


# 2016 Darke County Farm Management School

Average	2011 30 Farms	2012 40 Farms
Number of cows	232	223
Milk sold per cow	24,451	23,632
Feed cost per cwt of milk	\$12.60	\$11.78
Total cost per cwt.*	\$21.38	\$19.83
Net return per cow**	\$319	\$231



**Thursdays, January 7, 14, 21, 28 and  
February 4, 2016 • 7:00 P.M.**

**ANDERSONS MARATHON ETHANOL  
5728 Sebring Warner Road  
Greenville, Ohio 45331**

**What we'll cover:**

- 1/7 - What Is the Mission of Your Farming Operation
  - Making Record Keeping Do More Than the Tax Return
- 1/14 - Developing Your Balance Sheet
  - Basics of Finance
- 1/21 - Developing Your Business Plan
- 1/28 - Farm Transition Planning
- 2/4 - Ag Law 101

**Presenters:**

- Sam Custer** – OSU Extension, Darke County
- Bruce Clevenger** – OSU Extension, Defiance County
- Eric Richer** – OSU Extension, Fulton County
- Dianne Shoemaker** – OSU Extension, Field Specialist,  
Dairy Economics
- David Marrison** – OSU Extension, Ashtabula County
- Peggy Hall** – OSU Extension, Field Specialist, Ag Law
- Jeff Roeth** – Farm Credit, Mid America

**Hosted by:**

- OSU Extension, Darke County
- Sam Custer, [custer.2@osu.edu](mailto:custer.2@osu.edu)
  - 937-548-5215

**Sponsor:**



**Satellite Broadcast Sites:**

**Farm Management School - PRE-REGISTRATION AND PRE-PAYMENT ARE REQUIRED.** \$50 per person. Registration deadline is December 21, 2015. Registration includes snacks and materials. Make checks payable to Ohio State University Extension. Mail to OSU Extension, Darke County, 603 Wagner Ave, Greenville, Ohio 45331. Please detach and return this form with payment. Thank you.

Name(s): \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

**Limited to the first 50 paid registrations.**

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Keith L. Smith, Associate Vice President for Agricultural Administration; Associate Dean, College of Food, Agricultural, and Environmental Sciences; Director, Ohio State University Extension; and Gist Chair in Extension Education and Leadership.

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