

Michael White

mikewillwhite.com | mike.white@columbia.edu | @MikeWillWhite

EDUCATION

Columbia Business School, Columbia University, New York, NY

Ph.D., **Management**

Expected 2025

Elmhurst University, Elmhurst, IL

B.S. with Honors in Psychology and Philosophy, *Summa Cum Laude*

2018

Honors Thesis: *Give a Dog a Bone: Spending on Pets Promotes Happiness*

Advisor: Elizabeth A. Majka

PUBLISHED PEER-REVIEWED PUBLICATIONS

1. **White, M.W.**, Khan, N., Deren, J., Sim, J.J., & Majka, E.A. (2021) Give a dog a bone: Spending on pets promotes happiness. Forthcoming in *The Journal of Positive Psychology*.
2. Majka, E.A., **White, M.W.**, Bowling, L., Garcia, R., Skinner, T., Bennett, K.F., Bernstein, M.J., & Sim, J.J. (2020). The affiliative consequences of same-race and cross-race mimicry. *The Journal of Social Psychology*, 160(5), 603-612.
3. Siddiqui, S., **White, M.W.**, Schroeder, A.L., DeLuca, N., Leszczynski, A., & Raimondi, S.L. (2018). Aberrant DNMT3B7 expression correlates to tissue type, stage, and survival across cancers. *PLOS ONE* 13(8), e0201522.

PAPERS UNDER REVIEW

4. **White, M.W.**, Levine, E.E., & Kristal, A. Are rules meant to be broken? The effects of consistency and discretion on interpersonal trust. *Under 2nd round review*.
5. Davidai, S., **White, M.W.**, & Gregorich, G. Zero-sum aversion. *Under 1st round review*.

SELECT WORK IN PROGRESS (*denotes equal authorship)

6. Levine, E.E.*, Jensen, S.L.*, **White, M.W.***, & Huppert, E. Lying is ethical, but honesty is the best policy: Introducing and testing a theory of moral error avoidance. *Manuscript in preparation*.
7. Akinola, M., **White, M.W.**, Trombini, C., Ingram, P., & Kinias, Z. Biological profiles underlying effective delegation behavior. *Manuscript in preparation*.
8. **White, M.W.**, King, S.M., & Levine, E.E. Leaders overestimate the reputational costs of punishment decisions. *Data collection*.
9. Gregorich, G., Davidai, S., **White, M.W.** Zero-sum beliefs and engagement. *Data collection*.
10. **White, M.W.**, Gregorich, G., & Davidai, S. Zero-sum beliefs and stress. *Data collection*.
11. **White, M.W.**, Akinola, M., & Koya, P. Awe and organizations. *Data collection*.

AWARDS, FELLOWSHIPS, & HONORS

Office of the Provost's Diversity Recruitment Fellowship, Columba University (2020)
 Bluejay (Student) of the Year, Elmhurst University (2018)
 Psychology Department Senior of the Year, Elmhurst University (2018)
 Elmhurst University Honors Program Summer Fellows (2017)
 National Science Foundation REU NYU Conference Travel Award (2017)
 Faculty-Staff Merit Scholarship, Elmhurst University (2017)
 Psychology Department Junior of the Year, Elmhurst University (2017)
 Psychology Department Sophomore of the Year, Elmhurst University (2016)
 Psi Chi, The International Honor Society in Psychology, Initiate (2016)
 Elmhurst University Dean's List (2014-2018)
 Elmhurst University Presidential & Enrichment Scholar Program (2014-2018)

COMPETITIVE GRANTS & FUNDING

White, M.W., Akinola, M., Iyenger, S., Kaczmarek, S. (2021). *Bridging moral divides starts in the body: Exploring the underlying psychophysiology in moral conversations*. Tamer Center for Social Enterprise (\$160,000 USD).

White, M.W., & Levine, E.E. (2018). *Exploring predictions on the interpersonal consequences of punishment*. Psi Chi Undergraduate Research Grants (\$1440 USD).

Majka, E.A., Sim, J.J., **White, M.W.**, Khan, N., & Deren, J. (2018). *Spending on pets to boost well-being?* Center for Scholarship and Teaching, Elmhurst University (\$750 USD).

White, M.W. & Majka, E.A. (2018). *The road to happiness: Self-enhancement via prosocial spending*. Swords Grant, Elmhurst University (\$1000 USD).

White, M.W., & Majka, E.A. (2017). *Exploring social motivation as an antecedent to prosocial spending*. Psi Chi Undergraduate Research Grants (\$1300 USD).

White, M.W., & Ahmed, I. (2017). *Providing funding for thirty undergraduate students to attend the Midwestern Psychological Association Conference*. Student Government Association, Elmhurst University (\$750 USD).

Majka, E.A., & **White, M.W.** (2017). *The attitude similarity attraction effects is moderated by attitude strength*. Center for Scholarship and Teaching Showcase Grant Program, Elmhurst University (\$500 USD).

CONFERENCE PRESENTATIONS

Jensen, S.L., Levine, E.E., & **White, M.W.** (2020). *Is honesty the best policy? On the moral judgment of unconditional honesty*. Talk to be presented at the Annual Meeting for the International Association of Conflict Management, Virtual.

Jensen, S.L., Levine, E.E., & **White, M.W.** (2020). *The moral judgment of honesty without looking*. Talk to be presented at the Annual Meeting for the Academy of Management, Virtual.

White, M.W., & Levine, E.E. (2020). *Good leaders punish: Leaders overestimate the reputational consequences of punishment decisions.* Paper presented at the Annual Meeting for the Academy of Management, Virtual.

Levine, E.E., Jensen, S.L., & **White, M.W. (2020).** *Honesty without looking.* Poster presented at the Annual Meeting of the Society of Judgment and Decision-making, Montreal, CA.

White, M.W., VanArsdall, J.E., Ovan, M., & Majka, E.A. (2019). *Social motivation does not moderate the animacy effect.* Poster presented at the Midwestern Psychological Association, Chicago, IL.

White, M.W., Deren, J., Khan, N., Sim, J.J., & Majka, E.A. (2019). *Pet spending promotes happiness.* Poster presented at the Midwestern Psychological Association, Chicago, IL.

White, M.W., Deren, J., Khan, N., Sim, J.J., & Majka, E.A. (2019). *Give a dog a bone: Spending on pets promotes happiness.* Poster presented at the Society for Personality & Social Psychology Happiness & Well-Being Preconference, Portland, OR.

White, M.W. (2018). *The executive function hypothesis for the benefits of prosocial behavior.* Paper presented at the Elmhurst University Philosophy Department Student Research Symposium, Elmhurst, IL.

Mazurek, M., **White, M.W., Falk, D., & Garretto, A. (2018).** *Self-construal as a moderator of the prosocial spending effect.* Poster presented at the Midwestern Psychological Association, Chicago, IL.

White, M.W., Mazurek, M., Falk, D., & Garretto, A. (2018). *Social motivation as an antecedent of prosocial spending.* Poster presented at the Midwestern Psychological Association, Chicago, IL.

White, M.W. & Majka, E.A. (2018). *The road to happiness: Self-enhancement via prosocial spending.* Poster presented at the Society for Personality & Social Psychology Self & Identity Preconference, Atlanta, GA.

White, M.W., Markey, J., Hansen, K., & Goodwin, K. (2017). *It's getting hot in here: Effect of behavioral synchrony on temperature estimates.* Poster presented at the Midwestern Psychological Association, Chicago, IL.

Majka, E.A., **White, M.W., Bowling, L., Garcia, R., Skinner, T., & Bennett, K., (2016).** *Socially excluded individuals embrace cross-race mimicry.* Paper presented at the Annual Conference of the Midwestern Psychological Association, Chicago, IL.

INVITED TALKS

Industrial / Organizational Psychology Program, Elmhurst University (2021)

Psi Chi Induction Ceremony, Elmhurst University (2018)

Office of Residence Life Paraprofessional Development Series, Elmhurst University (2017)

Board of Trustees Annual Meeting, Elmhurst University (2017)

Psi Chi Induction Ceremony, Elmhurst University (2015)

PREVIOUS RESEARCH EMPLOYMENT & EXPERIENCE

Center for Decision Research, Chicago Booth School of Business, Chicago, IL

Lab Manager, PI: Dr. Jane Risen (2019 – 2020)

Lab Manager, PI: Dr. Roseanna Sommers (2019 – 2020)

Lab Manager, PI: Dr. Emma Levine (2018 – 2020)

Department of Psychology, Elmhurst University, Elmhurst, IL

Social Psychology Research Assistant, PI: Dr. Elizabeth A. Majka (2015-2018)

Honors Summer Fellow, PI: Dr. Elizabeth A. Majka (2017)

Keystone Mentor, PI: Dr. Elizabeth A. Majka (2015-2018)

Department of Psychology, New York University, New York, NY

NSF Summer Fellow, Social Perception, Action, and Motivation Lab, PI: Dr. Emily Balcetis (2017)

Department of Biology, Elmhurst University, Elmhurst, IL

Cell Biology Research Assistant, PI: Dr. Stacey Raimondi (2016-2017)

Department of Philosophy, Elmhurst University, Elmhurst, IL

Philosophy Lab Research Assistant, PI: Dr. Katrina Sifferd (2016-2017)

TEACHING EXPERIENCE

Columbia Business School

- LEAD 360 (MBA; Teaching Assistant)
 - Fall 2020, Spring 2021, Fall 2021
- Innovation Salon: Innovation in the Pandemic (MBA; Teaching Assistant)
 - Fall 2020, Spring 2021, Fall 2021
- Managerial Negotiations (MBA; Teaching Assistant)
 - Fall 2020, Spring 2021, Fall 2021
- Think Bigger (MBA, Undergraduate, MA, & MD; Teaching Assistant)
 - Spring 2021

University of Chicago Harris School of Public Policy

- The Social Psychology of Behavior in Organizations (Undergraduate & MA; Teaching Assistant)
 - Spring 2019

UNIVERSITY SERVICE

<i>Panelist</i> , Elmhurst University, Keystone Seminar Panel	2020
<i>Panelist</i> , University of Chicago, Center for Decision Research Graduate Student Panel	2020
<i>Panelist</i> , Elmhurst University, Honors Program Admissions Event Student Panel	2018
<i>Organizer</i> , Elmhurst University, Residence Life Paraprofessional Development Series	2017-2018
<i>Student Representative</i> , Elmhurst University, VP Student Affairs Search Committee	2017
<i>Panelist</i> , Elmhurst University, Honors Program Admissions Event Student Panel	2017
<i>Student Representative</i> , Elmhurst University, VP Academic Affairs Search Committee	2017
<i>Workshop Organizer</i> , NYU College Prep Academy, “Who we perceive as leaders”	2017
<i>Program Mentor</i> , Elmhurst University, Keystone Program	2015-2017