

BPI group is a leading global provider of career success services. Our focus is on designing programs and services that balance the needs of individuals and organizations. We understand the challenges partners and spouses face when one person needs to relocate to support their career. Through personalized professional coaching focused on successful career continuation, combined with technology and administrative resources, our Spouse/Partner Relocation Program is designed to help individuals through the relocation and reemployment process.

Evaluation / Assessment Phase:

Current Realities – Thinking Inside and Outside the Box

We work with you to adjust to the realities of career and life transition in today's economic environment. This includes discussing how to make a successful transition, gaining insights into personal career success and setting realistic expectations about career opportunities in the local market.

Reviewing Your Needs

While you may be relocating to support your spouse or partner, it is important to address your individual needs in order to ensure a successful transition. Work with your coach will include answering the following questions:

- ▶ Where are you today?
- ▶ What do you want to do?
- ▶ What's important to you?
- ▶ What are your values?
- ▶ What does work/life balance mean to you?
- ▶ What are you most interested in doing?
- ▶ What is concerning you most about this transition and relocation?



Determining Your Offer

A key question for anyone in the job search is, "What value do I provide to the market?" We help you to uncover and answer the following key questions to define your offer:

- ▶ What are my strengths?
- ▶ What are my key development needs?
- ▶ What is my personal Mission and Value Proposition?
- ▶ How can I better identify/clarify what I can do, and set my criteria for evaluation potential opportunities?

Understanding the Needs of the Marketplace

Working with your BPI group coach and using our proprietary "Listen to the Market" assessment exercise, you will gain insight into the local marketplace, including:

- ▶ What does it take to be successful in specific careers or roles, or at specific organizations in this market?
- ▶ Where is there opportunity in the market? Who is hiring?
- ▶ Generally, what skills are required for sustainable success today?
- ▶ How do I get more information about whether a specific company is a good place to work and how can I effectively 'read' the culture of an organization?

Understanding the Offer of the Marketplace

Adapt to the realities of your new market:

- ▶ What's realistic to expect in this market?
- ▶ Have there been recent changes in the market?
- ▶ What salary levels and benefits are to be expected in this market for your profession?

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Plan Design and Implementation Phase:

Developing a Plan to Achieve Your Goal

Based on the discoveries of the Evaluation Phase, we help you to develop a personalized plan to balance all of your considerations. Your coach will facilitate key questions and activities to understand any potential gaps between your offer and needs, and the market's needs and offer. We work with you to implement your plan, be it job searching for a full or part-time position, help in finding volunteer activities, entrepreneurial pursuits or a career change.

Job Search Techniques

Your coach will help you gain knowledge in all of the aspects of conducting a job search:

- ▶ Job search strategy
- ▶ Resume development and review
- ▶ Handbill preparation
- ▶ LinkedIn profile
- ▶ Working with executive search firms
- ▶ Networking
- ▶ Interviewing
- ▶ Negotiating

Expanded Support

Assistance is also provided via learning opportunities that include:

- ▶ Webinars on key transition topics
- ▶ Alumni LinkedIn group
- ▶ Special interest networking forums
- ▶ Hands on support in identifying and responding to job leads
- ▶ Assistance making connections into the local market
- ▶ Entrepreneurial track
- ▶ Second ActSM early retirement track



Technology and Administrative Services

Research technology and other resources available include:

- ▶ BPI Solutions proprietary on-line career center accessible from anywhere
- ▶ Career transition manual (hard copy and/or indexed electronic version)
- ▶ Access to company financials via OneSource, Hoover's and other subscription databases
- ▶ JobLinkTM job posting system

BPI group is a global management and HR consulting firm with a special expertise in career transition and job search. We have over 25 years of experience helping individuals through career transition. We help you land a new job faster with high-quality career coaching, the latest technology and resources, and qualified job leads delivered right to your inbox.

Contact us to activate your services:
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