

AEDE-RP-

Ohio Farm Custom Rates 2014 – Part 1

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A large number of Ohio farmers hire machinery operations and other farm related work to be completed by others. This is often due to lack of proper equipment, lack of time or lack of expertise for a particular operation. Many farm business owners do not own equipment for every possible job that they may encounter in the course of operating a farm and may, instead of purchasing the equipment needed, seek out someone with the proper tools necessary to complete the job. This farm work completed by others is often referred to as “custom farm work” or more simply “custom work”. A “custom rate” is the amount agreed upon by both parties to be paid by the custom work customer to the custom work provider.

The custom rates reported in this publication are based on a statewide survey of 256 farmers, custom operators, farm managers and landowners conducted in 2014. These rates, except where noted, include the implement and tractor if required, all variable machinery costs such as fuel, oil, lube, twine etc., and the labor for the operation.

Some custom rates published in this article have a wide range. Possible explanations are the type or size of equipment used, size/shape of fields, condition of the crop (for harvesting operations), the value of labor, the mix of labor and equipment used and the different income goals of full-time custom operators versus farmers supplementing their income. Also some custom operations are provided at bargain rates due to family relationships between the parties or due to the fact that custom providers may see an increased probability of eventually securing the custom farmed land in a cash rental or other rental agreement.

Average custom rates reported in this publication are a simple average of all the survey responses. The Range rates represent \pm one standard deviation around the average¹. The Median represents the middle value in the survey responses. The Minimum and Maximum reported reference the minimum and maximum responses from the survey data for a given operation.

Charges may be added if the custom provider considers a job abnormal such as distance from the operator’s base location, difficulty of terrain, amount of product or labor involved with the operation, or other special requirements of the custom work customer.

There is no assurance that the average rates reported in this publication will cover your total costs for performing the custom service or that you will be able to hire a custom operator for the average rate published in this factsheet. Calculate your own costs carefully before determining the rate to charge or pay. It may be helpful to compare these custom rates with machinery costs calculated using an economic engineering approach. The data are intended to show a representative farming industry cost for specified machines and operations. The following resources are available to help you calculate and consider the total costs of performing a given machinery operation. Users may also consider using the data contained in these publications as a base for future custom rates.

Farm Machinery Cost Estimates available at:

<http://faculty.apec.umn.edu/wlazarus/documents/machdata.pdf>

Machinery Economics at farmdoc:

<http://www.farmdoc.illinois.edu/manage/index.asp>

Estimating Farm Machinery Costs

<http://www.extension.iastate.edu/agdm/crops/html/a3-29.html>

1 Standard deviation is a measure of the variability of the survey responses and one standard deviation both above and below the average includes approximately two-thirds of all survey responses.

Before entering into an agreement, discuss all of the details of the specific job with the other party. Fuel prices have an impact on custom rates and rates may fluctuate based on large movements in fuel prices. The approximate price of diesel fuel at the time of this survey was \$3.25-\$3.75 per gallon for off-road (farm) usage.

	Avg	Std	Range		Med	Min	Max
Soil Preparation							
Stalk Chopper	12.55	3.35	\$9.15	\$15.90	12.00	7.00	20.00
Moldboard Plow	20.40	5.03	\$15.35	\$25.40	20.00	15.00	34.50
Chisel Plow	17.10	5.10	\$12.00	\$22.20	16.00	10.00	34.50
Disk Chisel	19.00	4.50	\$14.55	\$23.50	18.00	12.00	34.50
Disk-Tandem	13.20	3.69	\$9.50	\$16.85	12.00	8.00	25.00
Disk-Offset	19.30	4.13	\$15.15	\$23.45	17.50	15.00	25.00
Soil Finishing	14.85	4.13	\$10.70	\$19.00	14.00	10.00	26.00
Field Cultivator	13.80	3.92	\$9.85	\$17.70	12.00	9.00	26.00
Land Leveling /Acre	12.30	4.40	\$7.90	\$16.70	10.00	8.00	22.00
Land Leveling /Hour	68.35	25.82	\$42.50	\$94.15	75.00	25.00	100.00
Sub-soiling	20.20	4.80	\$15.40	\$25.00	20.00	12.00	30.00
V-Ripping	24.30	5.76	\$18.55	\$30.10	24.25	16.00	40.00
Strip Tillage	18.50	3.39	\$15.10	\$21.90	19.00	14.00	24.00
Strip Tillage w/ Fertilizer Injection	24.75	11.06	\$13.70	\$35.80	22.00	16.00	39.00
Fertilizer Application - Ground							
Dry Bulk /Acre	6.15	1.70	\$4.45	\$7.85	6.00	3.00	13.00
Liquid Knife/Acre	9.50	3.43	\$6.05	\$12.90	9.00	3.00	18.00
Liquid Spray/Acre	7.15	2.17	\$5.00	\$9.35	7.00	3.00	15.00
Anhydrous /Acre	12.90	4.10	\$8.80	\$17.00	12.38	6.50	24.00
Lime /Acre	8.05	2.84	\$5.20	\$10.90	8.00	3.50	15.00
Lime /Ton	7.30	3.19	\$4.10	\$10.45	6.50	2.00	18.00
Chemical Control of Weeds or Insects							
Spraying - Self Propelled	7.00	1.79	\$5.20	\$8.80	6.50	4.00	15.00
Spraying - Pull Type	7.00	2.41	\$4.60	\$9.45	6.38	3.00	15.00
Highboy Spraying	8.75	2.70	\$6.05	\$11.45	7.50	5.50	15.00
Mechanical Weed Control							
Rotary Hoeing	7.00	2.03	\$4.85	\$8.90	7.50	4.00	10.00
Aerial Application							
Fertilizer	11.60	3.14	\$8.45	\$14.75	11.00	7.50	18.00
Seed	11.30	2.33	\$8.95	\$13.60	10.00	9.00	17.00
Chemicals	10.50	1.54	\$8.95	\$12.00	11.00	7.00	12.00

Planting Operations	Avg	Std	Range		Med	Min	Max
Conventional Till							
Plant Corn 30" Rows	17.80	4.82	\$12.95	\$22.60	17.00	10.00	30.00
Plant Corn w/ Starter Fertilizer 30" Rows	19.50	5.27	\$14.20	\$24.75	18.25	10.00	34.00
Plant Soybeans 15" Rows	18.80	5.31	\$13.50	\$24.10	18.00	10.00	30.00
Plant Soybeans 30" Rows	18.40	5.78	\$12.60	\$24.15	18.00	12.00	28.00
Drill Soybeans	16.25	4.08	\$12.20	\$20.35	15.00	10.00	26.00
Drill Small Grains	16.60	4.67	\$11.95	\$21.25	15.50	10.00	26.00
No-Till							
Plant Corn 30" Rows	19.45	5.34	\$14.10	\$24.80	18.50	10.00	32.00
Plant Corn w/ Starter Fertilizer 30" Rows	20.90	5.95	\$14.95	\$26.85	20.00	10.00	36.00
Plant Soybeans 15" Rows	19.05	5.09	\$13.95	\$24.15	18.50	10.00	32.00
Plant Soybeans 30" Rows	20.40	6.56	\$13.80	\$26.95	19.00	12.00	34.00
Drill Soybeans	17.30	3.92	\$13.40	\$21.25	17.00	10.00	28.00
Drill Small Grains	16.75	4.08	\$12.65	\$20.85	16.00	10.00	26.00
Grass/Legume/Pasture Seeding							
Broadcast	11.15	5.22	\$5.90	\$16.35	9.00	6.00	20.00
Grain drill	16.80	5.24	\$11.55	\$22.05	16.00	9.50	26.00
Grain Harvest							
Harvest Corn-Combine & Grain Cart	34.65	7.50	\$27.15	\$42.15	33.00	25.00	68.00
Harvest Soybeans-Combine & Grain Cart	32.00	6.07	\$25.90	\$38.05	31.00	23.00	50.00
Harvest Wheat-Combine & Grain Cart	31.80	6.28	\$25.55	\$38.10	30.00	22.00	50.00
Combine Corn	28.75	5.21	\$23.55	\$34.00	28.00	16.00	45.00
Combine Soybeans	28.10	5.28	\$22.85	\$33.40	27.50	16.00	45.00
Combine Small Grains	27.70	5.23	\$22.45	\$32.95	26.50	16.00	45.00
Ear Corn Picker	29.40	6.07	\$23.35	\$35.50	25.00	25.00	37.00
Grain Cart	6.20	3.37	\$2.85	\$9.60	5.00	2.00	15.00

Avg = Average, Std = Standard Deviation, Range = Average +/- 1 Standard Deviation, Med = Median, Min = Minimum, Max = Maximum

Ohio Farm Custom Rates 2014 – Part 2 will include custom rates for grain storage and hauling, silage and hay harvest, drainage and tile installation, machinery rental, and other miscellaneous custom rates.