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Blue Sky Recycling: Community Initiative and Burgeoning Business



Supplementing Success: A Picker's Profile



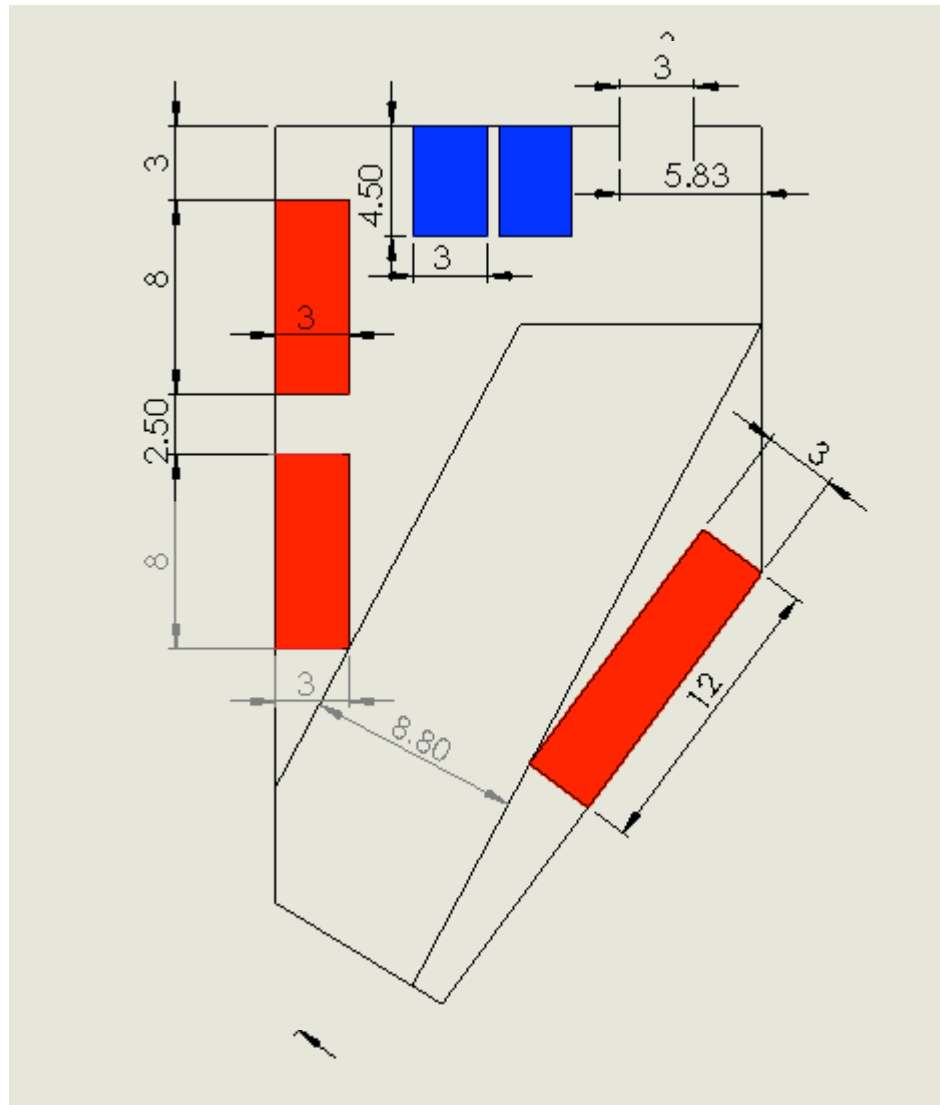
Process Analysis and Assessing Emerging Opportunities for Growth



Lifting Blue Sky to New Heights: Upgrading Infrastructure



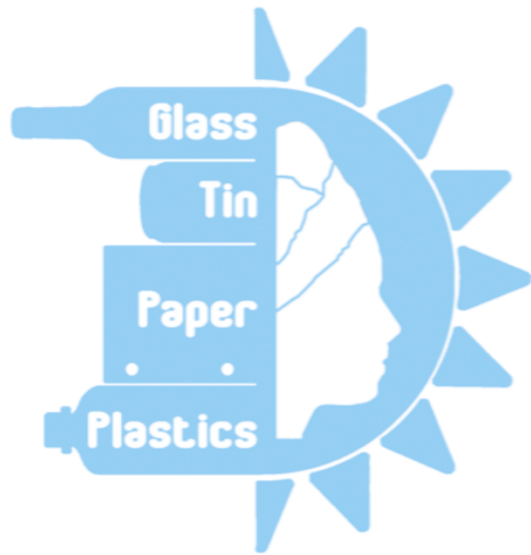
Promoting Transportation Flow Via Yard Reorganization



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Reorganization**

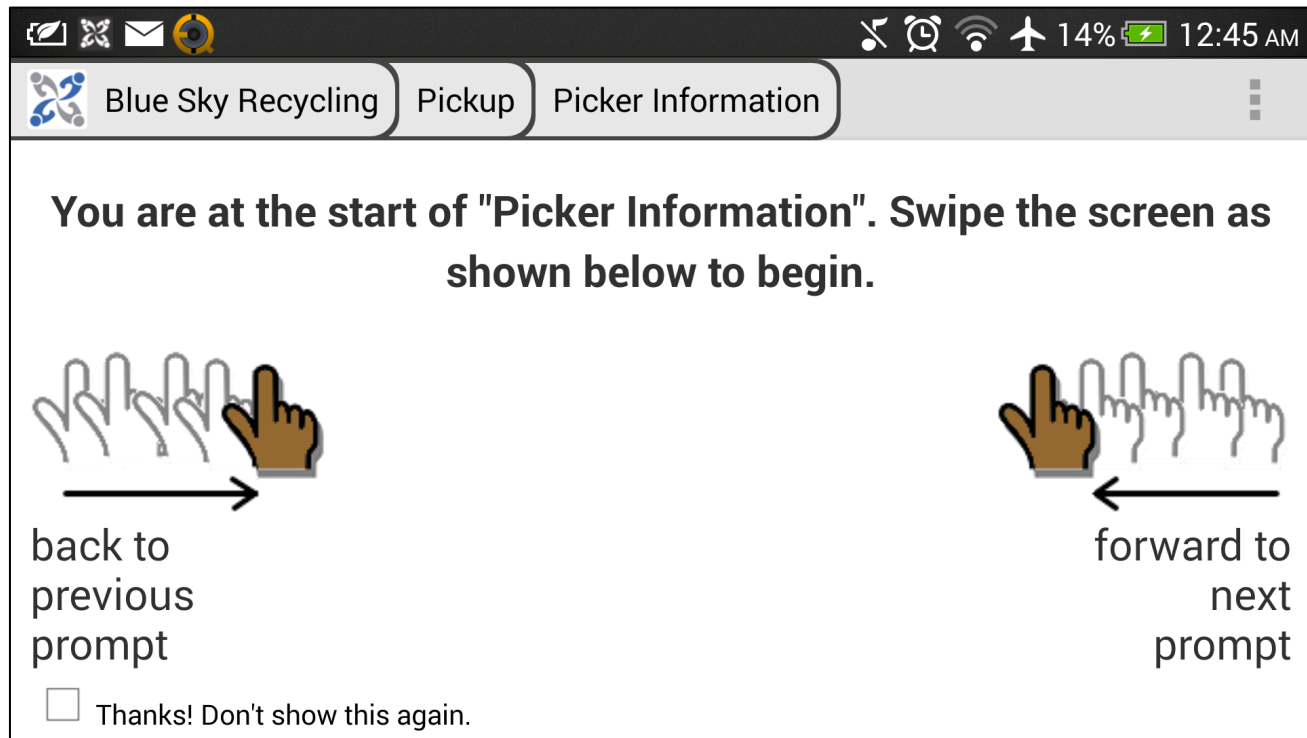


Crossing a Communication Barrier: Blue Sky and Its Picker Community



Blue Sky Recycling

Re-Establishing Branding and Marketing
Possibilities



Digitizing Data Collection and the Transaction Process

BSR Profit Summary Sheet 2014	Jan-13	Feb-13	Mar-13	Apr-13
Income				
Sales	9,411.6 R	14,737.1 R	9,151.5 R	24,311.2 R
Service	550.0 R	1,300.0 R	700.0 R	700.0 R
Interest	161.4 R	167.7 R	138.9 R	114.2 R
Contributions	100.0 R	100.0 R	100.0 R	100.0 R
Other Income	100.0 R	100.0 R	100.0 R	100.0 R
Total Income	10,323.0 R	16,404.8 R	10,190.4 R	25,325.4 R
Expenses				
Picker Payout	8,100.0 R	10,100.0 R	10,100.0 R	7,700.0 R
Payroll	6,100.0 R	6,100.0 R	6,100.0 R	10,100.0 R
Vehicle	- R	- R	- R	- R
Phones	- R	- R	- R	- R
Total Expenses	14,200.0 R	16,200.0 R	16,200.0 R	17,800.0 R
Profit	(3,877.0) R	204.8 R	(6,009.6) R	7,525.4 R
Balance	1,293.34	5,375.17	-839.26	12,695.76

Improved Financial Data System



**Serving a Community: Blue Sky as a Primary
Income Source**