


2018 Farm Management School

Average	2011 30 Farms	2012 40 Farms
Number of cows	232	223
Milk sold per cow	24,451	23,632
Feed cost per cwt of milk	\$12.60	\$11.78
Total cost per cwt.*	\$21.38	\$19.83
Net return per cow**	\$319	\$231



**Thursdays, January 4, 18 and
February 1, 2018 • 9:00 A.M. – 3:00 P.M.**

**OSU EXTENSION, DARKE COUNTY
LEARNING CENTER
603 Wagner Avenue
Greenville, Ohio 45331**

What we will cover:

- Record Keeping
- Developing Your Balance Sheet
- What Is the Mission of Your Farming Operation
- Developing Your Business Plan
- Basics of Finance
- Budgeting and Cost of Production
- Enterprise and Business Analysis
- Crop Insurance
- Taking Your Business a New Direction
- Farm Transition Planning
- Ag Law

Presenters:

Sam Custer – OSU Extension, Darke County

Bruce Clevenger – OSU Extension, Defiance County

Eric Richer – OSU Extension, Fulton County

Dianne Shoemaker – OSU Extension, Field Specialist,
Dairy Economics

Peggy Hall – OSU Extension, Field Specialist, Ag Law

Ben Brown – OSU AEDE, Farm Management Leader

Farm Credit Mid America Financial Officers

Hosted by:

OSU Extension, Darke County

- Sam Custer, custer.2@osu.edu
- 937-548-5215

Sponsor:



Farm Management School - PRE-REGISTRATION AND PRE-PAYMENT ARE REQUIRED. \$50 per person. Registration deadline is December 27. Registration includes lunch and materials. Make checks payable to Ohio State University Extension. Mail to OSU Extension, Darke County, 603 Wagner Ave, Greenville, Ohio 45331. Please detach and return this form with payment. Thank you.

Name(s): _____

Address: _____

Phone: _____ E-mail: _____

Limited to the first 24 paid registrations. Late registration will be \$100.



THE OHIO STATE UNIVERSITY

COLLEGE OF FOOD, AGRICULTURAL,
AND ENVIRONMENTAL SCIENCES

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