

Lifting Blue Sky to New Heights:

Investing in Expanding a Sustainable Business



Opportunity for Growth

- Blue Sky is running a successful business with a large number of pickups that could be more efficiently managed by implementation of a hoist through quickening the pickup process
- Current process take upwards of over an hour which could be decreased to minutes with use of a hoist

3 Major Opportunities for the Hoist

- Improved Working Conditions
- Expansion at Blue Sky
- Manageable Pickup Schedules

Improved Working Conditions

- Hoist will reduce the backbreaking labour of shoveling and lifting glass, making work easier and less strenuous on the workers



Expansion at Blue Sky

- With a hoist, fewer workers will be required to load the trucks which may allow for a third truck to be implemented at no extra labour expense
- This bonus of an extra truck will allow for more pickups, expanding the range of pickers that Blue Sky is able to reach

Manageable Pickup Schedules

- By using a hoist, Blue Sky will be able to reach many more pickers each day
- This will allow for more regular pickups not leaving customers waiting as long for pickups

Why Invest in a Hoist?

- The cost of investment to create a more efficient, sustainable future for Blue Sky is R14 000 for a 500kg hoist, installation, and safety/functionality certification
- In the long term, this hoist will enhance Blue Sky's business model for maximized efficiency in their loading processes