

Money, Finance and Growth

Ping Wang[©]

**Department of Economics
Washington University in St. Louis**

April 2017

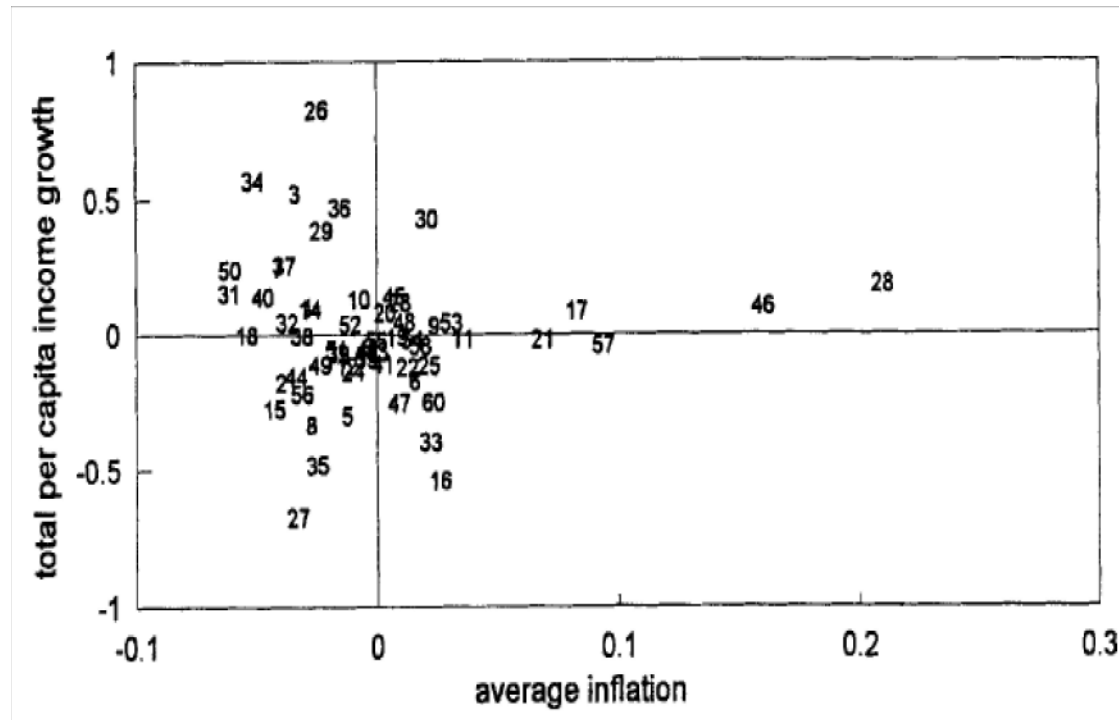
A. Introduction

I. Empirical Regularities

1. Money and growth (Friedman-Schwartz; Walsh, ch. 1):

- a. positive correlation in levels**
- b. largely negative correlation in growth rates**
- c. presence of a liquidity effect**

Summer-Heston data (1960-85, excluding poor quality data, 60 countries):



- Note:**
- (i) **High inflation countries:** 28 = Indonesia, 46 = Iceland, 57 = Turkey, 17 = Mexico, 21 = Columbia;
 - (ii) **High growth countries:** 26 = Hong Kong, 34 = Singapore, 3 = Morocco, 30 = South Korea, 29 = Japan.

- 2. Finance and growth (Becsi-Wang 1997; Levine 1997):**
 - a. positive correlation in levels (Goldsmith 1969, McKinnon 1973)**
 - b. mixed relation in growth rates:**
 - i. zero correlation for OECD (Fernandez-Galetovic 1994)**
 - ii. weakly negative correlation for Latin America (DeGregorio-Guidotti 1995)**
 - iii. strongly positive correlation for Asia (King-Levine 1993)**

Financial Deepening	Per Capita Income		
	High	Middle	Low
High	US, France, Italy, Switzerland	Chile, Venezuela	Kenya, Jamaica Honduras
Middle	Norway, Germany, Denmark	Malaysia Trinidad & Tobago	Liberia, Uganda
Low		Ireland, Hungary, Yugoslavia	Sri Lanka, Philippines Zimbabwe, Indonesia

- Notes:**
- (i) Per capita income is measured by 1985 real GNP per capita in US\$ at 1980 constant prices where high income takes values of \$7,500 or above, middle income from \$3,000 to \$6,000, and low income up to \$2,000.**
 - (ii) Financial deepening is measured by the financial intermediation ratio (FIR) defined as in Goldsmith (the ratio of M to GNP) where high deepening takes values of 13% or above, middle deepening from 8% to 12%, and low deepening up to 7%.**
 - (iii) Gaps are allowed to ensure more definitive classification.**

II. Key Literature

- Use of money:
 - money in the utility function (direct value, wealth or transactions time reduction): Samuelson (1947), Patinkin (1965), Sidrauski (1967), Brock (1974), *Wang-Yip (1992a)*, Wang-Yip (1992b)
 - cash in advance: Tsiang (1966), Clower (1967), Lucas (1980), Stockman (1981), Lucas-Stokey (1987), Cooley-Hansen (1989), *Wang-Yip (1992a)*, Gomme (1993), Ireland (1994), *Jones-Manuelli (1995)*, Chang-Chang-Tsai-Wang (2017)
 - transactions cost: Saving (1973), Drazen (1979), Grossman-Weiss (1983), Rottemberg (1984), , *Wang-Yip (1992a)*, Jha-Wang-Yip (2002)
 - medium of intergenerational transactions: Samuelson (1958), Wallace (1980), McCullum (1983), Wang (1993), Van der Ploeg-Alogoskoufis (1994)
 - liquidity service: Feenstra (1986), Chang-Chang-Lai-Wang (2008)

- **money and search: Wicksell (1898), Jones (1976), Wang (1987), Kiyotaki-Wright (1989, 1993), Trejos-Wrighth (1995), Lagos-Wright (2002), Laing-Li-Wang (2007, 2013)**

- **Major Roles of Financial Intermediation:**
 - **liquidity management: Diamond-Dybvig (1993), *Bencivenga-Smith (1991)***
 - **risk pooling: Townsend (1978), Greenwood-Jovanovic (1990), Bencivenga-Smith (1993)**
 - **productive loan services: *Tssidon (1992), Aghion-Bolton (1997)***
 - **effective monitoring: Williamson (1986), Greenwood-Jovanovic (1990), and the literature on:**
 - **borrowing/collateral/pledgeability constraints**
 - **venture capitalism**
 - **micro finance**
 - **funds pooling: Besley (1994), Becsi-Wang-Wynne (1999), and the literature on micro finance**

B. Money in Dynamic General Equilibrium: Wang-Yip (1992)

- **Provide a unified framework to study 3 main dynamic general equilibrium models of money**
- **Main issue: is money superneutral?**
 - **Tobin (1965): via asset substitution, higher money growth reduces real balances but encourages capital accumulation and output growth (Tobin effect)**
 - **Sidrauski (1967): even if money is valued directly, money growth has no effect on steady-state output**
 - **Stockman (1981): higher money growth reduces real balances, limits capital investment, and lowers output growth (reversed Tobin effect)**

a. Money in the Utility Function

$$\max \int_0^{\infty} W(c(t), \ell(t), m(t)) e^{-\rho t} dt$$

$$\text{s.t. } c(t) + \dot{k}(t) + \dot{m}(t) = f(k(t), \ell(t)) - nk(t) - (\pi(t) + n)m(t) + \tau(t)$$

● **FOCs and S-S BC:**

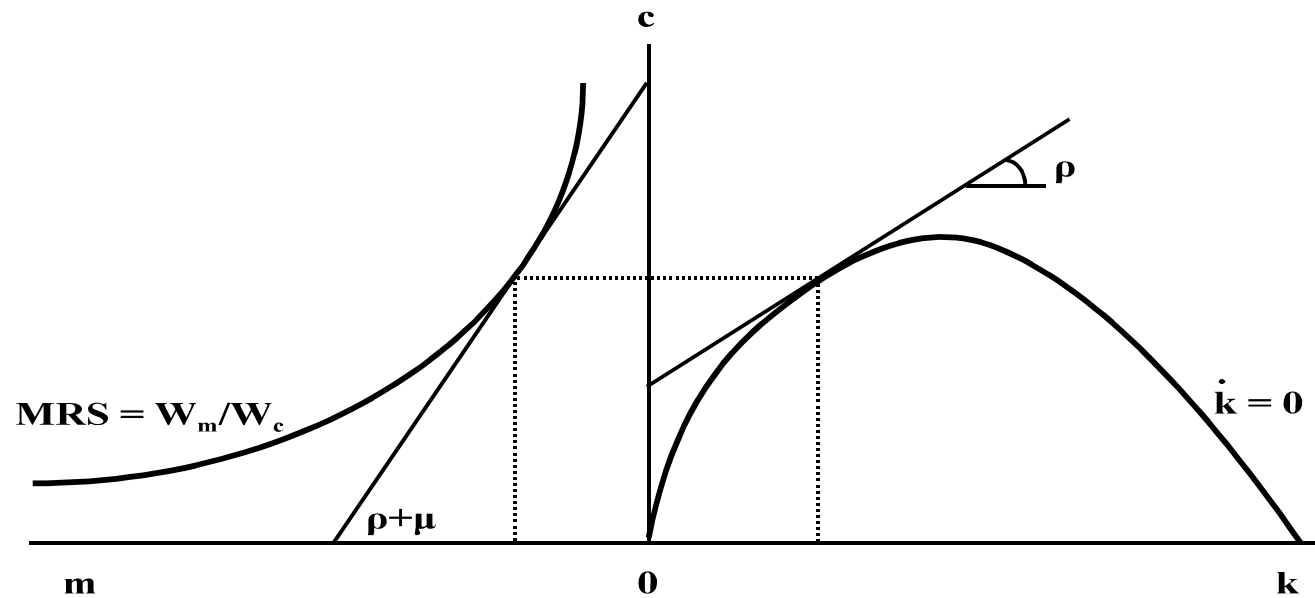
$$f_k(k, \ell) = \rho + n$$

$$W_c(c, \ell, m) f_\ell(k, \ell) = -W_\ell(c, \ell, m)$$

$$W_m(c, \ell, m) = (\rho + \mu) W_c(c, \ell, m) .$$

$$c = f(k, \ell) - nk.$$

- **Equilibrium**



- **Comparative statics**

higher $\mu \Rightarrow W_m/W_c$ increases

$\Rightarrow m$ lowers (if $W_{cl} < 0$, i.e., c and x are complem.)

\Rightarrow (W1) $W_{cm} > 0, W_{lm} > 0$: c, ℓ, k all fall

(W2) $W_{cm} < 0, W_{lm} < 0$: c, ℓ, k all rise

b. Cash in Advance

$$\max \int_0^{\infty} U(c(t), 1 - \ell(t)) e^{-\rho t} dt$$

$$\text{s.t. } \overline{c(t) + \dot{k}(t) + \dot{m}(t) = f(k(t), \ell(t)) - nk(t) - (\pi(t) + n)m(t) + \tau(t)}$$

$$m(t) \geq c(t) + \Gamma \dot{k}(t)$$

where $\Gamma = 0, U_\ell = 0 \Rightarrow$ Lucas; $\Gamma = 1, U_\ell = 0 \Rightarrow$ Stockman

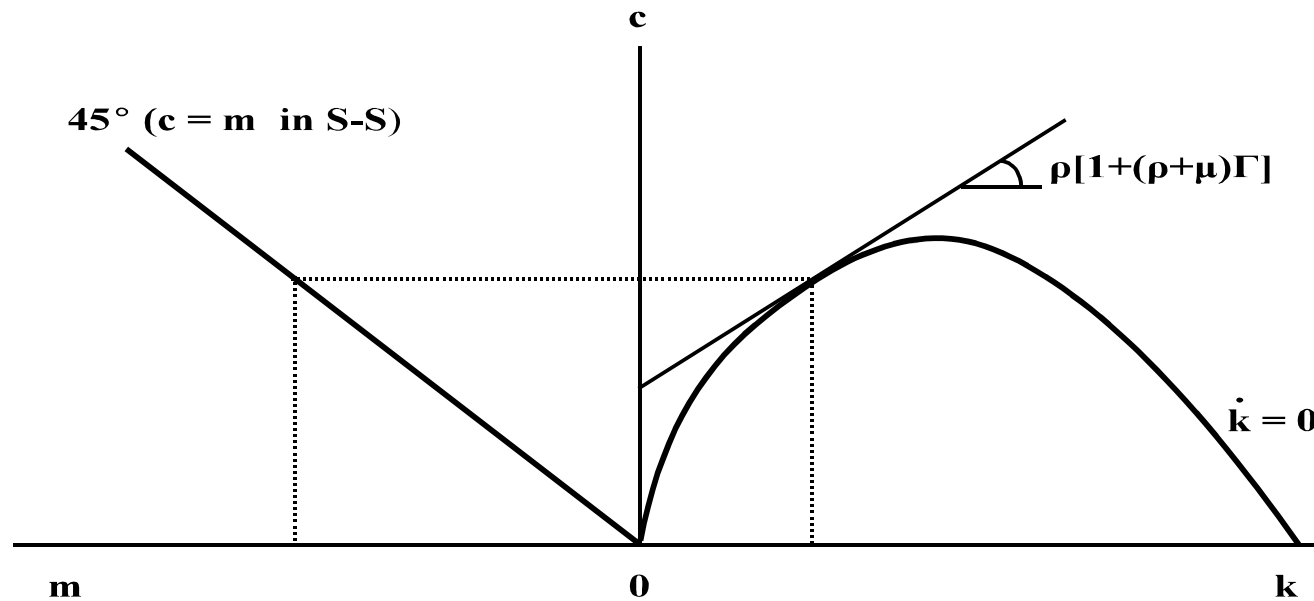
● **FOCs:**

$$f_k = \rho + n + \rho(\rho + \mu)\Gamma$$

$$f_\ell U_c = (1 + \rho + \mu)U_x .$$

Thus, money growth affects MPK directly

- **Equilibrium**



- **Comparative statics**

- higher $\mu \Rightarrow k$ decreases
- $\Rightarrow \ell$ lowers ($f_{k\ell} > 0$)
- $\Rightarrow y$ and c fall
- $\Rightarrow (1-\ell)$ reduces ($U_{cx} > 0$) and so ℓ rises
- \Rightarrow net effect on ℓ ambiguous

c. Transactions Cost Model

$$\max \int_0^{\infty} U(c(t), 1 - \ell(t) - T(t))e^{-\rho t} dt$$

$$\text{s.t. } c(t) + \dot{k}(t) + \dot{m}(t) = f(k(t), \ell(t)) - nk(t) - (\pi(t) + n)m(t) + \tau(t)$$

where $T(t) = T(c(t), m(t))$, satisfying:

$$T_c > 0, T_m < 0, T_{cc} < 0, T_{mm} > 0, T_{mc} \leq 0$$

- **FOCs:**

$$f_k = \rho + n$$

$$f_\ell U_c = (1 + T_c f_\ell) U_x$$

$$-T_m f_\ell = \rho + \mu,$$

where money growth affects output via MPL

- **Comparative statics**

higher $\mu \Rightarrow k/\ell$ unchanged, as does f_ℓ
 $\Rightarrow (-T_m)$ increases and hence m decreases
 $\Rightarrow T$ increases and ℓ decreases
 $\Rightarrow k$ decreases, as does c
 \Rightarrow but the decrease in c lowers T
 \Rightarrow net effect on $x = 1 - \ell - T$ ambiguous

d. **Qualitative equivalence between the three models if $W_{c\ell} < 0$, $W_{cm} > 0$, $W_{\ell m} > 0$, $\Gamma = 0$, $T(c,m) = 0$ if $c \leq m$ and $= 1$ otherwise**

e. **Questions: As the three most used "conventional" approaches to money seem to yield qualitatively similar theoretical findings, can "newer" approaches deliver more insights along the lines of money, inflation and growth?**

C. Money and Endogenous Growth: Jones and Manuelli (1995)

- Modified Cooley-Hansen (1989) model to permit endogenous growth

a. Basic One-Sector Endogenous Growth Model of Money

- Consumer's optimization:

$$\max \sum_t \beta^t u(c_{1t}, c_{2t}, 1 - n_t)$$

s.t.

$$m_t + b_{t+1} \leq v_t,$$
$$p_{1t}c_{1t} \leq m_t,$$
$$v_{t+1} \leq (v_t - m_t - b_{t+1}) + (m_t - p_{1t}c_{1t}) - p_{2t}c_{2t} - p_{1t}x_t \\ + p_{1t}w_t n_t + p_{1t}r_t k_t + (1 + R_{t+1})b_{t+1} + T_t,$$
$$k_{t+1} \leq (1 - \delta)k_t + x_t,$$

where v = nominal wealth, T = money transfer ($M_{t+1} - M_t$),
 R = nominal interest rate, w, r = real factor prices
 p_i = nominal price of i (1 & 2 are cash & credit good)
 $p_i = p$ if both goods are produced

- **Firm's optimization**

$$\max \pi_t = p_{1t}c_{1t} + p_{2t}c_{2t} + p_{1t}x_t - p_{2t}r_t k_t - p_{1t}w_t n_t$$

$$\text{s.t. } c_{1t} + c_{2t} + x_t \leq F(k_t, n_t)$$

- **FOCs**

$$\frac{u_1(t) F_2(t)}{u_3(t)} = 1 + R_{t+1},$$

$$\frac{u_1(t)}{u_1(t+1)} = \frac{(1 + R_{t+1})}{(1 + R_{t+2})} \beta [1 - \delta + F_1(t+1)]$$

$$\frac{u_1(t)}{u_2(t)} = 1 + R_{t+1},$$

$$1 + R_{t+2} = \frac{p_{t+1}}{p_t} [1 - \delta + F_1(t+1)],$$

and the CIA holds for equality in equilibrium

- **Asymptotic BGP equilibrium**

(A1) $F = Ak + Dk^a n^{1-a}$, with $\beta(1 - \delta + A) > 1$

(A2) $u = [(c_1^{-\lambda} + \eta c_2^{-\lambda})^{-1/\lambda} (1 - n)^\psi]^{1-\sigma} / (1 - \sigma)$, with $\sigma > 1, \lambda \geq -1$

$$\begin{aligned} \gamma^\sigma &= \beta [1 - \delta + A] \\ \pi\gamma &= \mu \\ 1 + R &= \pi [1 - \delta + A] \\ c_2/c_1 &= [\eta(1 + R)]^{1/(1 + \lambda)} \end{aligned}$$

where $\mu = M_{t+1}/M_t$, $\pi = p_{t+1}/p_t$

Thus, $r = A - \delta$ and $\gamma = [\beta(1 + r)]^{1/\sigma} = \mu/\pi$ (growth rate of m/p)

- **Comparative statics**

- money is superneutral in the narrow sense (γ independent of μ)
- higher μ leads to higher π , higher R , and higher c_2/c_1 (the only source of nonsuperneutrality in the broad sense)

b. Two-Sector Endogenous Growth Model of Money

- Consumer's optimization:

$$\max \sum_t \beta^t u(c_{1t}, c_{2t}, 1 - n_t)$$

$$\text{s.t. } m_t + b_{t+1} \leq v_t,$$

$$c_{1t} p_t \leq m_t,$$

$$\begin{aligned} v_{t+1} \leq & (v_t - m_t - b_{t+1}) + (m_t - p_t c_{1t}) - p_t c_{2t} \\ & - p_t x_{kt} - p_t x_{ht} + p_t w_t n_t h_t + p_t r_t k_t \\ & + (1 + R_{t+1}) b_{t+1} + T_t, \end{aligned}$$

$$k_{t+1} \leq (1 - \delta_k) k_t + x_{kt},$$

$$h_{t+1} \leq (1 - \delta_h) h_t + x_{ht},$$

where physical/human capital investments are credit goods and the final good production function is given by, $F(k, nh) = Ak^\alpha(nh)^{(1-\alpha)}$, implying $k/h = \alpha/(1-\alpha)$ if $\delta_k = \delta_h$

- Firm's optimization stays the same (except modified production)
- Asymptotic BGP equilibrium with $\delta_k = \delta_h$

2 x 2 system in (γ, n) :

(modified GR) $\gamma^\sigma = \beta [1 - \delta + \alpha A n^{1-\alpha} [(1-\alpha)/\alpha]^{1-\alpha}]$

(labor tradeoff) $\gamma = 1 - \delta + B n^{1-\alpha} \left(1 - \frac{(1-\alpha)(1-n)}{\psi n f(\mu, \gamma)} \right)$

where $f(\mu, \gamma) = 1 + \frac{\mu \beta^{-1} \gamma^{(\sigma-1)} - 1}{1 + \eta^{1/(1+\lambda)} (\mu \beta^{-1} \gamma^{(\sigma-1)})^{1/(1+\lambda)}}$

- Comparative statics
- money is generally nonsuperneutral even in the narrow sense
- for $\lambda > 0$ (c_1, c_2 complements): higher μ reduces c_1 and c_2 , lowering n and γ
- for $\lambda < 0$ (c_1, c_2 substitutes): higher μ reduces c_1 but raises c_2 , lowering n and γ if η is sufficiently small (CIA binds for almost all purchases)

D. Finance and Growth - A First Look: Benci and Wang (1997)

(i) **Key:** Add a banking sector to the AK-model of endogenous growth

(ii) **A Benchmark AK-model without the Financial Sector:**

a. **optimization:**

$$\max U = \int_0^{\infty} \frac{c^{1-\alpha} - 1}{1-\alpha} e^{-\rho t} dt$$

$$s.t. \dot{k} = Ak - \eta k - c, \quad k(0) = k_0 > 0.$$

b. **Key relationships without a banking sector:**

● **Keynes-Ramsey equation:** $\theta = \frac{\dot{c}}{c} = \frac{r - \rho}{\alpha} \Rightarrow r = \rho + \alpha\theta \quad (\text{UU})$

● **Production efficiency:** $\delta = A - \eta \quad (\text{YY})$

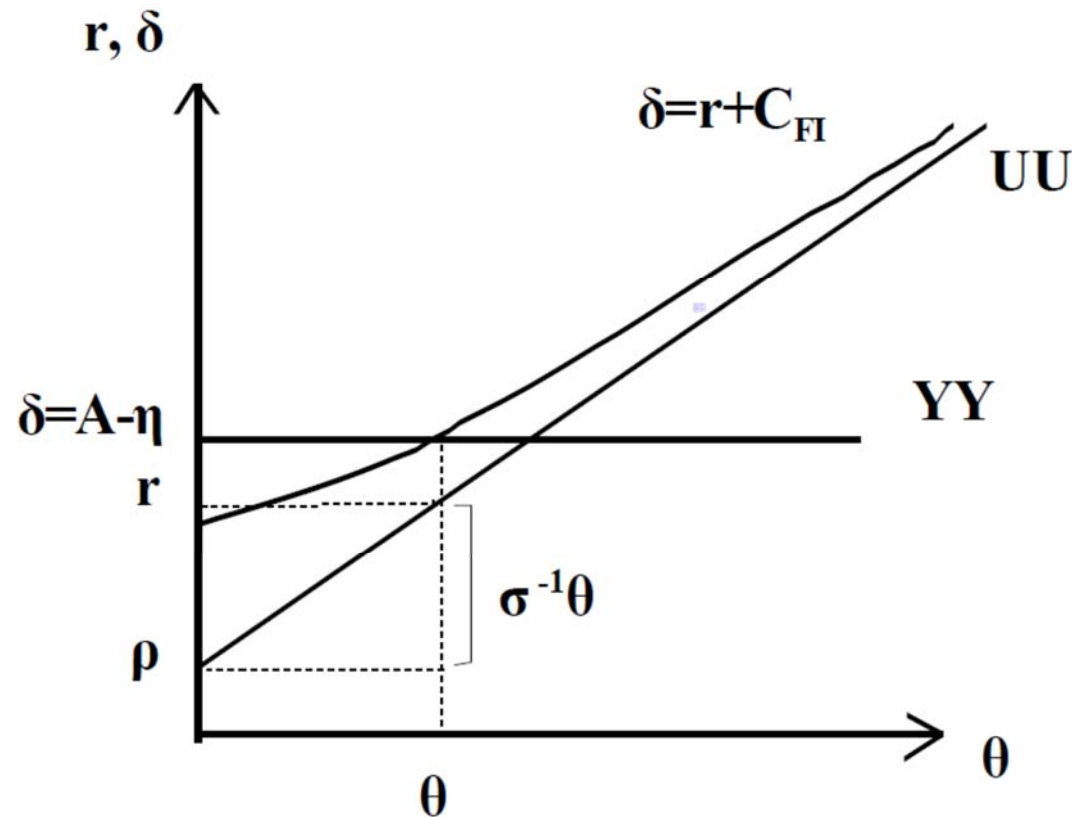
● **In the absence of an active banking sector:** $r = \delta$

(iii) Incorporation of the Financial Sector into the AK-Model

- **A key ingredient is to recognize the loan-deposit interest differential. With active banking, deposits are transformed into loans, but such operations are not costless.**
- **In the absence of reserve requirement, loanable funds equilibrium implies that deposits equal to loans, denoted by x (in real values)**
- **Denote the unit financial intermediation cost as C_{FI} , which is decreasing as an economy develops (i.e., $\partial C_{FI}/\partial \theta < 0$; see Lehr and Wang 1999 for empirical documentation).**
- **By competitive banking (perfectly competitive or monopolistically competitive), banks must reach zero profit: $\text{profit} = \delta x - rx - C_{FI} x = 0$, or, $\delta = r + C_{FI}(\theta)$.**
- **The financial markup can be derived as: $\mu = \delta - r = C_{FI}(\theta)$, which depends negatively on the stage of economic development measured by the rate of growth θ .**

(v) BGP Equilibrium

- Along a BGP, the endogenous growth rate must be pinned down by the loan rate and the production technology, whereas the preferences determines the deposit rate.
- The BGP equilibrium (θ, δ) is determined when the YY locus intersects with the markup locus, which can then be used, in conjunction with UU, to pin down equilibrium r .



- **Comparative statics:**
 - **production innovation:** $A \nearrow \Rightarrow \delta \nearrow, r \nearrow, \mu \searrow, \theta \nearrow$
 - **banking innovation: exog. $C_{FI} \searrow \Rightarrow \delta$ unchanged, $r \nearrow, \mu \searrow, \theta \nearrow$**
 - **annuity innovation:** $\rho \searrow \Rightarrow \delta, \theta \nearrow, r \nearrow, \mu \nearrow$
 - **effective monitoring:** $A \nearrow$ and $C_{FI} \searrow \Rightarrow \delta \nearrow, r \nearrow, \mu \searrow, \theta \nearrow$
 - **technological and annuity innovation:** $A \nearrow$ and $\rho \searrow \Rightarrow \delta \nearrow, r ? (\searrow$
if direct effect dominates), $\mu \nearrow, \theta \nearrow$
 - **limited bank entry: more local market power $\Rightarrow \mu \nearrow, \theta ?$ (Smith vs. Schumpeter)**

E. Liquidity Management, Financial Intermediation and Growth: Bencivenga-Smith (1991)

- **The role of financial intermediation: liquidity management.**
- **Liquid investment is not as productive as illiquid investment. To accommodate illiquid investment and possible withdrawals, banks hold liquid reserves. However, should there be unexpected withdrawals, banks may face a illiquidity problem.**
- **The model generalizes Diamond-Dybvig (1983) by incorporating liquidity management into an endogenous growth framework.**

a. The Model

- **3-period overlapping-generations (pop = 1), supplying 1 unit of labor only when young and consuming when middle-aged and old**
- **Production: $y = \bar{k}^{-1-\theta} k^\theta L^{1-\theta}$ (Romer)**
- **Labor demand per entrepreneur: $MPL = w$**

- **Utility:** $U = -(c_2 + \varphi c_3)^{-\gamma} / \gamma$, $\gamma > -1$ since $\sigma = 1/(1+\gamma)$
 where $\varphi = 0$ with probability $1-\pi$ (early withdrawers)
 $\varphi = 1$ with probability π (entrepreneurs)
- **Investment returns:**
 - liquid investment: return = $n > 0$ (safe return)
 - illiquid investment:
 - return after 1 period = $x \in [0, n)$ (liquidated scrap value $< n$)
 - return after 2 period = $R > n$ (LT investment return $> n$)
- **Labor market equilibrium:** $\pi L = 1$ (young's labor supply)
- **Factor prices:**
 - $w = (1-\theta)k\pi^\theta$
 - $r_k = \theta\pi^{\theta-1}$
- **With financial intermediation, all wages are deposited in banks.**

- **Banks:**
 - have asset management portfolio of $\{z, q\}$, choosing a fraction z in liquid investment and q in illiquid investment, where $z + q = 1$
 - have liabilities, paying
 - r_1 to 1-period deposits
 - r_2 to 2-period deposits without withdrawals (capital)
 - r_0 to liquidated 2-period deposits (scraped for consumption).
- **Banks' resources constraints (payments = revenues):**
 - 1-period: $(1-\pi)r_1 = \alpha_1 nz + \alpha_2 xq \quad (\alpha_1 + \alpha_2 = 1)$
 - 2-period: $\pi r_2 = (1-\alpha_2)Rq$
 - 2-period scraped: $\pi r_0 = (1-\alpha_1)nz$
- **Gurley-Shaw's bank (in the interest of the depositors, i.e., banks as coalitions formed by the young): choose $\{q, z, \alpha_1, \alpha_2, r_1, r_2, r_0\}$ to:**

$$\max \quad EV = (1 - \pi) \left[-\frac{(r_1 w)^{-\gamma}}{\gamma} \right] + \pi \left[-\frac{(\theta \pi^{\theta-1} r_2 w + r_0 w)^{-\gamma}}{\gamma} \right]$$

s.t. $\alpha_1 + \alpha_2 = 1, z + q = 1$ and 3 bank resources constraints

b. Results

- **Equilibrium decisions: with $r_k R = \theta \pi^{0-1} R > n$,**
 - $\alpha_1 = 1$ (1-period reserves always liquidated)
 - $\alpha_2 = 0$ (no pre-mature liquidation of capital)
 - $r_0 = 0$ (paying nothing to liquidated consumption)
- **Financial intermediation emerges with *rate-of-return dominance***
 - it requires large γ (or small intertemporal substitution)
 - intuitively, small intertemporal substitution is equivalent to more risk aversion intertemporally, thus giving a stronger role for banks to form.
- **Key finding: the rate of growth with financial intermediation is higher than without it if x is sufficiently small.**

Remark: Although the current model assumes forced savings (no value of period-1 consumption), main results are robust to such an extension.

F. Finance, Human Capital Investment, and Growth: Tssidon (1992)

- **Key: credit market imperfections can cause under-invest in human capital and low-growth trap**

a. The Model

- **Introducing Jaffee-Russell (1976)'s credit rationing model into a 3-period OLG model with human-capital based growth**
- **Production (time-to-educate):** $Y_t = F(k_t, E_{t-1})$
- **3-period Individual Decisions:**
 - **period-1: borrow to finance risky investment in human capital with returns at rate R^j , with two types $j \in \{r, s\}$**
 - **period-2: work and save**
 - **period-3: consume**

- **Investment in Human Capital:**

- **investment loan = L , with two types $j \in \{r, s\}$**
- **expected return: $ER^j = (1 - p^j)(1 + R^j) + p^j \cdot 1$**
- **assumptions: $ER^r > ER^s, p^r > p^s$ (high risk, high returns)**
- **individual's choice of j is unobservable to banks**

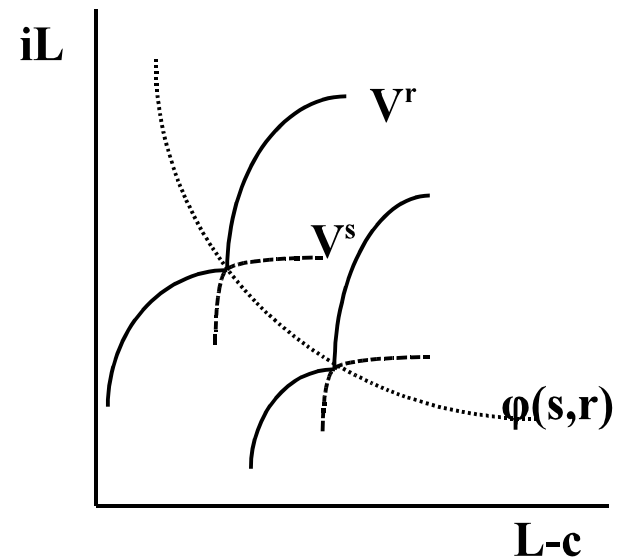
- **Expected Utility ($j = r, s$):**

$$V_t^j = (1 - p^j)u((1 + \rho_{t+2})[(1 + R^j)W_{t+1} - (1 + i_{t+1})L]) + p^j u((1 + \rho_{t+2})(W_{t+1} - c_{t+1}))$$

- **ρ = deposit rate**
- **c = collateral**
- **W = wage income**

- The idea can be best illustrated by a figure in $(L-c, iL)$ space:
 - iL = costs of borrowing
 - $L-c$ = net benefit of borrowing (limited liability)

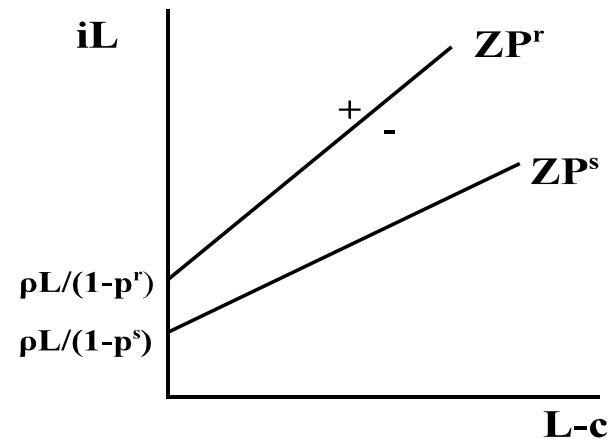
- (1) IC upward-sloping:
benefit $\uparrow \Rightarrow$ cost \uparrow to keep V constant
- (2) $V \uparrow$ towards southeast
- (3) $c \downarrow$ (or $L-c \uparrow$) matters more to investment in r
 \Rightarrow need $iL \uparrow$ more to compensate $c \downarrow$
 \Rightarrow IC steeper for r
- (4) $c \uparrow$ ($L-c \downarrow$) \Rightarrow risk averters prefer s
 \Rightarrow upper envelope of IC^j
- (5) $V^s = V^r \Rightarrow \phi$ (the locus is convex under CRRA utility)
- (6) Key: non-convexity in IC \Rightarrow multiple equilibrium



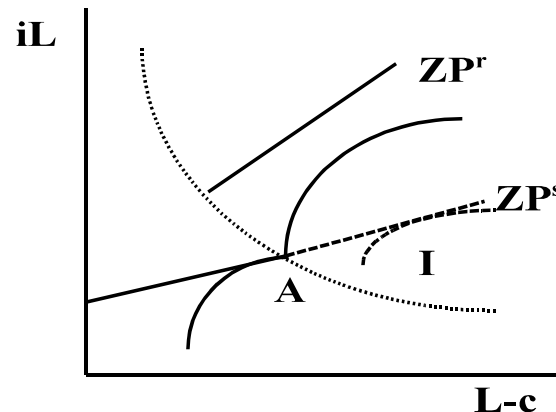
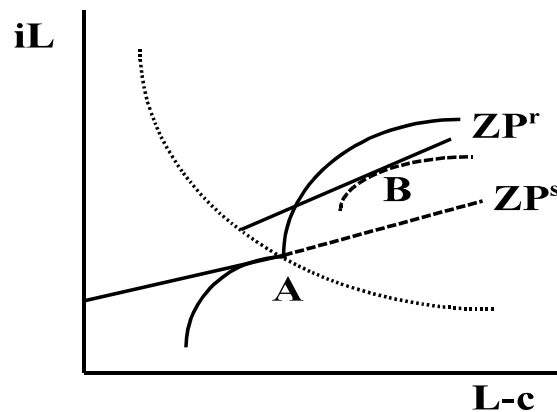
- **Banks' zero profit conditions:**

$$(1 - p_j)i_t L - p^j(L - c) = \rho_t L$$

- upward sloping lines
- risky type with higher failure rate p^j
=> steeper ZP with higher intercept



- b. **Temporary Equilibrium (given ρ, W)**



- **A: constrained equilibrium due to moral hazard**
- **B: unconstrained; I: infeasible (negative profit)**

c. Full Dynamic General Equilibrium (DGE)

● In DGE, ρ and W can adjust freely s.t.

○ $WE + F_k K = F$

○ $F_k = 1 + \rho$

● While W only affects expected utility V , ρ affects both V and ZP

● Adjustment: Look at the benchmark case with B more preferred to A

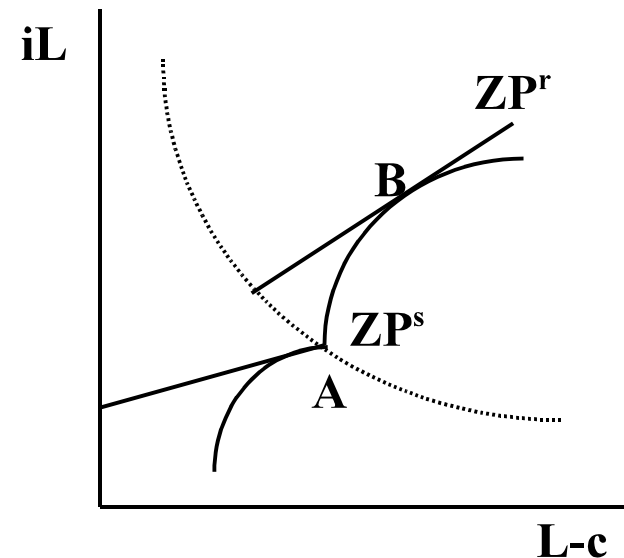
○ all choose B and risk higher

○ so expected profit goes down

○ funds must be constrained and ZP must shift up

○ the full dynamic equilibrium is reached with (ρ, W) adjusted

accordingly (lower K , higher ρ and lower W)



d. Main Findings

- **Moral hazard \Rightarrow credit rationing \Rightarrow equilibrium at A:**
 - **low human capital**
 - **low MPK (or ρ)**
 - **low-growth trap**

- **Policy Prescription:**
 - **provision of education loans with better monitoring or law enforcement**
 - **this will reduce moral hazard problems, thus promoting investment in high risk but high return higher education**
 - **as a result, it enhances economic growth, avoiding the low human capital-low growth trap**

G. Finance, Investment, and Growth: Aghion-Bolton (1997)

- **The Aghion-Bolton model can be regarded as an extension of Banerjee-Newman (1993) by allowing full dynamics of wealth evolution with:**
 - (i) endogenous occupational choice**
 - (ii) credit market imperfections**
 - (iii) nonstationary distribution (cf. Hopenhayne-Prescott)**

a. The Model

- 1-period lived agents of with unit mass with bequest motive, one unit of time endowment, and heterogeneous initial wealth $w \sim G_t(w)$

Occupational choice:

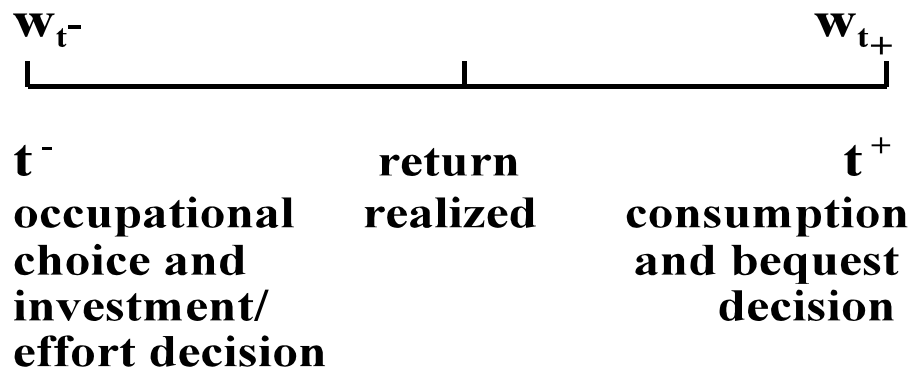
- Home production: return $n > 0$ (small)
- Entrepreneurial activity:

$$F(k,1) = \begin{cases} r & \text{for } k \geq 1 \text{ (fixed cost), with prob.} = p \\ 0 & \text{for } k \geq 1, \text{ with prob.} = 1 - p \\ 0 & \text{for } k < 1 \end{cases}$$

where $p =$ effort with effort cost $C(p) = \frac{rp^2}{2a}$, $a \in (0, 1]$

- Mutual fund deposit: safe return $A_t w_t$ (no labor input)
- Preferences: Leontief in consumption and bequest
 $U = [\delta(1 - \delta)]^{-1} \min \{(1 - \delta)c, \delta b\} - C(p)$
- Budget Constraint: $c + b = w$

- **Timing**



b. **Optimization**

- **Consumption and bequest:**

$$(1 - \delta)c = \delta b \text{ and BC} \Rightarrow b = (1 - \delta)w, c = \delta w$$

$$\Rightarrow w_{t+1}^- = b_{t+1} = (1 - \delta)w_{t^+}$$

- **Assumptions:**

- **(A1) (mean wealth)** $\int w dG_0(w) < 1$

- **(A2) (repayment)** $\forall w < 1$

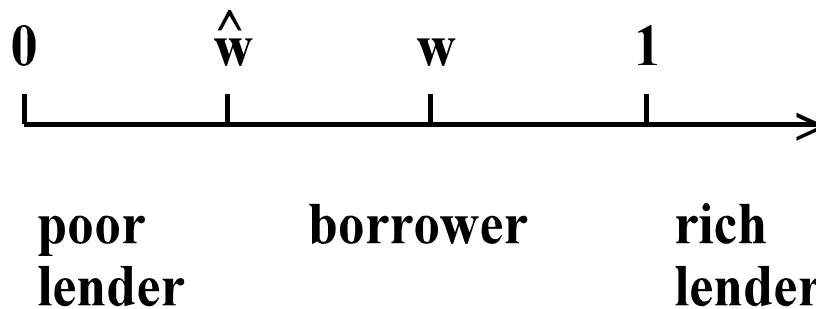
$$R(w) = \begin{cases} (1 - w)\rho(w) & \text{with prob.} = p \\ 0 & \text{with prob.} = 1 - p \end{cases}$$

- **Occupational choice and investment decision:**

- **Potential borrower ($w < 1$):** $\max_p \quad pr - p(1-w)\rho(w) - C(p),$

implying $p(w) = a[1 - (\frac{1-w}{r})\rho(w)]$

- **Rich lender ($w \geq 1$):** $\max_p \quad pr - C(p),$ implying $p(w) = a$



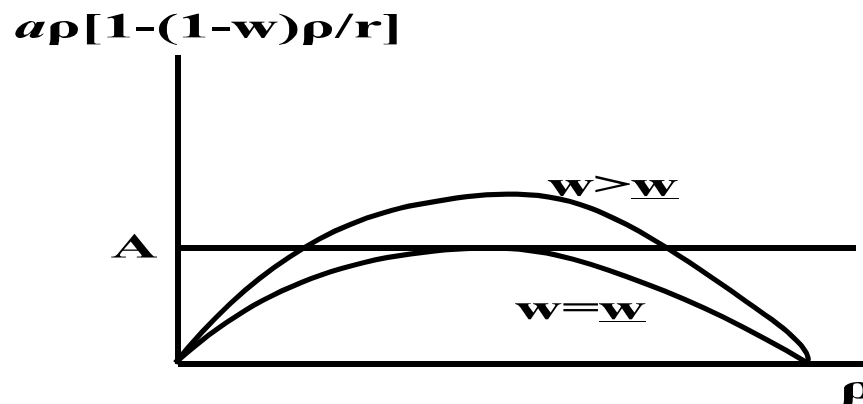
loan = $1-w$

c. Atemporal Equilibrium

- Rate of return equalization to lenders:

$$p(w)\rho = A \quad \Rightarrow \quad \rho(w) = \frac{r}{2(1-w)} \left[1 - \sqrt{1 - \frac{4(1-w)A}{ar}} \right] \quad \forall w \in [\underline{w}, 1]$$

where $\underline{w} = 1 - ar/(4A)$ with $\rho' > 0$ ($p' > 0$)



$w \in [0, \underline{w}) \Rightarrow$ no loan supply \Rightarrow unable to borrow

- **Rate of return equalization to borrowers**

$$p(w_C)r - p(w_C)\rho(w_C)(1-w_C) - C(p(w_C)) - 1 = Aw_C + n$$

\Rightarrow willing to borrow if $w > w_C$ or $A < (3/8)ar - n - 1$

- **Condition CR:** $\exists \underline{w} > 0$ and $w > w_C$, or, $ar/4 < A < (3/8)ar - n - 1$
- **Under condition CR, we have:** $\forall w \in (w_C, \underline{w})$, they are willing to borrow but unable to obtain loan \Rightarrow equilibrium credit rationing

d. Full Equilibrium

- **Wealth evolution:** $w_{t+1} = \begin{cases} (1-\delta)(Aw_t + n) & \text{for } w_t \in [0, \hat{w}_t] \\ g_t(w_t, \theta_t) & \text{for } w_t \in [\hat{w}_t, \infty) \end{cases}$

where $\hat{w}_t = \max\{\underline{w}, w_C\}$, $\theta_t =$ indicator function for success, and

$$g(w,1) = \begin{cases} (1-\delta)[r - (1-w)\rho(w)] & w < 1 \\ (1-\delta)[r + (w-1)A] & w \geq 1 \end{cases} \quad g(w,0) = \begin{cases} 0 & w < 1 \\ (1-\delta)(w-1)A & w \geq 1 \end{cases}$$

$$prob.(\theta = 1|w) = h(w) = \begin{cases} p(w) & w < 1 \\ a & w \geq 1 \end{cases}$$

- **Distribution converges in weak* topology in Polish space**
- **Additional assumptions:**
 - (A3) (incentive to lend) $\frac{ar}{4}(1-\delta) > 1$
 - (A4) (rapid accumulation) $\frac{3}{8}ar(1-\delta) > 1+n$
- **Safe rate of return:**
 - $A_t \leq \frac{1}{1-\delta} \quad \forall t \geq T$ (ow, unbounded wealth=>excess fund supply)
 - under (A3), CR does not exist for $A_t \in [1, 1/(1-\delta)]$
 - under (A3) and (A4), $A_t \rightarrow 1$ in finite time
- **Trickle-down:**
 - CR exists in early stage of development when A_t is high
 - As $w_t \uparrow$ over time, A_t falls in $[1, 1/(1-\delta)] \rightarrow 1 \Rightarrow$ no CR
 - Intuition: the rich trickle down increasing supply of loan and enabling the poor to borrow and invest by lowing capital cost A_t