



Locally Grown Food Distribution Cooperative

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# Goals

- **Provide a Virtual Farmers Market for Local Goods**
  - Producers will post items they grow as they become available.
  - Restaurants, institutions, and other customers will order from the various producers the variety and quantities they need.
- **Distribute through a Distribution Center located at Dickerson Farm in Laurel, DE with plans to open another Distribution Center in New Castle County Delaware in the near future**
- **Provide Marketing to Promote Local Producers**
  - Provide access to regional purchasers for local producers
  - Provide access to local goods for regional markets and restaurants.
  - Distribute farmer/producer information to promote local agriculture.



What does the virtual market look like?

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# Producer's Information Page



HOME PRODUCT LIST MEET YOUR PRODUCERS SIGN UP! CONTACT US

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Select Producer ▼



## Good Dog Farm

Contact: Joanna Winkler, Bryan Alexander, Nicholas Miller

Address: 17318 Masemore Road Parkton, MD, 21120

Phone: 443-491-8175

Website: [Gooddogfarmmd.com](http://Gooddogfarmmd.com)

### About Us

Good Dog Farm is a 5-acre sustainable vegetable farm in Parkton, Maryland that provides sustainably-grown produce to the Baltimore region. Our goal is to supply delicious, nutritious food at a fair price that is accessible to a wide range of customers through primarily wholesale markets. We hope to reach customers who want to buy local food but don't always have the time or resources to access it. We aim to continue expanding markets for sustainably-grown food in the city we know and love while building a new rural community in Parkton, MD.

### Practices

We take seriously the health of our soils, waterways, and communities, and we are currently pursuing USDA Organic and GAP (Good Agricultural Practices) demonstrate that commitment. We're in our first full year as independent Farmers Owners, but together have over a decade's experience working for and managing other organic operations.



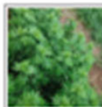
### Products for sale this period



**Bulk, Potatoes, Fingerli...**  
Mix of yellow, blue, and pink fingerlings. Firm, flavorful, keeps color when cooked. Organic.



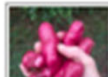
**Bulk, Potatoes, Peruvia...**  
Mix of purple and red-pink Peruvian heirloom fingerlings. Richly flavored and very unique. Organic.



**Mugwort**  
Great in tea, can lead to crazy dreams!



**Potatoes, fingerling, ral...**  
Mix of yellow, blue, and pink fingerlings. Firm, flavorful, keeps color when cooked. Organic.



**Potatoes, Papa Cacho**  
Peruvian fingerling heirloom variety. Pinkish-white flesh. Great shape and color.



**Potatoes, Peruvian mix**  
Mix of purple and red-pink Peruvian heirloom fingerlings. Richly flavored and very unique. Organic.



**Radishes, French Brea...**  
Tender fall treat great for dipping or spreads. Organic.



**Shallots**  
Flavorful French red shallots. Cured.





Tuesday Wholesale Delivery: Place your orders by Sunday, at 11:50 PM!



Tuesday Wholesale Delivery ▾

All Products

Sort: By Category ▾

search products

Shop By ▾

Narrow your choices

- ▾ Producers
- ▾ Attributes



**Bulk, Horseradish**

*My Mother's Garden*  
One big chunk of horseradish.

4.25 pound - \$33.00 ▾



**Bulk, La Ratte Fingerling P...**

*Calvert's Gift Farm*  
25 lb case, beautiful fingerling potatoes, OG

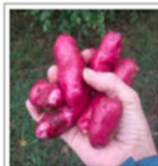
case, 25 lb - \$55.00 ▾



**Bulk, Potatoes, Fingerling ...**

*Good Dog Farm*  
Mix of yellow, blue, and pink fingerlings. Firm, flavorful, keeps color when cooked. Organic.

40 lbs Case - \$82.50 ▾



**Bulk, Potatoes, Peruvian mix**

*Good Dog Farm*  
Mix of purple and red-pink Peruvian heirloom fingerlings. Richly flavored and very unique. Organic.

40 lbs Case - \$82.50 ▾



**Garlic, Bulk**

*Calvert's Gift Farm*  
hard neck, large cloves, OG

Case, 5 pound - \$27.50 ▾



**Spaghetti Squash, Bulk**

*Roberts Roost Farm*  
Grown Using Organic Practices

20 lbs. - \$38.50 ▾



**Cheddar**

*Whispering Breeze Farm*  
premium raw milk cheddar

8 oz. block - \$6.60 ▾



**Cheddar, Chesapeake**

*Whispering Breeze Farm*  
premium raw milk with Old Bay

8 oz. block - \$6.60 ▾



**Cheddar, Garlic & Chive**

*Whispering Breeze Farm*  
raw milk with garlic and chives

8 oz. block - \$6.60 ▾



**Cheddar, Jalapeno**

*Whispering Breeze Farm*  
cheddar with jalapeno



**Cheddar, Pepperoni**

*Whispering Breeze Farm*  
cheddar with pepperoni



**Cheddar, Tomato and Basil**

*Whispering Breeze Farm*  
made with raw milk from grass fed cows



# Ordering Section



[HOME](#) [PRODUCT LIST](#) [MEET YOUR PRODUCERS](#) [SIGN UP!](#) [CONTACT US](#)

Tuesday Wholesale Delivery: Place your orders by Sunday, at 11:50 PM!



[Continue Shopping](#)



★ [Add to favorites list](#)

[Reviews \(0\)](#)

## Peppers, Mexican mole mix

*Good Dog Farm*

Guajillo, Pasilla bajo, red poblano, Basque, red jalapeno, Serrano, cayenne. Be a Tex-Mex hero! OG

Order Now

12 Remaining

Pound - \$6.00

Enter Quantity:

[Add to Cart](#)

[Privacy Policy](#) [Terms of Service](#) [Refund Policy](#) [Producer Login](#) [Contact Us](#)



# Received, Prepared, and Sorted



Products are Deliver on a certain day to the distribution center

Orders are sorted and packaged by customer order



Loaded on truck for delivery



Orders are delivered to variety of customers



# Restaurant Table Farmer Info.

## Boots and Roots Farm



Contact: Jane Grower  
Address: 123 Around the Corner, Milford DE,  
Phone: (302) 123-9876

### About Us

Our small family farm grows vegetables, fruits, and flowers. We have a small CSA and sell produce at the Sussex County Farmers' Markets. We have over 30 paw paw trees, various brambles, and mushrooms growing.

### Practices

All of our produce is grown without the use of synthetic fertilizers or pesticides. We believe in responsible stewardship, promoting biodiversity and healthy soil life so that this land will be able to provide healthy food for future generations.



## Eggs and More Farm



Contact: John Producer  
Address: 321 Down the Street, New Town, Delaware  
Phone: (302) 321-6789

### About Us

Kitchen Girl Farm is a small-scale, diversified farm growing produce and pasture-raised laying hens for eggs on two plots New Castle County, Delaware. We specialize in humanely raised, pastured laying hens for eggs, and regional heirloom specialty vegetable varieties. We sell wholesale to area restaurants and caterers, as well as via other small farms' Community Supported Agriculture (CSA) programs.

### Practices

Our produce selection reflects our southern roots, as well as our interest in regional heirlooms. We love growing varieties that excite us and our customers, and are constantly searching for what grows best in our microclimate. Our fruit and vegetables reflect the care that we put into our soil management. We know that our preservation and enhancement of soil health is of the utmost importance to our environmental sustainability, and our practices reflect that. We have chosen to become certified organic as soon as possible to show this commitment, though many of our practices go "beyond organic."





# DEFF

- **Mission Statement**

*Our Mission is to facilitate the inclusion of local agricultural goods in regional markets for the benefit of all.*

- **Vision Statement**

*A region in which urban and rural producers and communities thrive through mutually beneficial relationships.*



# Formation

- 501-C12
  - Non-Profit Cooperative Company
  - Voting Members will sit on the Board
  - Non-Voting Members will be the producers supplying the goods for sale
    - Profits returned to all non-voting member producers base on their product percentage versus overall distribution.
  - Governed by Incorporation Bylaws



# Thank you!

- Please take a DEFF info. sheet from the back of the room & Sign-up to receive updated information on the launch of **Delaware Farm Fresh - DEFF!**
- Contact:
  - Group Members:
    - Terry Baker
    - Rick Dickerson
    - Dan Hougentogler
    - Caitlin Sheffer
    - Patti Webb
    - Matt Williams

**THANK YOU to LEADelaware & the State of DE!**

Join us starting in March 2024 at

[www.defarmfresh.com](http://www.defarmfresh.com)

