



















# 2013 Northeast Ohio Small Farmer College "Too Big to Mow, What Do I Grow?"





The OSU Extension Offices in Northeast Ohio are pleased to be conducting the **Northeast Ohio Small Farmer College** for new and aspiring farms. The college will be held on September 12 & 24 and October 3 & 10 from 6:00 to 9:00 p.m. On Saturday, October 12 we will visit two local farms to learn how they have gotten off to a successful start. This college is designed to help landowners increase

their profits from their small acreage. This college is open to all new or aspiring farmers, new rural landowners, small farmers, and farm families looking for new ideas.

The small farmer college is split into 5 sessions designed to challenge participants to plan for success. The first session on Thursday, September 12 titled "Getting Started" will help participants build the foundation for their farm business. Some of the session topics will include: developing real-life expectations for your small farm, developing goals and objectives, developing an agricultural business plan, and tax and financial management secrets for small farms. This



session will also introduce the local agencies which can help farmers as they start, grow or maintain their business. This class will be held at the Ashtabula County Extension office located at 39 Wall Street in Jefferson. Ohio.

The second session on Tuesday, September 24 titled "Enterprise Selection" will help



participants decide what to raise/grow on their farm and how to develop realistic budgets for these enterprises. This session will be tailored-made based on the interests of the group. Learn more about vegetable, greenhouse, fruit, nursery and bio-fuel crops, as well as aquaculture, livestock, hay, traditional and alternative farm enterprises. Let your passions lead you to the right agricultural

enterprise to raise or grow. This class will be held at the Ashtabula County Extension office located at 39 Wall Street in Jefferson, Ohio.

The third session on Thursday, October 3 will be a "Work Session" to help the participants get their documents in order. We will work on enterprise budgets, EIN numbers, farm name, mission statements, and farm goals. Each farm will begin building their farm business plan. This class will be held at the Geauga County Extension office located at 14269 Claridon-Troy Road in Burton, Ohio.

The fourth session on Thursday, October 10 titled "Marketing & Resources for Small Farms" will help participants build a marketing direction for their business. Learn how agricultural products are being marketed across northeast Ohio. This class will be held at the Geauga County Extension office located at 14269 Claridon-Troy Road in Burton, Ohio.



The fifth session titled "Learning from the School of Hard Knocks" will be held on Saturday, October 12 from 9:00 a.m. to 12:00 noon at two small farms in Northeast, Ohio. Participants will take tours of each farm to learn about raising, selecting, and marketing agricultural crops. The host farms will be selected based on the interests of the class.

Participants will receive a light meal at sessions 1 through 4; 15 hours of classroom and on-site instruction; resource notebook (1 per family); and connections to resources and people that will help your farm business grow. The registration fee for this college is \$99 for the first registrant from each family and \$50 for each family registrant thereafter. Call the Ashtabula County OSU Extension office at 440-576-9008 to make your reservations or to receive more information. Reservations are requested by Thursday, September 5, 2013. Space is limited to the first 35 registrants.

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### 2013 Northeast Ohio Small Farmer College



Name(s)		
Address		
Phone	Email	

- \$\_\_\_\_\_First registration @ 99 per person
- \$\_\_\_\_\_Each additional registrant from family @ \$50
- \$ Total Amount Due

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Make checks payable to: OSU Extension Reservations are due by September 5
Please mail today!



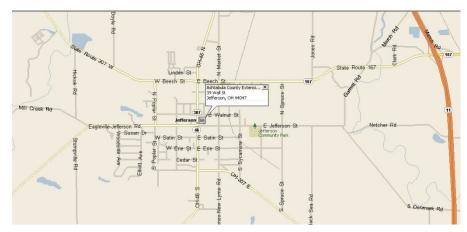
Mail reservation to:
OSU Extension – Ashtabula County
39 Wall Street
Jefferson, Ohio 44047

440-576-9008 or <a href="http://ashtabula.osu.edu">http://ashtabula.osu.edu</a>

## **Maps to Class Locations**

### Session #1 & #2 Program Location

Ashtabula County Extension Office 39 Wall Street Jefferson, Ohio 44047 440-576-9008 http://ashtabula.osu.edu



#### Session #3 & #4 Program Location

Geauga County Extension Office 39 Wall Street Jefferson, Ohio 44047 440-834-4656

http://geauga.osu.edu

