

# 2017 Grain Marketing School



**Mondays, November 13, 27 and December 11  
9:00 A.M. - Noon**

**OSU EXTENSION, DARKE COUNTY  
LEARNING CENTER  
603 Wagner Avenue  
Greenville, Ohio 45331**

## What we'll cover:

- Marketing, Risk Tolerance and Risk Capacity
- Marketing Matrix and Crop Insurance
- Marketing Vocabulary, Hedging and Cash Sales
- Futures, Options and Basis
- Storage and Post-Harvest Marketing
- What Not To Do When Building a Market Plan
- AgYield Simulator Challenge

## Hosted by:

OSU Extension, Darke County

- Sam Custer, [custer.2@osu.edu](mailto:custer.2@osu.edu)
- 937-548-5215

## Sponsors:



**Grain Marketing School - PRE-REGISTRATION AND PRE-PAYMENT ARE REQUIRED.** \$50 per person. Registration deadline is October 31, 2017. Registration includes snacks and materials. Make checks payable to Ohio State University Extension. Mail to OSU Extension, Darke County, 603 Wagner Ave, Greenville, Ohio 45331. Please detach and return this form with payment. Thank you.

Name(s): \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

**Limited to the first 12 paid registrations. Late Registration will be \$100**



**THE OHIO STATE UNIVERSITY**

COLLEGE OF FOOD, AGRICULTURAL,  
AND ENVIRONMENTAL SCIENCES

**darke.osu.edu**

CFAES provides research and related educational programs to clientele on a nondiscriminatory basis. For more information: [go.osu.edu/cfaesdiversity](http://go.osu.edu/cfaesdiversity).