

# Julia Gray

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## EMPLOYMENT

Associate Professor, Political Science, University of Pennsylvania  
(Secondary appointment at Wharton, Legal Studies and Business Ethics) 2015-present  
Assistant Professor, International Relations (IPE group),  
London School of Economics and Political Science 2015-2016  
Assistant Professor, Political Science, University of Pennsylvania 2011-2015  
Assistant Professor, Political Science, University of Pittsburgh 2008-2011

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## EDUCATION

PhD in Political Science, University of California, Los Angeles 2002-2007  
MSc with distinction, Politics of the World Economy 2001  
London School of Economics and Political Science  
BA *summa cum laude*, American Studies 1996  
Amherst College

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## BOOKS

*The Company States Keep: International Economic Organizations and Investor Perceptions*, 2013, Cambridge University Press.

- Winner of the 2013 Lepgold Book Prize for best book in international relations
- Reviewed by J. Lawrence Broz in the *Review of International Organizations*, 2014; Christina Davis in the *Journal of Politics*, 2015; Lisa Martin in *Perspectives on Politics*, 2016
- Author -meets-critics roundtable at APSA (commentators: Terrence Chapman, Christina Davis, David Leblang, and Layna Mosley), 2014
- Monkey Cage piece: "The Company Ukraine Keeps," December 3, 2013  
<https://www.washingtonpost.com/news/monkey-cage/wp/2013/12/03/the-company-ukraine-keeps/>
- Monkey Cage piece: "How Greece's credit went south," July 20, 2015  
<https://www.washingtonpost.com/news/monkey-cage/wp/2015/07/20/how-greeces-credit-went-south/>

*How International Organizations Survive*, under contract, Oxford University Press.

*The Life Cycle of International Cooperation*, solo editor of a 20-chapter edited volume. Under review.

*Cooperation on the Margins: Implementation and Adaptation in International Economic Organizations*, book manuscript in progress.

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## PUBLICATIONS

"The Life Cycle of International Organizations: Introduction to the Special Issue." Forthcoming, *Review of International Organizations*.

"Can Leaders Revitalize the United Nations General Assembly?" (with Alex Baturo). 2023. Forthcoming, *Review of International Organizations*.

"The Incentives of Leaders in International Organizations: Evidence from the UN General Assembly" (with Alex Baturo). 2023. Forthcoming, *International Interactions*.

"Inflation Concerns and Mass Preferences Over Exchange Rate Regimes" (with Michael Aklin and Eric Arias). 2022. *Economics and Politics*.

"Opportunistic, Not Optimal, Policy: A Power-sharing Explanation for Central Bank Independence in Post-Communist Countries" (with Nicole Baerg and Jakob Willisich). 2022. *Comparative Political Studies*.

"Delegating Diplomacy: Rhetoric Across Agents at the United Nations General Assembly" (with Alex Baturo). 2021. *International Review of Administrative Sciences*.

"Diplomacy and the Settlement of International Trade Disputes" (with Phil Potter). 2021. *Journal of Conflict Resolution*.

- Monkey Cage piece: "The WTO might return to diplomatic settlements for trade disputes. Here's why." Dec 20, 2019 <https://www.washingtonpost.com/politics/2019/12/20/wto-might-return-diplomatic-settlements-trade-disputes-heres-why/>

"Life, Death, Inertia, and Change: The Hidden Lives of International Organizations." 2020. *Ethics and International Affairs*.

"When Do Family Ties Matter? The Duration of Female Suffrage and Women's Path to High Political Office" (2018), *Political Research Quarterly* (with Alex Baturo).

"Life, Death, or Zombie? The Vitality of International Economic Organizations" (2018), *International Studies Quarterly* 62 (1), 1-13.

- Winner of the 2018 American Political Science Association award for best article, International Collaboration
- Monkey Cage piece: "Are we witnessing the collapse of the global order? Probably not — yet" May 18, 2018  
<https://www.washingtonpost.com/news/monkey-cage/wp/2018/05/18/are-we-witnessing-the-collapse-of-the-global-order-probably-not-yet/>

"Leadership Turnover and the Implementation of Preferential Trade Agreements" (2017), *Comparative Political Studies* 50 (14), 1941-1972 (with Jeffrey Kucik).

- Monkey Cage piece: "Withdrawing from the TPP may not affect trade all that much," January 15 2017,  
<https://www.washingtonpost.com/news/monkey-cage/wp/2017/01/25/withdrawing-from-the-tpp-may-not-affect-trade-all-that-much/>

"The Dynamics of Enlargement in International Organizations," (with Rene Lindstaedt and Jonathan Slapin) (2017), *International Interactions* 43 (4), 619-642.

- Monkey Cage piece: "No, Britain won't get a better deal now: Here's why Brexit will be very costly for both the U.K. and the E.U.," June 28 2016  
<https://themonkeycage.org/2016/06/no-britain-wont-get-a-better-deal-now-heres-why-brexit-will-be-very-costly-for-both-the-u-k-and-the-e-u/>

"Reputations, Perceptions, and International Economic Agreements" (2014), *International Interactions* 40 (3), 325-349 (with Raymond P. Hicks).

"Depth, Ambition, and Width in Regional Economic Organizations" (2014), *Journal of European Public Policy* 21 (5), 730-745 (with Jonathan Slapin).

"Domestic Capacity and the Implementation Gap in Regional Trade Agreements" (2014), *Comparative Political Studies* 47 (1), 55-84.

"Exit Options and the Effectiveness of Regional Economic Organizations" (2013), *Political Science Research Methods* 1 (2), 281-303, (with Jonathan Slapin).

"How Effective Are Preferential Trade Agreements? Ask the Experts" (2012), *Review of International Organizations* 7 (3), 309-333 (with Jonathan Slapin).

"Trade and Volatility at the Core and Periphery of the Global Economy" (2012), *International Studies Quarterly* 56 (4), 793-800 (with Phil Potter).

"International Organization as a Seal of Approval: European Union Accession and Investor Risk" (2009), *American Journal of Political Science* 53 (4), pp. 931-949.

"Flatliners: Ideology and Rational Learning in the Diffusion of the Flat Tax in Eastern Europe" (2009), *European Journal of Political Research* 48, pp. 130-159 (with Alex Baturo).

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## EDITOR - REVIEWED PUBLICATIONS

"How Cooperation Works: New Frontiers in Research on International Organizations" (2023), *Handbook of International Relations*. Elgar Publishing.

"The Ebb and Flow of International Orders" (2019), *Survival*, 61(2), 83-86

"Review of *From Triumph to Crisis: Neoliberal Economic Reform in Postcommunist Countries*. by Hilary Appel and Mitchell A. Orenstein" (2019), *Perspectives on Politics* 17(3).

"Emerging Markets, Treaty Shopping, and Investor-State Dispute Mechanisms" (2019), in *BRICS in the Global Economy*, Singapore: World Scientific Publishing.

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## **WORKING PAPERS AND PRESENTATIONS**

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"Threat Perceptions of Autocrats in International Organizations" (with Matt Connelly and Raymond Hicks). 2023. Under review.

"Rededicating Ourselves to the Cause of Bleeding Africa': Sociotropic Portrayals of Economic Cooperation in US Black Newspapers" (with Chloe Ahn). Presented at IPES, 2023.

"Institutional Crowding in the Election Monitoring Regime" (with Daniela Donno). Presented at PEIO, 2023.

"Pecunia non Olet: Explaining Financial Flows into Backsliding Democracies" (with Dan Kelemen and Terence Teo). Presented at APSA, 2019.

"Forming Preferences on International Cooperation: The US Senate and the League of Nations." APSA, September 2020; IR Working group, European University Institute, 10 February 2021; Temple University IR Colloquium, 15 February 2021

"Fighting IO Decline: Evidence from Declassified US Cables on Power Shifts and Bargains in the GATT" (with Matt Connelly and Raymond Hicks). IPES 2022.

"The Immunity of International Organizations" (with Rachel Hulvey). APSA, September 2020; Goettingen Workshop on IO Legitimacy, Dec 2020; Political Economy of International Organizations, 25 March 2021

"External Financing and Effectiveness in International Economic Organizations."

"The Patronage Function of Dysfunctional International Organizations."

"When Technocrats Turn to Politics: Monetary Policy and Political Reputations Among Central Bankers in Eastern Europe" (with Nicole Baerg and Jakob Willisich). International Political Economy Society meeting, Nov 2020

"Reputations, Revisited: Reevaluating Markets and Credible Commitments." Presented at the International Political Economy Society conference, 2017; APSA, 2018

"Aiming Too High: Security Explanations for the Ineffectiveness of International Organizations." Presented at the American Political Science Association conference, 2015; Political Economy of International Organizations, 2018

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## **DATASETS**

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Expert Opinion on Preferential Trade Agreements (with Jonathan Slapin)  
*Data from 23 experts scoring 44 trade agreements on a variety of performance-based issues.*  
Implementation of Economic Agreements, in progress  
*Data coding annual activities, accomplishments and setbacks in 115 regional economic organizations.*

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## **FELLOWSHIPS AND AWARDS**

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<b>Jean Monnet fellowship</b> , European University Institute	2020-1
<b>Global Engagement Research Grant</b> , University of Pennsylvania	2019
<b>Best Article</b> , APSA's International Collaboration section	2019
<b>Venture Research Workshop Grant</b> , International Studies Association	2018
<b>Dean's Leave Award</b> , University of Pennsylvania	2017
<b>Research Award</b> , LSE Southeast Asia Centre	2016
<b>Leverhulme Small Grant</b> , British Academy	2015
<b>Early Career Award</b> , Midwest Women's Caucus for Political Science	2014
<b>Lepgold Prize</b> , for best book in International Relations	2013
<b>Visiting Scholar</b> , Niehaus Center for Globalization and Governance, Princeton University	2013-2014
<b>Research Mentorship</b> , Penn Undergraduate Research Mentorship Program	2013-2014, 2018, 2019
<b>Research Fellowship</b> , University of Pennsylvania Research Foundation	2014
<b>Fieldwork Grant</b> , for research on regional integration in Europe, southern Africa and South America, European Center for Excellence, University of Pittsburgh	2008, 2009, 2010
<b>Research Fellow</b> , East Europe Studies, Woodrow Wilson Center, Washington DC	2007

<b>Dissertation Fellow</b> , Institute of Global Conflict and Cooperation	2006-7
<b>Predoctoral Fellowship</b> , Washington University - St Louis	2006-7
<b>Predoctoral Fellowship</b> , Center for Democracy, Development and the Rule of Law, Stanford University	2005-6
<b>Fellowship</b> , Institute for Humane Studies	2004-7
<b>Fieldwork Grant</b> , IREX Individual Advanced Research Opportunities	2006
<b>Dissertation Award</b> for fieldwork in Eastern Europe, UCLA Center for European and Eurasian Studies	2006
<b>Travel Grant</b> to Southeast Europe, National Council for Eurasian and Eastern European Research	2006
<b>Summer Research Mentorship</b> , Graduate Division, UCLA	2005
<b>Field Research Grant</b> , Institute for European Studies, UC Berkeley	2005
<b>IIE Fulbright Scholarship</b> for study in Bulgaria, Slovenia, and Croatia (declined)	2005-6
<b>Foreign Language and Area Studies Fellowship</b> for SerboCroatian, UCLA	2003-5
<b>Alice Belkin Fellowship</b> , Burkle Center for International Relations, UCLA	2004-5
<b>Best Graduate Student Paper</b> , UCLA Center for European Studies	2004
<b>Clogg Scholarship</b> for the ICPSR Summer Program	2004
<b>Summer Language Fellowship</b> for SerboCroatian, American Council of Learned Societies	2003
<b>Graduate Fellowship</b> , Department of Political Science, UCLA	2002-3
<b>Graduate Study Fellowships</b> , Amherst College	2002-4
<b>Doshisha Award</b> for American Studies, Amherst College	1996
<b>Thesis Research Award</b> , Amherst College	1996
<b>Peter Burnett Howe Award</b> for short fiction, Amherst College	1996

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## INVITED TALKS

<b>Columbia University</b> , New York NY; <b>SAIS-JHU</b> , Washington, DC	2019
<b>George Washington University</b> , Washington, DC	2018
<b>University of Illinois</b> , Urbana-Champaign, IL; <b>University of Michigan</b> , Ann Arbor, MI; <b>Michigan State University</b> , East Lansing, MI	2017
<b>Cambridge University</b> , Cambridge, UK; <b>ETH-Zurich</b> , Switzerland; <b>Graduate Institute of Geneva</b> , Switzerland; <b>Mannheim University</b> , Mannheim, Germany; <b>Ohio State University</b> , Columbus, OH; <b>McGill University</b> , Montreal	2016
<b>Oxford University</b> , Oxford, UK; <b>Pennsylvania State University</b> , State College, PA; <b>London School of Economics</b> , London, UK; <b>Temple University</b> , Philadelphia, PA	2015
<b>University of Houston</b> , Houston, TX; <b>University of Virginia</b> , Charlottesville, VA; <b>Columbia University</b> , New York, NY; <b>University of California</b> , Santa Barbara, CA; <b>University of California</b> , San Diego, CA; <b>Rutgers University</b> , New Brunswick, NJ; <b>Institute of Science and Technology</b> , Hong Kong; <b>Polytechnic University</b> , Hong Kong	2014
<b>German Institute of Global and Area Studies</b> , Hamburg, Germany; <b>University of California</b> , Los Angeles, CA; <b>University of Texas</b> , Austin, TX; <b>University of Rochester</b> , Rochester, NY;	
<b>Georgetown University</b> , Washington, DC; <b>University of Wisconsin</b> , Madison, WI	2013
<b>Princeton University</b> , Princeton, NJ; <b>University of Colorado</b> , Boulder, CO; <b>Texas A&amp;M University</b> , College Station, TX	2012
<b>University of Michigan</b> , Ann Arbor, MI; <b>Cornell University</b> , Ithaca, NY	2011

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## TEACHING

International Political Economy - graduate, undergraduate seminar and lecture  
International Organization - graduate, undergraduate seminar and lecture  
Political Science Research Methods - undergraduate

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## PROFESSIONAL SERVICE

**Editorial Board Member**, *American Political Science Review*, *Journal of Politics*  
**Reviewer**, *American Political Science Review*, *American Journal of Political Science*, *Journal of Politics*, *International Organization*, *International Studies Quarterly*, *International Interactions*  
**Member**, American Political Science Association, 2003-present

Midwest Political Science Association

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## **NON - ACADEMIC WORK EXPERIENCE**

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<b>Program Officer</b> for the Regional Networking Program, Freedom House, Budapest, Hungary	2001-2
<b>Cofounder and Managing Editor,</b> <i>Transitions Online</i> ( <a href="http://www.tol.cz">http://www.tol.cz</a> ), Prague, Czech Republic	1999-2000
<b>Copy Editor,</b> <i>Transitions</i> magazine, Prague, Czech Republic	1998-9
<b>Accounts Manager,</b> Central European Advisory Group, Prague, Czech Republic	1997-8
<b>Freelance journalist and editor,</b> Prague, Czech Republic	1996-8

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## **LANGUAGES**

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Czech (Advanced), SerboCroatian (Intermediate), Spanish (Intermediate), German (Basic), Italian (Basic)

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## **REFERENCES**

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David Bearce, Professor, University of Colorado at Boulder  
[david.bearce@colorado.edu](mailto:david.bearce@colorado.edu)  
Christina Davis, Associate Professor, Princeton University  
[clDavis@princeton.edu](mailto:clDavis@princeton.edu)  
Geoffrey Garrett, Dean, Wharton School of Business  
[ggarrett@wharton.upenn.edu](mailto:ggarrett@wharton.upenn.edu)