Resolved: That the federal government should equalize educational opportunity by means of grants to the states for public elementary and secondary education.”

Fifty years ago I began my work analyzing educational reform as a member of my high school debating team, focusing on this 1961-62 national topic. While I forgot many things about high school, I remember this topic because my debating partner creatively suggested that we take the position in favor of federal aid to education with an argument that federal aid would lead to federal control and that would be good. That threw our “con” opponents for a loop because the national debate briefing book was based on arguing federal control would be harmful, stifling innovation in the states and injecting federal bureaucrats into an area of state and local control. The standard “pro” defense when attacked by those against federal aid was that federal control

would not result. So here it is 50 years later and our nation is still considering how to reform public education to achieve equal educational opportunity and what the appropriate role of the federal government in education should be. So with this 50-year milestone it was time for me to look back and review what we have learned about reforming American education.

Today the goals of the American public education system have changed somewhat. Equality of opportunity has morphed into equality of results, that is reducing the racial and class achievement gaps among students, and has been joined by the goal of educating all students to a certain level (as captured by the slogan, “All children can learn.”), increasing the efficiency of providing public education, and competing successfully in the world economy. Many in our nation are concerned that while we have increased our financial commitment to education, our students have not shown progress in various assessments and are far from the top in international comparisons. As but one example, the 2009 PISA results, comparing student scores in reading, mathematics, and science across industrialized nations, placed the U.S. behind leaders South Korea, Singapore, and Shanghai and near the Organisation for Economic Co-operation and Development (OECD) mean (OECD, 2010; Robolen, 2010). These goals serve as the backdrop for any current analysis of reforming American education. The social science backdrop of reforms extends back to the mid-1960s and the Coleman Report.

Equality of Educational Opportunity

The Civil Rights Act of 1964, proposed by President Lyndon Johnson and enacted by Congress after the assassination of President Kennedy, included a provision to conduct a national study of the resources available to students across the nation and how resource inequities were

linked to inequality of educational achievement. The then princely sum of \$1 million was appropriated by Congress for this task. Johns Hopkins sociologist James Coleman directed the research team. The study involved the testing of 640,000 students in a wide range of grades and surveying their 60,000 teachers in 4,000 schools (Gamoran & Long, 2006).

The so-called Coleman Report (Coleman, Campbell, et al., 1966) was released on July 4, 1966. Releasing the report on this holiday had nothing to do with patriotism but much to do with trying to downplay the results. The study found:

- Family background was the major variable explaining test score variation.
- Greater variation existed in test scores within than across schools.
- Measured school resource variation was small and not an explanation for achievement differences.
- Significant variables linked to achievement were the social background of peer groups, teacher verbal ability, and student sense of control over their fate.
- Schools were highly racially segregated.

In other words, the reasons for the vast gap between white and black student achievement could not be laid at the door of resource differentials such as years of teacher experience, availability of science labs, and funding per student, but rather were due primarily to non-school factors. This was not palatable to the left, which assumed resources would solve the problem. And the major variable that was school based, peer values, implied school desegregation would help to alleviate the racial/income gap, an anathema to the right. While social scientists criticized the methodology and reanalyzed the data (Mosteller & Moynihan, 1972), the basic conclusions

held. The report helped to launch the social science analysis of educational reform and shifted the goal from the equality of opportunity to the equality of results (Coleman, 1973).

50 Years of Reforms

For the past 50 years, a panoply of educational reforms have been put forward as panaceas for solving the education crisis in the nation. Figure 1 divides these alternatives into those focused on governance issues, including community control and accountability, and school-based reforms, such as compensatory programs and class size reductions. One by one these reforms have been enacted and found wanting or, at best, limited in impact. The favorite of teachers and parents is reducing class size, that is, the number of students in each classroom. Like many of the reforms, it has intuitive appeal. If there are fewer students to teach, teachers can devote more time to each student and that will increase learning. It is pure common sense! But until the Tennessee randomized experiment, where students were assigned randomly to classrooms with different class sizes, the evidence on this policy alternative was mixed at best (Whitehurst & Chingos, 2011). The Tennessee experiment gave testimony to the advocates of class size reduction for the early grades (K-3). California was then moved to implement state-based reductions in class size. However, lacking adequate classrooms and quality teachers, the reform failed (Whitehurst & Chingos, 2011). Charter schools, schools of parental choice which are not subject to some of the rules, regulations, and statutes that apply to other public schools in exchange for some type of accountability set forth in each school's charter, were implemented with high hopes. This reform had auspicious origins, advocated on the left by American Federation of Teachers (AFT) union president Albert Shanker as a way for teachers to control schools and by the right as a market-based reform of education

based on parental choice. Like class size reduction, this reform struck a popular chord. First enabled by a 1991 Minnesota law, today there are over 5,000 charter schools in the nation serving about 1.5 million students (http://www.edreform.com/_upload/CER_charter_numbers.pdf accessed on May 31, 2011). Despite the popularity of this reform in many circles, especially among business elites, conservatives, and African Americans, the results have been mixed. Recent studies have not found that charter schools serving students with the same backgrounds as regular public schools have consistently been any better at increasing student achievement (CREDO, 2009). Advocates are now stating that there are some excellent but also some inadequate charter schools and that we must focus on the positive. Of course, we can also say that about regular public schools. The mode of governance does not seem to be a magic bullet.

FIGURE 1

50 Years of Education Reforms: The Search for a Panacea

<u>Governance-based</u>	<u>School-based</u>
Larger school districts	Compensatory programs for disadvantaged
Community action; community control	School desegregation
Decentralization	Pedagogical models
Funding equity	Standards-based education
Private and parochial schools	Technology
Tuition vouchers	Preschool education
Accountability (NCLB)	Class size reduction
Charter schools	Smaller schools

Perhaps the Stanford historian of technology in education Larry Cuban's book title captures not only the disappointment in technology to transform schools best, but the limits of

other reforms over the last five decades--*Oversold and Underused: Computers in the Classroom* (Kuehn, 2002). Of course, the future always looks promising--now there is the iPad II and cloud computing. In my view only pre-school education has proven to be a cost-effective strategy for improving student achievement of low-income children (see Reynolds, Temple, et al., 2011, for example), and I wonder if that is because I have not studied this literature sufficiently.

Despite 50 years of disappointment, the solutions keep coming. Recent examples touting new reforms include:

- *What's Wrong with Our Schools and How we Can Fix Them* (Zwaagstra, Clifton, & Long, 2010);
- *Schooling at the Speed of Sound: A Blueprint for Making Schooling More Effective* (Lloyd, 2010); and
- *The Death and Life of the Great American School System* (Ravitch, 2010).

Since there is not space in this article for an analysis of every failed reform, let me address the larger question: why don't education reforms have a greater impact? My answer begins with a return to the Coleman Report. The finding that non-school factors have a powerful role in determining student achievement has not changed over the decades. A comprehensive review of studies indicates that student characteristics such as home background and student motivation account for 80 percent of the variation in student achievement (Marzano, 2000). The remaining 20 percent is divided among school characteristics (7%) and teachers (13 %). In brief the findings of the Coleman Report have held up over time. "Forty years on, the findings of the Coleman report hold up remarkably well, in some ways distressingly so...In light of these persisting patterns,

the lessons of EEO and the research that followed leave little room for optimism about the power of schools and schooling to bring about equality of opportunity in the sense of equality of results” (Gamoran & Long, 2006). Oft-quoted bank robber Willy Sutton was asked why he robbed banks and he declared, “That’s where the money is!” And the “money” or payoff in improving student achievement is not primarily in schools.

There is not much causation, at least as our society is now structured, in school characteristics for reforms to attack. As I watch the advantages my own grandchildren have -- two educated parents; resources (including money and time) for preschool, music lessons, sports, scouts, and other activities; great models of hard work and moms who are voracious readers; smart and school-oriented peers in their well-off and well-educated neighborhoods; and high expectations and college visits before puberty has begun -- I see how home environment plays its role. Research has carefully documented the role that home background plays. For example, Hart & Risley (1995) estimated that in a year a child in a professional family would hear 11 million words while a child in a welfare family would hear only 3 million. Home background does not guarantee success or failure but it does affect the difficulty of the path to school success. It should be noted, however, that the degree to which home background now affects student achievement is not necessarily immutable. This percentage is less in some other nations and, perhaps with appropriate policies, could be altered (Gamoran & Long, 2006).

The reader might ask, “But I am always reading about these great schools that overcome all odds and help the students to exceed expectations! Don’t we already know how to make schools work?” Perhaps the answer is it is sometimes evident that at least someone knows how to make a school work but translating the success into making many schools work is not easy. It is not clear

that there is one solution to the problems of schools in rural Iowa and inner-city Chicago. Scaling up and implementation has been studied since the 1970s and remains an issue (Murphy, 1971; Sparks, 2011). Changing the status quo is a challenge as the recent brouhaha in Delaware over the Christina School Board's backtracking on school reforms they had adopted, specifically transferring teachers out of a failed school, were nixed once the impacts were clear and specific. Only intervention by the Secretary of Education of the nation and of Delaware led the school board to reconsider its actions (McNeil, 2011). And even when success is clear, the reasons for success may not be. Was a school's success due to the principal, teachers, curriculum, or other factors far more subtle? Education is an arena where everyone has had personal experience and thinks they know how to improve it -- usually "teach the way I was taught"-- but simple, common sense answers have rarely found an empirical basis for success, which brings me to the latest reform.

Teacher Accountability with Value-Added Measures

As I write this article a new reform is attracting a great deal of attention. This reform is focused on teachers. Recent research has indicated that teachers may have a profound effect on student success. Talk about common sense! I am sure everyone reading this work has had a teacher to thank for motivating them to do their best, for teaching them a significant skill to move ahead, to give them a broader view of what they could do and accomplish. Indeed the Coleman Report found that the score teachers received on a short vocabulary test was related to student achievement. (But it should be noted that the cross-sectional nature of the research begged the question of whether vocabulary led to student achievement or teachers with better vocabularies

were attracted to schools with higher achieving students. And what did the vocabulary test measure— English language ability, intelligence, or an ability to master teaching skills?)

Statistician William Sanders, working in Tennessee, developed the notion of value added, determining the added value a school, and later a teacher, brought to student achievement. (See Wainer, 2004, for an excellent volume on value-added assessments.) Other researchers have found that the factors on which teacher salaries are based, years of experience and degrees and credits, are not significantly related to student achievement. Current teacher evaluation systems are obviously flawed, with one study finding that 99% of teachers were (usually perfunctorily) rated “satisfactory” and only about 1% unsatisfactory (Weisberg, Sexton, et al., 2009), again violating common sense and the experience of all those who have ever been in school. And the laying off or RIFing (reduction in force) teachers based on seniority (“last hired, first fired”) rather than effectiveness has riled many a parent. Finally, contracts that allow more senior teachers to choose to teach in schools with more advantaged students work against closing the achievement gap.

FIGURE 2

Credential-based versus Performance-based Policies

<u>Current policy</u>	<u>Proposed reforms</u>
Evaluations perfunctory and “satisfactory”	Evaluations based on student test scores
Tenure after 3 years	Tenure after 5 years, based on test scores, or tenure eliminated
Salary based on degree and experience	Salary based on test scores and best practice (merit pay)
Last hired; first fired	RIFs based on effectiveness

In short, reformers seek to change the major elements of the system by which teachers are rewarded. Figure 2 summarizes the current system and the reforms proposed in evaluation, the granting of tenure, salary, and RIFing. Indeed one researcher, conservative economist Eric Hanushek, estimates that eliminating the worst teachers as measured by their value-added effectiveness would net the U.S. gross national product a present value of \$100 trillion (Hanushek 2010). (See how one can get carried away!)

What are value-added measures of teacher productivity? “The contribution of a teacher to student learning can be estimated by comparing the average achievement of a teacher’s students to the level of achievement that would be expected...” (Odden, 2011, 79). The notion is that we can measure a teacher’s effectiveness by how well his/her students perform on a standardized test in comparison to their expected performance and then base major personnel decisions such as salary, tenure, and even firing on this effectiveness measure.

Improving teacher effectiveness with value-added measures playing a role in education personnel decisions has become the latest panacea. Teacher effectiveness is one of the four pillars of President Obama’s Race to the Top initiative:

- Adopting standards and assessments that prepare students to succeed in college and the workplace and to compete in the global economy;
- Building data systems that measure student growth and success, and inform teachers and principals about how they can improve instruction;
- Recruiting, developing, rewarding, and retaining effective teachers and principals, especially where they are needed most; and

- Turning around our lowest-achieving schools
(<http://www2.ed.gov/programs/racetothetop/index.html> accessed on June 2, 2011).

A major element of the effective teacher pillar is improving teacher and principal effectiveness based on performance. In part spurred by RTTT and in part by the election of more conservative Republican governors, using value-added measures of teacher effectiveness has become the cornerstone of proposed educational reforms in many states (Cavanagh, 2011). Figure 3 lists a subset of these. Many of the reforms propose merit pay based on value-added measures. In the most extreme of these changes, Ohio has replaced salary schedules and step increases with mandatory merit pay for teachers with half of their rating based on one year's student growth on standardized tests.

FIGURE 3

Recent State Reforms of Teacher Policies related to Value-Added Measures

"Fifty percent of a teacher's evaluation should be based on direct measures of student achievement as demonstrated by assessments and other evaluations of student work." (New Jersey Task Force, 2011)
Teachers in Tennessee will now have to go through a five year probationary period (up from three years) and have a documented impact on student performance in order to obtain tenure.
The Washington Senate approved H.B. 1443 that would put teachers who score lowest on performance evaluations the first in line for layoffs.
Virginia has competitive grant program for hard-to-staff schools for teachers, who earn exemplary ratings where at least 40% of rating determined by student growth measure. (up to \$5,000 per teacher)
Ohio just replaced salary schedules and step increases with mandatory merit pay for teachers with 50% of rating based on one-years' student growth on standardized test.

Unfortunately this rush to reform has underplayed or ignored many technical and policy issues that must be addressed with value-added measures. Harris' new book (2011) on value-added measurement of teacher effectiveness does an excellent job of discussing the technical issues including:

- Inadequate data systems (not all states or districts have the data needed to create a value-added measure);
- No agreed-upon method (the determination of a teacher's value-added contribution is in its infancy);
- Measurement error (reliability);
- Instability of categorization (a teacher's level of effectiveness may well differ by the method used and from year to year);
- Untested grades and subjects (how do you include teachers in subject areas without standardized tests such as kindergarten, art, and physical education?);
- Validity of student assessments (e.g. to students the assessments are low-stakes tests, that is, they have modest incentives to do well); and
- Inadequate comparisons (e.g., it is more problematic to make comparisons in smaller districts).

The technical issues may well be addressed over time but the policy issues are too easily glossed over. Standardized test scores are an important measure of student learning but how important are they in comparison to motivation, socialization, citizenship, leadership, and values? Nations which have focused on rote learning for exams, such as high-scoring and leader in

economic development South Korea, are trying to copy American education to develop more creative and innovative graduates (Rhodes, 2010). Another policy issue is to what extent should the expected level of student performance take into account race and social background? Some could reasonably argue that these should play no role because we do not want to lower expectations for any particular group. Others reasonably argue that not to incorporate such factors creates unreasonable expectations, pushing teachers away from taking on challenging students.

Merit pay seems to appear on the educational reform radar scope about every 20 years and studies have not shown that it increases student achievement. (See Springer, 2009, for an excellent collection of papers on this topic.) One reason is that teachers tend to be motivated by intrinsic not extrinsic factors. To quote a principal in a study we recently completed in Delaware, “Elementary school teachers teach because they love kids. Secondary school teachers teach because they love their subject. And college teachers teach because they love themselves” (Farley-Ripple, Mead, et al., 2011). Ignoring the last obviously gratuitous comment, one could argue that a merit pay system based on teacher performance might bring a different type of teacher into the field. But the evidence would suggest the opposite—the most successful program attracting America’s most talented young people into teaching, Teach for America, is based on intrinsic, not extrinsic, motivation.

Despite these issues, teacher value-added proposals linked to hiring, tenure, evaluation of teacher preparation institutions, salary, tenure, firing, and RIFing are being generated almost daily. Why are such proposals so attractive? I believe there are several reasons. First, these proposals have public support. In a recent Education Next poll half the public favored merit pay for teachers and only one-quarter opposed it (Howell, Peterson, & West, 2010). Most people work in situations

where their productivity is related to salary and thus personal experience and common sense would support this idea. Second, value-added proposals are inexpensive and often revenue neutral since there is a substitution of current determinants of salary for value-added effectiveness measures (e.g., Ohio's new legislation). In an era of budget constraint, this is attractive and feasible. Third, these proposals do not upset the status quo of sorting the better off from the poor, i.e. they are non-redistributive, thus avoiding major opposition from powerful groups. And last but not least, these proposals offer a scapegoat. Teachers are to blame for the nation's public education failures. Governor (and University of Delaware graduate) Chris Christie of New Jersey is perhaps the most vocal adherent of this position.

So will value-added measures of teacher effectiveness forming the basis of personnel decisions decrease the achievement gap, ensure that all children can learn, increase educational efficiency, and increase America's standing in international assessments? Or will this wave of reform when put to the test of actual implementation and program evaluation fail to alter the pattern of unsuccessful reforms of American education for the last 50 years?

There is some room for guarded optimism here. First, the positive effect of good teachers on student achievement not only makes common sense, there is empirical evidence, from the Coleman Report to recent studies cited above, that some teachers produce better results than others. Increasing our consciousness about which teachers achieve more with students could help us to better evaluate and improve teacher preparation programs, professional development efforts, teacher recruitment and selection processes, and other components of the human capital system in education. However, I would add that there are many less problematic improvements we could

make in the human capital system which would help, and we need to be somewhat skeptical about the extent to which changing the current incentive system will increase achievement.

Here are some human capital improvements of which I am aware in Delaware. For almost the last decade work I have conducted for the Delaware Department of Education through the Institute for Public Administration has documented the hiring of a majority of new teachers in Delaware in August or later. For example, 64 percent of teachers receiving regular contracts were hired in August or later for the fall of 2010 school year, and an additional 400 plus teachers were hired on temporary contracts, mostly because they, too, were hired late, if not even after the school year began (Raffel & Cox, forthcoming). This late hiring has several downsides including a lack of time for teachers to prepare for the start of their first teaching assignment, the negative signal it sends teachers about their profession and their position, and the question of whether the state has an opportunity to hire the most competitive candidates for teaching positions. The major (but not only) reason for this late hiring has been uncertainty over the September 30 enrollment count and the state funding allocation based on the count. The Delaware General Assembly recently passed Senate Bill 16, which will establish a one-year trial of estimating enrollment in April and guaranteeing school districts 98 percent of the funding based on those enrollments.

A 2010 follow-up to a 2004 survey of Delaware's first-year teachers I conducted indicated those who had a positive mentoring experience were more likely to remain as teachers in the state six years later. The Delaware New Teacher Mentoring and Induction program, which requires new teachers' participation for three years, has recently been the subject of budget cuts and loss of key personnel. The 2010 survey of teachers in their first three years indicated a precipitous drop in satisfaction with this program, suggesting a less effective program and a subsequent increase in

teacher attrition (Raffel & Welch, 2010). Given the potential of such induction programs, the disinvestment in the program was not a wise move.

The expectations for changes in personnel policies based on teacher value-added measurement, as well as many other reforms including most significantly charter schools, are based on an economic model of motivation. At the heart of this model are the values of competition, choice, and extrinsic motivation. While this model is useful in understanding and changing some consumer behaviors, the values which motivate almost all teachers are more likely to be collaboration, child-centeredness, and more generally intrinsic motivation. Linda Darling Hammond's work is the best exemplification of viewing educational reform through this professional as opposed to economic lens (for example, see Darling-Hammond, 2010).

Unfortunately the current effort to reform schools based on teacher productivity and the economic model and often focused on disincentives may backfire. Nations which have succeeded in changing their educational success rate and stand at the top of international assessments, Singapore, Korea, and Finland, hold teaching in the highest regard and invest heavily in teacher recruitment and selection, development, and support (Alliance for Excellent Education, 2011). That is the opposite of the current reform wave as governors and others are attacking teachers and their unions. We may wind up rewarding the best teachers of today but fail to recruit those who would be the best teachers tomorrow. Indeed, Marc Tucker, National Center on Education and the Economy, recently concluded that the U.S. needs to go in the opposite direction, not belittling teachers but boosting them:

No nation can move the vast majority of students to the levels of intellectual capacity and creativity now demanded on a national scale unless that nation is recruiting most of its

teachers from the group of young people who are now typically going into the non-feminized professions. Recruiting from that pool requires a nation not just to offer competitive compensation but also to offer the same status in the society that the non-feminized occupations offer, the same quality of professional training and the same conditions of work in the workplace (Tucker, 2011, 3).

Final Reflections

Looking back over 50 years of attempts to reform American education, I am struck by how the results of the Coleman Report have remained relevant and significant. One implication is that meeting America's education goals must be addressed in large part outside of American schools. Given that most of the explanation for variation in achievement is based on factors external to schools, we must include addressing external issues as part of any attempt to move forward (Henig & Reville, 2011). Indeed, in 2008, Helen Ladd, a Duke University professor and education researcher, along with educators such as U.S. Secretary of Education Arne Duncan, and former Boston school superintendent Dr. Thomas Payzant, and many well-known social scientists and think-tankers started an organization and movement to do just that—the **Broader, Bolder Approach to Education** campaign -- to focus on the well-being of disadvantaged children (<http://www.boldapproach.org/who-we-are> accessed on May 31, 2011). The nation must address the child poverty rate, single-parent families, and increasingly diverse and disadvantaged student body and devote more resources to our nation's children (Kirp, 2011).

Second, the role of social science, both in terms of concepts and research, has become increasingly important. There are many common sense solutions to the problems of American

education that when implemented do not work. (Recall the quote: “For every complex problem, there is a solution that is simple, neat, and wrong.” -- H. L. Mencken.) Understanding the theories, concepts, and models which underlie these reforms help us to grasp what may lead to failure or success.

Finally, it is important to recognize what we have accomplished in these 50 years. We have far better data on not only what our nation’s students are achieving through the National Assessment of Educational Progress (NAEP), we also have international comparisons through PISA and TIMMS. We have a better understanding of why social background matters. And perhaps most of all, we are no longer debating the significance of education on the state or federal agenda but how investments should be made.

References

- Alliance for Excellent Education. (2011, March). Teacher and school leader effectiveness: Lessons learned from high-performing systems. Washington, D.C. Issue brief.
- Cavanagh, S. (2011, May 25). Statehouses in ferment over K-12. *Education Week*.
- Coleman, J. S., Campbell, E. Q., Hobson, C. J., McPartland, F., Mood, A. M., Weinfeld, F. D., et al. (1966). *Equality of educational opportunity*. Washington, DC: U.S. Government Printing Office.
- Coleman, J.S. (1973). Equality of opportunity and equality of results. *Harvard Educational Review*, 43, 129-137.
- CREDO. (2009) Multiple choice: Charter school performance in 16 states. Stanford, CA: Stanford University, Center for Research on Education Outcomes (CREDO). http://credo.stanford.edu/reports/MULTIPLE_CHOICE_CREDO.pdf accessed on June 6, 2011.
- Darling-Hammond, L. (2010). *The flat world and education*. NY: Teachers College Press.
- Farley-Ripple, E., Mead, H., Raffel, J.A., Sherretz, K., & Welch, J. (2011). Tracking Transitions: An Analysis of School Administrator Career Paths in Delaware. Delaware Academy for School Leadership (DASL) Newark, DE: University of Delaware, January.
- Gamoran, A. & Long, D.A. (2006). *Equality of educational opportunity: A 40-year retrospective*, WCER Working Paper No. 2006-9, Madison, WI: Wisconsin Center for Education Research, School of Education.
- Hanushek, E. A. (2010). *The economic value of higher teacher quality*. NBER Working Paper No. 16606. Accessed on June 6, 2011 at <http://www.nber.org/papers/w16606>.
- Harris, D. N. (2011). *Value-added measures in education*. Cambridge, MA: Harvard Education Press.
- Hart, B. & Risley, T.R. (1995). *Meaningful differences in the everyday experience of young American children*. (reprinted 2002) Baltimore: Brookes Publishing.
- Henig, J. R. & Reville, S.P. (2011, May 25). Outside-in school reform: Why attention will return to nonschool factors. *Education Week*, 30 (32) , , 28, 23.
- Howell, W. G., Peterson, P.E. & West, M. (2010). Meeting of the minds. *Education Next*, 11 (1). Harvard Kennedy School. Accessed at <http://educationnext.org/meeting-of-the-minds/> on 8/29/2010.
- Kirp, D. L. (2011, March 9). A golden rule for kids. *Education Week*, 22.
- Kuehn, L. (2002). Review of Larry Cuban, *Oversold and underused: Computers in the classroom*. National Education Policy Center. June 6. Accessed on June 2, 2011 at <http://edrev.info/reviews/rev168.htm>
-

- Lloyd, M. (2010). *Schooling at the speed of thought: A blueprint for making schooling more effective* London: Spiderwize.
- Marzano, R. J. (2000). *A new era of school reform: Going where the research takes us*. Aurora, CO: Mid-continent Research for Education and Learning.
- McNeil, M. (2011, May 25). Delaware pushes to meet race to top promises. *Education Week*. 30 (32), 17-19.
- Mosteller, F. & Moynihan, D.P. (eds). (1972). *On equality of educational opportunity*. NY: Random House.
- Murphy, J. T. (1971). Title I of ESEA: The politics of implementing federal education reform. *Harvard Educational Review*, 41 (1), 35-63.
- Odden, A. R. (2011). *Strategic management of human capital: Improving instructional practice and student learning in schools*. NY: Routledge.
- OECD (2010). "PISA 2009 Results; Executive Summary" (OECD) accessed on May 31, 2011, at <http://www.oecd.org/dataoecd/34/60/46619703.pdf>
- Raffel, J. A. & Cox, R.L. (forthcoming). *Delaware teacher and administrator demand and supply report: 2009-2010*. Newark, DE: Institute for Public Administration, University of Delaware.
- Raffel, J. A. & Welch, J. (2010). *A portrait of new teachers: An analysis of teachers' perceptions of preparation, recruitment, hiring, professional development, and working conditions in their first three years in the state's public schools*. Newark, DE: Institute for Public Administration, University of Delaware.
- Ravitch, D. (2010). *The death and life of the great American school system*. NY: Basic Books.
- Spring, J. (2011). *The politics of American education*. NY: Routledge.
- Reynolds, A. J., Temple, J.A., White, B. A. B., Ou , Suh-Ruu, & Robertson, D.L. (2011). Age 26 cost-benefit analysis of the child-parent center early education program. *Child Development*. 82 (1), 379-404.
- Rhodes, J. (2010, November 18). South Korean educational reformer highlights initiatives. University of Delaware: *UDaily*. Accessed on June 2, 2011 at <http://www.udel.edu/udaily/2011/nov/ahn-education-korea111810.html>.
- Robelen, E. W. (2010, December 7). U.S. rises to international average in science. *Education Week*.
- Sparks, S. D. (2011, February 2). Innovation: Tougher than it looks. *Education Week*, 1, 14.
- Springer, M. G. (ed.) (2009). *Performance incentives: Their growing Impact on American K-12 education*. Washington, D.C.: Brookings Institution Press.
- Tucker, M. S. (2011, May 24). Standing on the shoulders of giants: An American agenda for education reform. Washington, D.C.: National Center on Education and the Economy.

- Wainer, H., ed. (2004). Value-Added assessment of teacher and school performance: Special issue. *Journal of Educational and Behavioral Statistics*, 29(1).
- Weisberg, D., Sexton, S., Mulhern, J., & Keeling, D. (2009). The widget effect: Our national failure to acknowledge and act on differences in teacher effectiveness. NY: The New Teacher Project. Accessed on June 6, 2011 at <http://widgeteffect.org/downloads/TheWidgetEffect.pdf>.
- Whitehurst, G. J. & Chingos, M.M.(2011). Class size: What research says and what it means for state policy. Washington, D.C.: Brown Center on Education Policy at Brookings. Accessed on May 27, 2011 at http://www.brookings.edu/~media/Files/rc/papers/2011/0511_class_size_whitehurst_chingos/0511_class_size_whitehurst_chingos.pdf.
- Zwaagstra, M. C., Clifton, R.A., & Long, J. C. (2010). *What's wrong with our schools: and how we can fix them*. Lanham, MD: Rowman & Littlefield Education.