


2017 Farm Management School

Average	2011 80 Farms	2012 40 Farms
Number of cows	232	223
Milk sold per cow	24,451	23,632
Feed cost per cwt of milk	\$12.60	\$11.78
Total cost per cwt.*	\$21.38	\$19.83
Net return per cow**	\$319	\$231



**Thursdays, January 5, 12, 19, 26 and
February 2, 2017 • 7:00 P.M.**

**ANDERSONS MARATHON ETHANOL
5728 Sebring Warner Road
Greenville, Ohio 45331**

What we'll cover:

- 1/5 - Making Record Keeping Do More Than the Tax Return
 - Developing Your Balance Sheet
- 1/12 - What Is the Mission of Your Farming Operation
 - Basics of Finance
- 1/19 - Developing Your Business Plan
- 1/26 - Farm Transition Planning
- 2/2 - Ag Law 101

Presenters:

Sam Custer – OSU Extension, Darke County
Bruce Clevenger – OSU Extension, Defiance County
Eric Richer – OSU Extension, Fulton County
Dianne Shoemaker – OSU Extension, Field Specialist,
 Dairy Economics
Peggy Hall – OSU Extension, Field Specialist, Ag Law
Farm Credit Mid America Financial Officers

Hosted by:

OSU Extension, Darke County

- Sam Custer, custer.2@osu.edu
- 937-548-5215

Sponsor:



Farm Management School - PRE-REGISTRATION AND PRE-PAYMENT ARE REQUIRED. \$50 per person. Registration deadline is December 27. Registration includes snacks and materials. Make checks payable to Ohio State University Extension. Mail to OSU Extension, Darke County, 603 Wagner Ave, Greenville, Ohio 45331. Please detach and return this form with payment. Thank you.

Name(s): _____

Address: _____

Phone: _____ E-mail: _____

Limited to the first 50 paid registrations. Late registration will be \$100.

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Keith L. Smith, Associate Vice President for Agricultural Administration; Associate Dean, College of Food, Agricultural, and Environmental Sciences; Director, Ohio State University Extension; and Gist Chair in Extension Education and Leadership.

For Deaf and Hard of Hearing, please contact Ohio State University Extension or OARDC using your preferred communication (e-mail, relay services, or video relay services). Phone 1-800-750-0750 between 8 a.m. and 5 p.m. EST Monday through Friday. Inform the operator to dial 614-292-6181 (Extension) or 330-263-3700 (OARDC).



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AND ENVIRONMENTAL SCIENCES